



# Partner for Success with the Best In Executive Search and Staffing

[www.clearyconsultants.com](http://www.clearyconsultants.com)



## CAPABILITY STATEMENT

### CORE COMPETENCIES

Acquiring the best players is the most critical and difficult objective for major corporations and emerging startups seeking to reach their strategic goals and to gain a competitive advantage by hiring the best!

Cleary Consultants, Inc. is a boutique, award winning WBE & DBE certified Executive Search and Contingency Staffing firm specializing in the selection and placement of high quality candidates ranging from **senior level executives, Sales, Marketing, Banking, Finance, HR, Engineering, IT, and all administrative and office support personnel.**

### PAST PERFORMANCES

- We have successfully serviced the commonwealth of Massachusetts for over 20 years with agencies including: **Boston Police Department, Boston Public Schools, Mass Highway, Keolis, and MBTA.**
- Recommended by a large financial institution to staff an **entire branch office of a new start-up international bank** in the Boston area.
- Staffed **several departments of a leading ERP Software company** such as VP of Finance, CTO, Sr. product Manager, and Sr. Business Consultants.
- Placed 14 key people with one client; the company grew from **\$500 million to over \$1.6 billion.**
- Placed key executives such as CFO, Director of regulatory Affairs and Clinical Directors within the **Biotech/Life Sciences space.**
- Responded to a request by a major corporation needing **30 people within 10 days.** Based on the superior quality of our candidates they increased their hires to 35 people.
- Recruited an Administrator for a healthcare facility who was instrumental in **successfully turning-around the overall operation of the facility.**

### DIFFERENTIATORS

- **Winner of 50 National Industry Achievement Awards.**
- Consistently achieved the lowest turnover ratio in the industry - **82% of all referrals result in placements.**
- Awarded contract to work on the Central Artery/Tunnel Project; chosen as **one out of three firms** (from 75).
- Filled **3 critical executive roles** after an international search firm was not able to deliver results. Our fees ranged between \$95-\$125K for individual hires.
- Featured in Boston Sunday Globe for staffing UK-based business intelligence and information company with **13 senior level sales executives** in their new Boston Branch.
- Based on our reputation of proven placement success, an established corporation gave us as much as **45% of annual compensation in fees** (15% above the industry norm) to fill four senior level marketing positions within a very short time frame.
- Founder of nonprofit organization that was instrumental in **donating over \$500,000** to various worthy charities.

### COMPANY DATA

**DBE, WBE, CPC CERTIFIED**

**NAICS:** 561311, 561312, 561320

**SIC:** 7361, 7363

Member of MAPS, VP NEAPS,  
and Chamber of Commerce.

### CONTACT INFO

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### MEDIA FEATURES

- The Boston Sunday Globe
- Boston Business Journal
- Tribune
- The Phoenix
- The National Herald
- The Hellenic Voice
- WBCH 56
- CBS
- The Artists Foundation
- Boston Works