

PROJECT PROPOSAL

Union Tank Car Company

1373 Union Tank Road

Ville Platte, LA

Wastewater Controls Upgrade

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TABLE OF CONTENTS

OVERVIEW.....1

SUPPORT TEAM.....2

PREVIOUS PERFORMANCE.....3

PRICING4

SUMMARY.....5

RATE SHEET.....6



OVERVIEW

Thank you for allowing Eagle Industrial Instrumentation, LLC the opportunity to issue a proposal to provide Controls Upgrade and Validation of Operational status.

This upgrade will consist of new equipment already purchased and existing equipment previously installed (wherever possible). Equipment will be programmed with site specific parameters and calibrations will be executed on all analog signals. Additionally, all equipment will be stepped through normal operations and all performance data will be recorded and reported back to the end user. Please allow one business week for the final reporting.



SUPPORT TEAM

To provide a professional service for your upcoming PM, we will utilize a resource team consisting of experts in the instrumentation field.

Your resource team includes:

- **John Russell**

Instrumentation Technician for 15 years, Panametrics®, Endress Hauser and Nivelco factory trained, Profibus and Fieldbus expert, Flow Instrumentation Specialist.

- **Robyn Russell**

Emergency Contact



Previous Project Performance

- **Valero (Murphy Oil), Meraux, LA**
On a project at Murphy Oil (5 December 2012) project was completed 2.5 days early resulting in a cost savings to the customer. This was a 10 meter validation.
- **Cornerstone Chemical, Waggaman, LA**
On another recent project at Cornerstone Chemical (Emergency) (24 & 30 August 2016) the customer had additional work being performed while Eagle was on site. We were able to complete the project while coordinating with other contractors in order to fulfill the project requirements. This was a 4 meter validation.
- **Chevron Refinery, Pascagoula, MS**
Recurring project at Chevron Pascagoula Refinery, 44 Unit Flare Flow Meters are serviced each year. Along with Preventative Maintenance, Repairs are made each year.
- **Westrock Paper, Cottonton, AL**
This project consisted of removing and replacing an obsolete Panametrics Flow Meter with a new GE Sensing Ultrasonic Flow Meter and consisted of new wiring, cables, conduit and performing start-up operations.



PRICING

Below Pricing is based on one eight hour day as well as all necessary travel and living expenses.

The price below includes 1 Field Service Technician and all tools and test equipment needed. This price does not include overtime.

Overtime will be billed at 1.5 times base pay for up to 4 hours per day and all day Saturday up to 12 hours. Double time will be billed for hours worked beyond 4 hours per day at overtime rates up to sixteen hours worked and on Sundays and holidays as per Eagle Industrial Instrumentation, LLC's Published Rate Sheet.

\$1,589.20

If for reasons not controllable by Eagle Industrial Instrumentation, LLC the project is not completed within the allotted time, additional time may be billed as per the published Rate Sheet.



Summary

With our procedures, state of the art equipment, and highly qualified personnel, we can insure that Union Tank Car will be provided with top level services support. Please see the additional documentation. If you have any questions, please feel free to contact us.

Thank you,

John S Russell

Owner

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Eagle Industrial Instrumentation, LLC

EagleInstrumentation.com

