

LCDA. NORMA I. ALVEZ FELICIANO
president@oportunidades.biz

EDUCATION :

Career Real Estate College, Inc. - 2018
Florida Real Estate Broker

San Juan Board of Realtors - PR 2009
Puerto Rico Commercial Broker Certificate

Tiri Real Estate Institute San Juan PR 2006
Real Estate Broker
License #15278

School of Medicine – UPR San Juan, PR 1983
Certificate post BS in Medical Technologist
License # 2249

Sacred Heart University Santurce, PR 1981
BS Biology, Minor in Mathematics

PROFESSIONAL EXPERIENCE :

HAPPY LOW-CARB.COM - May 2019 - Present
President & Food Blogger

INFLUENCE.CO - January 2019 - Present
Internet and Social Media Influencer PRO

MINISTERIO SANA HOY - HEAL TODAY MINISTRY - November 2018 - Present
President Founder

Non-Profit Organization created to promote inner healing and development of the community through publications, conferences, social assistance and chaplaincy services.

OPORTUNIDADES.APP / OPORTUNIDADESFLORIDA.COM
San Juan, PR & Florida - 2011 - Present

President Founder & CEO

Business, Services and Informative Internet Platform / Zenit 2015 Award Winner

P.R. Chamber of Commerce - San Juan, PR 2006 - 2010

Development Manager

Responsible for the general promotion and development of strategies in order to increase and retain members' affiliations. Guarantee the fulfillment of customer expectancies and the satisfaction from benefits received.

Fondos Unidos - San Juan, P.R 2005 - 2007

Budget and Admission Volunteer Committee Leader

Evaluate the funds applications from community agencies. Make recommendations to the agency about the admissions and funds each agency should receive.

Luis Garratón Inc. - Bayamon, PR 2005 – 2006

Sales Department Administrator

Supervised 17 sales representatives and the Customer Service Department. Motivate. Develop tools in order to increase sales. Watch for the fulfillment of the quality assessments standards.

Santa Maria Clinical Laboratory - Guaynabo, PR 1996 - 2004

Escorial Clinical Laboratory - San Juan, PR 1989 - 2002

Founder, Owner, Director, Administrator

General direction of all clinical and administrative areas of the laboratory. Personnel training. Test performing. Promotion and marketing. Neonatal Phlebotomy Specialist. Direct Supervision of 18 employees of both laboratories.

F. Baragaño Pharmaceuticals - San Juan, PR 1986 – 1990

Sales Representative – New Methodologies Trainer

Sales representative of equipments and materials for hospitals and private clinical laboratories. Introduction, orientation, establishment and training of new methodologies in the market.

Clendo Reference Lab - Bayamon, PR 1983 - 1986

Medical Technologist

Perform clinical tests and supervise Radioimmunoassay, Immunology and Special Tests Departments.

HONORS AND AWARDS :

“Top Ten Influencers in PR” - Intellifluence - April 2019

“ Premio Zenit 2015 - Sector de Servicios “ - PR Chamber of Commerce - June 2015

“ Mujeres Fuertes, Mujeres que hacen Historia” - P.R. Senate / House of Laws Recognition - March 2014

" Exalumno Distinguido 2008 " & "Premio Trayectoria Empresarial " –
Sacred Heart University, 2008

" 50 Mujeres Reales " – Unilever 50th Anniversary Campaign, 2007

" Service, Love and Responsibility Award " - International Chaplain Graduation, 2004

" Homenaje a Mujeres que Marcan Caminos " - Sacred Heart University, 2001

" Cambridge Who's Who Registry of Business Leaders " - 1996

" Puerto Rico Medical Technologists Examination Board Member " - 1996 to 2000

" Universal Who's Who Among Outstanding Business Executive of USA " - 1995

" Sales Representative of the Year Award " - 1986 to 1990 - F Baragaño Pharmaceuticals

" Magna Cum Laude " – School of Medicine UPR, 1983

" Outstanding Student of the Year " - Sacred Heart University, 1980

CERTIFICATIONS AND SKILLS:

Medical Technologist by the American Society of Clinical Pathologist Certified as Medicare Director (MTASCP). (Lic. # 2249)

Chaplain Minister-Certified by the International Chaplain Association (ICAI) and the Race Track Chaplaincy of America. (Lic. # 202)

Certified Real Estate Broker.(Lic. # 15278)

Administrative, Supervising, Educational, Promotional, Sales and Marketing experience.
Computer skills. Self motivated, Minimum supervision, Leadership. Service oriented.