

CONSULTANT, Not a headhunter

Selection	Hire Education Consulting Group	Traditional Headhunter
SEARCH		
Custom search process, tailored at each stage of the hiring process, for your business.	\checkmark	×
Offer letter preparation, background investigation, credit check, drug testing & other pre-screening support.	\checkmark	×
Customizable pricing for direct search or ongoing hiring support under monthly retainer.	\checkmark	×
Delivering you strategic advice and hands-on execution under a plan we develop together.	\checkmark	×
Hourly model pricing (removes pricing tied to candidate salary).	~	×
Licensed professionals including PHR and CPA.	\checkmark	?
Contingent pricing, charged as a % of first year candidate salary (incentivizing a high candidate salary).	×	\checkmark
Focused on expediency.	×	\checkmark
Maintains inventory of potential candidates and resumes to provide to any company that is interested (not customized).	×	\checkmark

