Quark Paradox V Inc.

**Investment Deck 2023** 

Unparalleled Data Storage Technology

## Data Center Overload: The Hidden Costs of Storing Big Data



## Our Innovative Solutions for Next Generation Data Management



## Data Compression

Use of proprietary algorithms to optimize and implode data into smallest format e.g. barcode.



**UTOIN** 

Cost

Reduced data storage requirements leading to reduction in CAPEX and OPEX.



## Bandwidth

Data format e.g. barcode compatible with low bandwidth and transmitted without any delay or hurdle.



Lossless data compression leading to fast data processing.



## Security

Special chip with on-chip operating system and high-end encryption to ensure data security.



### Analysis

Predictive analytics tools and an Alpowered recommendation system results in faster data processing and data-driven decision making.

## Demystifying the Functionality of Our Data Center

- A hybrid (human & AI) Datacenter with data compression technology to implode large-sized data into a limited-sized format such as a barcode.
- Data imploded using proprietary mathematical algorithms through several iterations.
- Use of predictive analytics tools powered by AI to make the database more smart and efficient and increase the response rate.
- Use of AI to perform routine tasks such as system updating, security patching, and file backups and lessening the workload of IT personnel to do more qualitative work.
- Use of special chips to provide dedicated space to each user on the server maintained at the data center.



## The Growing Demand for Data Center Services and Infrastructure



Data center market's largest market segment is Network Infrastructure with a projected volume of \$203.4 Billion in 2023.

- Number of operational hyper-scale data centers will cross the 1000 mark in 3 years' time with the USA owning the majority of these centers.
- Focus will be on hybrid cloud, solid-state storage, data center infrastructure management (DCIM), and sustainability measures.



# Unlocking the Power of Data: The Innovative Business Model of Our Data Center



Partnership with chip manufacturer for making customized chips for our B2B clients.



Cooperate with module manufacturers to customize dedicated function chips for OTC mode.



Each chip provides a dedicated space to its user in our database and access to our data compression and other tools.

### Primary source of revenue is license fee from our B2B customers.

- License fee benchmarked on client-to-client basis based on savings made through our data compression technology.
- Chips also embedded in the IT Solutions to be pitched to our B2B clients to promote the sale of our high-end chips.

Another planned revenue stream for future will be the sale of specialized services around data including data analysis, data mining, and training and development.

# Data Center Competition: Who's Winning and Why

Sr. No	Particulars	Quark Paradox V	TR2	Cologix
			TR2 Toronto IBX <sup>®</sup> Data Center	cologiz
1	Data Compression Technology	$\checkmark$	×	×
2	Services	<ul> <li>Data Compression</li> <li>Data Backup</li> <li>Lossless Compress</li> <li>Al Based Predictive Analytical Tools</li> </ul>	<ul> <li>Digital Services</li> <li>Data Center Services</li> <li>Interconnection Services</li> </ul>	<ul><li>Network Infrastructure</li><li>Cloud Storage</li></ul>
3	Dedicated Client Support	$\checkmark$	$\checkmark$	×
4	Corporate Sustainability Initiatives	Planned	$\checkmark$	×
5	Trust & Reliability Through Robust Security Infrastructure	Adoption of security protocols and patented infrastructure to ensure data confidentiality at all the time.	<ul> <li>Five Security Checkpoints</li> <li>24/7 Manned Security Stations</li> <li>Mantraps</li> <li>Biometric Readers</li> <li>Federated API Framework</li> </ul>	×

## From Launch to Scale: Our Go-to-Market Plan



### Awareness

- Content marketing.
- Trade shows and conferences.
- Influencer marketing.
- PR & Media Outreach

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### Interest

- Lead magnets including demos, free trials, giveaways, etc.
- Email marketing.
- Webinars and workshops.
- Networking.

## Acquisition

- Referrals
- SEO.

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- Social media advertising.
- Account-based marketing.
- Sales enablement.



## Quark Paradox V Inc. Milestones

- Secured operation and manufacture licenses with a proprietary data compression technology.
- Complete testing and certifications
- Prototype created
- Offering Documentation prepared to file in April 2023
- Road show in April 2023
- Complete funding in September 2023

## Onward and Upward: What We Have Planned for Future



### Acquisition & Tape Out April to December 2023

- Acquisition of data center.
- Examination and approval of chip design.
- Prototype.
- Tape out.

### **Development & Expansion**

### January 2025 onwards

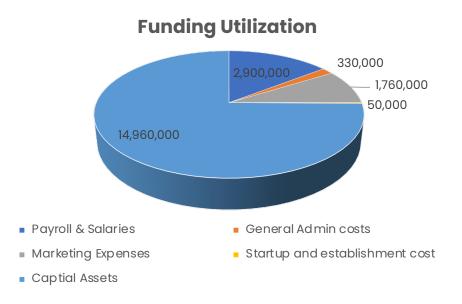
- Team hiring and expansion.
- Brand development.
- Launch the platform in more languages.
- Expansion to other regions.

# Our Optimum Funding Utilization

## ASK

- Equity funding of \$20,000,000 against 20% stake in the Company.
- The funding will provide us run-way period of 24 months.

Description	Amount (\$)
Payroll & Salaries	2,900,000
General Admin Costs	330,000
Marketing Expenses	1,760,000
Capital Assets	14,960,000
Startup Expenses	50,000
Total	20,000,000



# Financial Information (\$million)

Particulars	Year 1	Year 2	Year 3
Revenue	19.18	81.62	136.93
Gross Profit	11.40	52.39	89.40
Net Profit	3.06	19.38	33.85
Net Assets	23.06	42.43	76.29
Cashflows for the year	10.77	21.58	35.83
Cash balances at year end	10.77	32.36	68.19

## Valuation

All currency in US Dollars			
		Valuation	1,171,316,032
Input the earning multiple you desire to take for valuation		Valuation	1,171,510,032
Earning multiplier	<b>25.56</b> <u>https://ww</u>	w.statista.com/statistics/1030065/enterprise-value-to-ebitda-in-the-technolo	gy-and-telecommunications-sector-world
TDITTO A fear using 2	87 222 076		
BITDA for year 3 Depreciation	87,233,976 1,536,000		
Earnings before interest and tax	85,697,976	Weighted Average Valuation	
-		<b>-</b> _	Weightage
/aluation based on Earning muliplier	2,190,654,518	Earning Multiple Approach for Vaulation	96%
		Value Based on DCF Method	4%
Discounted Value based on Earning Multiple	1,171,316,032		
Discounted Value based on Earning Multiple	1,171,316,032	Weighted Average Valuation	1,128,923,752
	1,1/1,316,032	Weighted Average Valuation	1,128,923,752
VC METHOD OF VALUATION	1,1/1,316,032	Weighted Average Valuation	1,128,923,752
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VC METHOD OF VALUATION Free Cashflow to Equity EBITDA of Year 3 Valuation at Y3	\$87,233,976 \$2,229,918,518	Weighted Average Valuation	1,128,923,752
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VC METHOD OF VALUATION Free Cashflow to Equity EBITDA of Year 3 Valuation at Y3 ROI Offered to Investor (Equity)	\$87,233,976 \$2,229,918,518 <b>15.00x</b>	Weighted Average Valuation	1,128,923,752