

**TRADITIONAL MUSIC LESSONS VS SMA MEMBERSHIPS:
MONTHLY COST COMPARISON**

<i>Service Provided:</i>	Traditional Music Lessons (avg cost)	Basic Membership Entitlements	"Retail" Value (monthly)	Pro Membership Entitlements	"Retail" Value (monthly)	VIP Membership Entitlements	"Retail" Value (monthly)	SMA Non-Member Rates
<i>Private Lessons, 30-60 minutes</i>	\$50-100/wk (\$200-400/mo)	30 min/wk (4 hrs/mo)	\$400	45 min/wk (6 hrs/mo)	\$600	1 hr/wk (8 hrs/mo)	\$800	\$50-100/hr
<i>Mix Rooms</i>	N/A*	2 hrs/wk (8 hrs/mo)	\$240	3 hrs/wk (12 hrs/mo)	\$360	4 hrs/wk (16 hrs/mo)	\$480	\$30/hr**
<i>Rehearsals/Recording Sessions</i>	N/A*	1 hr/wk (4 hrs/mo)	\$200	2 hrs/wk (8 hrs/mo)	\$400	4 hrs/wk (16 hrs/mo)	\$800	\$50/hr**
		<i>TOTAL MONTHLY "RETAIL" VALUE:</i>	\$840	<i>TOTAL MONTHLY "RETAIL" VALUE:</i>	\$1,360	<i>TOTAL MONTHLY "RETAIL" VALUE:</i>	\$2,080	
		Basic Membership Dues:	\$250	Pro Membership Dues:	\$450	VIP Membership Dues:	\$600	

(\$590 discount)

(\$910 discount)

(\$1,480 discount)

**Very few music lesson providers offer access to fully equipped workspaces and professional audio equipment for independent work*

***Average rates for separate lockout, rehearsal, and recording spaces are reflected in SMA non-member rates*