



CAPABILITY STATEMENT

www.imexcargo.com

CORE COMPETENCIES

- ❖ 30 years supply chain solution experience.
- ❖ Offerings: Full end-to-end cargo transportation and management includes customization, professional service, complete strategic sourcing (source identification, relationship development, implementation, execution).
- ❖ Cargo transportation & management includes: fulfillment, warehousing, service support, logistical project support, emergency support and services



HIGHLIGHTS & EXPERIENCE

CONSULTING HIGHLIGHTS

- ❖ Consulting- Logistics Strategy/ Planning/ Training/ Process Development/Support
 - ❖ 3PL & 4PL Logistics Managed Services
 - ❖ Logistics Planning/ Supply Chain Solutions
- AT A GLANCE- 30 Years Logistics/ Supply Chain experience**
- ❖ Airline GSA/ GSSA (General Sales & Service Agent)
 - ❖ International Air Carrier (IAC) /
 - ❖ TSA Approved Air Security Program / STA Security Threat Assessment
 - ❖ Domestic Freight Broker
 - ❖ 3rd Party Logistics & Supply Chain Solutions Provider
 - ❖ International & Domestic Air/ Ocean/ Trucking/ Ground
 - ❖ Shipped > 5,000,000 kilos (5,000 metric tons) of freight to 300 international destinations
 - ❖ Managed > \$10 million in airline partner logistics including sales, service, marketing solutions

PAST PERFORMANCE

- ❖ Awarded sole WOSB preconstruction contract by Encore Boston to move +3000 gaming slot machines to the casino floor
- ❖ 30 Year Experience in the Logistics/ Supply Chain industry handling top clients: 3COM, MASONILAN, CRANE VALVE, VELCRO, VERSACHEM
- ❖ 20 years' experience: Airline General Sales & Service Agent (GSA / GSSA)
 - Represented 3 of the worlds' top 20 All Cargo Airlines
 - Cargo type: oversized, high value, live animals, pharmaceuticals, life science, biopharma, specialty cargo and Charters

DIFFERENTIATOR

Value added through our extensive network of global, industry experts/professionals to support best value decision making:

- ❖ Greater than +90% on time performance
- ❖ Identify and correct supply chain inefficiencies locally and globally enable client cost reductions
- ❖ Develop integrated logistics solution projects \$100k-\$50MM
- ❖ TSA Approved Air Cargo Security Program/ STA Security Threat Assessment

COMPANY SNAPSHOT

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Federal / State/ City Certifications:

WOSB, EDWOSB, WBE, DBE, WBENC, SLBE, SBE ACDBE,

Domestic Freight Broker: MC9255-B DOT#2969425
 IAC Indirect Air Carrier: TSA/ STA# FE1125F42189

Major Partners: Cathay Pacific, AirbrideCargo, Amerijet International, Polar Air Cargo, Air Jamaica, DAS Air Cargo, Gulf Airways, Econocaribe, Czech Airlines, Air Transat, Air Menzies

Major Clients: Large & Multinational Freight Forwarders, Kelly BevWay, Schaultbau (MBTA), Encore Boston.

NAICS CODES

481112 Scheduled Freight Air Transportation
 481212 Scheduled Chartered Freight Air Transportation
 481219 Other Nonscheduled Air Transportation
 484110 General Freight Trucking, Local
 484121 General Freight Trucking, Long Distance, Truckload
 484122 General Freight Trucking, Long Distance, Less than Truckload
 488510 Freight Transportation Arrangement
 488991 Packing & Crating
 488999 All other support activities for transportation

UNSPSC: 81141601, 78101900, 7814000, 78101500 78101904, 78101502, 78101604, 78102000, 78131600, 24110000, 78131800, 24102100, 78101901, 78101903

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