

# MC<sup>2</sup> Newsletter

## Inside this Issue

- 1 Exciting News  
Performa Consulting and  
Green Clean Audit
- 2 Recent Engagements
- 2 Cleaning Seminars  
Cleaning Manual  
Custodial Certification  
Train the Trainer
- 2 SPMMS News  
Using the SPMMS and  
FaST Wizards
- 2 MC<sup>2</sup> and Client News
- 3 Vendor News
- 3 Other News
- 4 Corporate Sponsors



Oklahoma City, Oklahoma  
San Carlos, California

## Exciting News

MC2 has been working closely with **PerformaConsulting.com** developing a two day high performance “green cleaning workshop” and workbook. Listed below are the 13 training lessons contained in the 90-page document. If you are interested in hosting this timely, dynamic workshop or would like to purchase the workbooks, please contact Perry or Cass ([Cass@Performaconsultant.com](mailto:Cass@Performaconsultant.com)) to learn more about this opportunity.

### Lessons:

1. Introduction to Green Cleaning
2. Cleaning Chemical Chemistry
3. Safer Disinfection
4. Personal Protective Equipment (PPE)
5. Cleaning Tools and Equipment
6. Cleaning of Above-Floor Surfaces
7. Floors and Carpet
8. Cleaning of Restrooms and Shower Areas
9. Waste Management and Recycling
10. Measurement and Quality
11. Trends and Emerging Technologies
12. Allocation of Labor and Cleaning Program Options
13. Course Review (Including a written commitment to embrace Green Cleaning)

The workbook also includes 8 appendices with supplemental information, sample forms, etc.

The first two-day seminar will be hosted again by Cole Supply on March 9<sup>th</sup> and 10<sup>th</sup>. Enrollment and/or ordering of the workbook can

be accomplished through the Performa website <https://performaconsultant.com/>.

The Green Clean Audit web platform (<https://greencleanaudit.com/>) is a versatile and dynamic site that offers an array of training videos and quizzes covering Covid-19 topics, green cleaning, and other timely content. As a subscriber, you get to add your own content as well, allowing you to truly customize the training library. This platform is used in the Green Cleaning workshop mentioned above, plus you may register and use the system for 30 days free of charge to evaluate the versatility and power of this application.

The Green Clean Audit web site also includes surveys and audits with dozens of surveys included and you may add your own surveys and inspections as well. One of our newest clients is using the survey platform to document their monthly playground inspections at their elementary and middle school sites. Another client is using the survey platform for documenting emergency exit signs and inspecting fire extinguishers.

For organizations that are LEED and/or Green certified or seeking certification, this is an ideal platform to document your floor care, matting and carpet cleaning program. At the moment, Cass, one of the founders of this resource, is hosting Thursday morning zoom meetings so you can preview the application. Contact Cass at the link above to register for one of these zoom meetings.

# Recent Engagements

## Cleaning Seminars

Pierce College – Smart Cleaning (October 2021); Union School District – Smart Cleaning (November 2021).

## Green Clean Audit/Survey Clients

Union School District (November 2021).

## Green Clean Seminars

Cole Supply (March 2022); Pacific Lutheran University (June 2022).

## CMI/ISSA Custodial Certification Training

Azusa USD – Basic Custodial ISSA Certification (November 2021); Train the Trainer - Pittsburg USD (November 2021); Yolo CoOe (November 2021); Napa Valley USD (November 2021); Elk Grove USD (November 2021).

## Custodial Handbook

This hundred-page plus compendium is written in Word, so you may customize the document, add your specific product names, and have unlimited distribution. It's a great training tool as well. Alternatively, Cleaning Management Institute sells custodial training manuals and handbooks (discounts available via our firm). Please call Perry to order your copies.

## Horror Stories

Once again, we are very pleased to report that we have no horror stories to report. We believe this may be due in part to more reliable hardware.



An easy way to avoid making backups is to let us host your SPMMS or FaST programs. We handle the backup chore for you.

## SPMMS News

### Using the Wizards

In the last newsletter we described how to create a Query using the TODAY() function for searching for Work Order on, before, or after a date using a function. In looking at some of the queries our clients have created, we noted that many of you have created Queries that 'joined' a number of queries that may have spanned a date range, particular site and/or craft and perhaps searching for a keyword in the description. This works to find exactly the data you want, but often it only works for a specific date, site, etc., but there is another (easy/fast) way to accomplish this by joining multiple simple Queries.

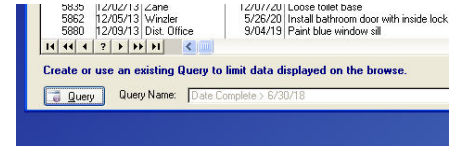
One of our clients had created the following query to find all Vandalism Work Orders at Grant for a year.



Now that works well, but is limited to that one specific Query. But if we create multiple queries, one for Date > 6/30/18, one for Date < 7/01/19,

and one for Class = Vandalism, and finally, one for Site = Grant, then we may join these several short Queries.

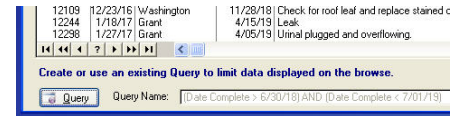
Begin by selecting the Date Complete > 6/30/18 as shown here



Now click the Query button again, and highlight the Date Complete < 7/01/19 Query on the list and click the AND JOIN button.



Repeat this process for Class and Site Queries, clicking the AND JOIN button each time. This will 'build' a complex query from many small queries that may be reused as needed.



## MC<sup>2</sup> & Client News

On August 18<sup>th</sup>, Perry was a co-speaker for an ISSA webinar entitled "Rescue your Restroom." More than 400 folks registered for this one hour zoom presentation. If you were unable to attend, you may visit the ISSA web site and locate the link to download the presentation or contact Perry for a copy of the slides used in the webinar. Thanks to Amy (managing editor of Cleaning Maintenance Management magazine) for serving as a moderator and coordinating all the participants. Go to <https://www.issa.com/> to preview this webinar and several others. If you are pressed for time, Perry's

presentation begins around minute 27.

Pierce College (in Woodland Hills) offers custodial classes via their Adult Education program. Perry had the pleasure of speaking to the students on October 2, focusing on the importance of custodians and the chemistry of cleaning. Thanks to outstanding instructor Marquis Brignac, who is also the campus Operations Manager. Thanks again.

On November 1, Perry put on a two-hour workshop for the custodial staff at Union School District. Thanks to Mary Ann and Darby for coordinating this seminar and for providing morning refreshments. Mary Ann and staff will be opening a brand-new Maintenance facility this month; congratulations on the relocation and new home.

Cole Supply, recently relocated to Fairfield, graciously hosted a two day Train the Trainer seminar. We had folks from Yolo County Office of Education, Napa Valley USD, Elk Grove USD, and two sales managers from Cole Supply. In spite of the heavy rainfall on the first day, the student presentations were outstanding. Thanks to the Cole office staff for arranging the Togo and Mountain Mike lunches and liquid refreshments.

On November 17<sup>th</sup>, Perry returned to Azusa USD to facilitate their custodial certification class, Chemistry of Cleaning. Thanks again to Brian and Jose for coordinating this training program. K-12 Specialties followed up the training sessions by introducing new microfiber mops and a chemical dispensing system (perfect timing).

Perry attended the ISSA convention in Las Vegas the following day. The convention complex is so large that folks get a complimentary ride in a Tesla to and from the various exhibition buildings. The show had about 500 vendors displaying their

stuff. A special thanks to ProTeam (who arranged for my visit), Ecolab, Victory Innovations, Tersano, and Fas-Trak. I now have ample pens and coffee cups for my next seminar.



Recently, Perry has been retained as an expert witness in lawsuits. Two recent cases involved a trip and fall accident and a slip and fall incident. Sadly, both scenarios could have been prevented with basic safety signs visible to the public and timely safety training.

Perry is closely working with Performa Consulting; take a moment to visit their web site at [www.performaconsultant.com](http://www.performaconsultant.com). Perry's picture on the web site was not adjusted with photoshop, the photographer was just very talented.



Perry will be attending the State CASBO conference being held in Sacramento at the end of March.

He will be working with the Tersano sales staff at the vendor show, so please stop by and say hello and learn more about Tersano's impressive on-site generation ozone cleaning and disinfecting process.

## Vendor News

**Norwex** offers face masks and other merchandise that do not rely on traditional chemical usage. Contact [gramsdnk@gmail.com](mailto:gramsdnk@gmail.com) (Nancy Dinkelman) for pricing and information and mention us for a substantial discount. Perry wears their face masks and uses their antimicrobial microfiber towels at his office and home and on vehicles. He also uses the towels with the Tersano ozone system.

**Crosslink** – If you are interested in learning more about nanotechnology and durable coatings/sealers, please visit [www.crosslinknanocoatings.com](http://www.crosslinknanocoatings.com). We have dozens of customers that have taken advantage of this unique technology, most recently Cal Poly, San Luis Obispo and Pioneer High School in Santa Maria. Their hydrophobic products protect all glass surfaces from scratches and other frequent damage...Perry's glasses, Apple watch screen, and driver windshield are all coated and protected with this incredibly durable product.

**Barry's Restoration Store** – [www.barrysrestoreitall.com](http://www.barrysrestoreitall.com) Our long-time friend is the county's foremost restoration expert, and offers unique cleaning products; in particular, stainless steel and hard water softeners – and you can order directly from the store itself. You can also preview videos on his web site that are very informative. In particular, if you have stainless steel appliances and/or fixtures, Barry's "scratch-b-gone" system is an ideal solution for scratches and mars on this surface. Most recently, Barry introduced a plant based cleaner/degreaser called Grime Getter that is worth acquiring.



Perry tested the Grime Getter product on an old toaster/oven glass door. He applied the RTU (ready to use) liquid on the glass, and let it dwell for 20 minutes, and then took a paper towel and removed more than half the 10 years of built-up grease and residue. He then applied a second coating and waited but 10 minutes and used a microfiber towel to remove the remaining soil. When he dropped off the appliance at a local thrift store, the receiving employee thought it was brand new!

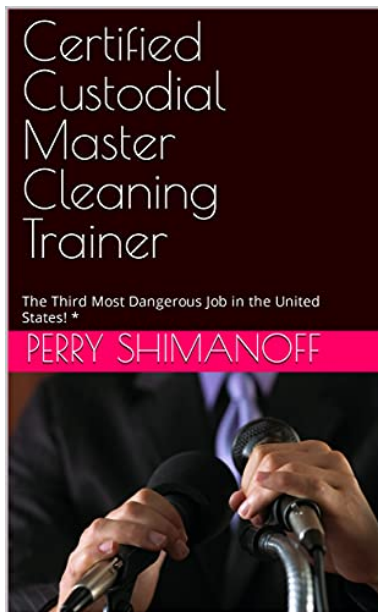
## Other News

Perry published his most recent fiction book on Kindle entitled: Schustermeyer: Sweet Sixteen and Sweaty. This short story takes place in 1964, and for anyone who underwent their teenage years as a military dependent, they should enjoy this high school romp. Thanks.

In late December, we met with David Shearin, Pastor/Executive Director for Street Life Ministries, located in Redwood City. We initially met David through Project WeHOPE. David is planning to offer vocational training to clients, and we plan to participate by offering custodial certification training. If you or your organization would like to donate to this outstanding resource, please let us know.

## One More Announcement

**Certified Custodial Master Cleaning Trainer: The Third Most Dangerous Job in the United States.** This publication is available from Amazon as either a paperback or Kindle version. Autographed copies are available from Perry if interested: \$12.95 which includes postage and a bubble wrap envelop. Thanks.



If you would like to be listed as a corporate sponsor, there are two requirements: donate/contribute to Project WeHOPE (a local homeless shelter where we provide basic custodial certification training) and provide samples upon request for training seminars. In exchange, we list you and invite you to submit a paragraph about your firm to be included in the next issue. Thanks again.

## Custodial Seminar Corporate Sponsors

**Crosslink** Nanocoatings – Cynthia Luedtke  
**Fas-Trak** –Cleaning Equipment – Mark Feldmeir  
**Kaivac** - Non-chemical Disinfecting Systems – Keith Hartman  
**Norwex** – Anti Microbial Products – Nancy Dinkelman  
**ProsChoice** – Carpet Cleaning Items  
**ProTeam** – Backpack Vacuums – Stephanie Mackey  
**Bullen Companies** – Chemical Manufacturer – Mark Warner  
**Victory Innovations** – Electrostatic Spraying Systems - David Reimann  
**Cole Industries** – Jan/San Equipment and Chemical Distributor – Devon Cole  
**Green Clean Audit** – Cass Contreras/Jim Sheffer  
**Scensibles** – Fantastic feminine hygiene system - Ann and John Germanow  
**Tarkette** – John Sumlin

## Comments or Suggestions

Perry: 650-465-2729  
 email: [mc2sancarlos@msn.com](mailto:mc2sancarlos@msn.com)  
 Bruce: 405-751-0555  
 email: [mc2okc@cox.net](mailto:mc2okc@cox.net)

© Copyright 2022 MC<sup>2</sup>

When you are finished reading this newsletter, please pass it on to people who use our SPMMS or FaST software.