

# Niklas Hess

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## EDUCATION

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**Columbia University – Mailman School of Public Health** **New York City, USA | 2021 – 2023**  
Master of Public Health (Department of Health Policy and Management) **GPA: 9.5/10.0**

- Certificate in Applied Biostatistics and Data Science
- Elected as Columbia Health Ventures Vice-President. HPM Alumni Mentor Program.
- Student Associate at American College for Healthcare Executives – HLNy chapter

**Universidad Internacional de Valencia** **Valencia, Spain | 2021 – 2022**  
Master of Law

**IE University** **Madrid, Spain | 2016 – 2021**  
Dual Bachelor's in Business Administration and Law (BBA & LLB) **GPA: 9.6/10.0**

- Highest honor: Finance I&II, Macro- & Microeconomics, Financial- & Cost-Accounting, Econometrics, Statistics, etc.
- Graduated as Valedictorian and with Matricula de Honor in Final Business Thesis
- Completed exchange Semester at the University of Melbourne with H1 – First Class Honours
- Chosen by faculty to compete at *IE Business Case Competition*, *RSM Star Case Competition*, *Europa Moot Court (Winner)*
- Elected as Student Government Vice-President. Established emergency aid fund and began changes to grading system

## PROFESSIONAL EXPERIENCE

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**Stone Arch Group** **New York City, USA (Remote)**  
Private Equity Vice-President **May 2022 – Current**

- Creation of budgets, cash-flow forecasts, performance reporting, and strategic analytics for portfolio companies
- Analysis of various HC investment opportunities – specialized funds, company acquisitions, and new company creations

**Boston Consulting Group (BCG)** **Berlin, Germany**  
Visiting Associate (BCG Fast Forward) **May 2021 – August 2021**

- Exclusively responsible for financial analysis and modelling, leveraged by partners in client presentations
- Developed multi-layered industry forecast. Analyzed liquidity curve. Created true basket price. Initiated integrated model
- Financial skills evaluated as outstanding. Received full-time job offer and invitation to BCG Fast Forward program

**180 Degree Consulting (180DC)** **Madrid, Spain**  
President & Team Leader **January 2020 – June 2021**

- Led 50-person team to successfully expand and optimize the Madrid Branch of the world's largest social consultancy
- 50% increase in applications. 60% increase in clients signed. 95% client satisfaction rate. 1<sup>st</sup> international collab-project

**Campus Tutor OÜ** **Kuusalu, Estonia**  
CEO & Co-Founder **April 2018 – January 2020**

- Developed first peer-to-peer tutoring platform with integrated payment system. Created pitch materials and forecasts
- ~40% MVP market penetration. Break-even reached and subsequent exit through source code sale

**DZ Bank AG** **Frankfurt a.M., Germany**  
Intern **May 2019 – July 2019**

- Independently negotiated contracts with major international banks under MIFID II for Capital Markets department
- Defined, analyzed, and prepared key performance metrics of MTN desk, presented by director at client conferences

## ADDITIONAL INFORMATION

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**Author of MINDFOODNESS – Cooking Your Way to Mental Health** **Publishing date: December 2020**

- First self-therapeutic cookbook on the market, endorsed through culinary art therapy guru Julie Ohana LMSW
- Print edition sold-out in 3 months. Distribution agreements with doctors, gas stations, and DIY stores

**Founder of Rotaract Club Segovia** **January 2017 – January 2018**

- Founding president, responsible for organizing and directing large scale fundraising and collaboration initiatives

## Relevant Skills

- **German** (Native). **English** (Native). **Spanish** (Professional Proficiency)
- **Computer Skills:** Basic knowledge of Python. Advanced financial modelling with Excel and user of PowerPoint
- **Interests:** Waterpolo (Varsity and Club level). Kitesurfing (leisure). Hobby-chef (Pop-up dinners & Show-cooking)