**External Sales – PPE, Cleaning Chemicals, Paper products (paper towels, etc)**

* **Scope:** An exciting opportunity awaits a driven and motivated individual who seeks growth and enjoys the satisfaction of closing a deal. We are looking for a responsible individual to plan and carry out all sales activities. In this position you will be responsible for driving sales while ensuring customer satisfaction, travelling to clients, and achieving sales targets
* Develop and maintain a database of customers in a specific area.
* Generate sales at existing customers and bring in new customers.
* Be proactive in anticipating trends at the customer and in the market place.
* Develop a knowledge of the product and become an expert in the field.
* Ensure administration is up to date by completing weekly, monthly, quarterly reports.
* Achieve sales budgets on a consistent basis.
* Establish relationships internally with all departments that support sales.
* Ensure customer service satisfaction and maintain excellent customer relationships
* Matric
* Qualification in Marketing, Business or related (**Advantageous**)
* 2-4 years Sales Rep experience
* Computer literacy a must on Excel, Word and Outlook
* Proven track record of successfully managing customer relationships and brining in Sales
* Intelligent and committed individual
* Self-motivated and well presented.
* A team player who works well with others.
* Be able to work under pressure and target driven.
* Possess excellent verbal and written communication skills