

Niklas Hess

New York City, NY, 10035 | +1 (646) 384 - 1262 | niklashess@niklashess.com | [LinkedIn Profile](#)

EDUCATION

Columbia University – Mailman School of Public Health **NYC, USA | 2021 – 2023**

Master of Public Health (Department of Health Policy and Management)

- Columbia Health Ventures Vice-President. HPM Alumni Mentor Program. Columbia University Waterpolo Club Team
- Student Associate at American College for Healthcare Executives – HLNy chapter

Universidad Internacional de Valencia **Valencia, Spain | 2021 – 2022**

Master of Law

IE University **Madrid, Spain | 2016 – 2021**

Dual Bachelor's in Business Administration and Law (BBA & LLB)

GPA: 9.57/10.0

- Highest honor: Finance I&II, Macro- & Microeconomics, Financial- & Cost-Accounting, Econometrics, Statistics, etc.
- Graduated as Valedictorian and with Matricula de Honor in Final Business Thesis
- Completed exchange Semester at the University of Melbourne with H1 – First Class Honours
- Chosen by faculty to compete at *IE Business Case Competition*, *RSM Star Case Competition*, *Europa Moot Court (Winner)*
- Elected as Student Government Vice-President. Established emergency aid fund and began changes to grading system

PROFESSIONAL EXPERIENCE

Boston Consulting Group (BCG) **Berlin, Germany**

Visiting Associate

May 2021 – August 2021

- Exclusively responsible for financial analysis and modelling, leveraged by partners in client presentations
- Developed multi-layered industry forecast. Analyzed liquidity curve. Created true basket price. Initiated integrated model
- Financial skills evaluated as outstanding. Received full-time job offer and invitation to BCG Fast Forward program

180 Degree Consulting (180DC) **Madrid, Spain**

President & Team Leader

January 2020 – June 2021

- Led 50-person team to aggressively expand and optimize the Madrid Branch of the world's largest social consultancy
- 50% increase in applications. 60% increase in clients signed. 95% client satisfaction rate. 1st international collab-project

Campus Tutor OÜ **Kuusalu, Estonia**

CEO & Co-Founder

April 2018 – January 2020

- Developed first peer-to-peer tutoring platform with integrated payment system. **Created pitch materials and forecasts**
- ~40% MVP market penetration. Break-even reached and subsequent exit through source code sale

DZ Bank AG **Frankfurt a.M., Germany**

Intern

May 2019 – July 2019

- Independently negotiated contracts with major international banks under MIFID II for Capital Markets department
- Defined, analyzed, and prepared key performance metrics of MTN desk, presented by director at client conferences

Clifford Chance **Frankfurt a.M., Germany**

Intern

May 2018 – July 2018

- Prepared settlement agreement alongside C-suite negotiations. Developed closing agenda for international acquisition
- Analyzed various Luxembourg AIF tax strategies for multinational company

ADDITIONAL INFORMATION

Author of *MINDFOODNESS – Cooking Your Way to Mental Health* **Publishing date: December 2020**

- First self-therapeutic cookbook on the market, endorsed through culinary art therapy guru Julie Ohana LMSV
- Print edition sold-out in 3 months. Distribution agreements with doctors, gas stations, and DIY stores

Founder of Rotaract Club Segovia **January 2017 – January 2018**

- Founding president, responsible for organizing and directing large scale fundraising and collaboration initiatives

Relevant Skills

- **German** (Native). **English** (Native). **Spanish** (Professional Proficiency)
- **Computer Skills:** Basic knowledge of Python. Advanced financial modelling with Excel and user of PowerPoint
- **Interests:** Waterpolo (Varsity and Club level). Kitesurfing (leisure). Hobby-chef (Pop-up dinners & Show-cooking)