



Greens fee rates increased

After surveying area courses and taking a hard look at the Club's finances, the board approved an increase in the greens fees for walk-on golfers. The new rates are effective immediately.

**2018 greens fees (9 or 18 holes):
\$15 weekdays, \$20 weekends & holidays**

The \$10 per rider cart rental rate and \$3 bucket of balls for the driving range are unchanged.

The greens fee rate change does not apply to the lineal family guest rate of \$5 for 9 or 18 holes. Cart rental is always \$10 per rider—no exception.

Superintendent's salary slated to rise

As announced in the April 2017 *Tee Talk*, Jarrod Miller agreed to forego a pay raise in 2017 from his initial starting salary of \$26,200 per year to enable the Club to upgrade equipment. By taking out a \$35,000 loan, the Club secured a tractor, mowers, sprayers, Cushman cart and necessary parts for other equipment.

The long-overdue equipment investment, together with Jarrod's dedicated effort—aided by member volunteers and good weather—led to significant course improvements. The hole renovation project Jarrod spearheaded was funded entirely by sponsorships. Through Jarrod's creative carpentry, barter and negotiation skills, the improvements exceeded the dollar expenditure.

The course drew more walk-on traffic, a trend expected to continue in 2018. Income from greens fees rose to \$10,890 and cart rentals brought in \$8,408. Tournaments generated an additional \$7,965. A separate report is being mailed with February invoices to members summarizing 2017 upgrades, part of a multi-year build-up.

To sustain and grow, the Club must pay a competitive salary to the superintendent whose efforts are recognized beyond Caney and will be highly sought after. Therefore, effective April 1, Jarrod will receive a 14% pay increase to a rate of \$30,000 a year.

Welcome new member Terry Rogers



2018 course maintenance & equipment budget approved

Budgets require difficult decisions to prioritize needs because the Club does not have adequate funds to tackle all its needs.

Club expenses in 2017 were \$89,173, and income was \$87,978 for a net loss of \$1,194. You can view the details in the yearend financial statement posted on the bulletin board in the clubhouse.

Here's a look at the pared-down 2018 budget of \$24,350 for chemicals, fuels, equipment and course maintenance. It does not include payroll, advertising, bank charges, clubhouse and concessions expenses, insurance, property tax or utilities.

- \$13,900—Chemicals, fertilizer
- \$1,600—Fuel
- \$500—Controllers
- \$1,000—Sand
- \$1,800—Repair Cushman, mower reels
- \$1,550—Tractor, mowers, sprayer parts
- \$3,200—Rental cart batteries, parts

Please pay your member dues on time. Maintenance, along with taxes, insurance and payroll payments require funds in advance of the income-generating golf season that begins in April.

