### **Create your SUPERFANTASTIC** The Gary Gregory

How Convinced Are You? Customer

Experience

# What does it mean to be CONVINCED?

Completely certain about something. To be so sold on you and your product that your conviction alone will create a positive customer experience.

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Here is your chance to score yourself before someone else does. CHECKYOURSELF! ARE YOU READY FOR WORK? REALLY? ARE YOU <u>CONVINCED</u> YOU ARE READY FOR WORK?

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### How convinced are you with:

## •12345678910

1 being <u>not</u> convinced at all to 10 being <u>super</u> convinced.

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How convinced are you in the: People •12345678910 Product •12345678910 Promotion •1 2 3 4 5 6 7 8 9 10 •12345678910 Price

1 being <u>not</u> convinced at all to 10 being <u>super</u> convinced.

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### **MY SCORES.**

Compare your scores to the perceived customer experience levels.

10, 9 – creating a <u>super</u> experience.
8, 7, 6 – just like your comps.

5-1 – turning away customers.



# What are you going to do about it?

You – you have <u>complete</u> control over how you think, speak and act.
People – you have <u>control</u> over how you respond to others.
Product – you have <u>control</u> to make it look the best it can look.
Promotion – you have <u>control</u> over how you present it.
Price – you have <u>control</u> over believing the value of it.

Control what you can control and make the best of it.

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## This should be your daily routine!

If you are walking into work without being 100% convinced in you and your product – your customer will feel it, your team will feel it and your customer experience will suffer.

Control what you can control and make the BEST of it.



### Transformational Leadership Coach

#### **Best Selling Author**



#### TheGaryGregory.com Create your SUPERFANTASTIC!

