



CAPABILITY STATEMENT



CORE COMPETENCIES

Established in 2003, Smith Marine, Inc. is a Boston based Women Owned Small Business. Our services include **heavy civil and marine site work**, as well as **crewed equipment charter and leasing**.

With a varied portfolio of projects, Smith Marine, Inc. has established itself as a **well-respected and experienced marine contractor**. We have demonstrated our ability to execute projects regardless of size or complexity. By self-performing the majority of our work we gain better control of production and safety, both key to a successful project.

Smith Marine, Inc. has gained credibility in our market for its self-performing experience for the work areas listed below:



- ✓ **MARINE CONSTRUCTION**
 - Dock construction and repair
 - Pier construction and repair
- ✓ **PILE DRIVING**
 - Timber, Steel, Fiberglass and Sheet piles
- ✓ **DEMOLITION & DISPOSAL**
- ✓ **COMMERCIAL DIVING SUPPORT**
- ✓ **BRIDGE INSPECTION & REPAIR**
- ✓ **DREDGING & DREDGE ASSIST**
- ✓ **CORE SAMPLING / MARINE DRILLING**
- ✓ **TOWING**
 - Coastal & Harbor
 - Project assist
- ✓ **HARBOR SUPPORT SERVICES**
 - Boom deployment
 - Small vessel services
- ✓ **SEAWALL CONSTRUCTION & REPAIR**
- ✓ **OIL SPILL RESPONSE & CLEAN UP**
- ✓ **EQUIPMENT LEASING & CHARTER**
- ✓ **ENVIRONMENTAL RESEARCH**
- ✓ **WIND FARM SUPPORT**

Our experience with **STATE AND FEDERAL REGULATING AGENCIES**, in New England and Mid-Atlantic Regions, provides a **CLEAR UNDERSTANDING OF PERMITTING REQUIREMENTS AND EXPECTATIONS**.

PAST PERFORMANCES

Since our inception in 2003, Smith Marine, Inc. has completed well over **1000 PROJECTS** for a very diverse group of clients, many of whom are repeat customers.

Smith Marine, Inc. works as Prime Contractor as well as Subcontractor to select team partners.

Smith Marine, Inc. client base includes **local, state** and **federal government agencies, private commercial** as well as **residential customers**, and a large group of **general contractors**.

DIFFERENTIATORS

- We maintain a **diverse and highly trained and credentialed** full- and part-time crew, including superintendents, foremen, captains, mechanics, equipment operators and deckhands.
- On every project, we **challenge ourselves to identify value-engineering (VE) initiatives** that lower cost, compress schedule, and provide the most practical solution.
- Our approach includes self-execution of the majority of work and utilizing key subcontractors to capitalize on their abilities and resources to provide best value to client.

CONTACT INFO

SMITH MARINE, INC.

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COMPANY DATA



DBE, WBE, WOSB CERTIFIED

NAICS:

237990, 237310, 483113, 483114, 483211, 488320, 488330, 532411, 561990

BONDING:

\$5M Single / \$10M Aggregate

INSURANCE:

\$5M Umbrella

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