Rafael Vela (Sig)

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Residenza attuale: Panamá City, Panamá
Nota: Aperto al trasferimento e al lavoro remoto.

C-suite professionista in SCM, approvvigionamento strategico, logistica, operazioni, gestione del cambiamento organizzativo e di progetti con molti anni di esperienza internazionale. Leader globale culturalmente agile. Lean Management Six Sigma Green Belt e Black Belt BKO accreditato. Ho sviluppato e diretto team di altissime prestazioni ed efficienza in oltre 26 paesi. Fedele seguace della filosofia lean e sostenibilità nelle operazioni di SCM come in quasi tutte le aree della mia vita. Ho occupato posizioni di alto livello in diverse aziende multinazionali (COO, Vicepresidente regionale, Group Director) nel settore automobilistico, cemento, chimico, tessile, telecomunicazioni e servizi di consulenza. Team leader, educatore, studente appassionato, mentore, progettista di soluzioni che aggiungono valore, buon comunicatore a qualsiasi livello, vasta conoscenza della gestione dei dati e un collaboratore a tutti i livelli in grado di affrontare con successo e tempestività situazioni complesse.

ESPERIENZA LAVORATIVA ULTIMI 15 ANNI

- **COO** @ Westgate International Consulting Inc**. Periodo** Gen 2017 – Giugno 2019 / **Nazione:** Panama
- **Global Technology Asset Manager** @ Brinks Regional Services LLC. **Periodo** Mag 2015 – Dic 2016 / **Nazione:** Panamá dirigendo teams in 26 paesi.
- **COO** @ Nexel Solutions Inc. **Periodo** Mag 2011 – Apr 2015 / **Country:** Panama con teams in 6 paesi
- **Group Procurement and Logistics Director** @ Comium Group. **Periodo** Feb 2010 - Gen 2011 / **Nazione:** Costa d'Avorio, Africa occidentale. con teams in 9 paesi
- **Regional VP Logistics & Supply Chain Operations** @ Cable & Wireless. **Periodo** Mag 2006 - Lug 2009 / **Nazione:** Panamá dirigendo teams in 16 paesi

AREE DI COMPETENZA (ANNI DI ESPERIENZA)

Pianificazione della domanda **(+30)**; Logistica manifatturiera **(+30)**; Gestione delle Scorte **(+30)**; Gestione delle operazioni e pianificazione della produzione **(+25)**; Gestione approvvigionamenti e sourcing **(+30)**; Gestione di progetto **(+25);** Gestione della garanzia di qualità **(+25);** Logistica inversa **(+25)**; SCM **(+30)**; Gestione del magazzino **(+30)**; Miglioramento dei processi aziendali **(+20);** Gestione dei contratti **(+20);** CRM **(+20)**; Gestione della distribuzione **(+20)**; Gestione della flotta **(+20)**; Gestione delle risorse IT **(+15);** S&OP **(+15);** Sostenibilità della catena di fornitura **(+15)**; Gestione del cambiamento **(+20)**; VRM **(+20)**; Gestione Lean **(+10)**; Filosofia Six Sigma **(+10)**

ESPOSIZIONE INTERNAZIONALE.
Ho lavorato o vissuto in più di 21 paesi in posizioni dirigenziali in Sud America, America Centrale, Africa occidentale, Europa, Medio Oriente e Caraibi, creando e sviluppando team ad alte prestazioni e implementando strategie e processi per una gestione produttiva ed efficiente della catena di approvvigionamento.

PUNTI DI FORZA.
Etica lavorativa; buon senso; innovativo; capacità di analizzare diversi punti di vista e comprendere il quadro più ampio; so di non avere tutte le risposte; adattabile a nuove situazioni e dati; empatia di squadra; pensatore critico; stratega; abile negoziatore; comunicatore con esperienza nella formazione e gestione di team ad alte prestazioni; pianificatore dedicato e appassionato; focalizzato sul servizio clienti

DEBOLEZZE.
Nessuno abbastanza grande da impedirmi di raggiungere gli obiettivi a cui mi impegno. A volte divento troppo orientato ai dettagli, troppo critico nei confronti del mio lavoro e dei suoi risultati, tolleranza zero per le persone e gli ambienti di lavoro tossiche.

MOTIVAZIONE.
Attualmente lavoro come consulente senior nell'area SCM dirigendo vari progetti. Sto attivamente cercando di ricongiungermi nel settore aziendale per affrontare nuove sfide nella gestione, progettazione, implementazione o trasformazione delle operazioni creando e implementando strategie che aggiungano valore all'organizzazione e ai suoi clienti. Sono disposto a trasferirmi e sono abbastanza abituato a viaggiare molto, fino all'80%, se la posizione lo richiedono.

visita https://scmservices.biz per accedere alla versione in inglese, italiana o spagnola del CV.

Bachelor of Business Administration

Le mie scelte di apprendimento e preparazione insieme alla mia esperienza pratica mi hanno permesso anche di raggiungere un alto livello di competenza nella gestione dei progetti, gestione dei programmi, finanza corporativa, strategia aziendale, leadership organizzativa, gestione del cambiamento, gestione delle persone, lean management, six sigma, business intelligence, strategia delle risorse umane e gestione delle comunicazioni.

Lingue (secondo QCER - Quadro Comune Europeo di Riferimento)							
inglese	**C2** (Native)	Spagnolo	**C2** (Native)	Italiano	**C1** (Advanced)	francese	**B1** (Basic)

Certificazioni
o **Lean Management and Manufacturing BKO accredited** / Six Sigma Academy, Amsterdam (Netherlands University Teaching Qualification)
o **Become a Portfolio Manager** (6 modules)
o **Six Sigma Black Belt Certification** (14 modules)
o **Six Sigma Green Belt Certification** (14 modules)
o **Six Sigma Green Belt (SSGB) BKO accredited** / Six Sigma Academy-Amsterdam (Netherlands University Teaching Qualification)

Aree: gestione della catena di fornitura / logistica / approvvigionamento / operazioni	*(35+ anni di esperienza)*

- o **Implementing Supply Chain Management** by National Association of State Boards of Accountancy (NASBA)
- o **Inventory Management** by National Association of State Boards of Accountancy (NASBA)
- o **Logistics Foundations** by Project Management Institute and National Association of State Boards of Accountancy
- o **Managing Logistics** by Project Management Institute and National Association of State Boards of Accountancy
- o **Negotiation Foundations** by Project Management Institute and National Association of State Boards of Accountancy
- o **Operations and Supply Chain Management** by Udemy
- o **Operations Management** by Project Management Institute (PMI)
- o **Procurement: Cost Based Pricing for Procurement Organizations** by Udemy
- o **Purchasing** by National Association of State Boards of Accountancy (NASBA)
- o **Reverse Logistics Management and Sustainability** by Operational Excellence Training
- o **Supply Chain and Operations Management** by Linkedin Learning
- o **Supply Chain Cybersecurity** by National Association of State Boards of Accountancy (NASBA)
- o **Supply Chain Logistics** by Rutgers University – USA
- o **Supply Chain Operations** by Rutgers University – USA
- o **Supply Chain Risk Management** by Operational Excellence Training
- o **Supply Chain Sustainability Strategies** by Project Management Institute and National Association of State Boards of Accountancy
- o **Transformational Change (Managing organizational change)** by Linkedin Learning

Aree: gestione di progetti, programmi e portfolio / gestione dei prodotti	*(20+ anni di esperienza)*

- o **Adaptive Project Leadership** by Project Management Institute (PMI)
- o **Agreements for Success in Global Projects** by Project Management Institute and National Association of State Boards of Accountancy
- o **Artificial Intelligence for Project Managers** by Project Management Institute (PMI)
- o **Blending Project Management Methods** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Cert Prep: Project Management Professional (PMP)** by Project Management Institute (PMI)
- o **Cert Prep: SCRUM Master** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Enterprise Agile: Changing Your Culture** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Leading Productive Meetings** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Learning Gantt Charts** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Managing Project Stakeholders** by Project Management Institute (PMI)
- o **Operational Excellence** by Project Management Institute (PMI)
- o **Product Management: Building a Product Roadmap** by Project Management Institute (PMI)
- o **Product Management: Building a Product Strategy** by Project Management Institute (PMI)
- o **Program Management** by Project Management Institute and National Association of State Boards of Accountancy (NASBA)
- o **Program Management Foundations** by Project Management Institute and National Association of State Boards of Accountancy (NASBA)
- o **Project Management** by Project Management Institute (PMI)
- o **Project Management: Communications** by National Association of State Boards of Accountancy (NASBA)
- o **Project Management: International Projects** by Project Management Institute and National Association of State Boards of Accountancy
- o **Project Management: Iterative Methods** by Project Management Institute (PMI)
- o **Project Management: Laying Good Ground Rules** by Project Management Institute (PMI)

- Project Management: Preventing Scope Creep by Project Management Institute (PMI)
- Project Management: Procurement by Project Management Institute (PMI)
- Project Management: Teams by Project Management Institute and National Association of State Boards of Accountancy
- Project Portfolio Management Foundations by Project Management Institute and National Association of State Boards of Accountancy
- SCRUM: Advanced by Project Management Institute (PMI)
- Transitioning from Waterfall to Agile Project Management by Project Management Institute and National Association of State Boards of Accountancy (NASBA)

Aree: Lean / Six Sigma / Lean Six Sigma / Eccellenza operativa   (*20+ anni di esperienza*)

- 5S Workplace Productivity by Gemba Academy
- A3 Problem Solving for Continuous Improvement by Project Management Institute (PMI)
- Culture of Kaizen by Gemba Academy
- Hoshin Planning by Gemba Academy
- Lean Foundations by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Lean Inventory Management by National Association of State Boards of Accountancy (NASBA)
- Lean Six Sigma Foundations by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Lean Six Sigma: Analyze, improve, control tools by Linkedin Learning
- Lean Six Sigma: Define and measure tools by Project Management Institute and National Association of State Boards of Accountancy
- Minitab (Statistical analysis) by National Association of State Boards of Accountancy (NASBA)
- Operational Excellence, Workouts & Kaizen Facilitator by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Six Sigma Black Belt by Project Management Institute (PMI)
- Six Sigma Foundations by Project Management Institute (PMI)
- Six Sigma Green Belt by Project Management Institute (PMI)
- Statistics 1, Statistics 2, Statistics 3 by National Association of State Boards of Accountancy (NASBA)
- Stay Lean with Kanban by Project Management Institute (PMI)
- Workplace Visualization by Gemba Academy

Aree: Strategia / Produttività / Gestione / Vendite / Sviluppo personale / life skills e altra formazione a supporto della carriera (30+ anni di esperienza)

- Activity-Based Costing by National Association of State Boards of Accountancy (NASBA)
- B2B Marketing Foundations: Pricing Strategy by Project Management Institute (PMI)
- Boosting Your Team's Productivity by Project Management Institute (PMI)
- Branding Foundations by National Association of State Boards of Accountancy (NASBA)
- Breakeven and Cost-Volume-Profit (CVP) Analysis by Linkedin Learning
- Building Customer Loyalty by Linkedin Learning
- Business Development Foundations by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- Business Development Foundations by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- Business Ethics by National Association of State Boards of Accountancy (NASBA)
- Business Intelligence for Consultants by National Association of State Boards of Accountancy (NASBA)
- Change Management by Linkedin Learning
- Collaboration Principles and Process by National Association of State Boards of Accountancy (NASBA)
- Controllo di Gestione by Udemy
- Creating a Business Plan by National Association of State Boards of Accountancy (NASBA)
- Creating a Culture of Strategy Execution by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- Critical Thinking by Linkedin Learning
- Cultivating Mental Agility by National Association of State Boards of Accountancy (NASBA)
- Data Governance by Linkedin Learning
- Decision-Making Strategies by National Association of State Boards of Accountancy (NASBA)
- Developing a Competitive Strategy by Project Management Institute (PMI)
- Developing a Service Mindset by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Disrupting Yourself by Linkedin Learning
- General Data Protection Regulation (GDPR) Compliance: Essential Training by Linkedin Learning
- Global Strategy by Project Management Institute (PMI)
- Leading Change by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Leading Globally by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Leading with Vision by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Learning Agility by Project Management Institute (PMI)
- Learning GDPR by National Association of State Boards of Accountancy (NASBA)
- Managing Globally by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- Managing in a Matrixed Organization by National Association of State Boards of Accountancy (NASBA)
- Measuring Business Performance by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)

- o **Organization Communication** by National Association of State Boards of Accountancy (NASBA)
- o **Organizational Culture** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Problem Solving Techniques** by Project Management Institute (PMI)
- o **Sales Forecasting** by Linkedin Learning
- o **Sales Management** by Linkedin Learning
- o **Setting Business Unit Goals** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Solving Business Problems** by National Association of State Boards of Accountancy (NASBA)
- o **Strategic Cost Management for Procurement and Supply Chains** by Udemy
- o **Strategic Negotiation** by Linkedin Learning
- o **Strategic Partnership** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Strategic Planning** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Strategic Thinking** by Project Management Institute (PMI)
- o **The Euro: History, Issues, and Solutions** by The Duomo Initiative (EU, EMU, ECB, EMF, etc.)
- o **Writing Articles** by Linkedin Learning

Aree: Finanza / Economia	(20+ anni di esperienza)

- o **Corporate Finance: Robust Financial Modelling** by National Association of State Boards of Accountancy (NASBA)
- o **Entrepreneurship: Raising Startup Capital** by National Association of State Boards of Accountancy (NASBA)
- o **Finance for Non-Financial Managers** by Linkedin Learning
- o **Finance: Risk Management** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Financial Accounting 1** by National Association of State Boards of Accountancy (NASBA)
- o **Financial Analysis: Business Performance Analysis** by National Association of State Boards of Accountancy (NASBA)
- o **Macroeconomics** by University of California (UCI) – Irvine
- o **Managerial Economics** by Project Management Institute (PMI)
- o **Mergers & Acquisitions** by National Association of State Boards of Accountancy (NASBA)

Aree: Tech / ERP / IT / Sistemi	(20+ anni di esperienza)

- o **Assessing Digital Maturity** by National Association of State Boards of Accountancy (NASBA)
- o **Cloud Computing: Cloud Security** by CompTIA and National Association of State Boards of Accountancy (NASBA)
- o **Creating your IT Strategy** by National Association of State Boards of Accountancy (NASBA)
- o **Cybersecurity Awareness: Security Overview** by National Association of State Boards of Accountancy (NASBA)
- o **Digital Transformation** by Linkedin Learning
- o **Excel 2013: Financial Functions in Depth** by Project Management Institute & National Association of State Boards of Accountancy (NASBA)
- o **Excel Quick Tips** by Project Management Institute (PMI)
- o **Excel: Power Pivots** by LinkedIn Learning
- o **Excel: Value Stream Mapping** by LinkedIn Learning
- o **IoT Foundations** by LinkedIn Learning
- o **Learning BlueJeans Meetings** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Learning Excel Online (Office 365)** by National Association of State Boards of Accountancy (NASBA)
- o **Learning Microsoft Dynamics 365** by LinkedIn Learning
- o Magaya (SCM, warehousing and cargo management software)
- o **Microsoft Project Quick Tips** by Project Management Institute (PMI)
- o **Microsoft Teams Quick Tips** by LinkedIn Learning
- o **MS Power BI (Business Intelligence)** by National Association of State Boards of Accountancy (NASBA)
- o **Office 365 New Features** by Project Management Institute (PMI)
- o Oracle JD Edwards EnterpriseOne / ERP
- o **PowerPoint Quick Tips** by Project Management Institute (PMI)
- o **RPA, AI, and Cognitive Tech for Leaders** by National Association of State Boards of Accountancy (NASBA)
- o **SAP ERP Essential Training** by LinkedIn Learning
- o **SAP Materials Module / ERP** by SAP Andina — *15 years of experience using SAP*
- o **SAP S/4 HANA Financial Accounting** by LinkedIn Learning
- o ServiceNow (Asset management)
- o **Taking Charge of Technology for Maximum Productivity** by Project Management Institute (PMI)

Aree: Risorse umane / Gestione dei talenti / Inclusività	*(20+ anni di esperienza)*

- o **Building Accountability into your Culture** by National Association of State Boards of Accountancy (NASBA)
- o **Building Resilience** by Linkedin Learning
- o **Creating a Culture of Change** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Creating a Culture of Service** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)
- o **Developing Adaptability** by Project Management Institute (PMI) and National Association of State Boards of Accountancy
- o **Fighting Gender Bias at Work** by Linkedin Learning

- o **Human Resources Strategic Workforce Planning** by HR Certification Institute (HRCI), Society for Human Resource Management (SHRM)
- o **Managing a Multigenerational Workforce** by Project Management Institute (PMI)
- o **Managing Conflict** by National Association of State Boards of Accountancy (NASBA)
- o **Managing Diversity** by Project Management Institute (PMI)
- o **Managing High Performers** by Project Management Institute (PMI)
- o **Managing High Potentials** by Project Management Institute (PMI)
- o **Managing Managers** by Project Management Institute (PMI)
- o **Multinational Communication in the Workplace** by National Association of State Boards of Accountancy (NASBA)
- o **Performance-Based Hiring** by HR Certification Institute (HRCI), Society for Human Resource Management (SHRM), and the National Association of State Boards of Accountancy (NASBA)
- o **Remote Work Foundations** by National Association of State Boards of Accountancy (NASBA)
- o **Skills for Inclusive Conversations** by HR Certification Institute (HRCI) and the Society for Human Resource Management (SHRM)
- o **Teaching Civility in the Workplace** by HR Certification Institute (HRCI) and the Society for Human Resource Management (SHRM)
- o **The New Rules of Work** by Project Management Institute (PMI)
- o **Unconscious Bias** by Project Management Institute (PMI) and National Association of State Boards of Accountancy (NASBA)