



NIKLAS HESS

(+34) 652 047 090 | nhess.ieu2016@student.ie.edu

Three things about me: Awarded Academic-All-American while studying in the US. Currently publishing a book about culinary self-therapy. Incoming Visiting Associate at BCG.

Education

Exchange

The University of Melbourne

Australia, 2019

Bachelor – BBA&LLB

IE UNIVERSITY

Spain, 2016-2021

Ranked 1st among class of 2021, Academic Excellence Scholarship

GPA: 9.5/10.00

High School

SUFFIELD ACADEMY

U.S.A, 2013-2016

AP Scholar with Distinction, Cum Laude Society Member

GPA: 4.06

Experience

180 Degree Consulting (180DC) – President

Madrid, June 2020 – Present

- Leading a team of 50 people that comprise the Madrid branch of the world largest social consultancy.
- Along my executive team, responsible for recruiting, training, client acquisition, marketing, and partnerships.
- So far, most applications ever received, most clients ever signed, and first international project commenced.

DZ Bank AG – Internship

Frankfurt a.M., May 2019 – July 2019

- Negotiated contracts under the EMIR and MIFID regulations for the Capital Markets department.
- Created an Excel and PPT assessment of the group performance metrics of the institutional sales team.
- Supported the MTN Desk with the emission and placement of multi-callable bonds and interest rate swaps.

Campus Tutor App – CEO & Co-Founder

Estonia, April 2018 – January 2020

- Created my company's financial and legal framework, while developing an app-based platform with integrated payment system to facilitate the peer to peer provision of offline tutoring services.

Clifford Chance – Internship

Frankfurt a.M., May 2018 – July 2018

- Negotiated a settlement agreement and developed a closing agenda for a complex international acquisition.
- Worked in the tax practice, with focus on Luxembourg AIF tax strategies and tax compliance.
- Co-authored a newsletter on the legal aspects of blockchain use in the hospitality sector.

Hörmann Group – Internship

Barcelona, May 2017 – July 2017

- Advanced the introduction of paperless billing and the implementation of a new EDP system.
- Analyzed and optimized the loading system through the introduction of a new digital tool.

Co-Curricular Activities

EUROPA MOOT COURT WINNER (April 2019)

Competed against other undergraduate and master students, ultimately being awarded first place and best speaker.

IEU Student Government (April 2018 – May 2019)

Vice-president, representing the student body and fostering the development of academics with the IEU administration.

Case Competitions

IE BBA BUSINESS CASE COMPETITION (April 2019)

RSM STAR CASE COMPETITION (April 2018)

Rotaract Club Segovia (Jan 2017 – Jan 2018)

Founding president, responsible for organizing and directing new initiatives and events.

Additional Information

German	Beginner	● ● ● ● ● ● ● ●	Fluent
English	Beginner	● ● ● ● ● ● ● ●	Fluent
Spanish	Beginner	● ● ● ● ● ● ● ●	Fluent

Computer Skills

MS Office (Excel, PowerPoint and Word) (Advanced)
Mac (Keynote, Pages) and Python (Basic)

Elective Courses

Alternative Dispute Resolution (IEU, 2018)
Big Data (IEU, 2017)
Trading and Financial Markets (Amplify, 2017)