

Niklas Hess

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PERSONAL PROFILE

Highly accomplished background in Business Administration, Law, and Public Health, combined with practical skills in financial modelling and experiences in start-up, finance, and consulting firms, makes for the perfect **Private Equity** fit. Seeking an entry-level position that allows me to leverage my communication skills, great aptitude for numbers, and time-management capabilities to enthusiastically contribute to the next big deal.

EDUCATIONAL HISTORY

Columbia University – Mailman School of Public Health NYC, USA | 2021 – 2023
Master of Public Health (Health Policy and Management)

Universidad Internacional de Valencia Valencia, Spain | 2021 – 2022
Master of Law

IE University Madrid, Spain | 2016 – 2021
Dual Bachelor in Business Administration and Law (BBA & LLB) GPA: 9.57/10.0

- Highest honor: **Finance I&II, Macro- & Microeconomics, Financial- & Cost-Accounting, Econometrics, Statistics**, etc.
- Graduated as Valedictorian and with Matricula de Honor in Final Business Thesis
- Completed exchange Semester at the University of Melbourne with H1 – First Class Honours
- Chosen by faculty to compete at *IE Business Case Competition, RSM Star Case Competition, Europa Moot Court (Winner)*
- Elected as Student Government Vice-President. Established emergency aid fund and began changes to grading system

PROFESSIONAL EXPERIENCE

Boston Consulting Group (BCG) Berlin, Germany
Visiting Associate May 2021 – August 2021

- **Responsible for financial analysis and modelling**, leveraged by partners in client presentations
- Developed multi-layered industry forecast. Analyzed liquidity curve. Created true basket price. Initiated integrated model
- **Financial skills evaluated as outstanding**. Received full-time job offer and invitation to BCG Fast Forward program

180 Degree Consulting (180DC) Madrid, Spain
President & Team Leader January 2020 – June 2021

- Led a team of 50 people to aggressively expand and optimize the Madrid Branch of the world's largest social consultancy
- 50% increase in applications. 60% increase in clients signed. 95% client satisfaction rate. 1st international collab-project

Campus Tutor OÜ Kuusalu, Estonia
CEO & Co-Founder April 2018 – January 2020

- Developed first peer-to-peer tutoring platform with integrated payment system. **Created pitch materials and forecasts**
- ~40% MVP market penetration. Break-even reached and subsequent exit through source code sale

DZ Bank AG Frankfurt a.M., Germany
Intern May 2019 – July 2019

- Independently negotiated contracts with major international banks under MIFID II for Capital Markets department
- **Defined, analyzed, and prepared key performance metrics of MTN desk**, presented by director at client conferences

Clifford Chance Frankfurt a.M., Germany
Intern May 2018 – July 2018

- Prepared settlement agreement alongside C-suite negotiations. Developed closing agenda for international acquisition
- Analyzed various Luxembourg AIF tax strategies for multinational company

ADDITIONAL INFORMATION

Author of MINDFOODNESS – Cooking Your Way to Mental Health Publishing date: December 2020

- First self-therapeutic cookbook on the market, endorsed through culinary art therapy guru Julie Ohana LMSV
- Print edition sold-out in 3 months. Distribution agreements with doctors, gas stations, and DIY stores

Founder of Rotaract Club Segovia January 2017 – January 2018

- Founding president, responsible for organizing and directing large scale fundraising and collaboration initiatives

Relevant Skills

- **German** (Native). **English** (Native). **Spanish** (Professional Proficiency)
- **Computer Skills**: Basic knowledge of Python. **Advanced financial modelling with Excel and user of PowerPoint**
- **Interests**: Waterpolo (Varsity and Club level). Kitesurfing (leisure). Hobby-chef (Pop-up dinners & Show-cooking)