Business Partner – Working together



GETTING VISIBILITY	How? Some ideas to explore.
In our routine handouts	Partner's name printed on:
	- Castle entrance passes
	- Entrance tickets
In our day-to-day Activities	Partner's name printed on:
	- Volunteer garments
	- Donation points
	- Tour guides
	- Castle lights signage
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In Castle spaces	Partner's name / brand sponsor-advertising could be shown:
	- Within certain rooms inside
	(e.g. shop, viewing platform, event spaces)
	 On outdoor sails / other outdoor areas of focus
	(e.g. cobbled passage)
	- In areas of the Castle grounds
On Castle web site	References to the Partner's support on the Castle website
	- Branding of "guest internet access" log-in page for visitors
	- Advertising within the site (<i>subject to agreement</i>)
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In Digital communications	Within our e-mailed materials, e.g. news / events
	- Reaching 5,000 – 10,000 recipients
On social media	Advertising / namechecks (subject to agreement)

PRESIGIOUS ACCESS	How? Some ideas to explore.
To our visitors, supporters and stakeholders	 Partner able to get access via our controlled outward media communications Leveraging our visitor database to provide visibility for a Partner's products or services
In depth association with Castle events	Partner will have their support publicly recognised through namechecks and brand visibility at Castle events / performances.
To the Castle's physical spaces	 Partner to have exclusive use of its private rooms and facilities for: Entertaining customers and clients Company meetings Team meetings Away days Possibility of premium access during the Hay Festivals Partner prestigiously linked to a new facility, e.g. a new Pavilion
To convene events – or private elements of events - at the Castle Association with a new	 Partner to be closely involved with: Sponsoring an event Establishing a new event Hosting or chairing an event Entertaining at an event Partner to be closely involved with a new conservation or community project
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