Rafael Vela

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Residencia actual: Panamá City, Panamá.
NOTA: Abierto a reubicación y al trabajo remoto.

Profesional nivel C-suite en el área de SCM, compras, logística, operaciones, gerenciamiento de cambio organizacional, gerencia de proyectos con muchos años de experiencia ejecutiva a nivel internacional. He desarrollado y dirigido equipos de muy alto rendimiento y eficiencia en mas de 26 paises. Fiel seguidor y propulsador de la aplicación de filosofias lean y sostenibilidad en operaciones de SCM y en casi todas las areas de mi vida. Certificado Six Sigma (Green y Black belt). He tenido pocisiones de alto nivel en diferentes empresas multinacionales (COO, VP Regional, Diorector de Grupo) en el sector de manufaturas de automobiles, cemento, quimicos, textiles, telecomunicaciones y servicios de consultoria. Líder de grupo, educador, ávido aprendiz, mentor, diseñador de soluciones que realmente agregan valor, buen comunicador a cualquier nivel, pensador crítico, amplios conocimientos de manejo de data y un colaborador a todo nivel capaz de afrontar exitosa y oportunamente situaciones complejas de toma de decisiones.

EXPERIENCIA LABORAL (Últimos 15 años)

- **Senior Consultant** @ freelance de enero 2019 al presente.
- **COO** @ Westgate International Consulting Inc**.** de ene 2017 – junio 2019 / **País:** Panamá
- **Global Technology Asset Manager** @ Brinks Regional Services LLC de mayo 2015 – Dic 2016 / **País:** Panamá**.** Dirección de equipos en 18 países. Diseño e implementación del programa mundial para la administración de activos de tecnología.
- **COO** @ Nexel Solutions Inc. de mayo 2011 – abril 2015 / **País:** Panamá**.** Gestión de ventas y operaciones en 6 países.
- **Group Procurement and Logistics Director** @ Comium Group de Feb 2010 - ene 2011 / **País:** Cote D'Ivoire, África Occidental, gerenciando equipos de compras y logística en 7 países.
- **Regional VP Logistics & Supply Chain Operations** @ Cable & Wireless de May 2006 - Jul 2009 / **País:** Panamá, gerenciando equipos de SCM, compras y Logistics en 16 países.

AREAS DE EXPERIENCIA (Años de experiencia)

Team leader **(+30);** Planificación de la demanda **(+30)**; operaciones logísticas **(+30)**; administración de inventarios **(+30)**; Operaciones y planificación de la producción **(+25)**; Sourcing y compras **(+30)**; gerencia de proyectos **(+25);** aseguramiento de la calidad **(+25);** logística inversa **(+25)**; SCM **(+30)**; administración de bodegas (depósitos) **(+30)**; mejora de procesos **(+20);** administración de contratos **(+20);** CRM **(+20)**; distribución y administración de flotas **(+20)**; administración de activos de tecnología **(+15)**; S&OP **(+15);** cadena de suministros verde (sostenible) **(+15)**; gerenciamiento del cambio **(+20);** VRM **(+20)**; filosofía Lean y Six Sigma **(+10)**

FORTALEZAS: ética; sentido común; innovador; habilidad para analizar diferentes puntos de vista y entender el panorama total; saber que no tengo todas las respuestas; adaptable a nuevas situaciones y data; empatía; humildad.

DEBILIDADES: Ninguna lo suficientemente importante para impedir alcanzar mis metas en las empresas donde he laborado. En ocasiones soy muy orientado a los detalles menores y soy muy crítico de mi trabajo y sus resultados. No poseo ningún tipo de tolerancia a personas o ambientes de trabajo toxico.

LOGROS (BREVE DESCRIPCION): Establecimiento de programa S&OP; reducción de inventarios en exceso del 80%; implementación y dirección de programas de compras estratégicas; diseño e implementación de importantes programas de tercerización (outsourcing) con reducciones de costos significativas y aumento de la eficiencia operativa; diseño, negociación e implementación de múltiples asociaciones estratégicas con importantes proveedores; dirección de organizaciones de compras y SCM (end-to-end) y de proyectos con impacto positivo en muchos países; desarrollo e implementación del programa de emergencia en SCM para asegurar la continuidad operativa durante y después de la ocurrencia de desastres naturales; formación, entrenamiento y dirección de equipos de trabajo multi culturales, multi idiomas, y multi generacionales de muy alto rendimiento de hasta 400 miembros en 26 países.

MOTIVATION: Actualmente me desempeño como consultor senior en el área de SCM dirigiendo diversos proyectos. Busco reincorporarme al sector corporativo para enfrentar nuevos retos en la dirección, diseño, implementación o transformación de

operaciones creando e implementando estrategias que agreguen valor a la organización y a sus clientes. Dispuesto a reubicación y acostumbrado a viajar (hasta 80%) ya que en los últimos años me he desempeñado en calidad de expat en diferentes países.

EDUCACION / CERTIFICACIONES / CURSOS / ENTRENAMIENTO

Licenciatura en Administracion de Empresas

Mi selección de opciones de aprendizaje y preparación me han permitido alcanzar un alto nivel de competencia en áreas como gestión de proyectos, gestión de programas, finanzas corporativas, estrategia empresarial, liderazgo organizacional, gestión del cambio, gestión de personas, gestión lean, six sigma, inteligencia empresarial (business intelligence), estrategia de recursos humanos y gestión de comunicaciones.

Languages (as per CEFR – Common European Framework of Reference)							
English	**C2** (Native)	Spanish	**C2** (Native)	Italian	**C1** (Advanced)	French	**B1** (Basic)

Certifications
o **Lean Management and Manufacturing BKO accredited** / Six Sigma Academy, Amsterdam (Netherlands University Teaching Qualification)   o **Become a Portfolio Manager** (6 modules)   o **Six Sigma Black Belt Certification** (14 modules)   o **Six Sigma Green Belt Certification** (14 modules)   o **Six Sigma Green Belt (SSGB) BKO accredited** / Six Sigma Academy-Amsterdam (Netherlands University Teaching Qualification)

Areas: Supply chain management / Logistics / Procurement / Operations (*35+ years of experience*)

- o **Implementing Supply Chain Management** by National Association of State Boards of Accountancy (NASBA)
- o **Inventory Management** by National Association of State Boards of Accountancy (NASBA)
- o **Logistics Foundations** by Project Management Institute and National Association of State Boards of Accountancy
- o **Managing Logistics** by Project Management Institute and National Association of State Boards of Accountancy
- o **Negotiation Foundations** by Project Management Institute and National Association of State Boards of Accountancy
- o **Operations and Supply Chain Management** by Udemy
- o **Operations Management** by Project Management Institute (PMI)
- o **Procurement: Cost Based Pricing for Procurement Organizations** by Udemy
- o **Purchasing** by National Association of State Boards of Accountancy (NASBA)
- o **Reverse Logistics Management and Sustainability** by Operational Excellence Training
- o **Supply Chain and Operations Management** by Linkedin Learning
- o **Supply Chain Cybersecurity** by National Association of State Boards of Accountancy (NASBA)
- o **Supply Chain Logistics** by Rutgers University – USA
- o **Supply Chain Operations** by Rutgers University – USA
- o **Supply Chain Risk Management** by Operational Excellence Training
- o **Supply Chain Sustainability Strategies** by Project Management Institute and National Association of State Boards of Accountancy
- o **Transformational Change (Managing organizational change)** by Linkedin Learning

Areas: Project, program, and portfolio management / Product management (*20+ years of experience*)

- o **Adaptive Project Leadership** by Project Management Institute (PMI)
- o **Agreements for Success in Global Projects** by Project Management Institute and National Association of State Boards of Accountancy
- o **Artificial Intelligence for Project Managers** by Project Management Institute (PMI)
- o **Blending Project Management Methods** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Cert Prep: Project Management Professional (PMP)** by Project Management Institute (PMI)
- o **Cert Prep: SCRUM Master** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Enterprise Agile: Changing Your Culture** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Leading Productive Meetings** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Learning Gantt Charts** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Managing Project Stakeholders** by Project Management Institute (PMI)
- o **Operational Excellence** by Project Management Institute (PMI)
- o **Product Management: Building a Product Roadmap** by Project Management Institute (PMI)
- o **Product Management: Building a Product Strategy** by Project Management Institute (PMI)
- o **Program Management** by Project Management Institute and National Association of State Boards of Accountancy (NASBA)
- o **Program Management Foundations** by Project Management Institute and National Association of State Boards of Accountancy (NASBA)
- o **Project Management** by Project Management Institute (PMI)
- o **Project Management: Communications** by National Association of State Boards of Accountancy (NASBA)
- o **Project Management: International Projects** by Project Management Institute and National Association of State Boards of Accountancy
- o **Project Management: Iterative Methods** by Project Management Institute (PMI)
- o **Project Management: Laying Good Ground Rules** by Project Management Institute (PMI)
- o **Project Management: Preventing Scope Creep** by Project Management Institute (PMI)
- o **Project Management: Procurement** by Project Management Institute (PMI)
- o **Project Management: Teams** by Project Management Institute and National Association of State Boards of Accountancy

- o **Project Portfolio Management Foundations** by Project Management Institute and National Association of State Boards of Accountancy
- o **SCRUM: Advanced** by Project Management Institute (PMI)
- o **Transitioning from Waterfall to Agile Project Management** by Project Management Institute and National Association of State Boards of Accountancy (NASBA)

Areas: Lean / Six Sigma / Lean Six Sigma / Operational excellence   (***20+ years of experience***)

- o **5S Workplace Productivity** by Gemba Academy
- o **A3 Problem Solving for Continuous Improvement** by Project Management Institute (PMI)
- o **Culture of Kaizen** by Gemba Academy
- o **Hoshin Planning** by Gemba Academy
- o **Lean Foundations** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Lean Inventory Management** by National Association of State Boards of Accountancy (NASBA)
- o **Lean Six Sigma Foundations** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Lean Six Sigma: Analyze, improve, control tools** by Linkedin Learning
- o **Lean Six Sigma: Define and measure tools** by Project Management Institute and National Association of State Boards of Accountancy
- o **Minitab (Statistical analysis)** by National Association of State Boards of Accountancy (NASBA)
- o **Operational Excellence, Workouts & Kaizen Facilitator** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Six Sigma Black Belt** by Project Management Institute (PMI)
- o **Six Sigma Foundations** by Project Management Institute (PMI)
- o **Six Sigma Green Belt** by Project Management Institute (PMI)
- o **Statistics 1, Statistics 2, Statistics 3** by National Association of State Boards of Accountancy (NASBA)
- o **Stay Lean with Kanban** by Project Management Institute (PMI)
- o **Workplace Visualization** by Gemba Academy

Areas: Strategy / Productivity / Management / Sales / Personal development / Life skills and other career supporting training (***30+ years of experience***)

- o **Activity-Based Costing** by National Association of State Boards of Accountancy (NASBA)
- o **B2B Marketing Foundations: Pricing Strategy** by Project Management Institute (PMI)
- o **Boosting Your Team's Productivity** by Project Management Institute (PMI)
- o **Branding Foundations** by National Association of State Boards of Accountancy (NASBA)
- o **Breakeven and Cost-Volume-Profit (CVP) Analysis** by Linkedin Learning
- o **Building Customer Loyalty** by Linkedin Learning
- o **Business Development Foundations** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Business Development Foundations** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Business Ethics** by National Association of State Boards of Accountancy (NASBA)
- o **Business Intelligence for Consultants** by National Association of State Boards of Accountancy (NASBA)
- o **Change Management** by Linkedin Learning
- o **Collaboration Principles and Process** by National Association of State Boards of Accountancy (NASBA)
- o **Controllo di Gestione** by Udemy
- o **Creating a Business Plan** by National Association of State Boards of Accountancy (NASBA)
- o **Creating a Culture of Strategy Execution** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Critical Thinking** by Linkedin Learning
- o **Cultivating Mental Agility** by National Association of State Boards of Accountancy (NASBA)
- o **Data Governance** by Linkedin Learning
- o **Decision-Making Strategies** by National Association of State Boards of Accountancy (NASBA)
- o **Developing a Competitive Strategy** by Project Management Institute (PMI)
- o **Developing a Service Mindset** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Disrupting Yourself** by Linkedin Learning
- o **General Data Protection Regulation (GDPR) Compliance: Essential Training** by Linkedin Learning
- o **Global Strategy** by Project Management Institute (PMI)
- o **Leading Change** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Leading Globally** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Leading with Vision** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Learning Agility** by Project Management Institute (PMI)
- o **Learning GDPR** by National Association of State Boards of Accountancy (NASBA)
- o **Managing Globally** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Managing in a Matrixed Organization** by National Association of State Boards of Accountancy (NASBA)
- o **Measuring Business Performance** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Organization Communication** by National Association of State Boards of Accountancy (NASBA)
- o **Organizational Culture** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Problem Solving Techniques** by Project Management Institute (PMI)
- o **Sales Forecasting** by Linkedin Learning
- o **Sales Management** by Linkedin Learning
- o **Setting Business Unit Goals** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)

- Solving Business Problems by National Association of State Boards of Accountancy (NASBA)
- Strategic Cost Management for Procurement and Supply Chains by Udemy
- Strategic Negotiation by Linkedin Learning
- Strategic Partnership by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Strategic Planning by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Strategic Thinking by Project Management Institute (PMI)
- The Euro: History, Issues, and Solutions by The Duomo Initiative (EU, EMU, ECB, EMF, etc.)
- Writing Articles by Linkedin Learning

Area: Finance / Economics   (*20+ years of experience)*

- Corporate Finance: Robust Financial Modelling by National Association of State Boards of Accountancy (NASBA)
- Entrepreneurship: Raising Startup Capital by National Association of State Boards of Accountancy (NASBA)
- Finance for Non-Financial Managers by Linkedin Learning
- Finance: Risk Management by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Financial Accounting 1 by National Association of State Boards of Accountancy (NASBA)
- Financial Analysis: Business Performance Analysis by National Association of State Boards of Accountancy (NASBA)
- Macroeconomics by University of California (UCI) – Irvine
- Managerial Economics by Project Management Institute (PMI)
- Mergers & Acquisitions by National Association of State Boards of Accountancy (NASBA)

Areas: Tech / ERP / IT / Systems   (*20+ years of experience)*

- Assessing Digital Maturity by National Association of State Boards of Accountancy (NASBA)
- Cloud Computing: Cloud Security by CompTIA and National Association of State Boards of Accountancy (NASBA)
- Creating your IT Strategy by National Association of State Boards of Accountancy (NASBA)
- Cybersecurity Awareness: Security Overview by National Association of State Boards of Accountancy (NASBA)
- Digital Transformation by Linkedin Learning
- Excel 2013: Financial Functions in Depth by Project Management Institute & National Association of State Boards of Accountancy (NASBA)
- Excel Quick Tips by Project Management Institute (PMI)
- Excel: Power Pivots by LinkedIn Learning
- Excel: Value Stream Mapping by LinkedIn Learning
- IoT Foundations by LinkedIn Learning
- Learning BlueJeans Meetings by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- Learning Excel Online (Office 365) by National Association of State Boards of Accountancy (NASBA)
- Learning Microsoft Dynamics 365 by LinkedIn Learning
- Magaya (SCM, warehousing and cargo management software)
- Microsoft Project Quick Tips by Project Management Institute (PMI)
- Microsoft Teams Quick Tips by LinkedIn Learning
- MS Power BI (Business Intelligence) by National Association of State Boards of Accountancy (NASBA)
- Office 365 New Features by Project Management Institute (PMI)
- Oracle JD Edwards EnterpriseOne / ERP
- PowerPoint Quick Tips by Project Management Institute (PMI)
- RPA, AI, and Cognitive Tech for Leaders by National Association of State Boards of Accountancy (NASBA)
- SAP ERP Essential Training by LinkedIn Learning
- SAP Materials Module / ERP by SAP Andina   } *15 years of experience using SAP*
- SAP S/4 HANA Financial Accounting by LinkedIn Learning
- ServiceNow (Asset management)
- Taking Charge of Technology for Maximum Productivity by Project Management Institute (PMI)

Areas: Human resources / Talent management / Inclusiveness   (*20+ years of experience)*

- Building Accountability into your Culture by National Association of State Boards of Accountancy (NASBA)
- Building Resilience by Linkedin Learning
- Creating a Culture of Change by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Creating a Culture of Service by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Developing Adaptability by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- Fighting Gender Bias at Work by Linkedin Learning
- Human Resources Strategic Workforce Planning by HR Certification Institute (HRCI), Society for Human Resource Management (SHRM)
- Managing a Multigenerational Workforce by Project Management Institute (PMI)
- Managing Conflict by National Association of State Boards of Accountancy (NASBA)
- Managing Diversity by Project Management Institute (PMI)
- Managing High Performers by Project Management Institute (PMI)
- Managing High Potentials by Project Management Institute (PMI)
- Managing Managers by Project Management Institute (PMI)
- Multinational Communication in the Workplace by National Association of State Boards of Accountancy (NASBA)

- **Performance-Based Hiring** by HR Certification Institute (HRCI), Society for Human Resource Management (SHRM), and the National Association of State Boards of Accountancy (NASBA)
- **Remote Work Foundations** by National Association of State Boards of Accountancy (NASBA)
- **Skills for Inclusive Conversations** by HR Certification Institute (HRCI) and the Society for Human Resource Management (SHRM)
- **Teaching Civility in the Workplace** by HR Certification Institute (HRCI) and the Society for Human Resource Management (SHRM)
- **The New Rules of Work** by Project Management Institute (PMI)
- **Unconscious Bias** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)