

# Caney Golf Club Board Meeting, Jan. 10, 2018 - Minutes

Attendees: Harold Howard, Carrie Gustus, Janice Leonard, Tim Bryan, Adam Davidson, Brandon Montgomery, Criss Davis, Jarrod Miller

## Finances

- 2017 total income: \$87,978.92; expenses \$89,173.47 = Net loss \$1,194.55.
- A few 2017 income specifics: Dues, \$42,813; cart shed \$7,415; concessions \$5,501; greens fees \$10,890; rental carts \$8,408; tournaments \$7,965; trail fees, \$1,814.
- A few 2017 expenses specifics: Clubhouse maintenance \$4,499; concessions and compensation, \$7,453 (for an operating loss of \$1,952); course maintenance \$19,655; equipment maintenance and repair, \$4,589; fuel, \$1,568; insurance \$6,656; payroll \$29,601; property taxes \$4,101 (going up to \$4,600 in 2018). Utilities \$9,214.
- Received \$1500 since first of year.
- Two members are 2-3 months behind on dues but are expected to catch up payments and retain memberships.

## Fees

- Discussion of raising greens fees from current rates of \$10 weekdays, \$15 weekend. New rates proposed are \$15 weekdays and \$20 weekend. Criss Davis made motion to change, Brandon Montgomery seconded. Unanimous vote of approval. Motion passed.
- Cart rental fees are currently \$10 per rider, weekend or weekday. Brief discussion about potential rate increase. Decision that the condition and availability of the rental carts does not justify an increase. Prices unchanged.
- Janice will create new signage.

## Superintendent salary

Jarrod Miller has done an incredible job in course improvements and ongoing maintenance. Jarrod's salary is \$26,200 (\$1100/pay period) annual. Under consideration: increase 14% to \$30,000 – a reasonable salary for job he does, go into effect in April. Motion for \$3,600 increase to be implemented in April 2018 to \$30,000 a year. Discussion about the Club's finances and ability to make this payroll target. His salary is 30 percent of our dues and sustainably would require another 10-15 members. Vote delayed while 2018 course maintenance and fuels budget was presented. After budget discussion, Janice made the motion to raise Jarrod's salary to \$30,000, seconded by Carrie, motion carried.

## 2018 Budget

Jarrod and Tim had discussed an operating budget for chemicals, fuels, equipment and course maintenance. This is an incomplete budget. It does not include advertising, bank charges, clubhouse maintenance, concessions expense, payroll, insurance, property taxes or utilities.

Jarrod presented it orally, with no defined spreadsheet or list provided. Following are the items presented:

2018 = Board authorized \$24,350	2017 = \$25,832
\$13,900 Chemicals and fertilizer (+200 pond weed killer)	\$11,600
\$ 1,600 Fuel	\$1,600
\$ 500 Controllers	
\$ 1,700 Sod – 18" on green	Board did not authorize
\$ 1,200 Pond preemergent (weeds, grass and moss)	Board did not authorize
\$ 1,000 Trail rock (tear out rock on #3; asphalt on #4)	Board did not authorize
\$ 1,800 Sand	
\$ 400 Repair Cushman	
\$ 1,400 Greens mowers – 2 sets reels	
\$ 400 Parts for tractor	
\$ 350 Parts for rough mower	
\$ 800 Sprayer parts	
\$ 3,200 Rental carts - 3 sets batteries, parts	

Jarrold discussed the need to make purchases in February and March – before adequate funds are likely to be available. Tim and Harold discussed the need to take short-term loan for operating funds, a practice undertaken in the past. The decision was that Tim would determine when such a loan would be taken out and the board authorized he and Harold to proceed.

#### **Other business**

- Janice led a discussion about the continuation of the board's practice of suspending cart shed rental fees as a form of compensation for board members. Some board members continue to pay shed rentals while others do not. Discuss continuation/ending free cart shed fee for board members **tabled for February board meeting.**
- **Governance** – Melanee Killian and Tim Boothe have both agreed they would be willing to serve on the board. For purposes of the April election for the expiring terms of Criss Davis and Don Engelbert, one of those terms will be filled by Tim Bryan to comply with the Club's bylaws that the treasurer be a board member. At the December board meeting, Criss had stipulated that if no one else could be found to serve, he would consider another term. **Criss will let the board know on or before the February board meeting if he would like to be a candidate for another term.**

#### **Tournaments**

- Brandon Montgomery and Carrie Gustus have been in contact with Ron Brown to schedule a meeting in Sedan in February for a cooperative tournament schedule.
- Jarrod to meet with Adams Golf Club to coordinate tournament schedule so course is available during their tournaments.

The meeting adjourned at 7:43 p.m.