



### Grassroots effort to combat weeds

Refreshing the Club's rental cart fleet with four gas carts required budget trade-offs—and has spurred a grassroots effort.

Responding to an article in the February *Tee Talk* about lack of funds for **fairway pre-emergent and fertilizer**, Frank La-Forge voiced concerns at the March board meeting about the cost and possibility to ask members for a one-time donation to sustain course improvements.



Estimated cost for fairway preemergent is \$450, which needs to be applied as soon as conditions are suitable. Combined expense for fairway chemicals is an estimated \$1,200.



**Your one-time donation to combat weeds and continue course improvements is greatly appreciated.**

Place your donation in the green pipe, mail it with your dues or deliver it to Jarrod.



Caney Golf Club  
2019 member

Bag tags are enclosed with March statements. If you do not receive a statement, pick up a bag tag in the Snack Bar or from Jarrod. Display on your cart or bag to help us track member players.

### Question:

Why doesn't the Club offer various membership rates: single, senior and family?

This question is posed to the board periodically.

### Answer:

Simple math—it doesn't add up

Currently we have 67 memberships @ \$840 each—\$56,280 (2018 actual \$45,740 received).

To offer a single rate, it would need to be extended to current members.

Assume the shakeout would result in:

26 families @ \$840 unchanged = \$21,840.

- 41 single @ \$600 = \$24,600. Total revenue **reduction of \$9,840** would require **16 new single memberships** to maintain current income. Or...
- 41 single @ \$500 = \$20,500. Total revenue **reduction of \$13,940** would require **27 new single memberships** to maintain current income.

The Club already has first-time membership offer at \$500 if prepaid—and it has generated less than 10 memberships, about half renewed. While it makes sense to continue this discounted first-time membership as an incentive, it is not realistic to think in a short period of time an additional 16 to 27 single members would join.

Looking at 2018 payroll expense and taxes + utilities is \$45,549. Therefore it required all 2018 memberships at \$840 each to cover this portion of the Club's total expenses of \$91,793—and ended in a \$6,730 loss.

The board has a fiscal responsibility to this member-owned club to make financial decisions that sustain its ongoing operations. Changing to tiered member rates would be a failure to fulfill those duties.

*If you have a question you'd like to see answered in Tee Talk, email it to caneygolf@gmail.com.*

