



Supplier & Leadership

Growth Diversity

Bridging the minority certification gap by creating minority certified sub-contractors for primes, organizations and corporations

CAGE Code: 7ZVX5

DUNS#: 080783647

UEI#: MAMLYETKL49

MBE - DBE - ACDBE - ED/WOSB *Certified*

Human Capital, DEI, Leadership & Consulting Solutions

LENS Consulting Firm, LLC is a certified woman, minority-owned, small, disadvantaged business enterprise, with **20+ years** of experience specializing in guiding businesses & individuals to transition to the next level of financial & career success. We also help to create bridges with small businesses, government departments and large corporations to obtain government certifications so both the prime and the sub-contractor can benefit from the many contract opportunities being offered.

ADVANTAGES

Teena Piccione - 1st
C-Suite Executive | Global Transformation & Operations Executive at Google | DEI Champion | Founding Member CHIEF | Board of Advisors Kenan Institute | Digital Transformation Advisor to State of NC: 5G, Cloud, Cyber

Training

★★★★★ 5.0 - August 25, 2022

Michelle was extraordinary! She actively listened, addressed all my needs and delivered above my expectations!!

Kenneth Mayes, MBA, SHRM-CP, CDR - 1st
Employer Relations Navigator | CEO TM Consulting Group, LLC. | NCSHRM Military Liaison | DEIA Advocate and Influencer

Career Development Coaching

★★★★★ 5.0 - August 25, 2022

Michelle is a very experienced, professional who is a subject matter expert in her craft. Her influence has resulted in me achieving my entrepreneurial goals and developing a true understanding of how to leverage my professional occupation to assist others. If you are seeking a professional that possesses a comprehensive business acumen, Michelle is my top recommendation.

CLIENTS & PARTNERS

BOBBITT



NCCentral UNIVERSITY



Google Cloud



MICHELLE LENORE ENTERPRISES



PRIME ONE HOME LOANS



WOMEN + FAITH + BUSINESS



FUBU RADIO



HAUL AWAY CONSTRUCTION



Microsoft



Carolina Small Business DEVELOPMENT FUND



Women Excellence and Creativity Project

EXPERIENCE & CORE COMPETENCIES

- **98% of our clients** have been able to achieve their desired level of **growth 30-60 days** after completing services and programs.
- Managed up to **\$115M** in services & workshops
- Government Certifications Applications Completion Walkthrough
- **LinkedIn** | Resumes | Capability Statements
- **Supplier Diversity** Outreach, Community Engagement & Training
- Curriculum Building/Process/Procedure Management

NAICS | COMMODITY CODES

- **541611** Administrative Management & General Management Consulting
- **611430** Professional & Mgt Development Svcs
- **541720** Business Research & Development Svcs
- **611710** Educational Curriculum Development Svcs
- **561110** Executive Management Services
- **8612/8613** Specialized Educational Institutions
- **8010/8011** Human Management Advisory Svcs



CERTIFICATIONS & DEGREES

- Masters Degree - **Human Resource Management** (2023)
- Masters Degree - **Leadership** Studies (2023)
- Women's Leadership Studies Certification
- Grant Writing & Nonprofit Funding Certified
- **Professional** Certified Life Coach - International Coach Federation (ICF)
- Minority Business Enterprises (**MBE**)
- Black Woman-Owned Disadvantaged Business Enterprise (**BWDBE**)
- Disadvantage Business Enterprises (*in 46 states*) (**DBE**)
- Women Owned Small Business (**ED/WOSB**)
- Airport Concession Disadvantaged Business. Enterprise (**ACDBE**)
- Small Professional Services Firm (**SPSF/SBE**), NC DOT
- Historically Underutilized Business (**HUB**)
- **8a pending**



Michelle Lenore Weathersby
Government Certifications Expert
&
LinkedIn Business Growth Strategist

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Capability Statement