### MI CASA RESOURCE CENTER AND CONSOLIDATED SUBSIDIARIES

**FINANCIAL STATEMENTS** 

FOR THE YEAR ENDED DECEMBER 31, 2018

TOGETHER WITH INDEPENDENT AUDITORS' REPORT

## MI CASA RESOURCE CENTER AND CONSOLIDATED SUBSIDIARIES

## FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2018

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August 16, 2019

#### Independent Auditors' Report

Board of Directors Mi Casa Resource Center Denver, Colorado

We have audited the accompanying consolidated financial statements of **Mi Casa Resource Center and affiliates** which comprise the combined statement of financial position as of December 31, 2018, and the related combined statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatements whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Mi Casa Resource Center and consolidated subsidiaries as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

We have previously audited Mi Casa Resource Center's 2017 combined financial statements, and we expressed an unmodified audit opinion on those financial statements in our report dated June 13, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### **Other Matters**

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The nonprofit statement of financial position, the nonprofit statement of activities and the nonprofit statement of functional expenses and the indirect cost rate calculation, beginning on page 14 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Taylor, Roth and Company, PLLC CERTIFIED PUBLIC ACCOUNTANTS

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2018 (WITH COMPARATIVE TOTALS FOR 2017)

	 2018	2017
Assets		<del>-                                    </del>
Cash and cash equivalents	\$ 1,332,263	\$ 1,462,046
Cash held for others	54,046	35,380
Grants and contributions receivable	451,464	154,972
Other receivables	230,524	289,176
Prepaid expenses	31,006	33,908
Investments (Note3)	2,398,477	2,550,520
Other assets (Note 4)	121,031	114,734
Net property and equipment (Note 5)	 2,664,939	 2,757,809
	\$ 7,283,750	\$ 7,398,545
Liabilities and net assets		
Liabilities		
Accounts payable	\$ 73,577	\$ 88,636
Accrued payroll costs	123,990	70,958
Cash due others	54,046	35,380
Capital lease obligation (Note 6)	18,524	24,469
Lines-of-credit (Note 7)	-	15,052
Notes payable (Note 8)	67,500	 75,000
Total liabilities	 337,637	 309,495
Net assets		
Without donor restrictions	5,983,562	6,201,837
With donor restrictions (Note 9)	962,551	887,213
Total net assets	6,946,113	7,089,050
Total liabilities and net assets	\$ 7,283,750	\$ 7,398,545

## CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2018 (WITH COMPARATIVE TOTALS FOR 2017)

	2018			2017
	Without Donor With Donor			
	Restrictions	Restrictions	Total	Total
Revenue and other support				
Corporations	\$ 362,862	\$ 727,500	1,090,362	\$ 708,650
Foundations	913,000	7,000	920,000	1,717,815
Government	711,476	25,000	736,476	1,094,120
Social Enterprise Ventures - fee income	280,878	-	280,878	662,930
Individuals	81,522	75,000	156,522	177,122
Investment income, net	64,305	-	64,305	25,875
Special events	197,236	-	197,236	143,067
Less direct expenses	(152,191)		(152,191)	(106,142)
All other	99,885	-	99,885	220,576
In-kind contributions (Note 10)	108,989	-	108,989	132,224
Net assets released				
from restrictions (Note 11)	759,162	(759,162)		
Total revenue and other support	3,427,124	75,338	3,502,462	4,776,237
Expenses				
Program services	2,183,843	-	2,183,843	2,718,711
Management and general	592,786	-	592,786	558,700
Fund-raising	358,120		358,120	296,117
Total nonprofit expense	3,134,749		3,134,749	3,573,528
Social Enterprise Ventures expense	294,300		294,300	697,271
Total expenses	3,429,049	-	3,429,049	4,270,799
Gain (loss) from operations	(1,925)	75,338	73,413	505,438
Non-operating activity				
Net realized and unrealized gains				
(losses) on investments	(216,350)	-	(216,350)	22,334
Gain on sale of property				2,938,287
Change in net assets	(218,275)	75,338	(142,937)	3,466,059
Net assets, beginning of year	6,201,837	887,213	7,089,050	3,622,991
Net assets, end of year	\$ 5,983,562	\$ 962,551	\$ 6,946,113	\$ 7,089,050
*				

#### <u>CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES</u> <u>FOR THE YEAR ENDED DECEMBER 31, 2018</u>

(WITH COMPARATIVE TOTALS FOR 2017)

_	2018				2017						
_	Supporting Services										
	Youth & Family Development	Career Pathways	Business Pathways	Program Support	Total Program Services	Management and General	Fund- raising	Total Supporting Services	Social Enterprise Ventures	Total	Total
Salaries	\$ 401,530	\$ 407,276	\$ 567,333	\$ 18,565	\$ 1,394,704	\$ 273,613	\$ 212,376	\$ 485,989	\$ 244,950	\$ 2,125,643	\$ 2,300,709
Payroll taxes and benefits	57,203	63,303	96,083	3,659	220,248	63,541	36,855	100,396	15,687	336,331	340,704
Facilities	17,790	17,693	12,406	39,292	87,181	111,464	4,016	115,480	-	202,661	806,237
Programming	15,726	29,204	54,667	13,881	113,478	2,486	26,836	29,322	1,060	143,860	165,729
Professional services	58	125	926	30	1,139	17,600	1,320	18,920	13,816	33,875	39,085
Supplies	21,009	4,090	5,732	1,071	31,902	3,382	1,447	4,829	248	36,979	56,938
Communications	23,292	21,795	21,240	34,700	101,027	14,580	12,272	26,852	2,286	130,165	130,069
Interest	36	219	256	84	595	143	85	228	1,075	1,898	26,331
Staff training	4,509	2,834	1,981	-	9,324	33,159	39,313	72,472	-	81,796	41,891
Insurance	5,212	4,250	5,824	234	15,520	5,841	1,963	7,804	4,030	27,354	30,606
Bad debts	-	-	25,912	-	25,912	-	-	-	-	25,912	5,281
Equipment	342	-	-	52,847	53,189	-	55	55	88	53,332	105,841
Software	270	742	152	2,734	3,898	16,491	3,501	19,992	-	23,890	36,847
Bank charges	194	299	112	101	706	9,325	3,507	12,832	2,292	15,830	21,059
Travel	11,968	827	10,383	-	23,178	4,480	1,344	5,824	206	29,208	15,273
Dues and memberships	2,248	2,060	5,439	124	9,871	4,156	1,234	5,390	7,802	23,063	18,253
Printing	5,262	3,336	4,737	926	14,261	1,977	773	2,750	-	17,011	11,132
Property taxes	-	-	-	-	-	-	-	-	-	-	1,756
Postage	41	6	223	4	274	418	228	646	47	967	1,801
Moving	1,157			2,923	4,080				713	4,793	7,272
Donragiotion	567,847	558,059	813,406	171,175 10,567	2,110,487	562,656	347,125 10,995	909,781	294,300	3,314,568 114,481	4,162,814 107,985
Depreciation	2,305	27,862	32,622		73,356	30,130		41,125			
Total expenses	\$ 570,152	\$ 585,921	\$ 846,028	\$ 181,742	\$ 2,183,843	\$ 592,786	\$ 358,120	\$ 950,906	\$ 294,300	\$ 3,429,049	\$ 4,270,799

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2018 (WITH COMPARATIVE TOTALS FOR 2017)

	 2018	2017
Cash flows from operating activities	 	
Change in net assets	\$ (142,937)	\$ 3,466,059
Adjustments to reconcile change in net assets		
to net cash provided by operating activities		
Depreciation	 114,481	107,985
Realized and unrealized loss (gain) on investments	216,350	(18,896)
Changes in:		
Other receivables	58,652	113,332
Grants and contributions receivable	(296,492)	638,478
Prepaid expenses	2,902	(5,777)
Other assets	(6,297)	918
Accounts payable	(15,059)	(6,341)
Cash due others	18,666	(15,897)
Payroll accruals	53,032	7,749
Deferred revenue	-	(750,000)
Property taxes payable	 	(2,400)
Net cash provided by operating activities	 3,298	3,535,210
Cash flows from investing activities		
Purchases of property and equipment	(21,611)	(814,653)
Purchases of investments	(335,547)	(2,529,313)
Proceeds from sales of investments	271,240	-
Net cash (used) by investing activities	 (85,918)	(3,343,966)
Cash flows from financing activities		
(Repayment) on capital lease obligation	(5,945)	11,054
Repayment on line of credit	(15,052)	(22,448)
(Repayment) on notes payable	(7,500)	(927,472)
Net cash provided(used) by financing activities	(28,497)	(938,866)
Net increase in cash and cash equivalents	(111,117)	(747,622)
Cash and cash equivalents, beginning of year	 1,497,426	2,245,048
Cash and cash equivalents, end of year	\$ 1,386,309	\$ 1,497,426
Supplemental disclosure of information:		
Cash paid during the period for interest	 823	\$ 21,152

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018

#### NOTE 1 - NATURE OF ACTIVITIES

Mi Casa Resource Center (the Organization) has served the Denver community since 1976, working towards the mission of creating pathways to opportunity. The Organization is supported primarily by foundation grants, government contracts, as well as by individual and corporate donations. The Organization provides services within the program framework outlined below:

#### Career Pathways

The Career Pathways program offers basic career-readiness training, as well as industry-focused training programs for workers with limited skills and education to prepare them for careers with strong earning and advancement potential in growth industries. For all participants who enroll in career and customer service programs, Mi Casa provides a core curriculum of career coaching, job-search assistance, post-employment support, as well as financial coaching and individual case management.

#### **Business Pathways**

The Women's Business Center at Mi Casa—the only such center in Colorado supported by the U.S. Small Business Administration — provides aspiring entrepreneurs and emerging businesses with the education, tools and support needed to achieve personal financial stability and community economic impact. These comprehensive, bilingual business development programs include: entrepreneurial training and counseling, financial literacy coaching, technology training, assistance assessing capital, legal support and networking opportunities. Mi Casa Resource Center hosts an outreach program of the U.S. Patent and Trademark Office that pairs low income inventors with pro-bono patent attorneys.

#### **Youth & Family Development**

The Youth & Family Development programs offer out-of-school time enrichment for low-income, mostly Latino youth in middle school. These engaging programs focus on areas of technology, career exploration, STEM (science, technology, engineering and math) and leadership. Mi Casa also offers family support services to help parents advance their own education, overcome challenges and support their children's education.

#### **Program Support**

Integrated into Mi Casa's programs is access to economic advancement services that help families to build income and assets and decrease debt. Partnerships with community organizations offer: financial coaching and credit counseling, free tax preparation, legal support, technology training, GED preparation courses and English as a second language (ESL) classes.

#### **Social Enterprise**

Mi Casa has two social enterprise initiatives that exist to generate revenue that is reinvested in Mi Casa's nonprofit programs. Mi Casa TalentSolutions is a full-service staffing agency specializing in bilingual and diverse talent. Mi Casa Back Office Solutions is a bookkeeping and accounting business that focuses on serving nonprofit organizations and small businesses. These Initiatives have been established as separate entities wholly owned by Mi Casa Resource Center.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES

#### 1. Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

#### 2. Basis of Presentation

The financial statements of Mi Casa Resource Center have been prepared in accordance with U.S. generally accepted accounting principles which require the Organization to report its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

#### 3. Cash and Cash Equivalents

The Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

#### 4. Accounts Receivable

The Organization states accounts receivable at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Changes in the valuation allowance have been adjusted as bad debts.

#### 5. Donations

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to unrestricted net assets and reported in the statement of activities, as net assets released from restrictions.

#### 6. Capitalization and Depreciation

The Organization follows a practice of capitalizing all expenditures for furniture and equipment in excess of \$5,000. The fair value of donated assets is similarly capitalized. Depreciation of furniture and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES (Concluded)

#### 7. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### 8. Income Taxes

The Organization has received an Internal Revenue Service exemption from federal income taxes under Section 501(c)(3). Accordingly, no provision or liability for income taxes has been provided in the accompanying financial statements. The Organization is the sole shareholder of two social enterprise ventures. Those ventures were formed in 2013 and are subject to income taxes. However, both organizations have had net operating losses since inception and no taxes are due.

#### 9. Functional Reporting of Expenses

For the year ended December 31, 2018, the costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. While some expenses were allocated entirely to an expense function through specific identification, other expenses related to more than one function and required an allocation process to associate expenses among the functions benefitted.

#### 10. Summarized Prior-Year Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2017, from which the summarized information was derived.

#### 11. Principles of Consolidation

The consolidated financial statements include the accounts of Mi Casa Resource Center, Mi Casa TalentSolutions and Mi Casa Back Office Solutions. All material inter-organization transactions have been eliminated.

#### 12. Reclassification

Certain information in the prior year's financial statements has been reclassified to conform to the current year's presentation.

#### 13. Subsequent Events

Management has evaluated subsequent events through August 16, 2019, the date the financial statements were available for distribution.

#### 14. New Accounting Pronouncement

On August 18, 2016, the Financial Accounting Standards Board issued ASU 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for Profit Entities. The update addresses net asset classification, information about liquidity, information provided about expenses, and consistency in reporting investment return. The Organization has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented.

#### **NOTE 3- INVESTMENTS**

At year-end, investments are stated at their fair values (level 1 input) and consist of:

Description	Cost	Fair Value	Appreciation (Depreciation)
Cash and cash equivalents Stocks, bonds, and mutual funds	\$ 83,719 	\$ 83,719 <u>2,314,758</u>	\$ <u>-</u> (204,320)
Total	\$ 2,602,797	<u>\$ 2,398,477</u>	<u>\$ (204,320)</u>
At year-end investment returns consisted of t	the following:		
Interest and dividends			\$ 85,890 (21,585)

Investment management fees <u>(21,585)</u> Total Investment returns 64,305 Realized gains 10,304 Unrealized losses (226,654)Total realized and unrealized (216,350) Total investment loss

\$ (152,045)

Additionally, during the year, the Organization earned interest income of \$2,932 on its cash, cash equivalents and loans receivable.

#### NOTE 4 - OTHER ASSETS

The Organization has entered into a participation agreement with Unemployment Services Trust (the Trust). The Trust provides services and an alternative means for funding unemployment costs. Trust administrative expenses are funded by participating employers. Participation may be revoked upon 90 days' notice, at which time the Organization would begin paying its unemployment responsibility directly to the State. Contributions to the Trust are adjusted annually. At December 31, 2018, the Organization had contributed \$62,826 in excess of claims filed with the Trust.

#### NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

Description	Amount
Building and improvements	\$ 2,723,8623
Furniture and equipment Leased equipment	82,276 30,874
Vehicles	24,500
Total Less: accumulated depreciation	2,861,513 (196,573)
Net property and equipment	\$ 2,664,939

Depreciation expense for the year was \$114,481.

#### NOTE 6 - CAPITAL LEASE OBLIGATION

The Organization has acquired office equipment under capital leasing arrangements. The future minimum lease payments are:

<u>Year</u>	Amount
2019	\$ 6,792
2020	6,792
2021	6,382
2022	<u>2,166</u>
Total	22,132
Less: amount representing interest	(3,608)
Present value of capital lease obligations	<u>\$ 18,524</u>

#### NOTE 7 - LINES OF CREDIT

At year-end there is a \$0 balance on a line-of-credit with a \$300,000 maximum. The line is unsecured, and interest accrues at the bank prime rate plus 1.50% with a floor of 5.00%. At year-end the interest rate was 5.00%.

#### NOTE 8 - NOTES PAYABLE

In 2016, the Organization negotiated a promissory note to support the Mi Casa Back Office Solutions subsidiary. The note is unsecured and for the amount of \$75,000 with an interest rate of 1.50%. The note through the Colorado Trust is due in full December 2022. The balance at year end is \$67,500.

The future scheduled maturities are:

<u>Year</u>	_ Amount
2019	\$ 11,500
2020	14,250
2021	17,250
2022 and after	24,500
Total	<u>\$ 67,500</u>

#### NOTE 9 - NET ASSETS WITH DONOR RESTRICTIONS

Donor restricted nets assets are available for the following purpose:

Description	Amount
Business pathways	\$ 673,248
Program support	213,271
Career pathways	76,032
Total	<u>\$ 962,551</u>

#### NOTE 10 - IN-KIND CONTRIBUTIONS

Donated services and materials are reflected in the accompanying financial statements at their estimated values at date of receipt:

<u>Description</u>	Amount
Donated space in schools for youth programs	\$ 107,520
Donated services	1,469
Total	\$ 108,989

Additionally, the Organization receives donated services not requiring specialized skills, and so, are not valued on the face of these financial statements.

#### NOTE 11 - NET ASSETS RELEASED FROM RESTRICTIONS

During the year, net assets were released from donor restrictions by incurring expenses satisfying the restricted program purposes:

Description	Amount
Career pathways	\$ 291,828
Program support	243,329
Business pathways	150,777
Youth and family	73,228
Total	\$ 759,162

#### NOTE 12 - CONCENTRATION OF CREDIT RISK

The Organization places most of its cash with one financial institution. Amounts over \$250,000 are not insured by the FDIC or related entity.

#### NOTE 13 - PENSION PLAN

The Organization has established a 403(b) retirement plan. Employee contributions are matched up to 3% of gross wages. Pension expense for the year was \$31,360.

#### NOTE 14 - AVAILABILITY AND LIQUIDITY

The following reflects the Organization's financial assets as of the statement of financial position, reduced by amounts not available for general use within one year of December 31, 2018 because of contractual or donor-imposed restrictions.

The Organization's financial assets available within one year of the statements of financial position date for general expenditure are as follows:

Description	<u>Amount</u>
Cash and cash equivalents available to be spent	\$ 1,332,263
Grants and contributions receivable	451,464
Other receivables	230,524
Short term investments	2,398,477
Total financial assets available within one year	\$ 4,412,728
Less: amounts unavailable for general expenditures within one year	
due to: Restricted by donors with:	
Time restrictions	(150,000)
Purpose restrictions	(812,551)
Total amounts unavailable for general expenditure within one year	(962,551)
Total financial assets available to meet cash needs for general	
expenditures within one year	<u>\$ 3,450,177</u>

### **SUPPLEMENTARY INFORMATION**

## STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2018 (WITH COMPARATIVE TOTALS FOR 2017)

	2018	 2017
<u>Assets</u>		
Cash and cash equivalents	\$ 1,289,862	\$ 1,417,956
Cash held for others	54,046	35,380
Grants and contributions receivable	451,464	416,228
Other receivables	351,634	113,186
Prepaid expenses	31,006	28,206
Investments	2,398,477	2,550,520
Investment in subsidiary	147,375	137,994
Other assets	62,826	54,950
Net property and equipment	 2,664,939	 2,757,809
Total assets	 7,451,629	\$ 7,512,229
Liabilities and net assets		
Liabilities		
Accounts payable	\$ 60,865	\$ 63,630
Accrued payroll costs	123,712	60,712
Cash due others	54,046	35,380
Capital lease obligation	18,524	24,469
Commitments		
Total liabilities	 257,147	 184,191
Net assets		
Without donor restrictions	6,231,931	6,440,825
With donor restrictions	 962,551	 887,213
Total net assets	 7,194,482	 7,328,038
Total liabilities and net assets	\$ 7,451,629	\$ 7,512,229

#### **STATEMENT OF ACTIVITIES**

## FOR THE YEAR ENDED DECEMBER 31, 2018 (WITH COMPARATIVE TOTALS FOR 2017)

		2017			
	Without Donor Restrictions	With Donor Restrictions	Total	Total	
Revenue and other support	<u>.                                    </u>				
Corporations	\$ 362,862	\$ 727,500	\$ 1,090,362	\$ 708,650	
Foundations	913,000	7,000	920,000	1,717,815	
Government	711,476	25,000	736,476	1,094,120	
Individuals	81,522	75,000	156,522	177,122	
Special events	197,236	-	197,236	143,067	
Less direct expenses	(152,191)	-	(152,191)	(106,142)	
All other	100,905	-	100,905	191,305	
Investment income - net	64,305	-	64,305	25,875	
In-kind contributions	108,989	-	108,989	132,224	
Net assets released					
from restrictions	759,162	(759,162)			
Total revenue and other support	3,147,266	75,338	3,222,604	4,084,036	
Expenses					
Program services	2,185,933	-	2,185,933	2,723,471	
Management and general	595,757	-	595,757	562,627	
Fund-raising	358,120	-	358,120	296,117	
Total expenses	3,139,810	-	3,139,810	3,582,215	
Gain (loss) from operations	7,456	75,338	82,794	501,821	
Non-operating activity					
Net realized and unrealized gains					
(losses) on investments Gain on sale of property	(216,350)	-	(216,350)	22,334 2,938,285	
Change in net assets	(208,894)	75,338	(133,556)	3,462,440	
Net assets, beginning of year	6,440,825	887,213	7,328,038	3,865,598	
Net assets, end of year	\$ 6,231,931	\$ 962,551	\$ 7,194,482	\$ 7,328,038	

#### STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018 (WITH COMPARATIVE TOTALS FOR 2017)

2018 2017 **Supporting Services** Youth & Total Management Total Family Career **Business** and Fund-Program Program Supporting Pathways Development **Pathways** Support Services General raising Services Total Total \$ 401,530 \$ Salaries 407,276 \$ 568,436 \$ 18,565 \$ 1,395,807 \$ 276,584 \$ 488,960 \$ 1,884,767 \$ 1,717,954 \$ 212,376 57,203 Payroll taxes and benefits 63,303 96,083 3,659 220,248 63,541 36,855 100,396 320,644 267,609 **Facilities** 17,790 17,693 12,406 39,292 87,181 111,464 4,016 115,480 202,661 806,204 **Programming** 15,726 29,204 54,667 13,881 113,478 2,486 142,800 26,836 29,322 168,531 23,292 21,795 Communications 21,240 34,700 101,027 14,580 12,272 26,852 127,879 127,732 Staff training 4,664 3,088 2,559 10,311 33,159 39,313 72,472 82,783 41,033 Equipment 342 52,847 53,189 53,244 105,841 55 55 Supplies 21,009 4,090 5,732 1,071 31,902 3,382 1,447 4,829 36,731 56,134 Travel 11,968 827 10,383 23,178 4,480 1,344 5,824 29,002 15,027 Bad debts 25,912 25,912 25,912 3,719 Software 270 742 152 2,734 3,898 16,491 3,501 19,992 23,890 36,823 5,212 4,250 5,824 Insurance 234 15,520 5,841 23,324 1,963 7,804 25,600 Professional services 58 125 926 30 1,139 1,320 20,059 17,600 18,920 28,975 **Printing** 5,262 3,336 4,737 926 14,261 1,977 773 17,011 2,750 11,111 Dues and memberships 2,248 2,060 5,439 9,871 124 4,156 1,234 5,390 15,261 11,494 194 299 Bank charges 112 101 706 15,934 9,325 3,507 12,832 13,538 Moving 1,157 2,923 4,080 4,080 7,270 Postage 41 6 223 418 4 274 228 646 920 1,740 Interest 36 219 256 84 595 85 228 823 23,742 143 Property taxes 1,756 568,002 558,313 815,087 171,175 2,112,577 565,627 347,125 912,752 3,025,329 3,474,229 2,305 Depreciation 27,862 32,622 10,567 73,356 30,130 10,995 41,125 114,481 107,985 Total expenses 570,307 \$ 586,175 \$ 847,709 \$ 181,742 \$ 2,185,933 \$ 3,139,810 595,757 \$ 358,120 \$ 953,877 \$ 3,582,214

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION WORKSHEET DECEMBER 31, 2018

Assets	Mi Casa Resource Center	Mi Casa Talent Solutions	Mi Casa Back Office Solutions	Eliminations	Consolidated
Cash and cash equivalents	\$ 1,289,862	\$ 21.036	e 21.265	<b>d</b>	<b>4</b> 1222.262
Cash held for others	54,046	\$ 21,036	\$ 21,365	\$ -	\$ 1,332,263
Grants and contributions receivable	•	-	-	-	54,046
Other receivables	451,464 351,634	-	10.063	(1.40.050)	451,464
Prepaid expenses	351,634	-	19,263	(140,373)	230,524
- ·	31,006	=	-	<b>-</b>	31,006
Investment in subsidiary	147,375	-		(147,375)	-
Investments	2,398,477	-	-	-	2,398,477
Other assets	62,826	-	58,205	-	121,031
Net property and equipment	2,664,939			-	2,664,939
Total assets	\$ 7,451,629	\$ 21,036	\$ 98,833	\$ (287,748)	\$ 7,283,750
<u>Liabilities and net assets</u> Liabilities					
Accounts payable	\$ 60,865	\$ 34,324	\$ 2,659	\$ (24,271)	\$ 73,577
Accrued payroll costs	123,712	216	62	-	123,990
Cash due others	54,046	44,876	80,607	(125,483)	54,046
Capital lease obligation	18,524	_	·	` _	18,524
Notes payable			67,500		67,500
Total liabilities	257,147	79,416	150,828	(149,754)	337,637
Net assets					
Without donor restrictions	6,084,556	(58,380)	(51,995)	9,381	5,983,562
Net investment in subsidiary	147,375	(,,	-	(147,375)	-
With donor restrictions	962,551			-	962,551
Total net assets	7,194,482	(58,380)	(51,995)	(137,994)	6,946,113
Total liabilities and net assets	\$ 7,451,629	\$ 21,036	\$ 98,833	\$ (287,748)	\$ 7,283,750

## STATEMENT OF ACTIVITIES WORKSHEET FOR THE YEAR ENDED DECEMBER 31, 2018

	Mi Casa	Mi Casa Mi Casa				
	Resource Center	Talent Solutions	Back Office Solutions	Eliminations	Consolidated	
Revenue and other support						
Corporations	\$ 1,090,362	\$ -	\$ -	\$ -	\$ 1,090,362	
Foundations	920,000	-	-	-	920,000	
Government	736,476	-	-	<del>-</del> .	736,476	
Individuals	156,522	-	-	-	156,522	
Investment income, net	64,305	-	-	-	64,305	
Special events	197,236	-	-	-	197,236	
Less direct expenses	(152,191)	-	-	-	(152,191)	
All other	100,905	-	-	(1,020)	99,885	
In-kind contributions	108,989	-	_	-	108,989	
Service Fees		240,802	48,601	(8,525)	280,878	
Total revenue and other support	3,222,604	240,802	48,601	(9,545)	3,502,462	
Expenses						
Program services	2,185,933			(2,090)	2,183,843	
Management and general	595,757	-		(2,971)	592,786	
Fund-raising	358,120				358,120	
Total nonprofit expense	3,139,810			(5,061)	3,134,749	
Social Enterprise Ventures expense		248,310	50,474	(4,484)	294,300	
Total expenses	3,139,810	248,310	50,474	(9,545)	3,429,049	
Gain (loss) from operations	82,794	(7,508)	(1,873)	-	73,413	
Non-operating activity						
Net realized and unrealized gains						
(losses) on investments	(216,350)				(216,350)	
Change in net assets	(133,556)	(7,508)	(1,873)	-	(142,937)	
Net assets, beginning of yea	7,328,038	(50,873)	(50,121)	(137,994)	7,089,050	
Net assets, end of year	\$ 7,194,482	\$ (58,381)	\$ (51,994)	\$ (137,994)	\$ 6,946,113	

Mi Casa Resource Center
Indirect Cost Agreement calculations for the year ended December 31, 2018

	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(J)
					Adjustments to Indirect Costs  General,				
					Administrative,				
	<u>1</u>	Total Direct Program Un	allowable Program	Allowable Program	Fundraising Costs				Allowable Indirect
Category	<u>Total Costs</u>	Costs	Costs	Costs (B) - (C)	(A) - (B)	Fundraising Costs	Capital Campaign	<u>Unallowable Costs</u>	Costs (E) - (F) - (G)
Salaries	1,884,767	1,394,515		1,394,515	490,252	(212,376)	(1,292)		276,584
Facilities	202,661	52, <del>44</del> 8		52,448	150,213	(4,016)	(34,733)		111,464
Payroll taxes and benefits	320,644	220,096		220,096	100,548	(36,855)	(152)		63,541
Programming	142,800	113,478	(73)	113,405	29,322	(26,836)	-	(499)	
Interest	823	595		595	228	(85)	_	(,	143
Communications	126,665	67,726		67,726	58,939	(12,272)	(33,301)		13,366
Supplies	36,731	31,902	(38)	31,864	4,829	(1,447)	(,,,,,,,,,,	(18)	
Staff training and development	82,783	10,311	(3 <del>44</del> )	9,967	72,472	(39,313)	-	(4,363)	
Marketing	1,214	1,139	` ,	1,139	75	-	-	(.,,,,,,	75
Insurance	23,324	15,520		15,520	7,804	(1,963)	_		5,841
Travel	29,002	23,178	(479)	22,699	5,824	(1,344)	_	(1,398)	
Equipment-non capital	53,244	342	,	342	52,902	(55)	(52,847)	(-,000)	-
Printing, copier	17,011	14,261		14,261	2,750	(773)	-		1,977
Bank charges	13,538	639	(239)	400	12,899	(3,507)	(67)	(3,828)	
Professional services	20,059	-	` ,	-	20,059	(1,320)	-	(0,020)	18,739
Dues and memberships	15,261	9,871		9,871	5,390	(1,234)	_		4,156
Software	23,890	3,898		3,898	19,992	(3,501)	_		16,491
Bad debts expense	25,912	25,912		25,912		(5,551)	, <b>-</b>		10,151
Postage	920	274		274	646	(228)	_		418
Moving, equipment repair	4,080	1,157		1,157	2,923	(225)	(2,923)		-
Property taxes	· •	<b>-</b>		-,	,	_	(2/320)		· -
Depreciation	114,481	73,356	(21,426)	51,930	41,125	(10,995)	_	(12,696)	17,434
Total expenses	3,139,810	2,060,618	(22,599)	2,038,019	1,079,192	(358,120)	(125,315)	(22,802)	572,955
Direct Cost Pool calculation:									
total direct program costs (D)	2,038,019							•	
add fundraising costs (F)	358,120								
,	·								
Direct Cost Pool	2,396,139 (I	١		allowable in	direct/direct cost pool	23.9% (	(J)/(I)		
Direct Cost Pool	2,390,139 (1	)			requested rate	19.5%			