



Diversity & Leadership Growth Advocate

Creating opportunities for small, medium & large organizations

MBE - DBE - ACDBE - ED/WOSB *Certified*

CAGE Code: 7ZVX5

DUNS#: 080783647

UEI#: MAMLYYETKL49

Human Capital, DEI, Leadership & Consulting Solutions

LENS Consulting Firm, LLC is a certified woman, minority-owned, small, disadvantaged business enterprise, with **20+ years** of experience specializing in guiding organizations & individuals to transition to the next level of business success. We also help to create bridges with small businesses, government departments and large corporations to obtain government certifications so both the prime and the sub-contractor can benefit from the many contract opportunities being offered.

CLIENTS & PARTNERS



NCCentral
UNIVERSITY



Google Cloud



METHOD
network solutions



Microsoft



ADVANTAGES

Teena Piccione · 1st
C-Suite Executive | Global Transformation & Operations Executive at Google | DEI Champion | Founding Member CHIEF | Board of Advisors Kenan Institute | Digital Transformation Advisor to State of NC: 5G, Cloud, Cyber

Training

★★★★★ 5.0

Michelle was extraordinary! She actively listened, addressed all my needs and delivered above my expectations!!

Kenneth Mayes, MBA, SHRM-CP, CDR · 1st
Employer Relations Navigator | CEO TM Consulting Group, LLC. | NCSHRM Military Liaison | DEIA Advocate and Influencer

Career Development Coaching

★★★★★ 5.0

Michelle is a very experienced, professional who is a subject matter expert in her craft. Her influence has resulted in me achieving my entrepreneurial goals and developing a true understanding of how to leverage my professional occupation to assist others. If you are seeking a professional that possesses a comprehensive business acumen, Michelle is my top recommendation.

EXPERIENCE & CORE COMPETENCIES

- **98% of our clients** have been able to achieve their desired level of **growth 30-60 days** after completing services and programs.
- Managed up to **\$115M** in services & workshops
- Government Certifications Applications Completion Walkthrough
- Government/Private Contracts, Grants & Funding
- **LinkedIn** | Resumes | Capability Statements
- **Supplier Diversity** Outreach, Community Engagement & Training
- Curriculum Building/Process/Procedure Management

NAICS | COMMODITY CODES

- **541611 Administrative Management & General Management Consulting**
- **611430 Professional & Mgt Development Svcs**
- **541720 Business Research & Development Svcs**
- **611710 Educational Curriculum Development Svcs**
- **561110 Executive Management Services**
- **8612/8613 Specialized Educational Institutions**
- **8010/8011 Human Management Advisory Svcs**



CERTIFICATIONS & DEGREES

- Masters Degree - **Human Resource Management**
- Masters Degree - **Leadership** Studies
- Women's Leadership Studies Certification
- Grant Writing & Nonprofit Funding Certified
- **Professional** Certified Life Coach - International Coach Federation (ICF)
- Economically Disadvantaged Women Owned Small Business (**ED/WOSB**)
- Minority Business Enterprises (**MBE**)
- Black Woman-Owned Disadvantaged Business Enterprise (**BWDBE**)
- Disadvantage Business Enterprises (**DBE**)
- Small, Women-owned, and Minority-owned Business (**SWaM**)
- Airport Concession Disadvantaged Business. Enterprise (**ACDBE**)
- Small Professional Services Firm (**SPSF/SBE**), NC DOT
- Historically Underutilized Business (**HUB**)



Michelle Lenore W.
Government Certifications Expert
&
LinkedIn Business Growth Strategist

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Capability Statement