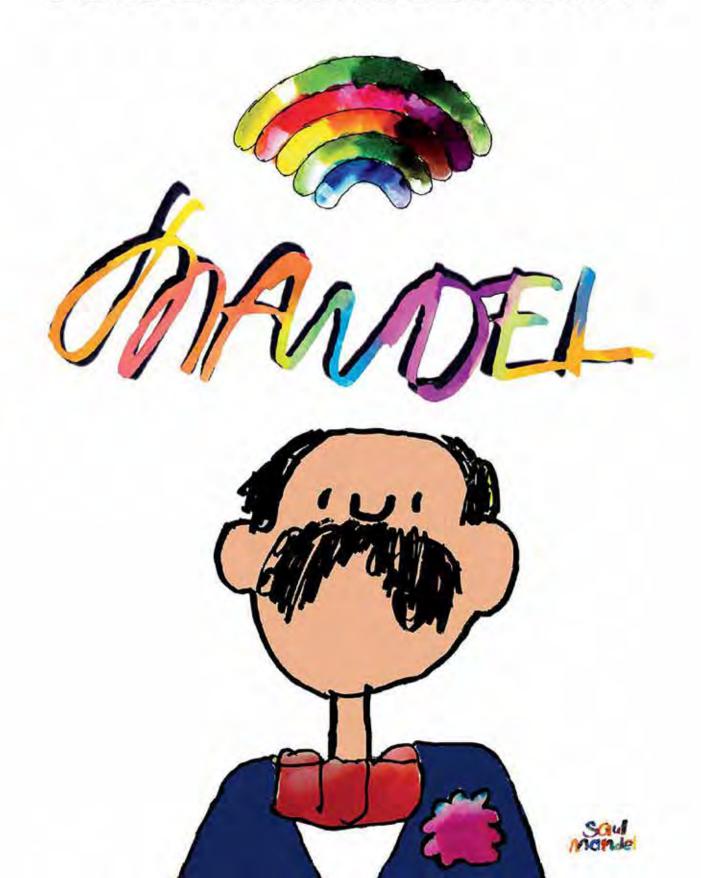
## THE MAGICAL SPELL OF SAUL MANDEL An American Illustrator





## Dedicated to the Family.

## A Big Thanks to:

My wonderful husband Jeff for supporting and encouraging me through thick and thin. I love you.

Angela Giglia for helping me put this catalogue together and help with organizing it.

Joseph Lewczak for legal stuff.

David Goldman for words of guidance moving one step at a time.

Cynthia Zipser for her writing letters.

Ronnie Semler for being a collector and helping me with my first event at your winery.

For being collectors: Aubrey and Rich, Chet and Carol, Joyce Ludin, Margot, Cynthia, Eric, David, Adrienne and Alan, Dom and Britt, Wayne and Jeanne, Kimberly and Jonathan, Jeremy and Katie, Cindy and Larry, Simon, and Angela...and anyone else I may have forgotten.

To all of you who stood by me through it all.

All I can say is this is a labor of LOVE and Thank You for being on this journey with me!

The Art of Saul Mandel ©Suzanne Mandel Canter/Illustrations Only

If you are interested in purchasing original art, prints, glycees or curating a gallery show on The Art of Saul Mandel, please contact Suzy Mandel Canter.

smandelcanter@icloud.com

www.theartofsaulmandel.com

Please do not use any images without permission from Suzanne Mandel Canter unless credit is given and not for commercial use without permission. All illustrations are copyrighted.

This art collection is not a complete listing of the body of work and much of these images are from slides and prints.

Many of the originals are housed in private collections.

Sorry for the low light, quick photo shots taken with an iPhone.

"Mandel's work remains within the traditions of classic graphic art, and is worthy of note for its individuality, success in communicating, and informed intelligence."



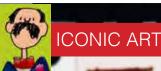


Saul Mandel

"Whoever calls him on a project knows that his solution will surely be unique, cheery, brightly colored and unfailingly optomistic."



"A graphic art approach with humor and imagination that conveys friendliness and tenderness."



## LOVE

USA22



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"Mandel's work has worn well in the faddish world of American Graphic Arts." 121...Medicine Cabinet

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"His method has been described as "thought and dream, trial and rejection," and his images that are economical in visual presentation and unmistakable in meaning."

American Illustrator:1926-2011. Born in New York City in 1926, Saul Mandel studied art at the High School of Industrial Arts in Manhattan and upon graduation married his high school sweetheart, Seba before going into the military. During World War II he served in the Hawaii-based Art Unit attached to U.S Army Intelligence. with the task of disseminating important information to an audience scattered throughout the Pacific theatre. Upon returning to civilian life in 1945.

Mandel began his career in the commercial arts designing record album covers from his studio in Manhattan. He was the commercial artist and designer best known for creating the Jolly Green Giant and the Puppy Dog Love stamp for the U.S. Post Office. His other iconic artwork for Bank of America, IBM, Lufthansa, TWA, Guinness Beer, State Farm Insurance, General Motors, AT & T, Johnson & Johnson, Time Life, Boy Scouts of America, Air France, LIVE AID, and the United Nations is recognized worldwide. Mandel also contributed as an illustrator to such magazines as Woman's Day, Purchasing and Parade Children's Book.

In 1986, Graphis stated that Mandel, "deliberately set out to achieve a style that was universal in language and appeal. To this deliberation he added out of his own nature a habit of humor allied to a love of all things childhood. From this there has resulted a style that is simple, smiling and naive, at once widely understood by young and old, by the ingenuous and the sophisticated."

He has been awarded by advertising societies and publications including *The Society of Illustrators* and the *New York Art Directors Club, The Chicago Art Directors Club* and among many others, including *Communication Arts Magazine and Graphis*.

Many of his paintings are in the permanent collections of *The Museum of American Illustration, The Air Force Museum, The New York Zoological Society, The Israel Museum, The Hebrew Arts Institute,* and numerous prestigious private collections in the United States and Abroad.

For the majority of his life he lived and worked in Jericho, New York with his wife, Seba and their five children. Seba was a writer and together, they managed Saul's career, which spanned over seven decades.

He is a true National Treasure.



Saul Mandel American Illustrator



**USPS** 

Advertising Council

Air France TWA

Pan Am

Lufthansa

RCA Victor

Epic Records

RCA Camden

Columbia Records

Columbia Masterworks

VOX

Apollo Records

Hiram Walker

Guinness

Hoffman Mixers

Chevrolet

Ford

Hertz

Tenneco

Band-Aid

Calaadryl

Jolly Green Giant

Folger's

Pepsi Cola

Morton Salt

Lipton Tea

Wrigley's Gum

Egg Council

**IHOP** 

Mars Milky Way Bar

Lindt Chocolates

Nabisco

Bikoo Chocolates

Velda Farms Mr.Yum

Lions Maid

Sterling Salt

Zee

Post Cereal

Nestea

Orange Juice

Alcoa

Color by Number Disneyland

Junior Baby Food

Polycrest Carpets

Dupont

Hart Skis

Pfizer

IBM

State Farm

Life Magazine

Colgate Toothpaste

Live Aid

Capezio

Pepto Bismol

Naldecon Cough Syrup

Bubble Bath Soap

Berlitz

Yellow Pages

*3M* 

Vigoro

Caprolan

Polycrest

Kool Cigarettes

Montclair Cigarettes

Kent Cigarettes

Admiration Cigars

Youngstown Steel

Lambropoulos

Boy Scouts of America

Milk

Don't be a Litterbug

Cat Ballou Movie Poster

Life Magazine

Donut Parade

Purchasing Magazine

Huston Magazine

Parents' Magazine

Family Circle Magazine

Woman's Day Magazine

Colorforms

Parade Book

Kaphart





















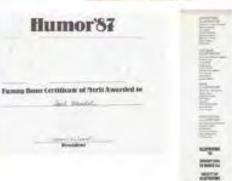


















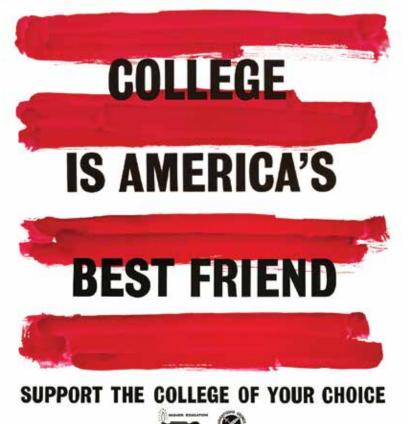




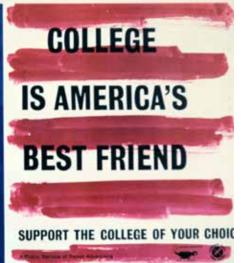




**Advertising Council** c. 1962-1964











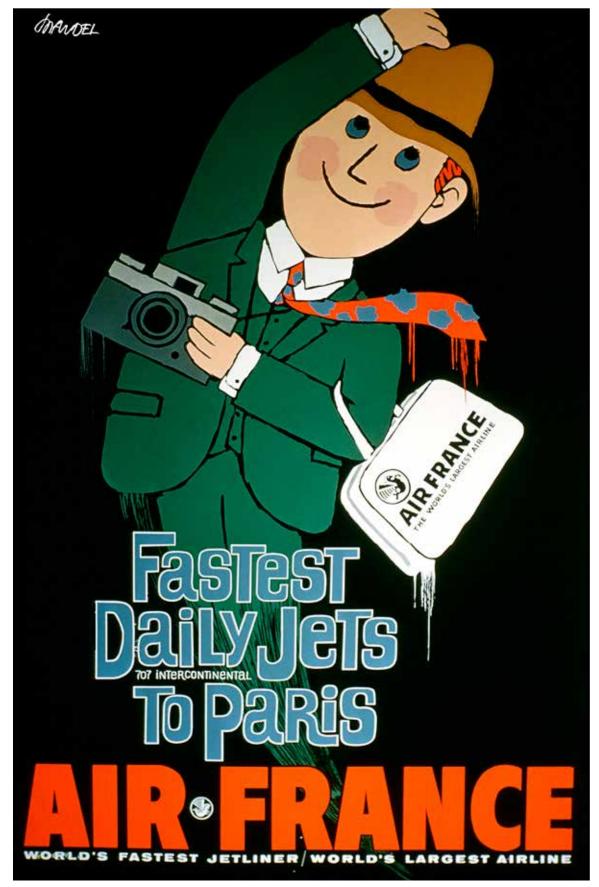






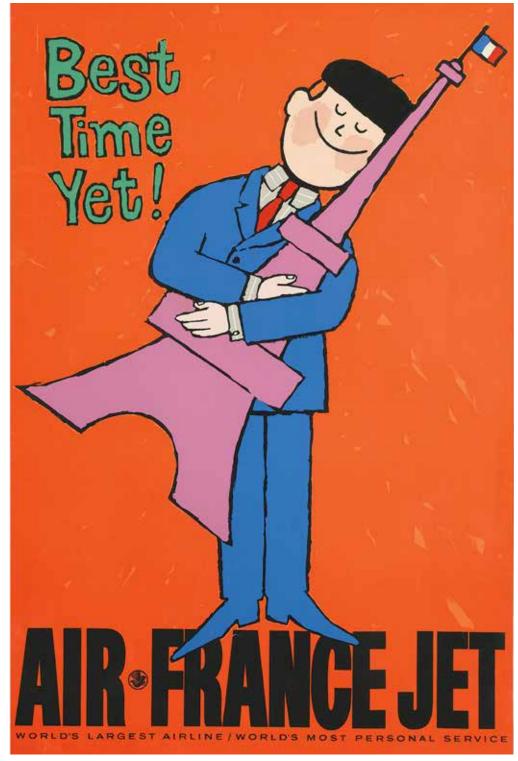






**Air France Poster Series** c. 1960s





Air France Poster Series c. 1960s



**Lufthansa Art** c. 1960s

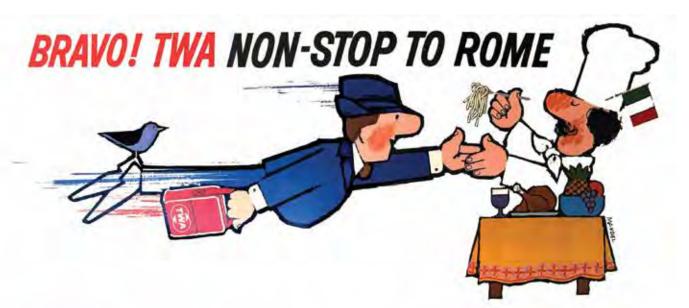


**Aviation Illustration**Air Force Museum



Airline Newpaper Ad











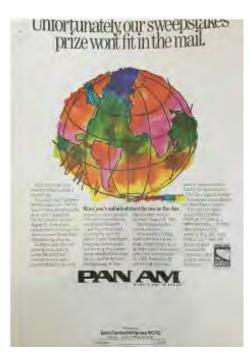


**TWA Poster Series** c. 1960s





**KLM Newpaper Ad** c. 1960s



PAN AM Newpaper Ad c. 1960s

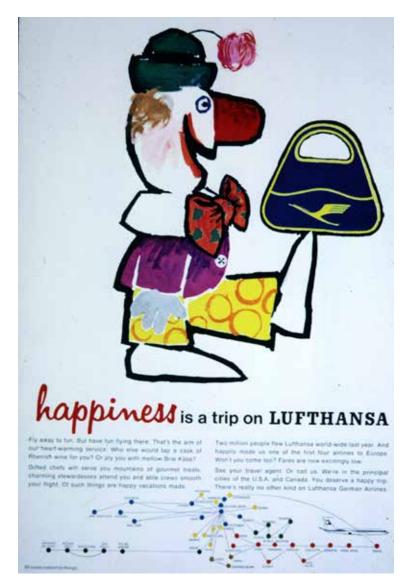




**Lufthansa** Agency: D'arcy Advertising c. 1960s



**JAL** drawing c. 2009

















**Lufthansa Print Ads** Agency: D'arcy Advertising c. 1960s









**Lufthansa Print Ads** Agency: D'arcy Advertising c. 1960s







David Oistrakh Columbia Masterworks 1956



Dick Leibert Dick Leibert



Shostakovitch Columbia Records



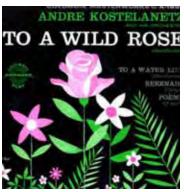
Richard Crooks RCA Camden



Cat Anderson Apollo Records



J.C.Heard Apollo Records



André Kostelanetz Columbia Masterworks



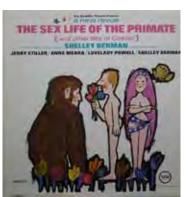
**Liberace** Columbia 1956



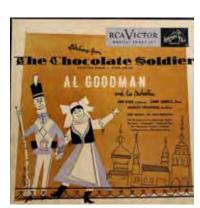
The New Christy Minstrels Columbia Records 1965



Various – Having Wonderful Time, Wish You Would Hear.. Columbia Records 1955



Shelley Berman Verve Records 1964



Al Goodman RCA Victor 1950





**Bernstein**Camden Records
1955



The Trapp Family Singers RCA Camden



**Igor Stravinsky** Columbia Masterworks



Franck VOX 1955



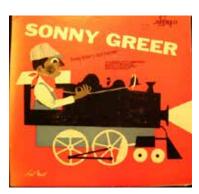
**The Mariners**Columbia Records
1955



**Les Thompson** RCA Victor c 1952



Neal Hefti And His Orchestra Epic Records



Sonny Greer Apollo Records



Mendelssohn Label: Unknown



Grimm's Fairy Tales Label: Unknown



Coleman Hawkins Apollo Records



Victor Herbert's Eileen RCA Camden





Hiram Walker Ad c. 1960s



**Hiram Walker** 





**Hoffman Mixers Ad** c. 1960s



**Guinness Ad** c. 1960s







Flying A Service Agency: Reach, McClinton & Co, Inc. c. 1950s-1970s



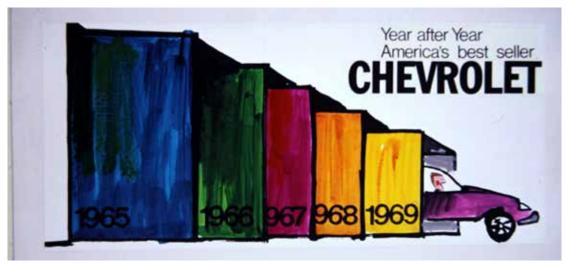




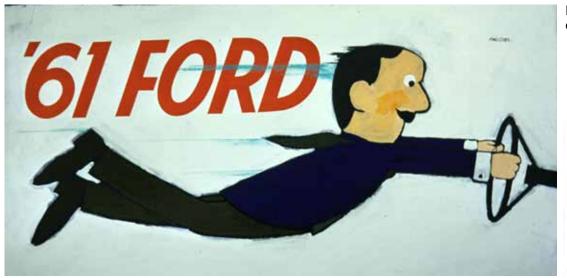
Flying A Service c. 1960s



Gulf Oil c. 1960s



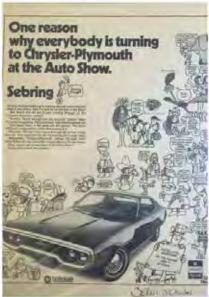
Chevrolet c. 1960s



**Ford** c. 1960s







Chrysler-Plymoth Ad c. 1960s-1970s



Chevrolet c. 1960s-1970s





Hertz Rental Car c. 1960s-1970s





Rambler Print Advertising c. 1960s





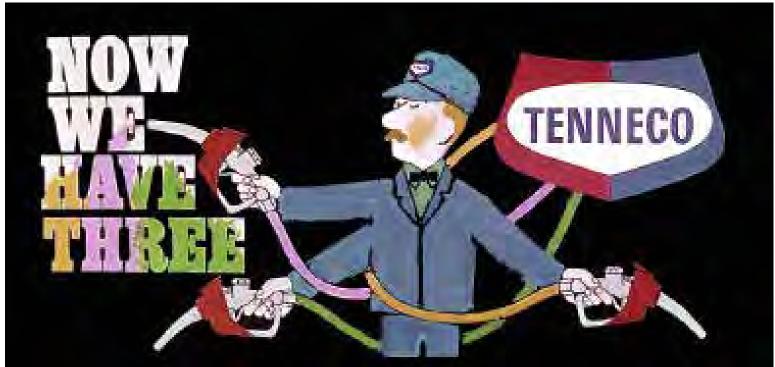


**Tenneco** c. 1950s-1960s

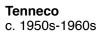


































**Tenneco** c. 1950s-1960s

















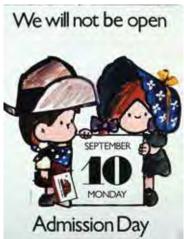
**Bank of America** c. 1970s





















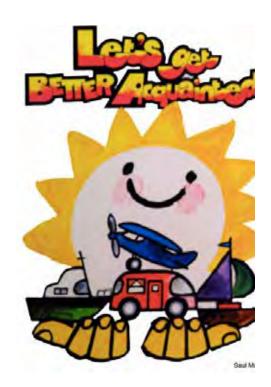




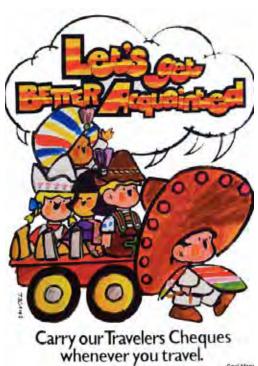
Bank of America c. 1970s









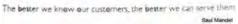




Bank of America c. 1970s











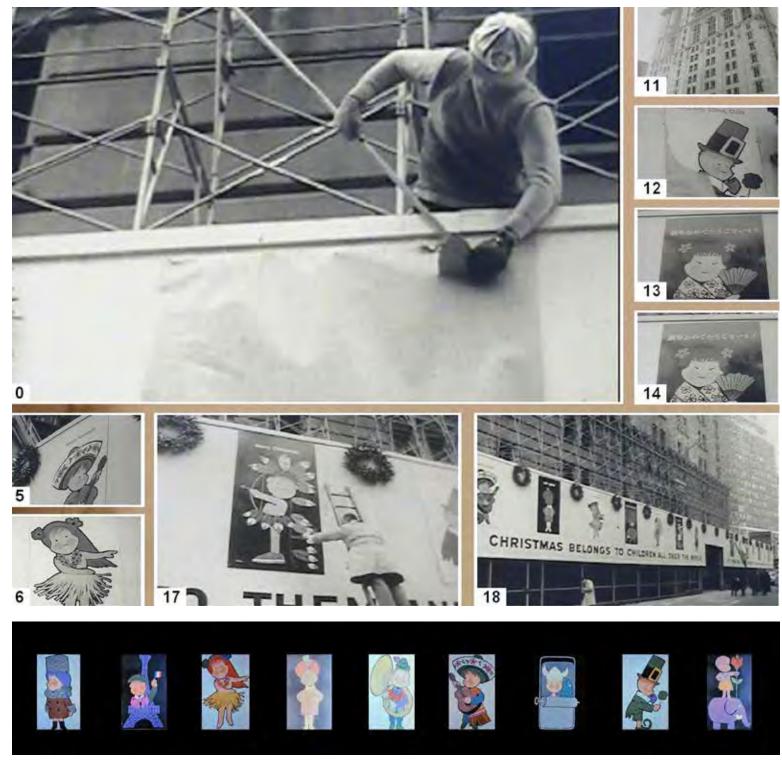
## Introducing the checks that let you know they're tax deductible.



SaulMand



Bank of America c. 1970s



**Installing Painting in Times Square** 1964

















**Paintings** Times Square 1964



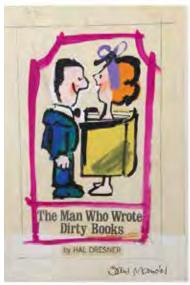


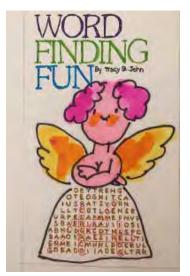




## BOOK COVERS









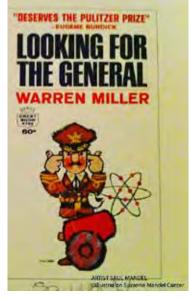














**Book Covers** c. 1960s-1970s







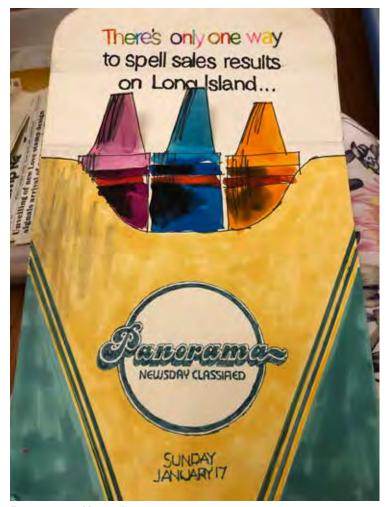






Mediatric c.1950s



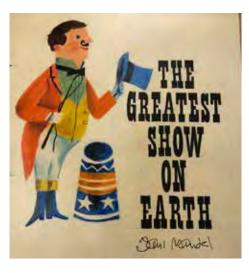


Pamorama Newsday c. 1950s





Daily News Booklet c. 1950s





Vifort Booklet c. 1950s





**Disneyland Brochure Design** c. 1950s-1960s



Wella Booklet c. 1950s











**Bristol Myers Spanish Booklet** c. 1993















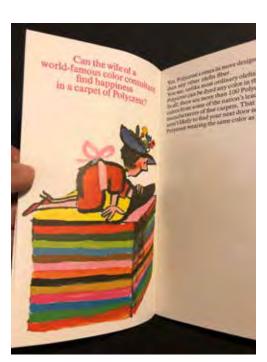






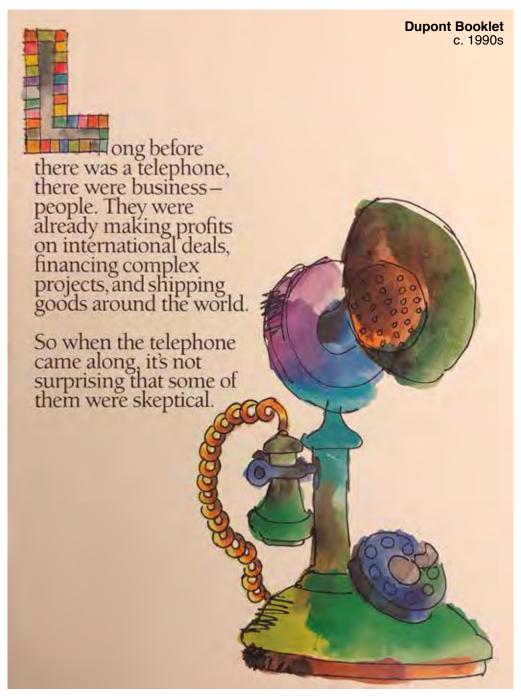




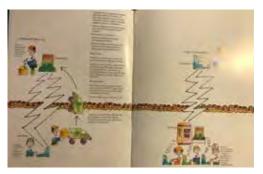


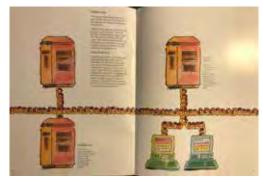






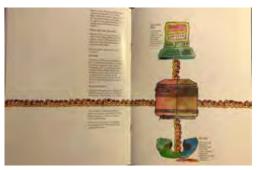












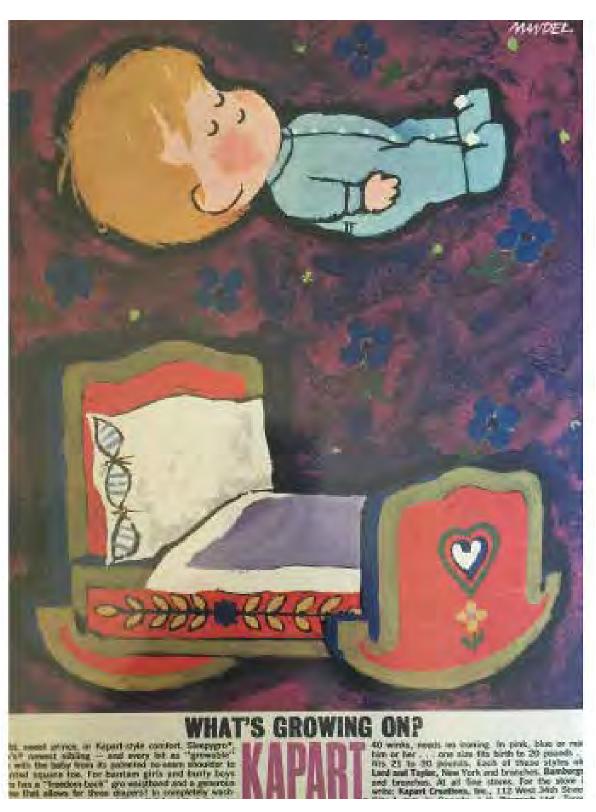








Kapart Carpet c. 1960s





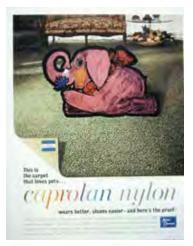




















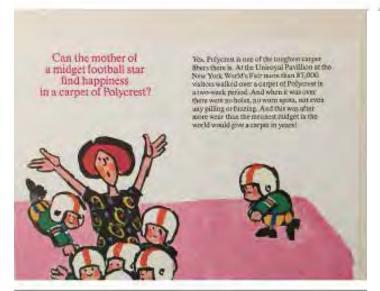




Caprolan Carpet c. 1960s











Polycrest Carpet c. 1960s









Kool Cigerettes c. 1960s

















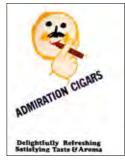












**Montclair Cigatette** 





























**Children's Art** c. 1950s-1960s









**Girls Dressing Up** c. 1960s



























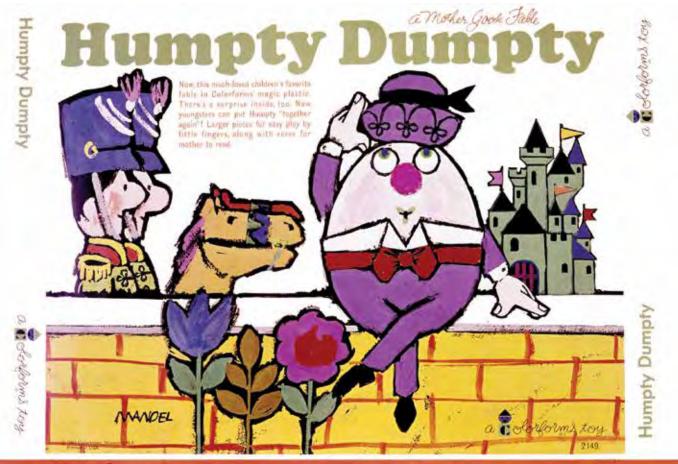


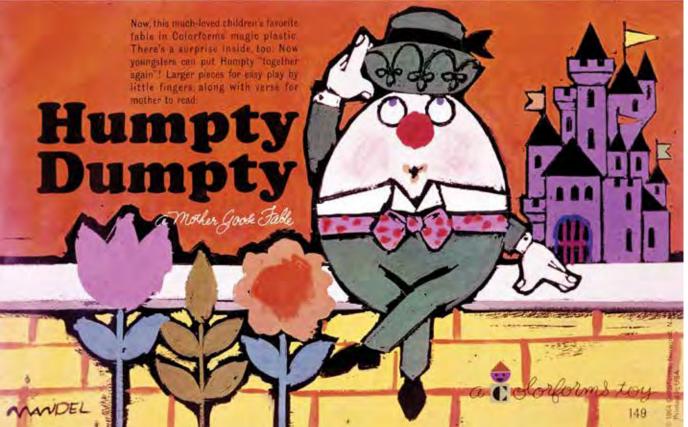


Parade Children's Book c. 1990















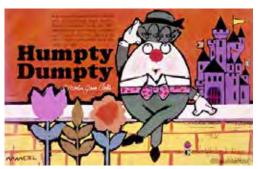














**Colorforms** c.1960s











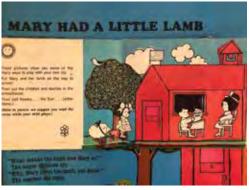














**Colorforms** c.1960s



















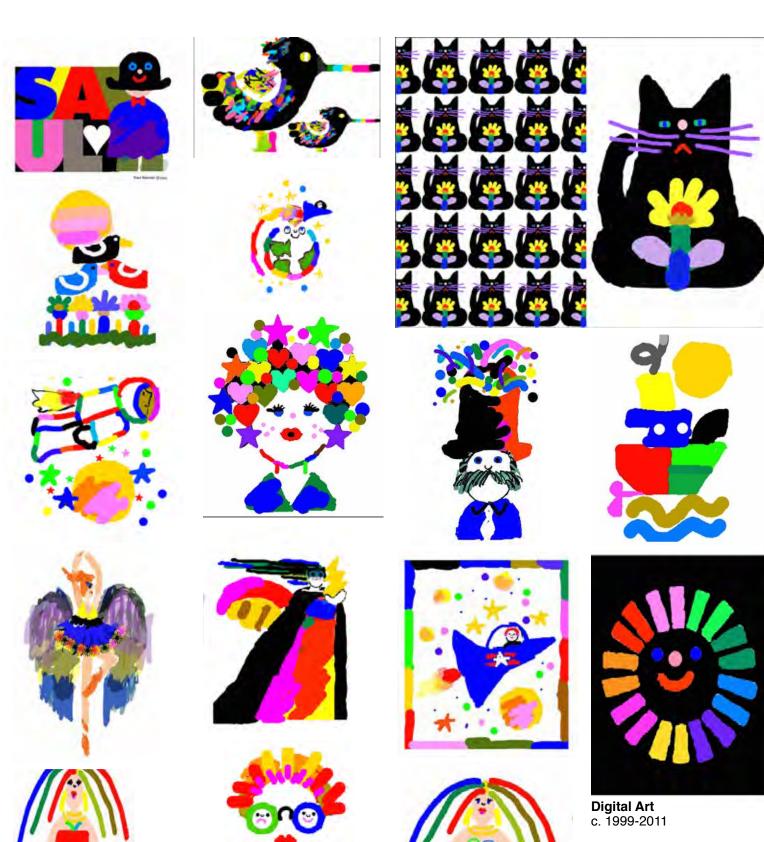




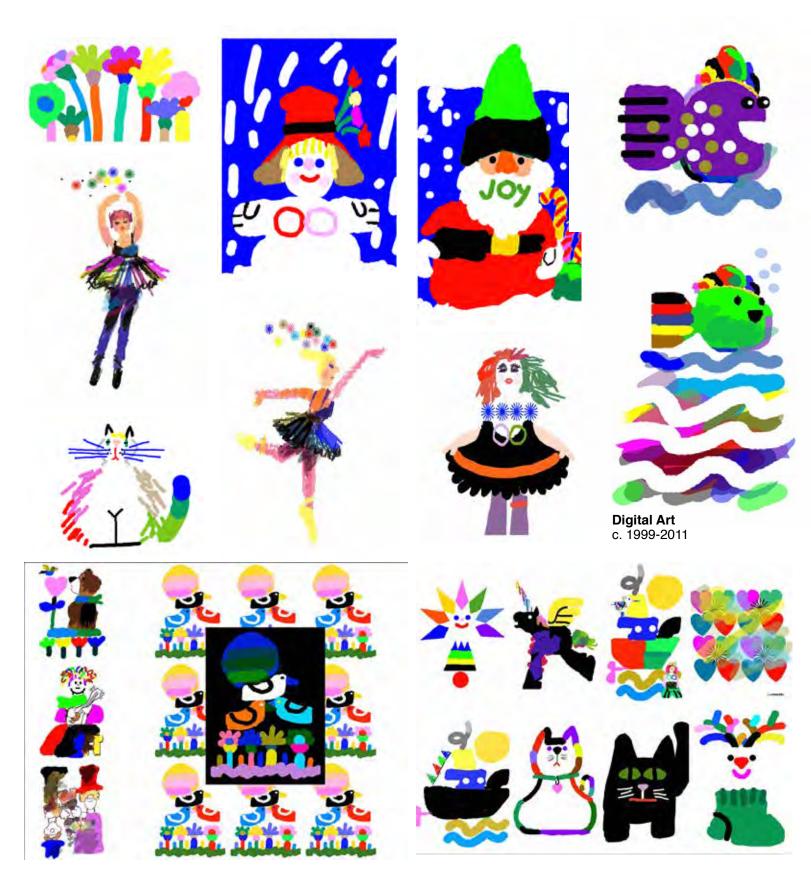




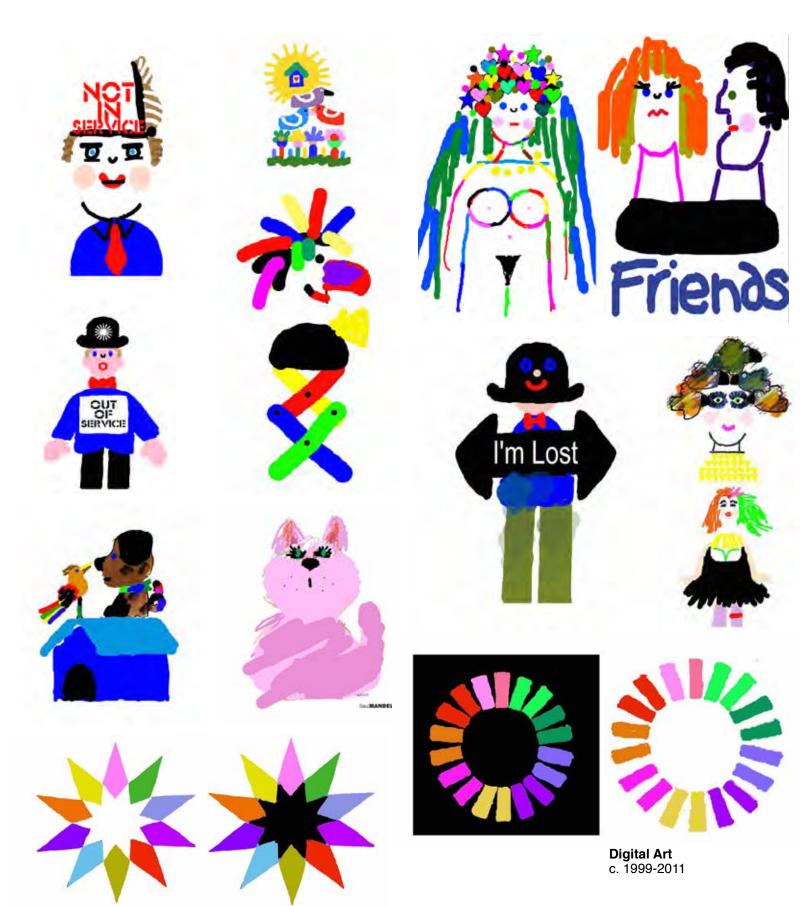




















**Digital Art** c. 1999-2011

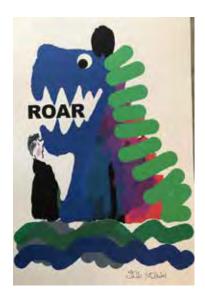




**Digital Art** c. 1999-2011

























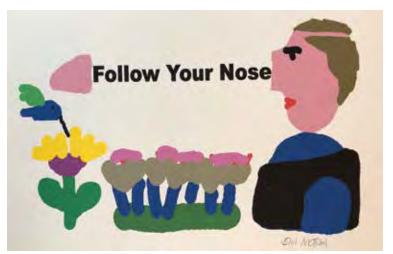








**Digital Art** c. 1999-2011





















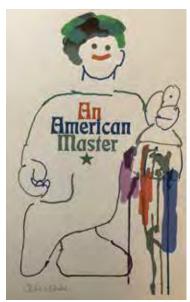














**Digital Art** c. 1999-2011

























**Digital Art** c. 1999-2011





























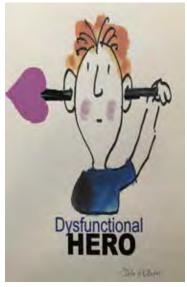












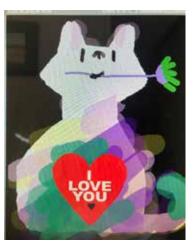














**Digital Art** c. 1999-2011





**Digital Art** c. 1999-2011

















































**Digital Art** c. 1999-2011















©SaulMandel







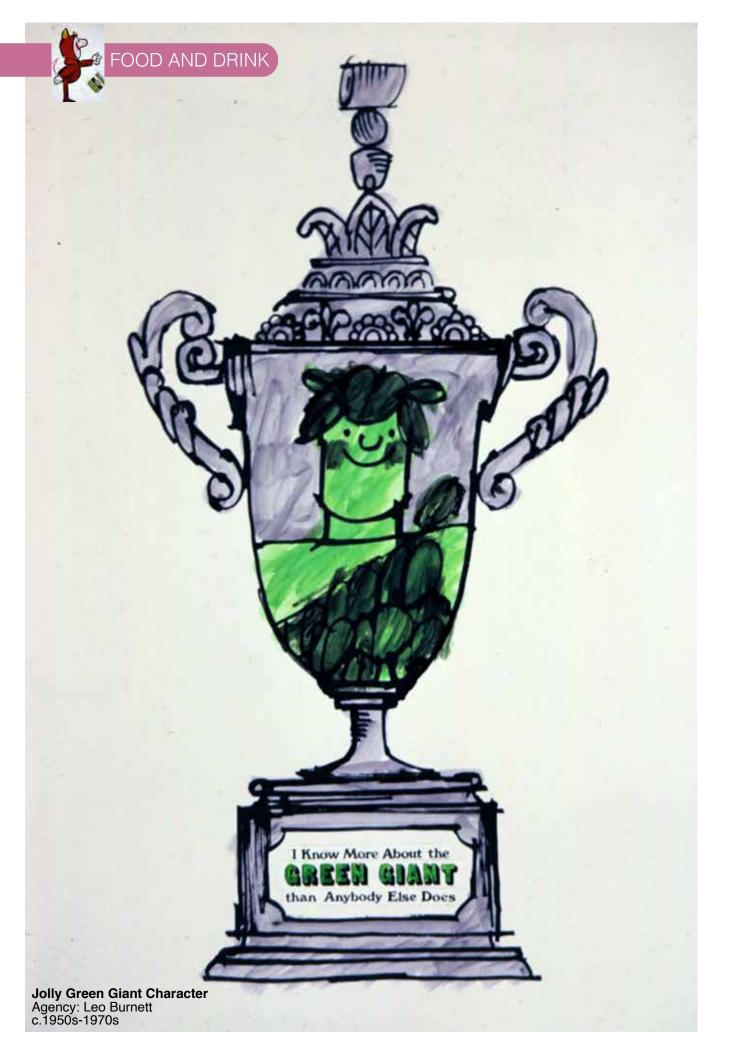






Emojis Hand Painted and Digital Art c. 2000-2011



















Jolly Green Giant Character Agency: Leo Burnett c.1950s-1970s

































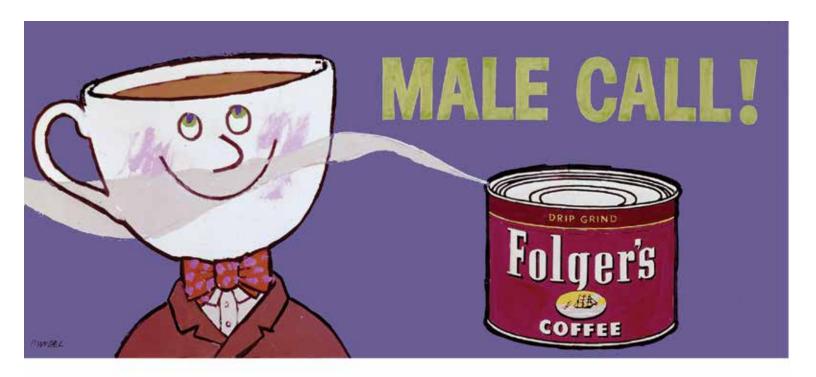


Jolly Green Giant Character Agency: Leo Burnett c.1950s-1970s









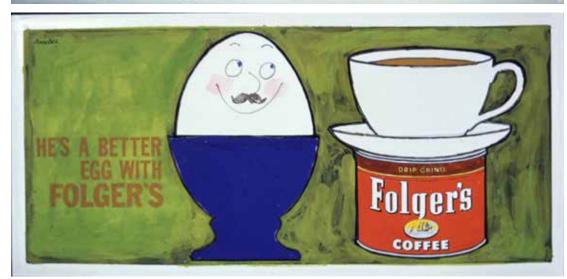


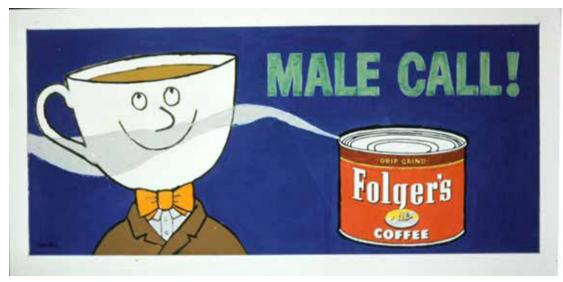
Folger's Coffee Billboards c. 1960s





Folger's Coffee Billboards c. 1960s











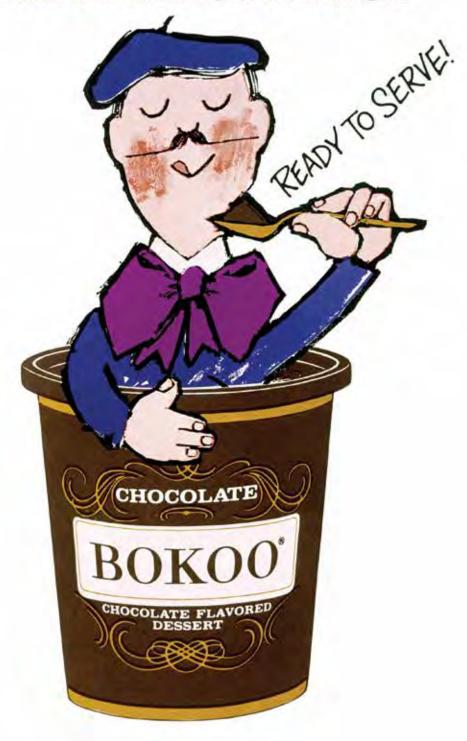




Pepsi Cola c. 1970s



## DELIGHTFUL NEW DESSERT WITH A FRENCH FLAVOR







Pepsi Cola c. 1950s























Morton Salt c. 1960s





Egg Council c. 1970s







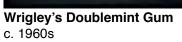




Lipton Ice Tea Ads c. 1960s









Heinz c 1960s



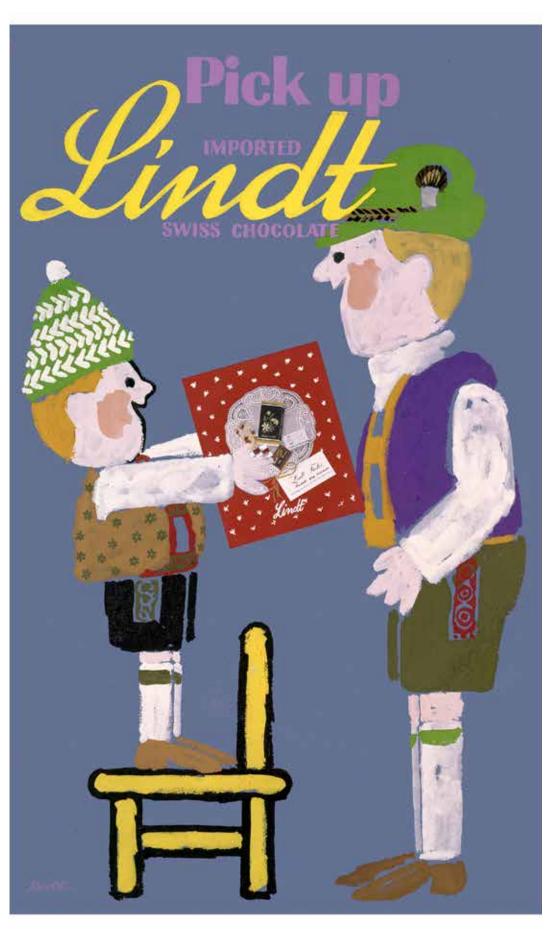
CUTE LITTLE DEVILS LOVE 'EM



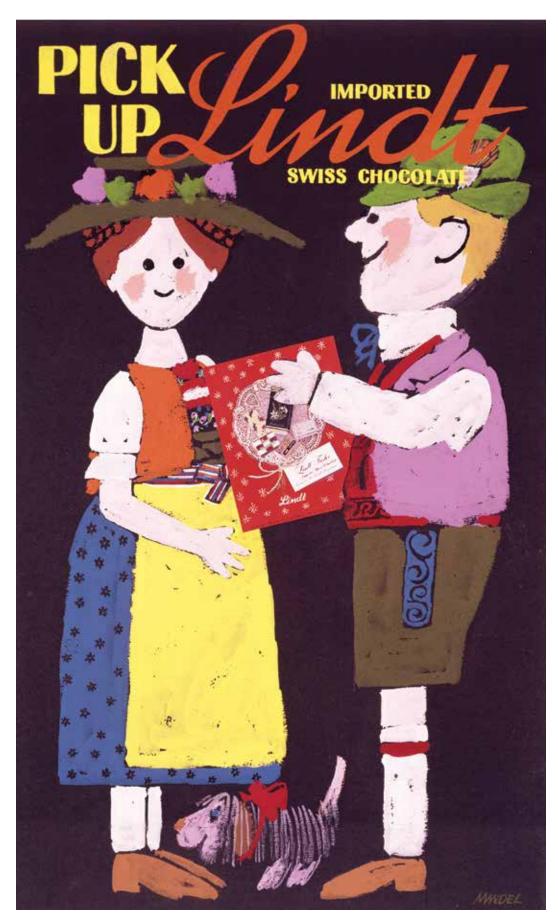




Lindt Chocolates c. 1960s



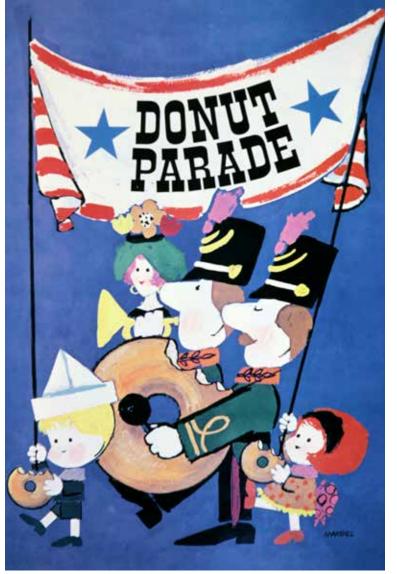






**Lindt Chocolates** c. 1960s







**Donut Parade Poster** c. 1950s



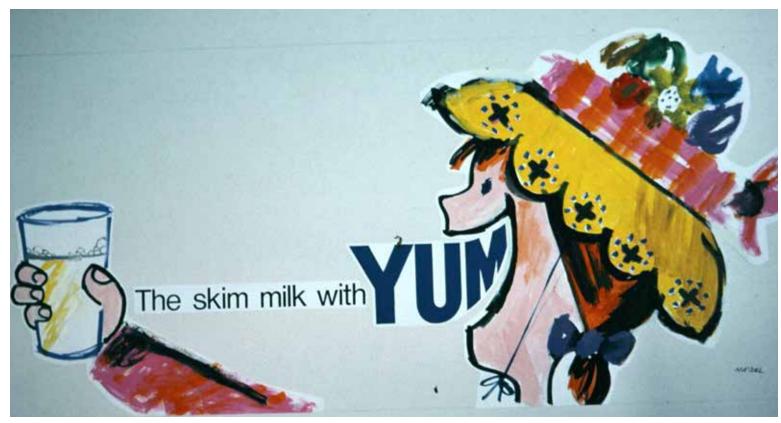


Nabisco Snacks c. 1950s



Bokoo Chocolate c. 1960s













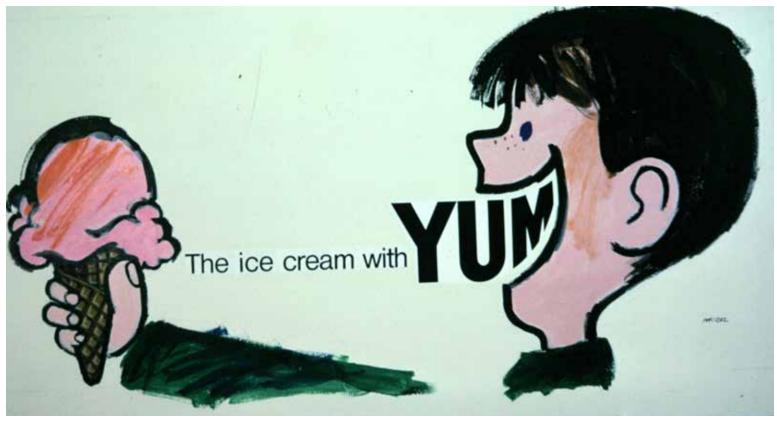
















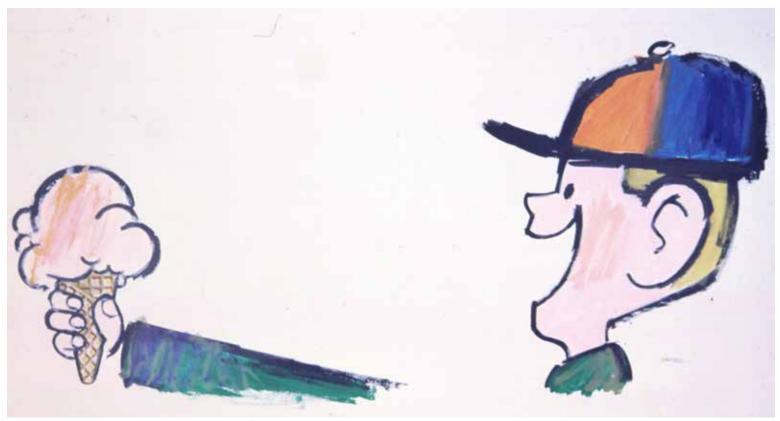
























MA/IS



**Zee** c. 1960's



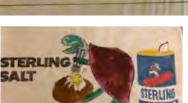


**IHOP** c. 1970s









rings out the best in food!

































**Post Cereal Package Design and Ads** c. 1950s







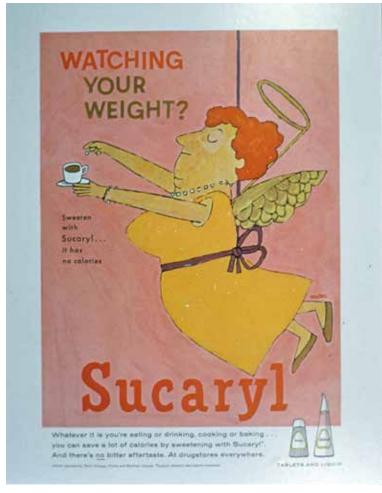
Nestea Ad c. 1960s

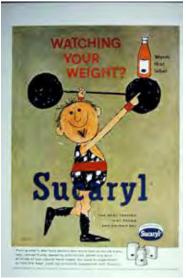


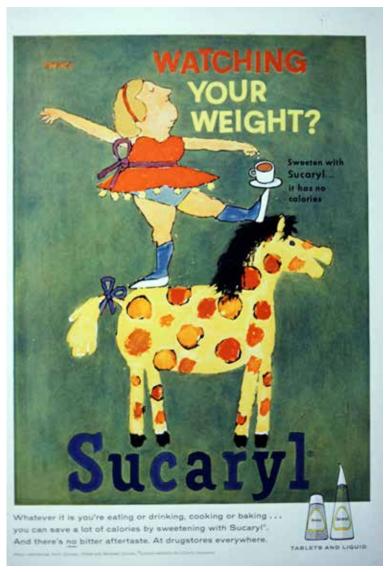
Alcoa Ad c. 1960s

Orange Juice TV Commercial & Ad c. 1960s





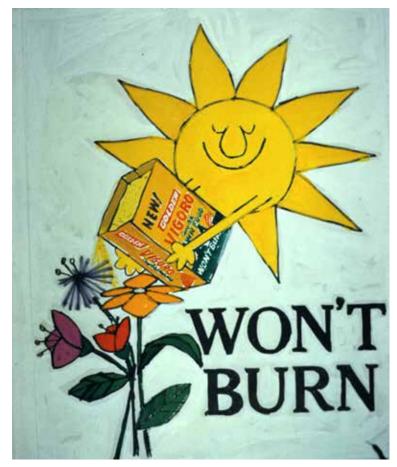




Sucaryl Ads c. 1960s



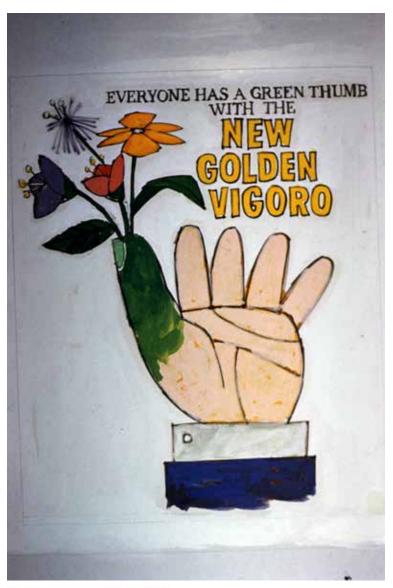
Presto Recipe Ad c. 1950s



**Vigoro Garden Products** c. 1950s



Vigoro Ads c. 1950s







MANDEL always close to my Metal Skis















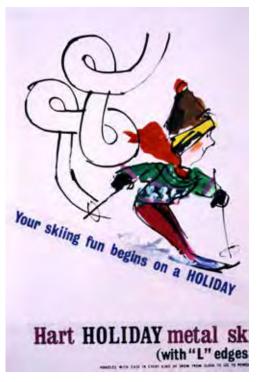


Hart Skis Poster Art & Ads c. 1960s



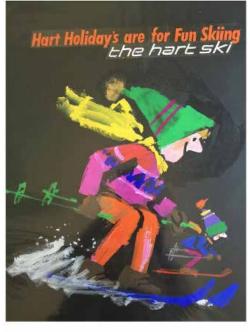




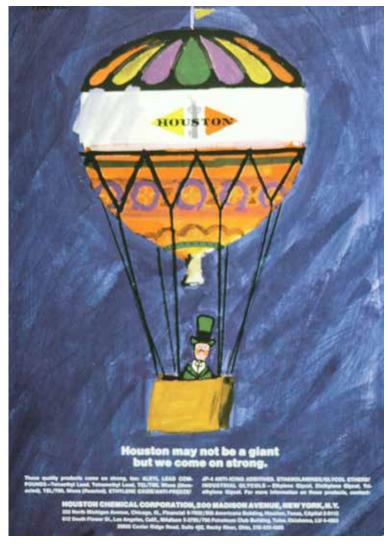
















**Houston Magazine** c. 1965

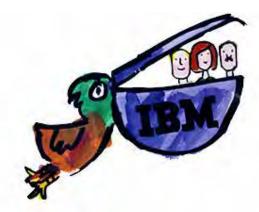


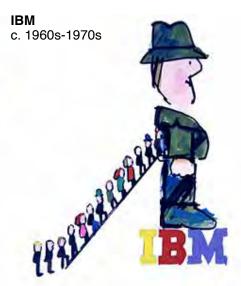


**IBM** c. 1960s-1970s

















































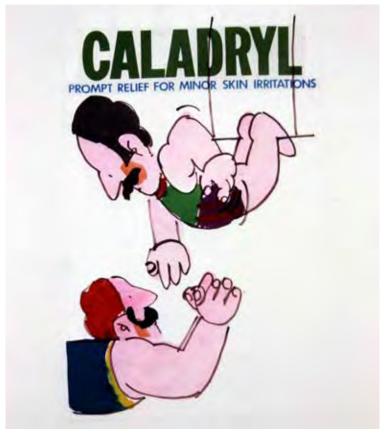


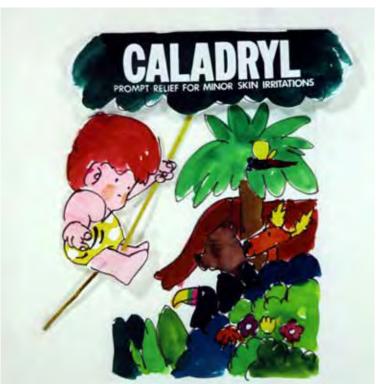


**Band-Aid** c. 1960s-1970s

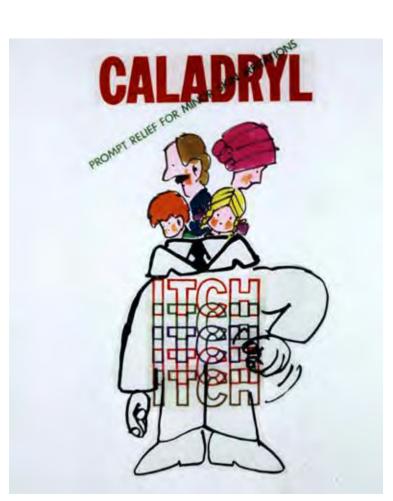


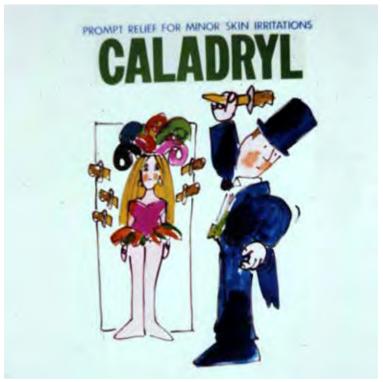


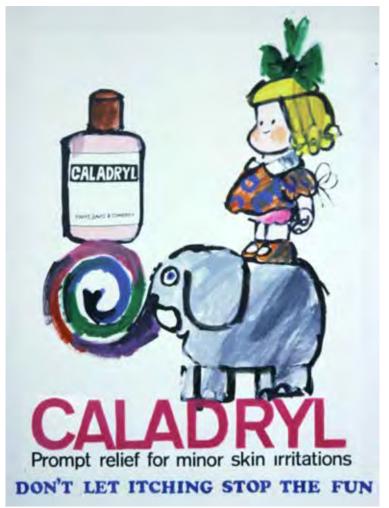






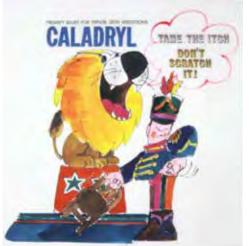






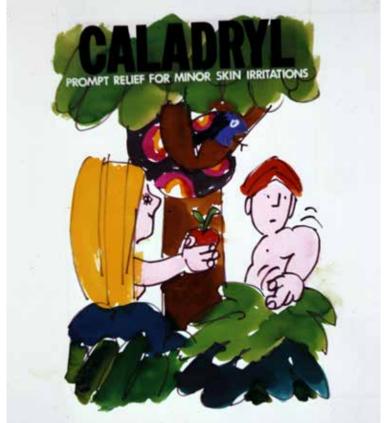


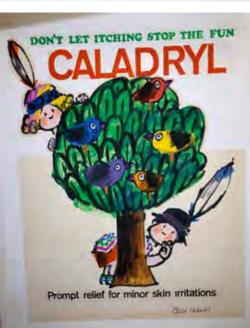


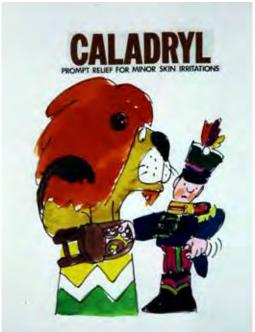


Caladryl c. 1960s



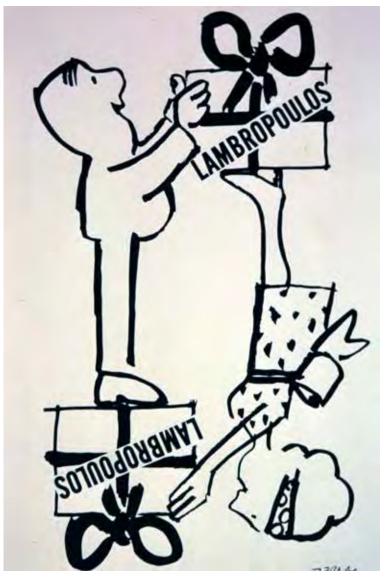






Caladryl c. 1960s



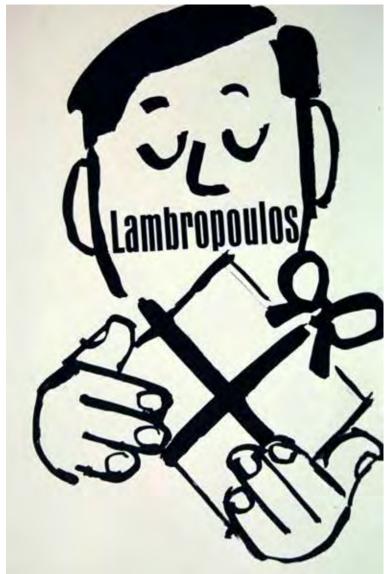


Lambropoulos c. 1960s-1970s

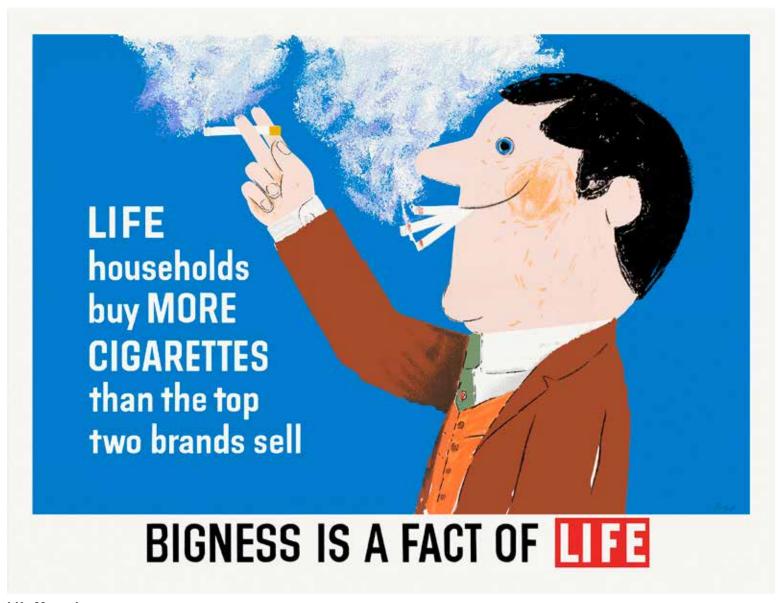












Life Magazine

Agency: Young & Rubicam Advertising

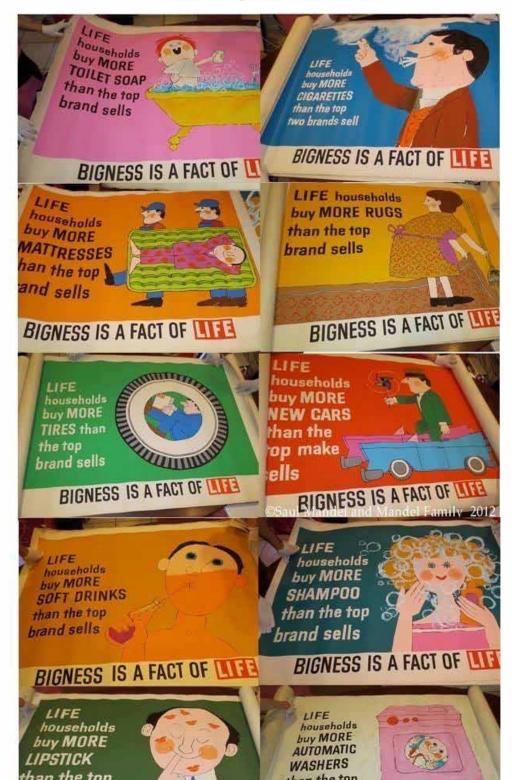
c. 1950



## SAUL MANDEL

EARLY 1960'S LIFE POSTERS 46"x59"

Contact : Suzanne Canter suzymandel@hotmail.com mandelcanter@yahoo.com 818-706-8611



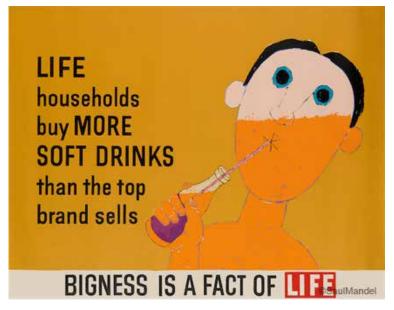


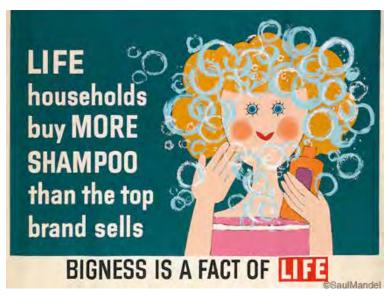
Life Magazine

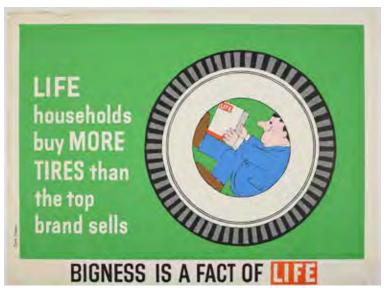
Agency: Young & Rubicam Advertising

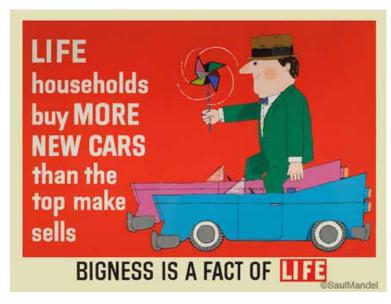
c. 1950

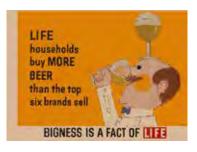






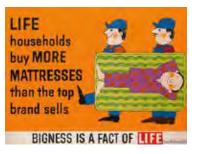






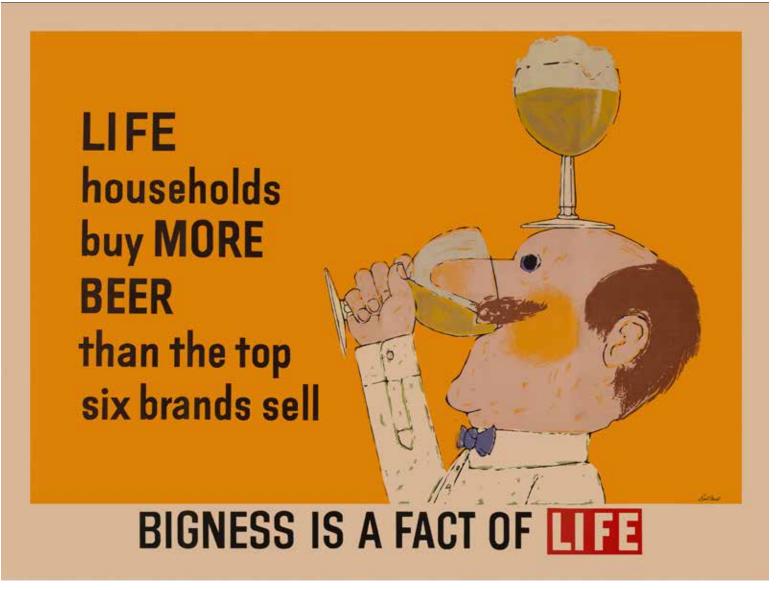






**Life Magazine**Agency: Young & Rubicam Advertising c. 1950





Life Magazine

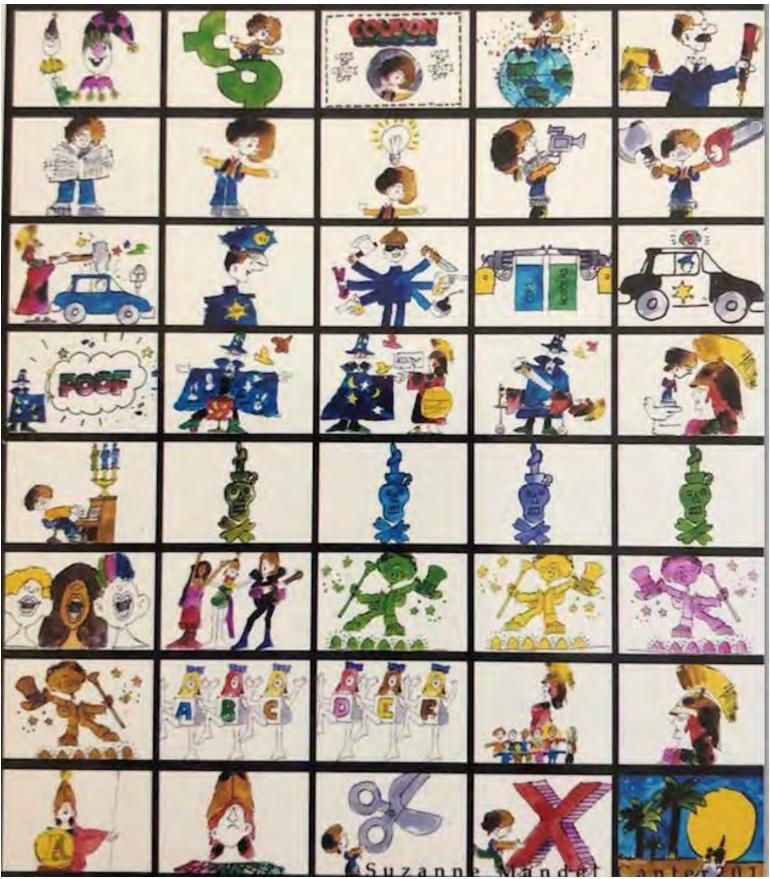
Agency: Young & Rubicam Advertising

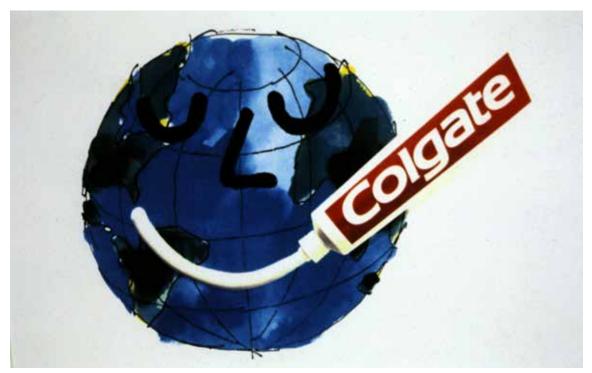
c. 1950











Colgate Toothpaste
Agency: Young and Rubican. Copyright owned by Colgate
c. 1990s



Pepto Bismol c 1960s



**Bubble Bath** c. 1960s

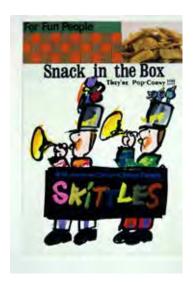


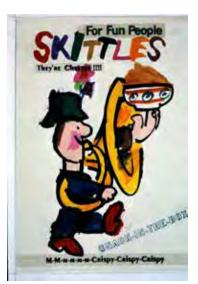
Men's Shave Ad c 1950s

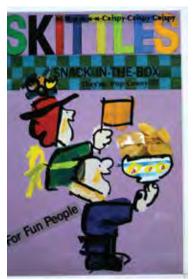


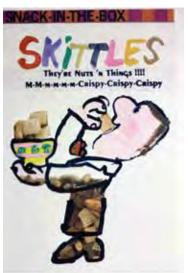
Cough Syrup Ad c. 1960s

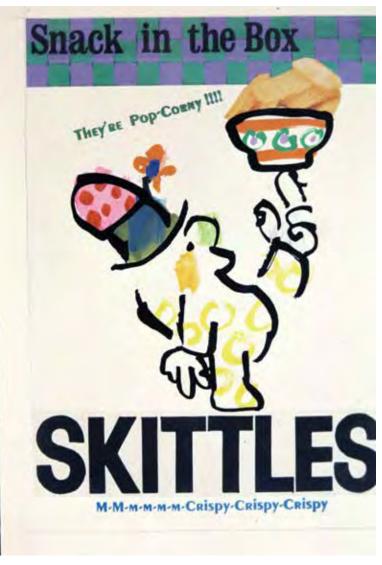




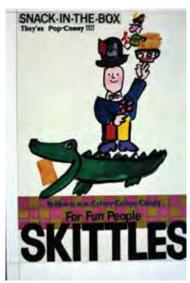








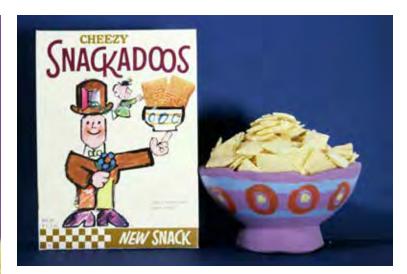
Skittles Package Design c. 1970s



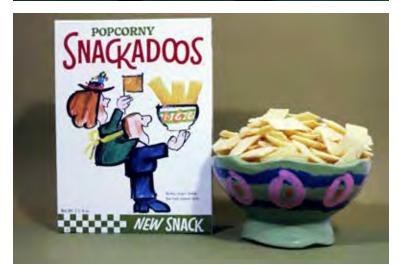




**Snackaroos Package Design** c. 1970s







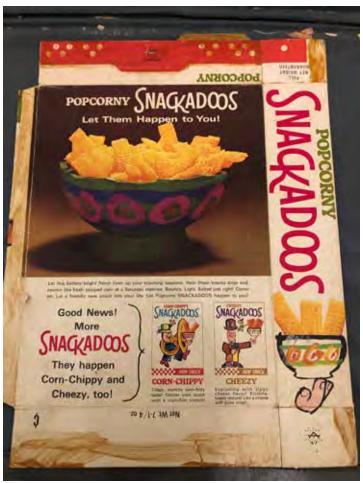








Harbisons/Velda Farms c. 1960s



**Snackaroos** c. 1970s



Oak Farms c. 1960s















**Junior Baby Food Packaging** Agency; Fuller, Smith & Ross, Inc c. 1960s-1970s





Egg Council c. 1970s



**Girl In Pellican's Beak** c. 1960s







Man in Alligator Sipping Drink c. 1960s

Coming To America c. 1960s



Man with Hat c. 1960s





Man in Hot Air Balloon



Man Holding a Flower Standing c. 1960s



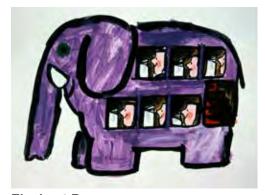
Girl with Bird



Clown Walking c. c. 1950s



**Upside Down Couple** 



**Elephant Bus** 



Flower Girl





**Angel Girl Riding Cat** 



Angel Holding Candle c. 2000 Collaboration with Suzy



**White Bird on Flowers** 

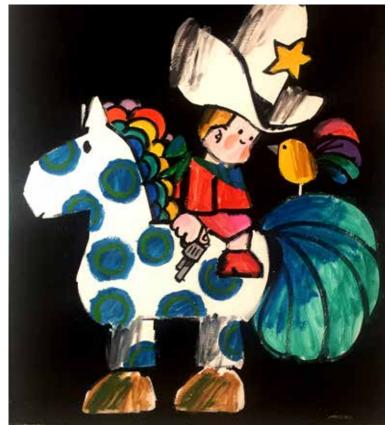


**Girl Wearing Hat** 



Girl Standing on Elephant





Cowboy, Bird and Horse



Pink Background Cat c. 1960s



Frozen Man



Children's Illustration c. 1958



**Angel Girl with Lantern** 



**Cat and Mouse** c. 1950s-1960s



Silver Cat with Bow c. 1950s-1960s



Train with Conductor c. 1958-1962



Man and Woman Painting Each Other c. 1958-1962





**911 Painting** 2001







Boat and Sun Blue Background c 1958-1962



**Man Climbing out of House** 

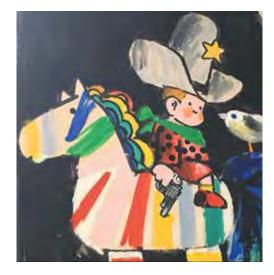


Woman with arms in air c Early 1960s



**Driving America** c 1958-1962





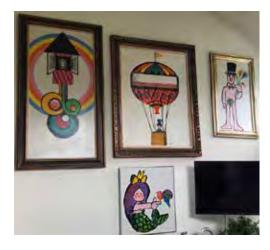


















Much more fun with Dick, Jane, Margot and Donald.







PARENT

Parents' Magazine c. 1960s





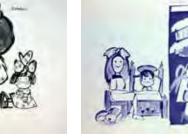




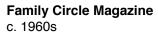








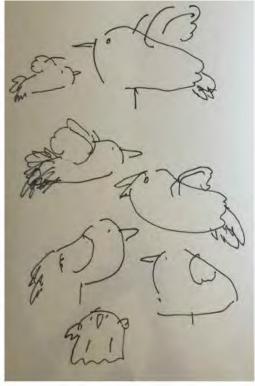


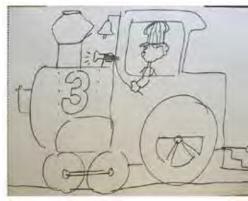






































**Berlitz Ad** c. 1960s















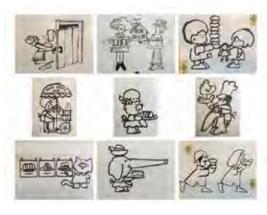
















Hummingbird & Cat 















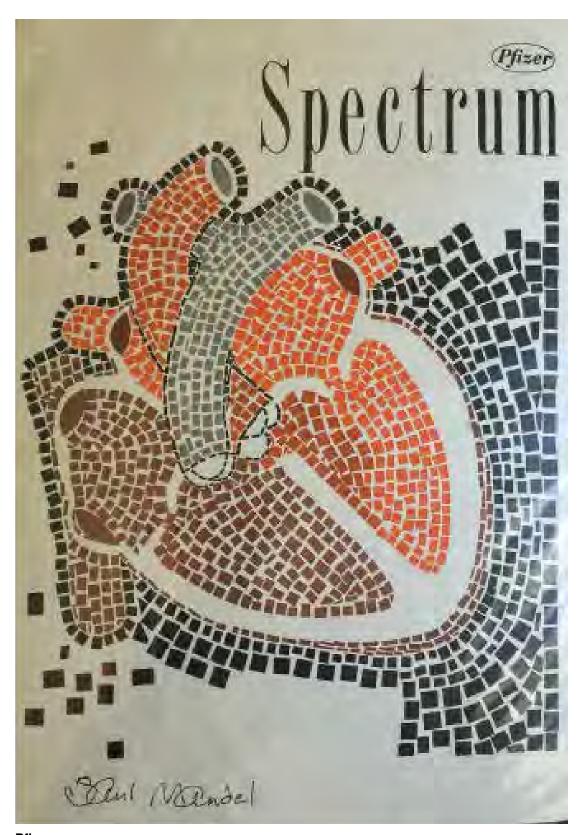












Blass lots of food, good thing its trial.

That foods protected with

SORBISTATOK

S(ay tresher larger, this range way)

And an arrange of many and a same and a same

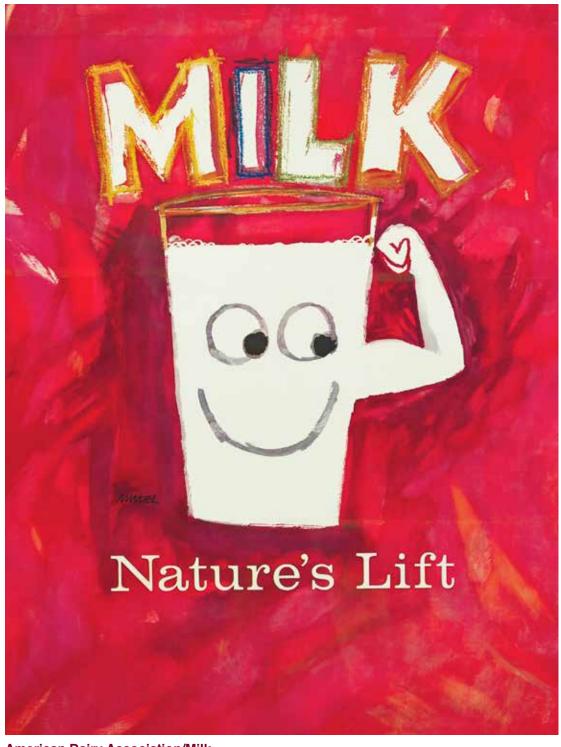
**Pfizer** c. 1950s-1960s



c. 1950s-1960s

**Pfizer** c. 1950s-1960s





These 11 posters can be seen in the permanent collection of the Poster House Museum 119 W. 23rd Street New York, NY 10011

Bigness is a Fact of Life

College Is America's Best Friend

Milk Series

Boy Scouts of America/More Boys Need Scouting

TWA/Paris

TWA/London

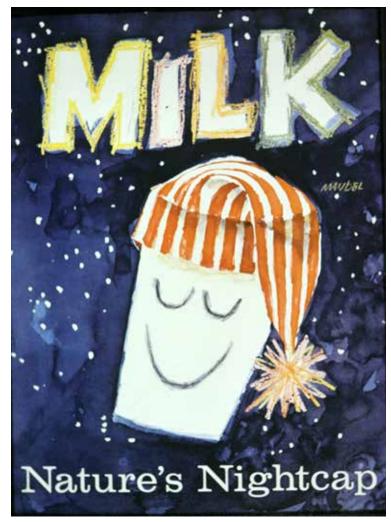
TWA/Rome

Time for Travel

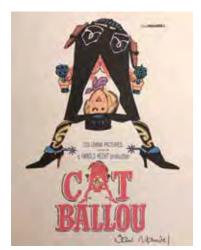
**Every Litter Bit Hurts** 

American Dairy Association/Milk Agency: Needham Harper & Steers c. 1960

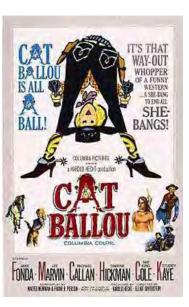


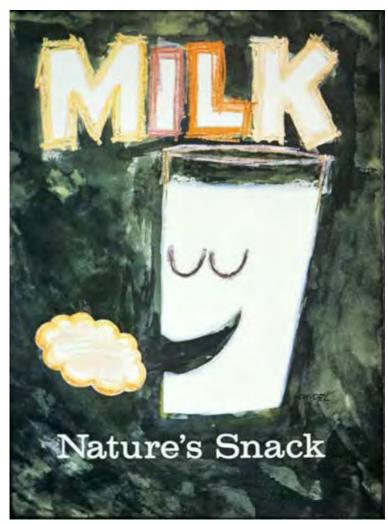


American Dairy Association/Milk Agency: Needham Harper & Steers c. 1960

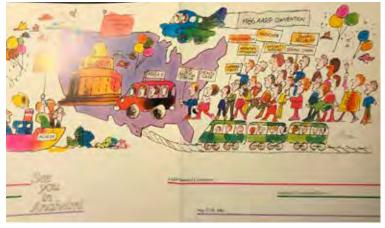


Cat Ballou c 1965



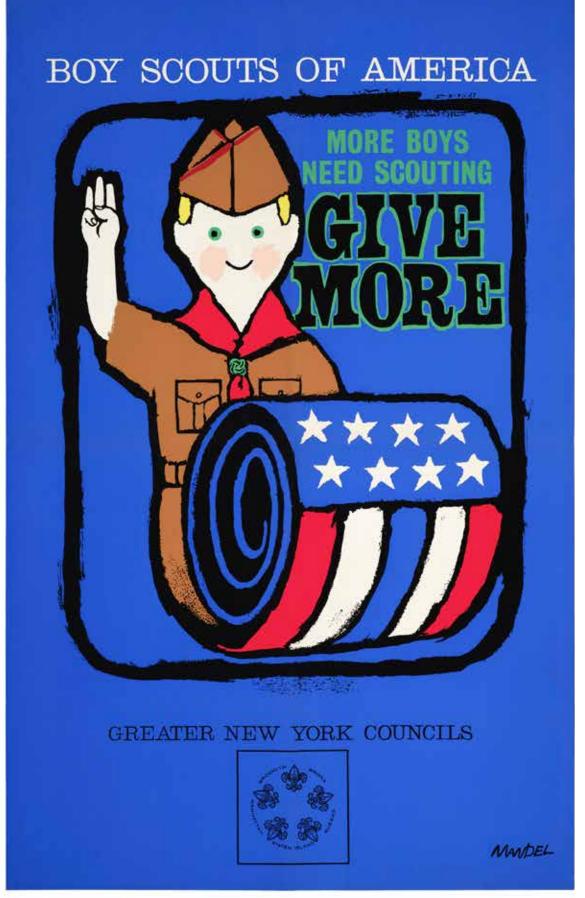


American Dairy Association/Milk Agency: Needham Harper & Steers c. 1960



**AARP Convention Poster** c. 1986





Boy Scouts c. 1960s



Boy Scouts c. 1960s

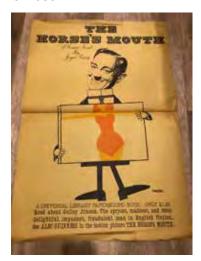




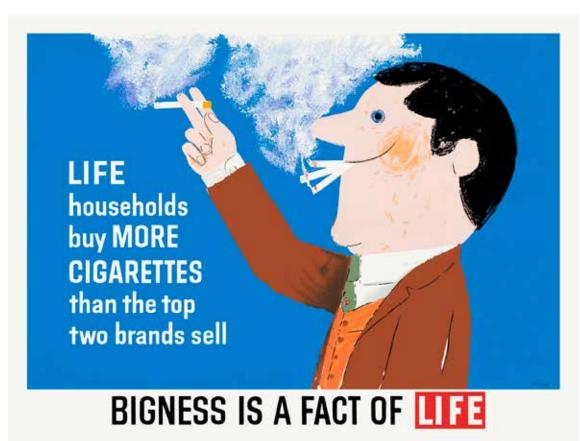
**Temptee Cream Cheese** c. 1950s



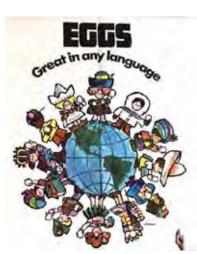
**Downtown Week** c. 1959



The Horse's Mouth



Bigness is a Fact of Life c. 1959



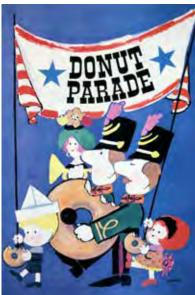
Egg Council c. 1960







Time for Travel - Time Life Co. Agency: Young & Rubican c 1950s



**Donut Parade** c. 1950s



c. 1980s























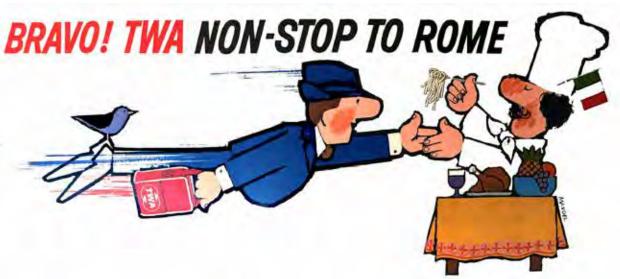


**Posters** c. 1950s-1980s





TWA Non-Stop c. 1960

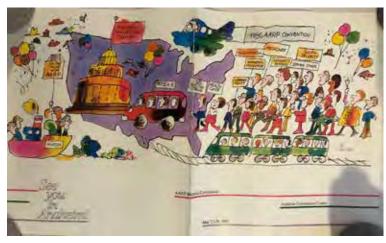




















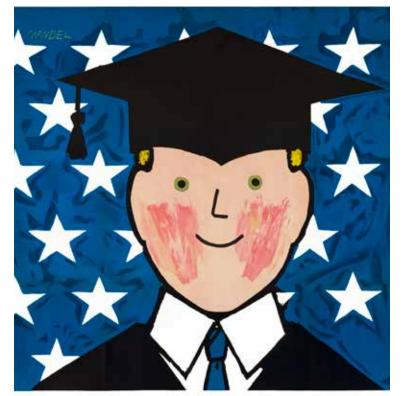
















SUPPORT THE COLLEGE OF YOUR CHOICE



College Is America's Best Friend c. 1960



Don't Be A Litterbug c. 1960



Every Litter Bit Hurts c. 1960













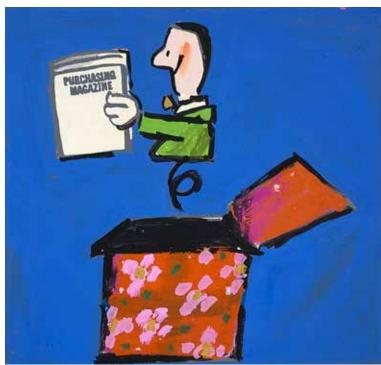


Purchasing Magazine Agency: Darcy Advertising Agency c. 1965















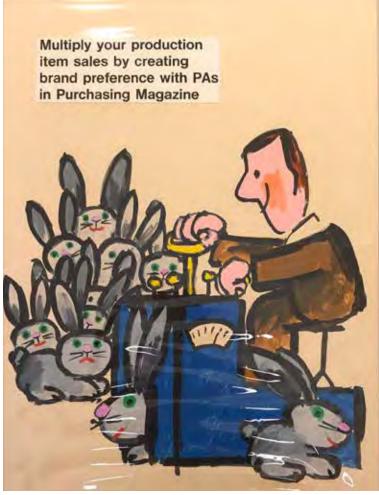


Purchasing Magazine Agency: Darcy Advertising Agency c. 1965





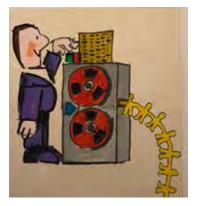








Purchasing Magazine Agency: Darcy Advertising Agency c. 1965































**Purchasing Magazine** Agency: Darcy Advertising Agency c. 1965

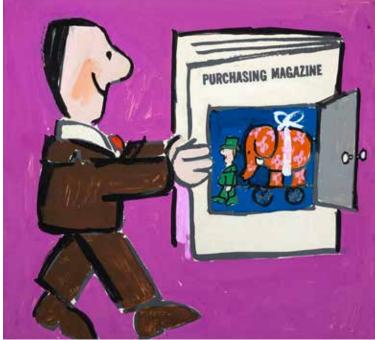






















Cartwheeling Clown Silkscreen c. 1950s



Silkscreens c. 1950s-1960s













Friendly Illustration, Beautiful Thoughta

SAUL MANDEL

163 May time Brive

Jericho, N. Y. 2000

Flease Fenc. 545-583-3530

Silkscreens c. 1960s

NBC Silkscreens c. 1950s









STAMPS AND USPS

# LOVE

**USA22** 



#### STAMPS AND USPS









Various Stamps c. 1980s-1990s







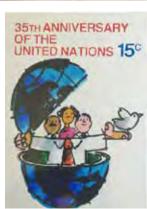














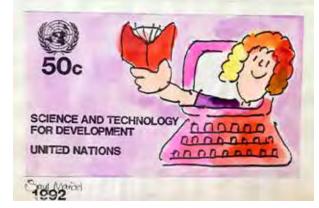
#### STAMPS AND USPS

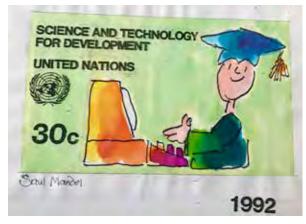




Stamps
United Nations Science
and Technology
c. 1990s











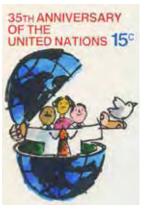






USPS Love Stamps c. 1980s







Saul Mandel's Puppy Dog LOVE USPS 22Cent Stamp and grandson, Zachary Canter USPS Stampin The Future 33 Cent Stamp are the only grandfather-grandson stamps in the world that we know of!





**State Farm Insurance** Agency: Needham Harper & Steers c. 1960

## STATE FARM



We've got the jump on claim service! When buying car insurance, (1) check State Farm's national claims network of full time men-largest of all and on call everywhere. And (2) check State Farm's low rates for careful drivers-rates so low that one out of two saves \$10...\$20...\$30... or more.' (Isn't this what you want most? The best car insurance possible? And at the lowest possible cost?)











Make yourself a pretty bundle! When buying car insurance, (1) check State Farm's low rates for careful drivers-rates so low that one out of two saves \$10 ... \$20 ... \$30 ... or more. And (2) check State Farm service-so outstanding that people insure more cars with us than with anyone else. (Isn't this what you want most? The best car insurance possible? And at the lowest possible cost?)











Heap big Savings! Yes, the next time you're ready to buy car insurance, (1) check State Farm's famous low rates-rates so low that careful drivers may save \$10...\$20...\$30... even more. And (2) check State Farm service-so outstanding that people insure more cars with us than with anyone else. (Isn't this what you want? The car insurance known for both big service and big savings?)



Get it straight from the horse's mouth. Ask State Farm about (1) its low insurance rates for careful drivers-rates so low that one out of two saves \$10... \$20...\$30...or even more. And (2) check State Farm service-so outstanding that people insure more cars with us than with anyone else. (Isn't this what you want most? The best car insurance possible? And at the lowest possible cost?)



Our claim service speaks for itself. When you buy car insurance, (1) check State Farm's national claims network of full time men-largest of all and on call everywhere. And (2) check State Farm's low rates for careful drivers - rates so low that one out of two saves \$10...\$20...\$30...or more. (Isn't this what you want most? The best car insurance possible? And at the lowest possible cost?)



Use your head-and SAVE! Next time you buy car insurance, (1) check State Farm's low rates for careful drivers-rates so low that one out of two saves \$10...\$20...\$30...or more. And (2) check State Farm service-so outstanding we have been the world leader now for 20 straight years. (Isn't this what you want most? The best car insurance possible? And at the lowest possible cost?)



Sharpen up and save!!!!! Next time you buy car insurance, (1) check State Farm's low rates for careful drivers-rates so low that one out of two saves \$10 ... \$20 ... \$30 ... or more. And (2) check State Farm service-so outstanding that people insure more cars with us than with anyone else. (Isn't this what you want most? The best car insurance possible? And at the lowest possible cost?)

State Farm c. 1960s



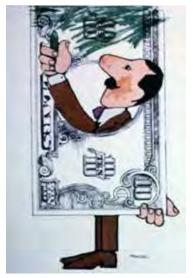
## STATE FARM



The next time you buy car insurance, (1) check State Farm's low rates—rates so low that careful drivers may save \$10 ...\$20 ...\$30 ... even more. And (2) check State Farm service—so outstanding that people insure more cars with us than with anyone else. (Isn't this what you want too? The car insurance known for both big service and big savings?)















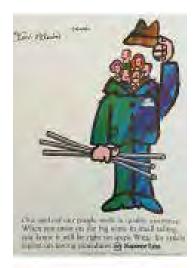


State Farm c. 1960s



## SUPERIOR TUBE







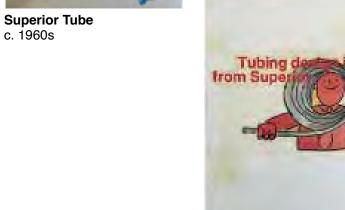






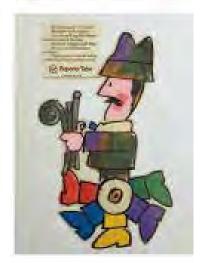




















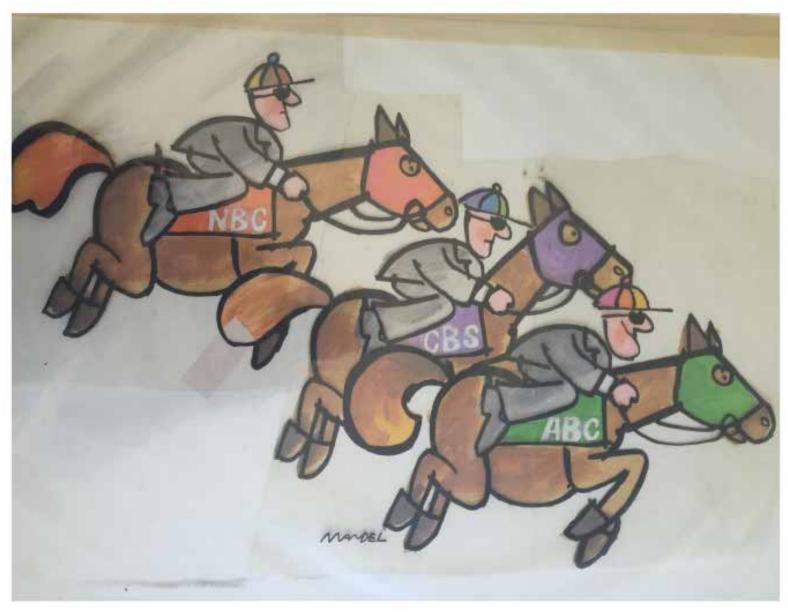
Jolly Green Giant c. 1960s





Orange Juice c. 1960s

Kaopectate c. 1960s





NBC, CBS, ABC Promotion c. 1960s-1970s







































































Watercolors c. 1980s-1990s













Watercolor Booklet c. 1980s

























**Watercolor and Mixed Media** c. 1980s-2000s

















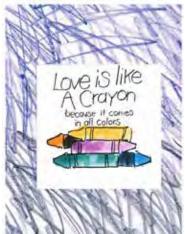


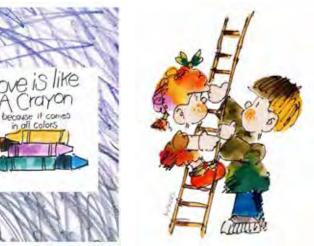






**Watercolor and Mixed Media** c. 1980s-2000s



































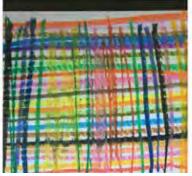














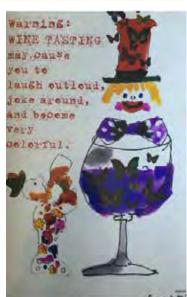




Mixed Media c. 2000s-2011

#### WINE LABELS





Canter Vineyards c. 2010



**Wine Series** Chardonnay c. 1960s



Wine Series Red Wine c. 1950s



























Woman's Day Magazine Agency: Direct c. 1970s-1980s











Woman's Day Magazine Agency: Direct c. 1970s-1980s



















Woman's Day Magazine Agency: Direct c. 1970s-1980s













Woman's Day Magazine Agency: Direct c. 1970s-1980s













Woman's Day Magazine Agency: Direct c. 1970s-1980s



















Woman's Day Magazine Agency: Direct c. 1970s-1980s









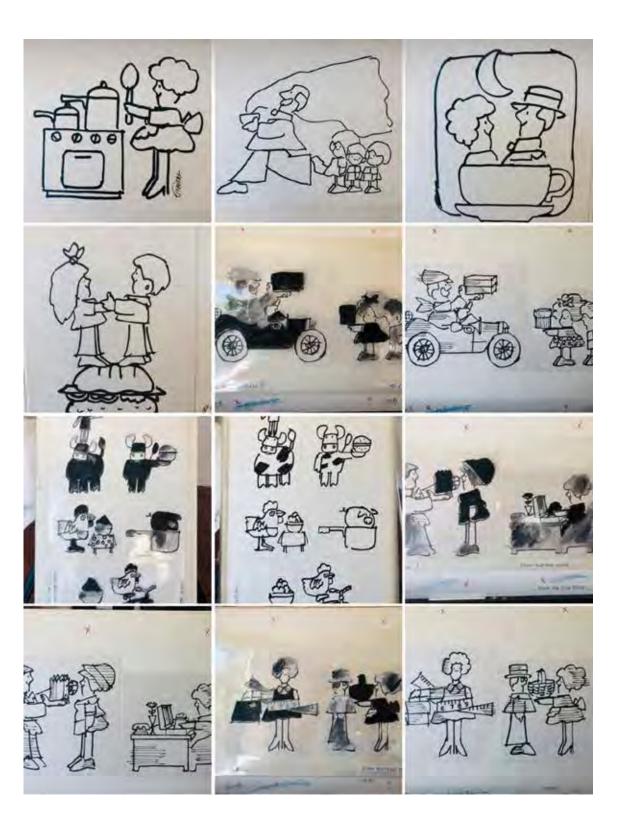




Woman's Day Magazine Agency: Direct c. 1970s-1980s

















Woman's Day Magazine Agency: Direct c. 1970s-1980s

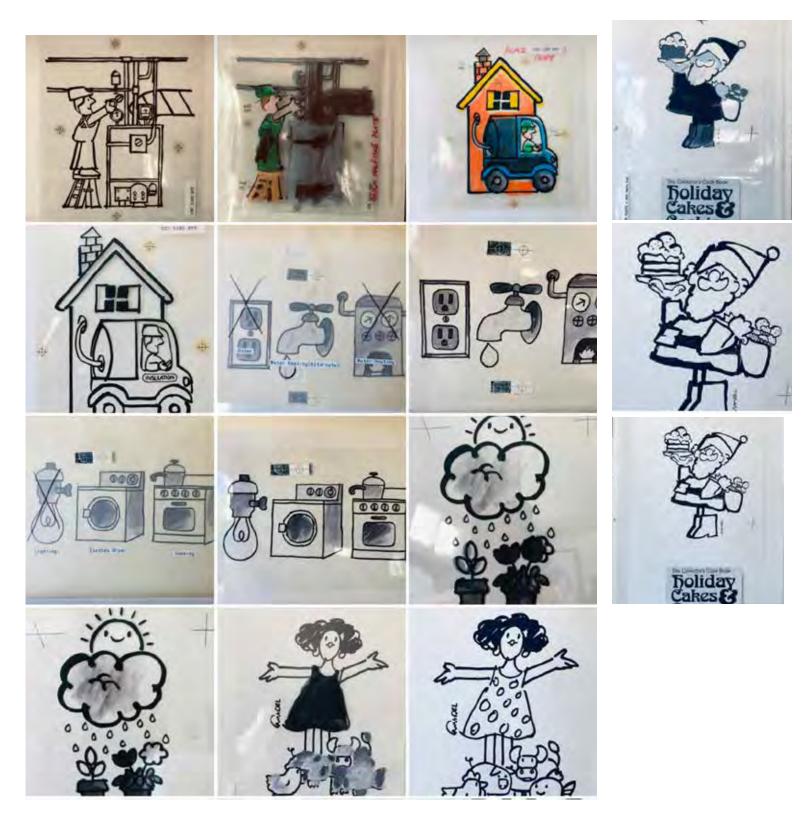


















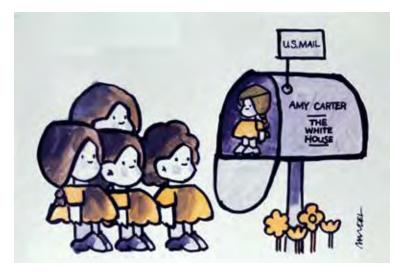
**Cook Book Cover** 







## WOMAN'S DAY MAGAZINE





























## WOMAN'S DAY MAGAZINE











Woman's Day

















Woman's Day Magazine Special Insert Cookbooks Agency: Direct c. 1970s-1980s

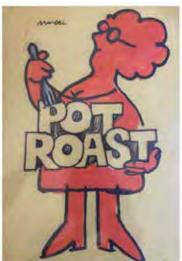
## WOMAN'S DAY MAGAZINE

















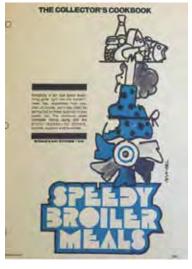






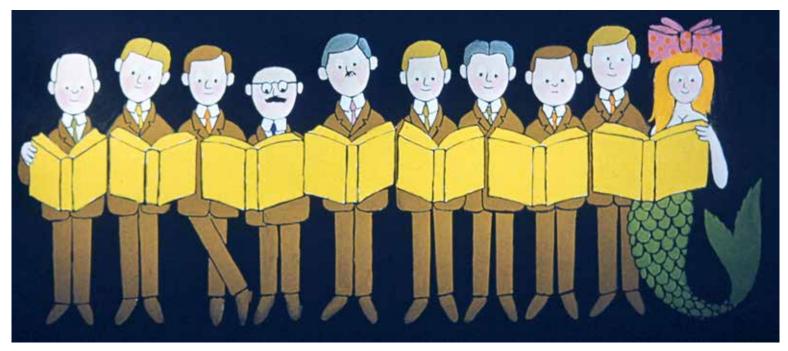








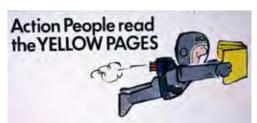








Yellow Pages Ads c. 1960s







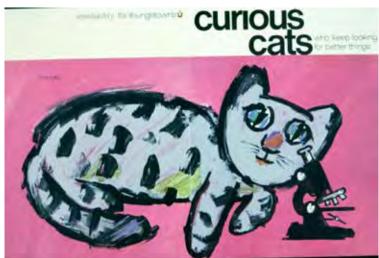


## YOUNGSTOWN STEEL













Youngstown Steel Ads c. 1960s-1970s

220

#### "Love and imagination is really what went into every one of my paintings." -SaulMandel

Saul Mandel (1926-2011) was the commercial artist and designer best known for creating the Jolly Green Giant and the Puppy Dog Love stamp for the U.S. Post Office. His other iconic artwork for Bank of America, IBM, Lufthansa, TWA, Guinness Beer, State Farm Insurance, General Motors, AT & T, Johnson & Johnson, Time Life, Boy Scouts of America, Air France, LIVE AID, and the United Nations is recognized worldwide. Mandel also contributed as an illustrator to such magazines as Woman's Day, Purchasing and Parade Children's Book.

He won multiple coveted Awards of Excellence from The Society of Illustrators, The New York Art Directors Club, and The Chicago Art Directors Club, to name a few. But perhaps his most acclaimed artwork is the iconic Jolly Green Giant. "I had the most fun with it [Green Giant] because nobody inhibited me on what I was trying to do or how I did it." Another well-known ad campaign was for Johnson & Johnson Band Aids. It was one of the first campaigns to make a product consumer-friendly for children. It changed the way kids viewed cuts and scrapes in the early 1970's. They used a band-aid, whether they cut themselves or not. It became a way of life. Mandel spent much of his life in Jericho, New York before moving to Cranbury, New Jersey in 1991. His daughter, Suzy Canter, taught her father the computer program, Photoshop in 1999. As a result, his work, always intrinsic to the times, adapted to the ever changing Art World.

Ms. Canter recounts, "Growing up in Jericho where his studio was built in the early 60's was always an adventure. I used to love reading his library of books he had and watch him create. His studio was two levels; painting upstairs, and printmaking and photography downstairs. We had a secret door to the studio downstairs that no one knew about, except for us. I loved playing with all of his art supplies, printing press and pastels. He never cared if I used them."

She remembers him as a happy kind of man, who was all about the family. Ms. Canter states, "Later on in my early teens, I started assisting my father in his studio. My father shaped my creative life. I became an artist and a published children's book illustrator, too." Mandel would spend winters with his daughter painting together at her home studio in Agoura Hills, California.

Since his passing on August 14, 2011, Ms. Canter has been instrumental in creating awareness of her father's legacy. Please visit www.theartofsaulmandel.com."



Saul Mandel's work had been exhibited for three consecutive years by the United States Information Agency as part of their traveling exhibition of outstanding American Illustrators and Designers in the United States of America. These exhibitions toured Eastern and Western Europe.

Many of Saul Mandel's paintings are in the permanent collections of The Museum of American Illustration, New York, The Air Force Museum, Mashington, D.C., The New York Zoological Society, New York, The Israel Museum, Jerusalem, The Hebrew Arts Institute, New York and numerous prestigious private collections in the United States and abroad.

Member of The Society of Illustrators.

CREATOR OF THE JOLLY GREEN GIANT CHARACTER.
DESIGNER AND ILLUSTRATOR OF THE 1986 "LOVE" POSTAGE STAMP.

Official Citation from The Postmaster of the United States for the 1986 "LOVE" POSTAGE STAMP.

Photograph and biography in the Special Edition of select 1986 United States Postal Service full color book of Mint Commemorative Stamps.

SAUL MANDEL SCHOLARSHIP presented to a outstanding incoming student at the Art Institute Of Fort Lauderdale.

#### PUBLISHED:

20 Years of Award Winners, Hasting House 1981. 16th Edition, Who's Who in American Art. 17th Edition, Who's Who in American Art. 21st Edition, Who's Who in The East. 1986 Edition, Contempory Graphic Artist.

#### PROFESSIONAL PUBLICATIONS:

The Graphis Annual and Graphis Magazine, Switzerland. Idea Magazine, Japan Modern Publicity, England Art Direction Magazine, USA CA Magazine, USA Upper & Lower Case International, USA

All of the above publications have major feature stories and editorials of Saul Mandel's work.

#### AWARDS:

Gold Medals, Awards of Excellence and Merit:

The Society of Illustrators.
The New York Art Directors Club.
The Chicago Art Directors Club.
The Minneapolis Art Directors Club.
The Philadelphia Art Directors Club.
The Connecticut Art Directors Club.
The Institute of Outdoor Advertising.
Creativity on Paper, National Exhibitions Award.
The CA Communications Exhibitions Award.
New Jersey Art Directors Club, Exhibition and Award

#### ACQUISITIONS:

Solomon Schecter Hebrew Arts School Permanent Collection. Sloan Kettering Medical Center Permanent Collection. Society of Illustrators Scholarship Collection. New York University Medical Center Permanent Collection.





#### MANDEL, Saul 1926-

PERSONAL: Born Januargl, 1926, in New York, N.Y.; son of Izek (an independent contractor in the building trades) and Ethel Mandel Education; Graduated from High School of Industrial Design, New York City; attended Pratt. Institute, New York City, 1946— Home and studia: 163 Maytime Dr., Jericho, N.Y. 11753.

CAREER: Freelance illustrator, cartoonist, designer, and painter, 1946—. Associate professor of concept illustration, Syracuse University, 1982—;

Military service: U.S. Army, 1944-46, served in art unit of Army Intelligence. Member: Society of Illustrators. New York Art Directors Club, American Institute of Graphic Arts.

AIPARDS, HONORS: Award of Excellence from Society of Illustrators, 1963; Gold Medal in Thirty-Fifth National Outdoor Advertising Competition from Institute of Outdoor Advertising, 1971; Gold Medal for best illustration from Connecticut Art Directors Club, 1978.

EXHIBITIONS: U.S. Information Service American Designers Traveling Enhibition to Eastern Europe, 1963-65; "Children from Around the World." Allied Chemical Building, New York City, 1964; Sichereit Lernen Unfalle Vermeiden, Internazional Plakatwellbewerk, Essen, West Germany, 1981; Japan Design Foundation, Semba Center, Osaka, Japan, 1982; (une-man show) Museum of American Illustration, New York City, 1983.

SIDELIGHTS: Born in New York City, Saul Mandel studied art at the High School of Industrial Design and upon graduation went into the military. During World War II he served as head of a Hawaii-based art unit attached to U.S. Army Intelligence and charged with the task of disseminating important information, to a broad, variegated audience scattered throughout the Pacific theatre. As a result of his wartime capetiences, he developed a profound belief in the power of non-verbal, visual communications and returned to civilian life determined to devote himself to understanding and employing that power. As Stanley Roberts wrote in Graphic, Mandel "deliberately set out to achieve a style that was universal in language and appeal. To this deliberation he added out of his own nature a habit of humor allied to a love of children and the things of childhood. From this there has resulted a style that is simple, smiling and naive, at once and



Self-portrait of Sani Mandel, (© 1984, Saul Mandel, Printed with permission.)

widely understood by young and old, by the ingentums and the sophisticated."

The portfolio accompanying this appraisal offers strong support for it: a series of rude, firely, and colorful works evoking, at first glimpse, the watercolors or fingerpaintings adoming the walls of a second or third grade classroom. But closer application—which the paintings invite through their cheerful naivete—reveals a subtle intelligence at work, one whose aim is not merely to charm the casual eye, but to catch, hold, and inform almost subliminally. The bright colors attract, the unsophisticated draftsmanship does not patronize, and the basic message is transmitted without resont in any written test. Roberts suggests that the briefist exposure is sufficient to convey the essence of a Mandel



## WHO'S WHO IN AMERICAN ART 1991-92

#### **19TH EDITION**

MANDEL, SAUL ILLUSTRATOR, PAINTER

b New York, NY, Jan 21, 26. Study: Studied fine arts, figure study & painting at Pratt Inst. Work: Mus Am Illus, New York; Air Force Mus, Washington, DC; New York Zoological Soc; Israel Mus, Jerusalem; and others. Comn: Five Postage Stamps, 79, One Postage Stamp, 81, Love Postage Stamp, 86, US Postal Serv. Exhib: US Info Serv Am Designers Traveling Exhib, E Europe, 63-65; Children from Around the World, Allied Chemical Bldg, New York, 64; Sicherheit Lernen-Unfalle Vermeiden, Int Plakatwettbewerb, Essen, WGer, 81; Japan Design Found, Semba Ctr, Osaka, Japan, 82; one-man show, Mus Am Illus, New York, 83; Sabbath Art Gallery, Glen Cove, NY, 83. Teaching: assoc prof concept commun, Southampton Col, 82. Awards: Award of Excellence, Soc Illusrs, 63; Gold Medal, 35th Nat Outdoor Advert Competition, Inst Outdoor Advert, 71; Gold Medal for Best Illus, Conn Art Dir Club, 78. Bibliog: Articles in Graphis Mag, Idea Mag, Art Direction, Mod Publicity, CA Mag, Upper & Lower Case Int. Mem: Soc Illusrs; NY Art Dir Club; Am Inst Graphic Arts. Media: Mixed. Publ: Twenty Years of Award Winners, Hasting House,





#### LOVE



ne would frees in of all the weight and pain of life," wrote Sophisches in 400 BC., "That would is love" Since the downing of civilization, people love expressed love in their music, their art, their

work and their words. Love is the groun gradient which shapes the universe and incluse to with a spirit of friendship and goodwill toward others. It is the central, driving force within that enables people of all upes and experiences to overcome meredible edds.

The way we express love can usuge from a simple act of kindness like cheering up a friend to a lifelong commitment life macriage. One of the ways we express hove a through our pets. Caskly puppies and furny kitteen come to us with uncordinoral love, completely face of judgment. By caring for pers, are use bringing jon and happiness to them and to outselve.

Whether we choose to express love by earing for a per, among a song, writing a letter or sharing a sourm moment with a friend, this magical entorion embodies our firnest dreams, our fondest hopes and our strongest desires, Love will endare because, as Percy Byashe Shelley wrote, "Ito tamit iar voice wearies not evar"

Issued: January 30 New York, NY



What better represents level bose; surversal appeal than an unocent child and a friendly pet? Through these delighted untils, we are often memoral in a new of left) more memorals; and each may invocent.



MANDEL

Soul Mandel's first postage stamp-features his unique resultation of his away tead hid per eccluped, "Pappy Dog." Though Mandel is well-respected for his hightheoried watercolors and acryls: paintings his best linearing creation is the "Jolly Green Gare" character seen by millions of television visioers assumd the world. Many of Mandel's other works are on permanent display at the Museum of American. Illustration in New York and the based Museum in Jerusaliem.





## Puppy Love Is a Postal Pet

By Bill Bleyer

This year's Love Stamp is a dog. No, not that type of dog. It's too early to tell how many of the 325 million stamps, the U.S. Postal Service's fifth Love Stamp since 1973, will remain in post office drawers. This year's Love Stamp is a real

dog, as in Puppy Dog, which is what Jericho artist Saul Mandel calls the canine that provided the inspiration for the stamp design.

"I submitted several sketches with the normal type of hearts and flowers," explained Mandei, 60, who is best known for creating the Jolly Green Giant character in 1961. "As an afterthought, I submitted a sketch of my dog, who is always by my feet when I paint."

The committee that chooses stamp designs loved Puppy Dog and passed that design on to the postmaster general.

Why a dog to symbolize love? "For me a dog is a very loving creature," Mandel said. "A dog is car-

ing." The stamp will remain on sale

A Postscript, Page 23

until a new design comes along. It remains to be seen if brides-to-be will find Puppy Dog appropriate for mailing wedding invitations, which has been one of the most popular uses of the other Love Stamps.

Puppy Dog the stamp doesn't look all that much like Puppy Dog the pet. Or any real dog for that matter. The real dog is a beige 12year-old cockapoo, a mixture of cocker spaniel and poodle, with small ears. The painted dog is brown with yellow toes and huge floppy ears.

I have received a lot of comments about why didn't I draw a realistic dog," Mandel said. He answered that none of his paintings are realistic. "It's my own interpretation. The direction they gave me was that they wanted something that was friendly and would ap-peal to everybody."







Mr. Debiaping and his furner did all the furnity and thousand so he does not. "He ranged the fire value of a fair as and from it lock for pricing." Mr. Debbarum and. "I guess I'm carrying on a realizer." He make them, to make it designed

As he has tone Mi to Martin proudly held up in alwaying receipt and promisioned: "I never

#### Art You Can Lick

The started "is two of the most positionis chites: the even then and fife, Moodet, an at-wide-mance free started designer; and illustrature who counts among this country the country of the July Green Glob, "execution the country of the July Green

My Mandel said he was relacted about two years ago by a national committee to design the live stamp. They said to see this is a love stamp, come

The grappy dog alea" assemed to be a mitural, no seril, exchang that his uses pooch, at it, year-shi racksupe assemed Pupperdag, surveys as a mode for the feeling of the dog, the love and the

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The same of the Manual County of the

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Howard C. DeMartini, Deputy County Executive of the

Saul Mandel with poster-sized replica of his "love" stamp

make standards. If the company and northest that 10,000 A's in the 18,000 B's, is might have been in diff. Forms away.

The problem occurred when the regulary's computer was reprogrammed recently for the first time store in matalliance or 1962, Mr. Ciscie and should be related to builter tarily receive all-

However, all has now bean tan ochset. For the students who warhed a bush harder and received to plan they never never have there was a problem. The strepping contents parameted out the M.

#### **New York Times Press**



#### **The Acorn Press**



**Long Island Press** 

### SAUL MANDEL JOINS HYERS/SMITH

Saul Mandel, noted illustrator and designer, has joined the corporate and marketing communications firm of Hyers/Smith, Inc. Mr. Mandel's creative advertising and promotion work has won twenty major national awards, and samples of his work have



been selected by the U.S. Information Agency for exhibit throughout Europe and Asia. At Hyers/Smith, Mr. Mandel will direct creative efforts for several clients, planning the creation and production of brochures, reports, audio/visual programs, and promotional materials.

Mr. Mandel lives with his wife in Jericho, Long Island and is an active member of the Society of Illustrators and the N.Y. Art Directors Club. He also creates fine art serigraphs, which have been exhibited at major galleries in New York and Chicago.

#### **Hyers-Smith Press**



Sun-Sentinel M

## Today



### His creations bring smiles, not contemplation

By Grant Sogal

Soul Months is approximate an expensive at the Art Institute of Fact Construction where a pump Student, sinkly inflament, taken a book.

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"That's the grownst reaction, wherever my tungs are," he checkles. "That's what

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Then he worked as a go-fer for a produc



Saul Mandel is the first to odmit his work "doton't have a lot of depth... When you look at it, you smile right away, rather than by to shully it."

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Don't reveal que are pear as president services also have York Don't reven beauting a staff of 25 who distinct her has premisional overtobless and seal for premisional overtoMissider tritt micker hight amming works, Laur is alkaderein of a killin gert and an appelle down boy with one painting ends, other lotte existence. He has intent signed, intention of existence are higher and outmined, and his work has been respontively, and his work has been respontible points in a row for the governments.

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We live it a second that's presently ellinguist. Health once "People send to they also these things; and the only was they have a present attention. It will







## Collector

Cuddly canine projects dog-eared appeal on this year's Love issue

#### By BELMONT FARIES

mintuling Editor

WASHINGTON - The 1986 Love stamp was inveiled before a television audience of millions at midnight on New Year's Eve as a giant reproduction of its design was lowered slowly from the tower of the Washington's Old Post Offiee building

It was the third year for an instant tradition at the District of Columbia government's civic New Year's party, which drew a crowd of 100,000 to Pennsylvania Avenue.

The new Love stamp was competing for televition coverage with New York City's traditional welcome to the new year, signaled by the dropp-ing of an illuminated ball usince 1981 a Big Apple"t at the Allied Chemical building on Times Square.

A few seconds on the national television networks, at a time when a huge audience is guaranteed, represents more publicity for a new issue than any but a few Space stamps have ever received

The Old Post Office, pictured on a 1983 Historic Preservation postal card, was renovated that year as the Pavillon, a commercial, entertainment, and cultural center bringing life to what had been a deserted area of downtown

Washington at night.

As with all four previous Love stamps, the design by Saul Mandel of Jericho, N.Y., will have its enthusiasts and its detractors. It is a that of a continuous stamp of the same enddly, brown puppy, head tilted inquiringly, tail ready to wag, no doubt suggested by the Charles M. Schulz definition, "Happiness is a warm



Noted designer Saul Mandel explains to students at the Art Institute of Philadelphia how to design an award-winning story board.

### Top Artists Share Skills With Students

NEW YORK-Top American designers and (flustrators conducted their annual series of workshops at The Design Schools this summer. These noted artists and designers lectured, critiqued student artwork and often gave special assignments. The series is an important part of career preparation that brings students and instructors in close contact with the professional world. By all reports, this year's series was a success.

Art Institute of Fort Lauderdale student, described illustrator Franklin McMahon's week-long visit to her school. Mr. McMation an artist-reporter, has won several Emmy awards for his television documentaries. Instead of using a camera to report current events, he relies on his drawing pad,

Mr. McMahon lectured, showed films of his work and took stu-dents to a local shopping mail. The idea was to tell the story, in a drawing, of an American shopping center," explains the artist. "And the kids did a good job.

Besides being feverably impressed with students. Mr. McMahon also had positive comments about the without. The fastitute is very progressive," be mays. "Its interest in video and computer graphics arems more developed. then other places I've been to That's helpful for jobs in advertising and publishing.

#### Pro Charms Students

Saul Mandel, another "Summer Pro." charmed students and faculty at the Art Institute of Philadelphia. Mr. Mandel, best known as creator of the Jolly Green Grant, is equally at home designing illus-

Great!" Was how Nara Vescly. | trating and working to film and antination. Evidently, he was also at home with the students. "They re super," he says. "They couldn't get enough of me and i couldn't get enough of them."

In addition to giving students essignments. Mr. Mandel also reviewed portfollow."He booked at my portfolio and gave one the names of some act directors to call," says Ed Notae, an eightle-quarter Commerctal Art major, who will soon he looking for his first job.

#### Faculty Impressed

At the Art Institute of Pittsburgh, noted illustrator Tum Allen field workshops and not informally with students and farulty. Mr. Allen's drawings have appeared

Saul Mandel is an illustrator as well as a designer. He describes his umusual, cartoon-like style as "graphic, design illustration." Mr. Mandel is probably best ir nown in the creator of the levable Jody Green Grant.

in Esquire. Sports litustrated. The New Yorker and Playboy.

"Mr. Allen's talk with the facoity was excellent," recalls Julia Winberg Director of Education of the Institute. "They were really taken with his actwork and his ability to communicate."

Those same skills endeared iliustrator Brad Holland to students at the Art Institute of Adamie. Mr. Holland is best known for the surreal pen-and-ink drawings he does for The New York Times, Playbay and Time. However, there was nothing surreal about his frank talk with students on the professignal world of commercial art-

#### Shows How It's Done

Illustrator Robert Heindel, whose elegant drawings grace the pages of Redbook, Good Housekeeping and Sports Illustrated, held workshops at the Colorado Institute of Art. He showed the various stages in his work so that students could trace the development of an illustration.

#### Students Want More

Out at the Art Institute of Houston, 22 local pros addressed students on cureers. The guests, all noted design professionals from the Houston area, focused on the bustness aspects of art careers and conporate job options.

Employment Assistance Director Vicki Brackens thought she'd given students all they could handle, We find 10 speakers in the morning and II in the afternoon," she says. "Still, the students wanted more. I call that a success.

auous activisies are programa una propare success in careers in visual communications, photography, toterior design and fashion flustration. Fall 1982.

## The Design Schools

Art Institute of Fort Lauderdale Art Institute of Houston Art Institute of Philadelphia Art Institute of Pittsburgh Art Institute of Seattle Colorado Institute of Art



## The Philadelphia Inquirer people/home/entertainment

• • • Thursday, August 26, 19





Saul Mandel, known in the advertising world as 'the friendly illustrator'

## The man who put the smile on the face of the Green Giant

By Maryanne Conheim

Once upon a time, bigger was bet-

ter.
That may be why, in 1928, the Minnesota Valley Co. got itself a Green Glant to help peddle peas to America.

But as time passed, bigness went out and intimacy came in. Enter the Jolly Green Giant, a simpatico, leaf-elad character whose creator, Saul Mandel, has built a national reputa-lion in the fiercely competitive world of advertising as "the friendly illustrator.

"I created a warm, friendly giant," said Mandel, a free-lance illustrator and graphic designer who is in town this week as guest lecturer at the Art Institute of Philodelphia. The design school, at 1622 Chestnut St., is part of

"My style is a very friendly style,"
Mandel said. "People can relate to it.
That's why most of the campaigns
I've worked on have been fairly suc-

One such campaign was his series of "Let's Get Better Acquainted" ads for Bank of America. ("We'll finance almost anything that's fun," claims a brochure promoting veca-tion loans.) The bright, cheery

scenes dominated by warm, happy faces seem to have been drawn by — or perhaps for — a whimsical child. But at 56, Mandel is no child, and from his appearance, no one would guess his profession. With an outsized mustache and a striped seer-sucker suit that nearly contains his parreal, the buth he had been sucker suit that nearly contains his parreal, the buth he had been sucker suit that nearly contains his barrel-like bulk, he looks less like an artist than like a model for one of

Norman Rockwell's all-American Saturday Evening Post covers. Man-del could be anyone's favorite uncle. His favorite artists are American illustrators and graphic designers. Rockwell, he says, "is a master, as far as I am concerned."

as I am concerned."

Critics have dismissed Rockwell, one of America's all-time favorite artists, as mawkishly sentimental. But, says Mandel, "I don't think there's anything wrong with being sentimental. ... We have enough suffering and heartache. Why do you have to throw it in people's faces? I'd rather look on the brighter side."

He feels that his perennial out-

He feels that his perennial opti-mism is "one of the important factors that have kept me acceptable for such a long time to the magazines and corporations. If you start having

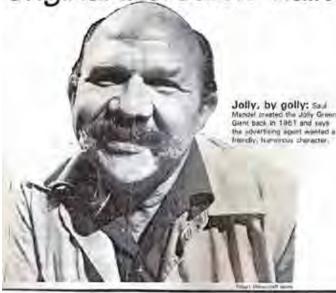
(See GIANT on 3-D)





Saul Mandel created the Jolly Green Giant

Few words, good graphics and the original incredible hulk took form



By Rene Bradley Special to the Sun-Tatlian

Everyone knows the Jolly Green Giant and his vegetable garden and "hoho-hos." But how many of you know Saul Mandel?

Mandel is a "free lance designer and illustrator" whose other titles include communicator and part-time lecturer. But his main claim to fame might well be that he is the creator of the Jolly Green Giant.

Mandel's design is the one pictured in newspaper and magazine advertisements, not the one used on television or seen on vegetable cans.

"I didn't design or create the words for Jolly Green Giant and I did not design all the Jolly Green Giants. There are three....I developed the particular character used now," says Mandel.

He recalls in 1961 he was called by the Leo Burnett Advertising Agency and asked to create "a sophisticated, warm, friendly type of green giant" for New York Magazine.

He responded with good old jolly, and by golly, the ad ran for three years.

Mandel says when he is given an account, "They tell me their objective and I will come up with a concept for that objective."

Mandel's style generally reflects his own good humor. He had become known for his humorous drawing style and the Jolly Green Giant reflects that same outlook. Mandel says, "I made the character and I made up what he would be doing."

Using a "European poster technique" with his work, Mandel says, "If someone can understand what you're saying you're a communicator."

(Mandel defines the technique as using as few words and as graphic a drawing as possible to make a point.)

"It doesn't matter if you say it through pictures, words, or actions as long as you communicate. My philosophy is to bring it down to the simplest denominator without a lot of words."

"The Green Giant is always identified with, but it is not the only thing I've done...There have been a lot of accounts and good people. I don't think I've had an account that ran as long as the Green Giant," adds Mandel. Mandel's work includes ads for such

Mandel's work includes ads for such diverse firms as State Farm Insurance Companies, Kent Cigarettes, and Bank of America. He has also designed five postage stamps and was creative manager for the New York Daily News.

Mandel visited the Art Institute of Ft Lauderdale last week to conduct workshops and lectures with students at the Institute. "I started to do this lecture series because it's a fun outlet," he says.

Showing students his work and fielding questions, he notes "This is a good change. You learn from coming into a school as you contribute. It gives you an hisignt into what's happening."

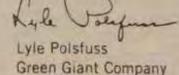
Recently your Green Giant Broker previewed our 1965 Pack advertising and promotion program with you — and had you enter our Big Green Sweepstakes.

At that time we announced that everyone who entered the sweepstakes would receive a special Mystery Prize. The Giant, never one to let mysteries lie around unsolved, went right to work on this one.

The solution? This year's Mystery Prize is enclosed. It's a set of custom designed coffee mugs for your office. They're the insulated type made specially for us by the West Bend Thermo-Serv people.

The mugs are decorated with drawings of the Green Giant from his New Yorker Magazine series. They were done by the well-known New York artist, Saul Mandel.

Thanks for entering our Sweepstakes. We hope you like the Green Giant coffee mugs.















## The man who made the Green Giant jolly

GIANT, from 1-D a negative outlook, you end up with depression and burnout."

Mandel, a Long Island resident who over the years has worked for some of the country's top advertising agencies, thing it easy to create tampaigns that give hig companies a warm and friendly image, because in his view the corporations really are warm and friendly.

"I'm a strong believer in enterprise," he said. "My parents were immigrants They had nothing and i had nothing. I worked myself upfrom literally having to move from apartment to spartment because we didn't have the next month's rent to dealing at home in corporate offices because of my talent.

"Corporations have been Very accepting of me, and that's why it's easy for me to defend them. Today, they're all into community relations. I think you're getting more money from the big corporations into the community than you are from individuals. Look what companies like Exam. Mobil, and Arco are giving to the cultural arts."

When Mandel works for a corporation, he usually domes up not only with "visualizations" and filestralions, but with an equire marketing strategy. "I'm a concept individual," he explains. "I worked with GM when they were list promoting the Vega, and I was called in for a concept, working as a team with a writer. That included everything down to what the carpeting should look like in the showroom, and the drapes."

Recently, he even designed a series of postage stamps for the U.S. Postal Service. The Pestal Service doesn't want him to describe them before they come out sometime in 1983, but, he confides, "It's definitely a warm and friendly series."

Mandel first drew the huggable Green Giant for a New Yorker magazine ad in 1961, and continued to do him for the print media until 1979, when the company, by then called the Green Giant Co., was bought by a conglomerate. He did not, however, creats the giant whose ho ho hos are familiar to a generation of television viewers — that particular giant, says Mandel, is a real actor with a Herschal Bernardi voice-over and was

provide useful and destrable products and advertising is largely constructive because "it informs beople."

But deesn't it also create the desire for things pdople might, not need, like closets full of designer Jeans? "How about the people who; don't have designer Jeans?" Manniel responds. "It's keeping people update, upscale... I don't know if it's good, had or what, but it must have some good in it, or so many people wouldn't go for it."

Only once, in the early 1970s, did Mandel resign an account because he illaspproved of the product.

"I styled the Kent cigarette commercials that really made Kent a success. But when I did that I was a smoker, and I didn't care labout the hazards of smoking! I walked away from that account after I loss a parent and a dear I riend to cancer."

tils agency subsequently lost the account. "They tried to have somebody imitate my style, but it didn't work out. I was sorry, but on moral grounds I really didn't want to work on a cigarette account."

Although his parents hered he would choose a career in law ur medicine. Mandel always wanted to be an artist. "I don't think there was ever anything else I wanted to do from the time I was 13," recalls Mandel, who studied at Frast institute in New York and is currently a board member of the Society of Illustrators.

He doesn't like the term "commercial artist," preferring to describe himself as a "visual communicator,"

".'Commercial' puts a negative tone on what we're all working and trying to do," he explains. "We'd like our paintings to be collectible like anyone clse's."

"Collectible" is an ert-world term for something that costs a lot, but probably will cost a lot more next year. Mandal's paintings currently soil for \$25,000, a price that most young artists would consider mind-boggling, but still modest compared with those of a superstar like Rockwell, whose paintings sell for six figures.

"It's a very competitive business," he says. "It's not a 9-to-5 kind of thing. It's a lot of concentrated work. If you pecouse of my talent.

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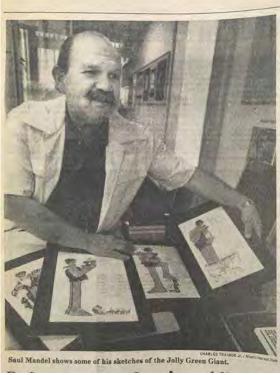
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## 'Warm, friendly' images are key to his success

BY GERALDINE BAU

The first Green Glant was a humpbacked grump who looked more like a fugitive from a nightmare than the kind of guy who hus-

Lee Burnett, who gained his measure of fame in the ad game, created the Green Glant for Minnesota

Over the years, the Green Giant cleaned up his act a bit and took a mother's advice: He stood up straight and projected an upbeat, dependable, clean-cut American

But still, no smile. Just a lot of serious "Ho, ho, hos" that sometimes

It wasn't until 1961 when Saul Mandel drew the Green Giant for a ad in New Yorker magazine that he was transformed into a jolly fellow, smiling his way through the valley

Saul Mandei — Illustrator, designer, art director, painter and, this week, lecturer at the Art Institute of Fort Landerdale — lightened up the Green Giant for the print media and made him an appealing, almost whimnical, personality.

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Lecturing students Tuesday morning, he explained, "You have to have your own style and stick with it. You start with a concept

want to use."

Coming up with a finished product may mean throwing away 300

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For the past 35 years, Mandel has carved out a national reputation in the fiercely competitive world of severising design and illustration.

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He has done paintings that hang on living rooms walls of the affinent and posters that heraid Broadway plays. He has designed televi-

zine covers.

But Mandel stressed: "It wasn't

Born in Brooklyn to a father who wanted him to be a lawyer and mother who wanted him to be a doctor, he early disregarded their dreams and worked on his own.

He cajoled his way into a New York high school for artists and graduated at the top of his class. "They told me I had no taient," he said with a laugh. "I proved hem wrong."

After school he went to work in a New York art studio. His job consisted of erasing unnecessary lines on other artists work and sweeping

During World War II, he was drafted and wound up working in Hawali, sketching and photographing battles in the Pacific for intelligence officers.

After the war he went to Pratt Institute in Brooklyn and married the girl next door. They have four

Much the same as his parents preached a professional career for him, Mandel encouraged his chlidren to pursue art. They took that

advice the same way he did.
"I wanted all my kids to be artlats." he said. "But they wanted to

do what they wanted to do."

All the preaching, however, was not wasted. One son is painter by avocation and is displaying his work this week in a Boston gallery.

"You have to be practical and earn a living," he said. "But while I was in the armed forces, or doing whatever I was doing, I always remembered my ultimate goals. So I took painting at University of Hawaii during the war. And did other things with my art on the side."

Today, he fells budding artists they need not starve while they're waiting to be famous.

"There's big money in the field of communications," he said Tuesday, "You just have to find what you can do and do it."

















## Noted Designer to visit AIFL

Saul Mandel, noted designer and illustrator, will visit the Art lastitute of Fort Lander-daie the week of July 20th to conduct student workshops, share ideas about addesign, lecture and meet informally with students and faculty. A nationally known communicator, he is equally at home designing, illustrating, art directing or working with film and animution.

#### CREATED JOLLY GREEN GIANT

The familiar Jolly Green Glant is one of Mandel's most famous creations. He developed the original cartoon Figure for the Leo Burnett agency in Chicago, and the friendly giant has "No. He, Ho'd" his way through print ad illustrations, television commercials, store displays and promotional material.

Mandel describes his style as "a poster style or, you might say, graphic design illustration. The idea comes across visually, even without a copy line." When asked how his unique, carteon-like style of illustration evolved, Mandel





chuckled. "That was really an accident.
When I started out in advertising agencies,
I used to do my comps quickly in that rough
style. The client would approve the idea and
then tell us to make sure we used the artist
who did the comp -- they liked his style!"

#### CONSULTANT TO MAJOR AGENCIES

After attending art school, Mandel joined the service during World War II and was assigned to an art and design unit in the "Little Pentagon" in Pawail. Returning to New York after the war, he worked as an advertising agency art director before forming his own Josign Studio.

As a consultant for major advertising agencies in San Francisco, Chicago and New York, Mandel has created ad campaigns for clients such as the Bank of America, General Motors and Lafthansa Alriines. Most recently, be served as creative services director for New York's Daily News, where he supervised artists, writers, photographers and the production and multimedia staffs,

An active member of the American Institute of Graphic Arts, Mandel also serves on the board of directors of New York's prestigious Society of Illustrators. His work has appeared in CA magozine, Graphis and the "Graphis Ammual." He has been honored with gold medals and awards of escellence from the Society of Illustrators and art directors clubs in New York, Chicago, Philadelphia and Minneapolis.

Look for the Jolly Green Giant on July 20ths





## 'Warm, friendly' images are key to his success

By GERALDINE BAUM

The first Green Giant was a humphselved grump who looked more like a fugitive from a nightmare than the kind of guy who nus-ties large peas in the Midwest.

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For the past 35 years, Mandel has carved out a national reputation in the flercely competitive world of ac ertising, design and illustration.

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LECTRALNE NO JOH DE ACHIE CLAN

A CHILDNES'S CHILSTMAS GREETING IN A MIST SUPRESTICATED COMPER OF THE MOKED:

Childhood has an uge apan at Children as children from three to threewhere wring their dreams and plane and put then under the tree of lape. But Christman in very specially for the annil ones and to discorrate it a temperary and the News assetud to one of the most southfullessed decrease of the picks The new custodians of the miller Chemical Tower, Joseph The Times Tower in the heart of Times Rossee An New York City, base created the world a largest Cheinsman casif and dedicates it to the children of the could

The encounting case; allow sich brightly \$2200578500 pholoson of yeary nationality, depicts then greeting everyour within aseing distance in his mometive towards

It he a reminder to all men of good will that my marger what the nonne of difference between the ideas and language of men, any man was muce so small and pure of gurpace as the children shown there.

The shale manage of Chelatean in painted into the Taces of the children on this grant card, which stands lift feat long had 15 feat high, running the full length of the historic building. The figures, brusted by Saud Manage, an entarest artist, are gentle and appealing as they offer a tirmy of Merry Chalatons wishes airung togathur to cerate a powerful Chylatena Lineus-

The Allied Chemical Tower is iscaled at the brownroads of the world, in the very bears of the district where suphintsestion has been a part of its daily pulse but where flaggest shows of every sinu have become so request that addisons of all cationalizing and crosup have become trate. Furlage the tempergy mass imparion of children into this arms will bring not only non brightness but a new and ontice era to a shabby attent. From the children of the morld, Nerry Chalatman or Felir Navidad, Buss Natale, Joynus Nowl, Frühliche Welbnachten, Gesellige Koratula, Gledelig Jul, God Jel .... , and From the Hawaiten tota, Hele Kalikinska



Paintings of children from various lands highlight long Christmas card on Allied Chemical Tower.

## Tower Owner Plays High in Card Game

What must be the world's the Breadway side of the seasons greetings but the new season's greetings from Alliad hargest Christmas card, a ten-Times Tower.

der thing 160 feet 4 inches Moving lights have been used isseems, Isvors stationary attachment to the spreedated the transmission of the season to beam the bistoric lower's liberty.

issems, favors stationary attionery.

The first of a series of heliday greetings which Allied will
post while its new headquarters is undergoing renovation,
the Cheramanized card gots
the Yuletide message across in
the Yuletide message across in
the tensor of the greeting
mainted is sertions by Thyearmainted is sertions by Thyear-

The theres of the greeting—
painted in sections by Mycerold Saut Mandel in his Jericho,
L. I. garage—is Christmas be in Neumber This sear their are they
longs to children all over the therefor the history Thisheritat
world; to there and to you and their man.





Saul Mandel holds models of the sketches he painted for Times Square.

## LI Artist's 14 Giant Yule Cards To Brighten Face of Broadway

Saul Mandel of Jericho, a highly successful commercial artist, ordered up 16 gallons of oil paint a werk ago and began work on what is one of the largest Christman cards in the

It's really 14 Christmas cards—cach four feet wide and eight feet tall. They're going up today on the Allied Chemical Corp. Build-

ing in Times Square.
The new building is actu-ally the old Times Tower which is being renovated by Allied for its world headquarters.

Mandel's 14 paintings. each showing a child from a different area of the world, will be placed on the Broad-way slide of the building— in about the same place as the old New York Times news bulletins used to travel in flashing lights. They were trucked into Manhattan over the weekend.

THE OFFICIAL unveiling of the card takes place today, with Mandel on hand to put on the finishing touches.

The 37-year-old artist started work on the 14 pic-

tures last Monday in his home-stude at 163 Maytime Drive. He worked 20 hours a day, finishing the job just before dawn on Saturday. "I've never painted so fast in my whole life" he said. "But it was fun and I think people are going to get a kick out of this Christmas card."

The 16 children represent

The 14 children represent their native lands and are dressed accordingly. The na-tions are the United States. India, Mexico, Italy, China, France the Netherlantis, Ireland, Russia, Ball, Norway, Greece and Germany. The 14th painting covers the continent of Africa.

THE UNITED STATES painting, which Mandel was to finish today when it was placed on the building, shows a smiling boy dress ed as an Indian shooting a bow and arrow.

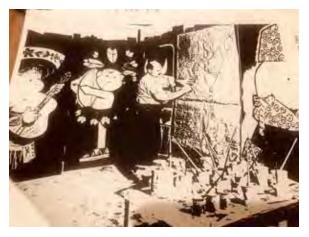
"Merry Christmas" will be printed atop each painting, in the appropriate language. A sign running the full width of the 14 paintings will say, "Christmas belongs to children all over the world. To them, and to you, Merry Christmas from "Allied Chemical."

perhaps the most unusual. It shows a boy wearing a Viking hat inside a sardine can with its lid peeled back. A sardine is by his side. The Russia card shows a funcoated little girl wearing a cossack hat. For Italy. Mandel has painted a Venetian gendola, sicered by a boy wearing a sailor's jumper.

MANDEL SAID he hopes to show the paintings in an exhibit after the Christmas season. His four children-two boys aged 14 and 16 and two girls aged 5 and 9 —helped him mix the paints for the job.
The Brooklyn born art

tet's studio is lined with awards of excellence for advertising art. One of his most famous paintings, done for the dairy industry. shows a plicher of milk with a smiling face. The handle is drawn in the shape of an arm with a flexed muscle.

Mandel was asked if he designed his own Christmas cards, "No," he grinned, "I've been too busy painting these. I've already pur chased my own Christmas The Norway pathlingand Meards thicks proceedings







Saul Mandel of Jericho and His Christmas Card

## Here's an Artist Who Displays His Yule Cards on City's Mantel

By Joseph Gelmis

Jericho-Saul Marciel seut his Christmas cards out early this year. It took a truck to haul just 14 of them into Manhattan, Today, they're brightening a corner of Times Square.

Mandel is a 37-year-old Jericho resident who succeeds at having his cake and eating it too. An artist, he makes art pay as a free lance illustrator and designer. He works in a studio, which is located in his attractive seven-year-old split level house at 163 Maytime Dr.

Mandel's ingenuity was put to the test last week by the Allied Chemical Corp. The firm,



which is refurbishing the 26-story former Times Tower building it purchased for a world headquar-ters, decided it wanted to decorate the 168-foot long ledge that juts from the structure on the Broadway side. Mandel, winner of numerous advertising art awards, was commissioned to do the job.

tising art awards, was commissioned to do the job. The ledge is between 10 and 22 feet off the ground—at a point where the old lighted news bulletins once flashed by Mandel Bose to fill it by painting 14 eards, each with feet tall and four feet wide. The eards topped with borders of evergreen wreaths, show children from various parts of the world. "Merry Christmas," in each child's native language, is printed alongside the paintings. A sign, running the 168-foot length of the ledge reads. "Christmas belongs to children all over the world. To them, and to you, Merry Christmas from world. To them; and to you, Merry Christmas from Allied Chemical.

The Greek card depicts a boy coming out of a Trojan horse. The Norwegian cord shows a sardine can peeled back for enough to reveal a boy wearing a Viking last. A samine is at the boy's aide, in addition, there are cards for Russia, India, Mexico, the Chica Espace the Nullsaranda Lesland, Rali, Imly, China, France, the Notherlands, Ireland, Bali, Germany Africa and the United States.

Mandel used about 24 gallons of oil paint on musonite panels-a new medium for him. He got his expert advice on how to paint on masonite from Long Island lumberyands. The panels were too big to fit in his home studio, So Mandel had to work on them in his unheated garage. To meet the firm's deadline, Mandel worked about 20 hours a day from Monday to Friday last week. The panels were raised into place over the week end and are to be dedicated today.





#### CONTEMPORARY GRAPHIC ARTISTS . Volume 1

him a total creative force. He has done it all: concepts, design, illustration, photography, newspaper ads, posters, cartoons, training films, TV commercials, brochures . . . His list of clients stretches from Bank of America to Woman's Day Magazine, with dozens of equally prestigious names in between. But whoever calls him on a project knows that his solution will surely be unique, cheery, brightly colored and unfailingly optimistic."

Mandel's work remains within the traditions of classic graphic art, and is worthy of note for its individuality, success in communicating, and informed intelligence. It has garnered praise in many quarters, and the fact that it has been so widely exhibited testifies to the artist's international reputation.

BIOGRAPHICAL/CRITICAL SOURCES: Stanley Roberts, "Saul Mandel," Graphis, August, 1958; 20 Years of Award Winners, Hastings House, 1981; Marion Muller, "Saul Mandel," Upper & Lower Case, August, 1984; Who's Who in American Art, 16th edition, Bowker, 1984.



summitt.

CONTEMPORARY GRAPHIC ARTISTS . Volume



An illustration. (© 1980, Saul Mandel, Printed with permission.)

graphic and reports that studies of ad effectiveness carried out during the 1950s consistently rated his work among Madison Avenue's best.

His method has been described as "thought and dream, trial and rejection," and his results produce images that are economical in visual presentation and unmistakable in meaning. He depends for immediate attention, as Roberts points out, on "the compelling power of color—offered with an uninhibited, even primitive generosity," but it is the almost ideographical simplicity of his message that finally puts it so effectively across. For example, an ingenuous rendering of a men's head turns the gaping mouth into an open furnace door, wherein orange and blue flame leaps, and the exaggerated nose into a fingerpost-like protuberance pointing to the package of Kool eigarettes he holds: without a word of text, Mandel less come up with an image the client could not have projected more convincingly by employing a legion of singing, dancing penguins, Roberts observes in his analysis of this facet of Mandel's talent as a communicator, "Words assail us on all sides, they implore and insist. Mandel is meanwhile dedicated to the proposition that "One picture is worth a thousand words." Not is, he eautions, but can be, when the picture is inseparable from its message."

Mandel's work has worn well in the faddish world of American graphic art. He recreated the famous Green Giant character in the 1960s, was chosen to design six postage stamps for the U.S. Postal Service in 1979 and 1981, and has won a number of awards from prestigious professional specieties.

Writing in Upper & Lower Case, the international journal of typographics, Marian Muller aummed up Mandel's career this way: "The only way to describe all his activities is to call

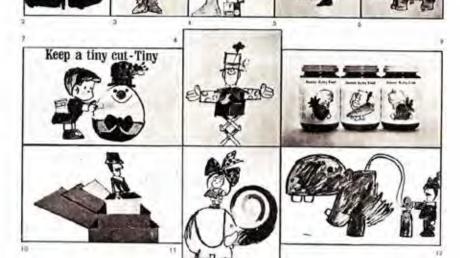


An Illustration. (© 1980, Soul Mandel. Printed with permission.)

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Saul Mandel U.S.A.

#### ソール・マンデルロノハリ

メール・ファデル コニューコーフ 何ジャリコのスタニオで紹介してい る・世は多くの著名ヤード、タリニ イエイブ・ディレクター、大会集点 組んでは事をしてきた。それらの方向 作集による数の広告、ボスター。 丁 VOS-L-A HE -U. WILL アザイン、企業イメージ・キャンツ 一つの銀行品は、ニューヨーフ。」 カコ、1 キマボリス、サックテルフ リアの各アート・ディンフターエー 70% 40±10-5-682. 9116-9776-7-14 D. NACHES DAILE C Aはガスリュニゲート・ン様などか **も多数の食む交貨した。** 

Said Mandel works in this shade in Jerato, New York He has wor ted with many ad the most prome And all directors, creative directors and clients in the United States. It has been there concined efforts that have masked him to be the reopent of many swards and medals from the Art birectors Clobs of New York, Cheago, Mensagois and Philadelphia the Society of Mustraters, the American fractions of Graphic Arts, the firstitute of Outdoor Advertising, the Crestolly on Paper Fatherion, the CA Communications Exhibition and many others, for his work in advertisements, posters, television packaging exhibits and corporate image campaigns. His work has been represented to the traveling stom "Graphic Aris USA." by two timber States information Office. This represent stare exhalten of American Creative Art. foured Readle and other European countries.





Fen artists whinver anyle as successful and individual as Saul Mambel, New York designer. His work is rimiple, child-like. It sells, Lair, I'vet Ceveal, Rand MoNalla, Succeyl or any one of his blue rhip accounts can aftest to that. The trick, and it's not an easy one, is his indution of one point to be easile. Then he readers it so that it reaches and quarter both the child and the apphintivate. Ofter in effectively that copy is needless.



Poster for Rand McNally Art Director: Irving Grutter Agency: Franklin Spier



Pficer Ac Art Director : Rene Midrow Agency: McMeete, John & Adems



Experimental



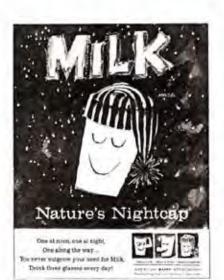
Dutdess poster for Folgers Coffee Art Director: Charles Adorney Agency; Cunningham & Watsh



Cover for American Home Magazine Art Director: William Bowman



Pietwingl ad for Guil Gas Art Director; Arthur Seller Agency: Young & Rubicam



National action American Dairy Association As Director: Henry Occidental Agency: Campbell Mithus, Inc.











# DESIGNER \* ILLUSTRATION WITH IMAGINATION SAUL MANDEL





MEANWHILE... BACK AT THE RANCH SAUL MANDEL IS CREATING ILLUSTRATIONS FOR MAGAZINES. NEWSPAPERS AND POSTERS,

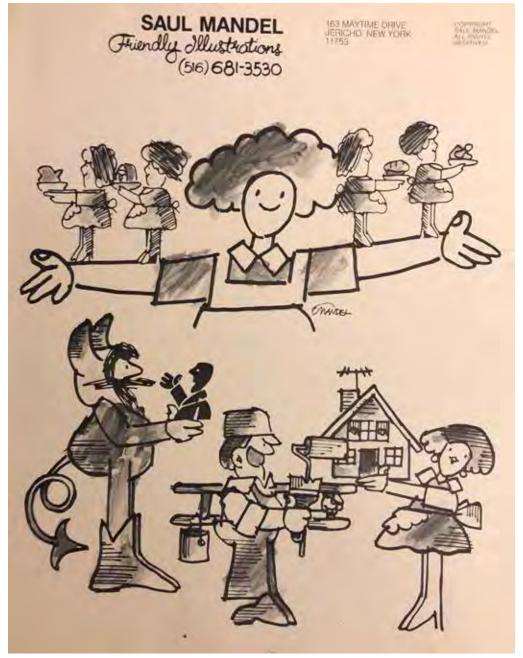








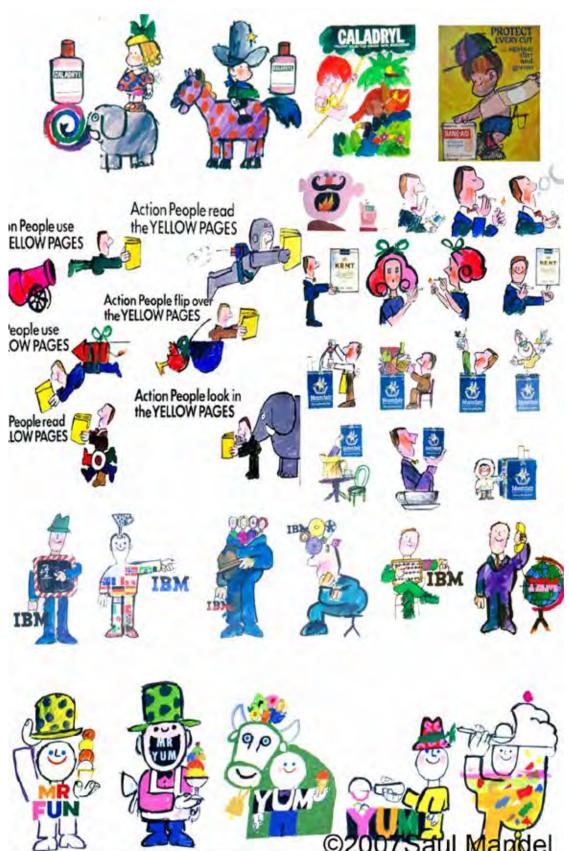
























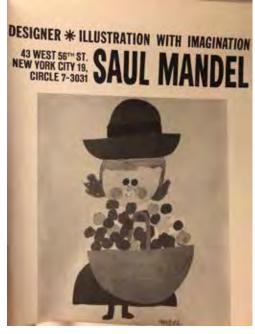








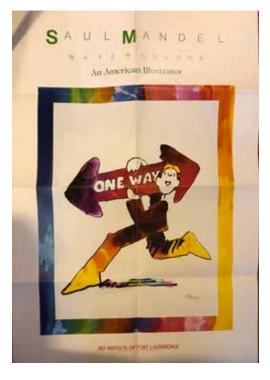




















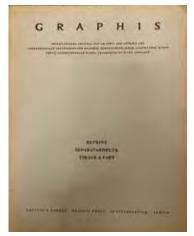












**Graphis Magazine** 







# IDEA MAGAZINE FEATURE







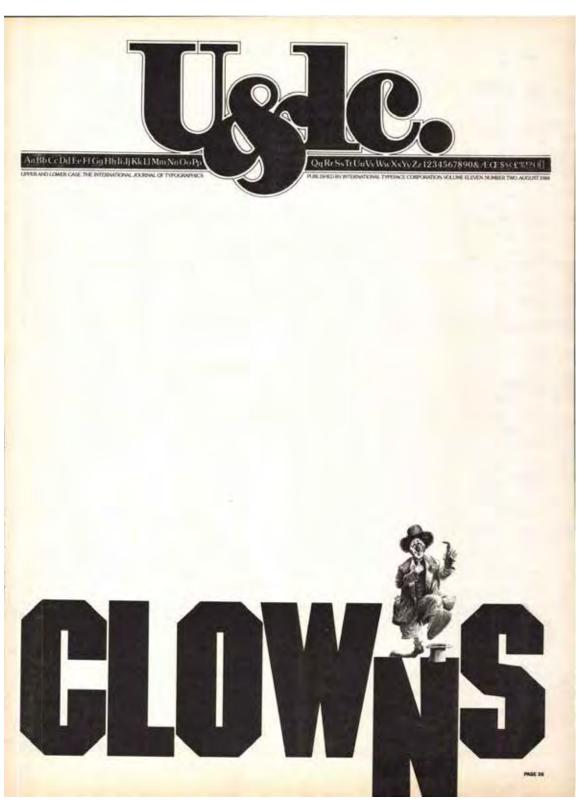






















Permanent Exhibit at the Airforce Museum



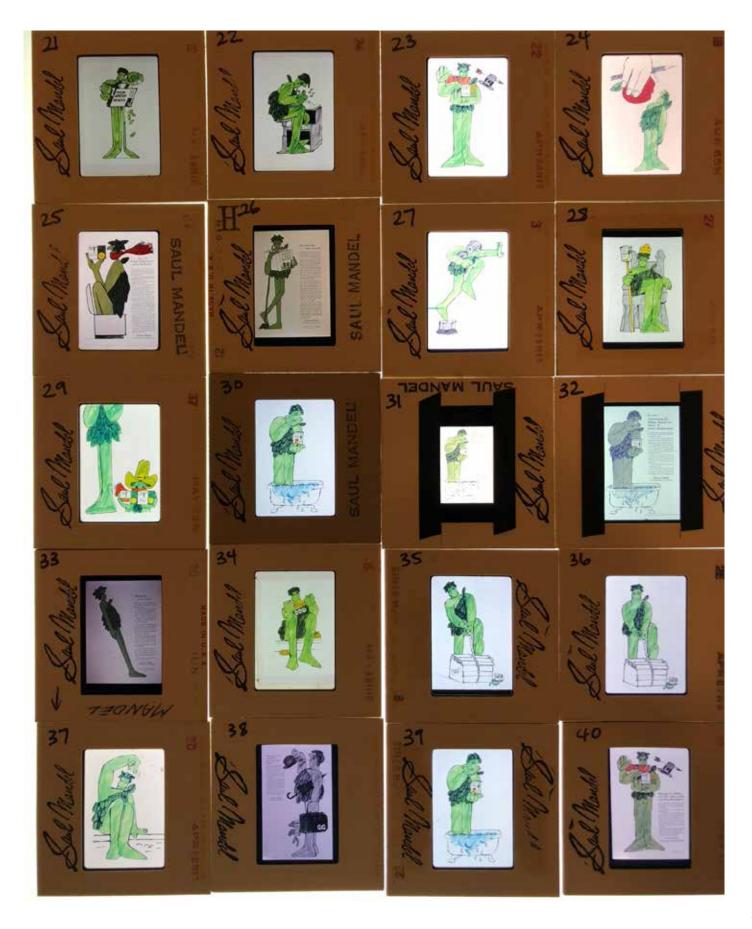








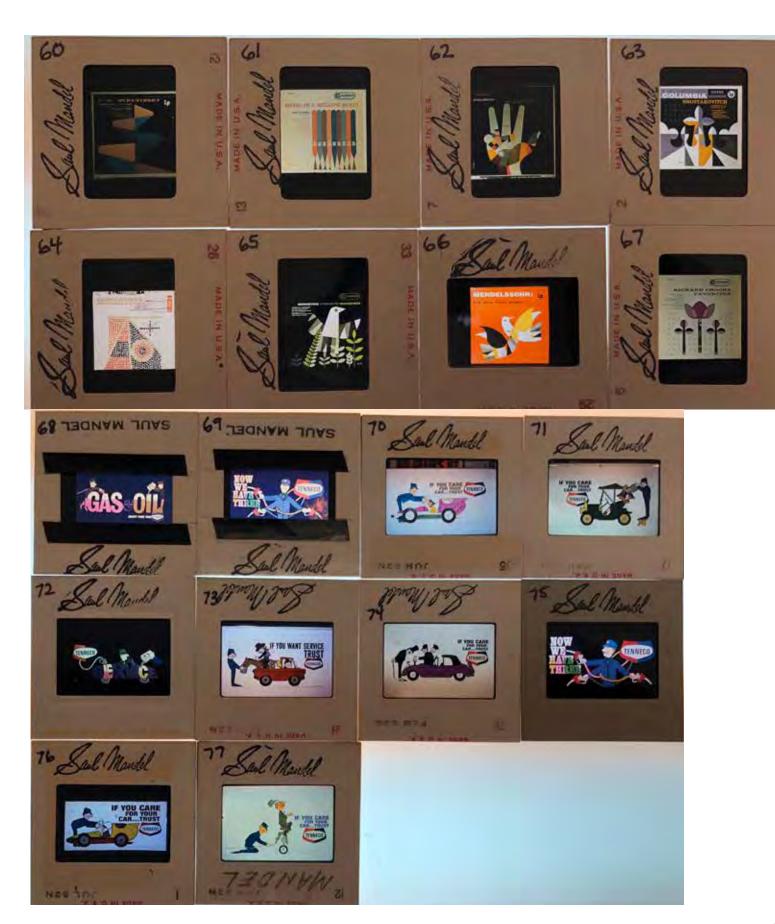












































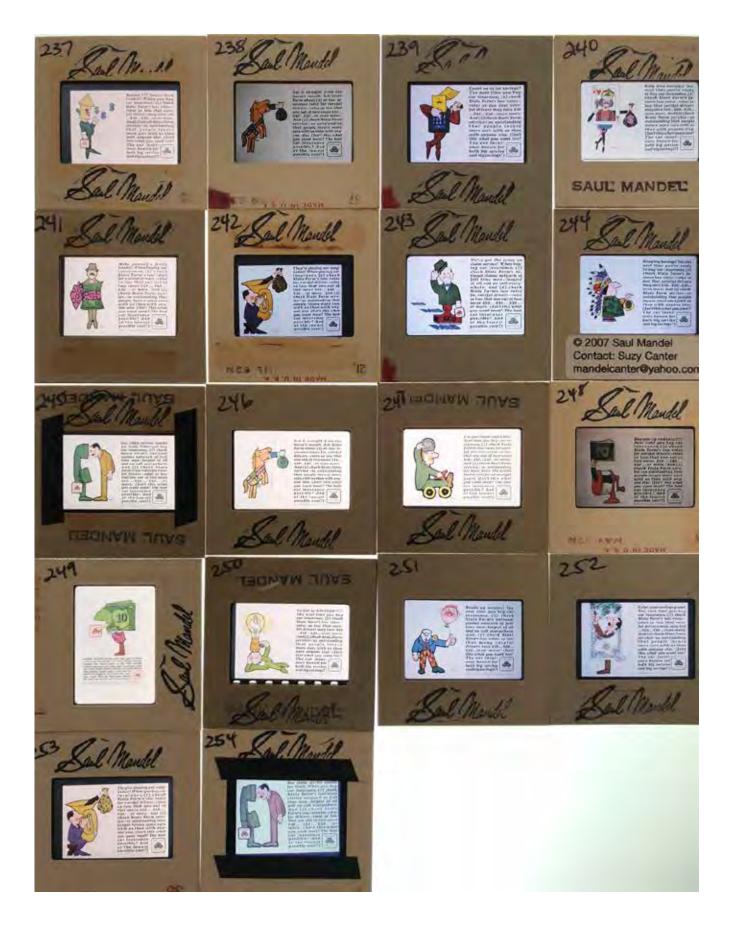










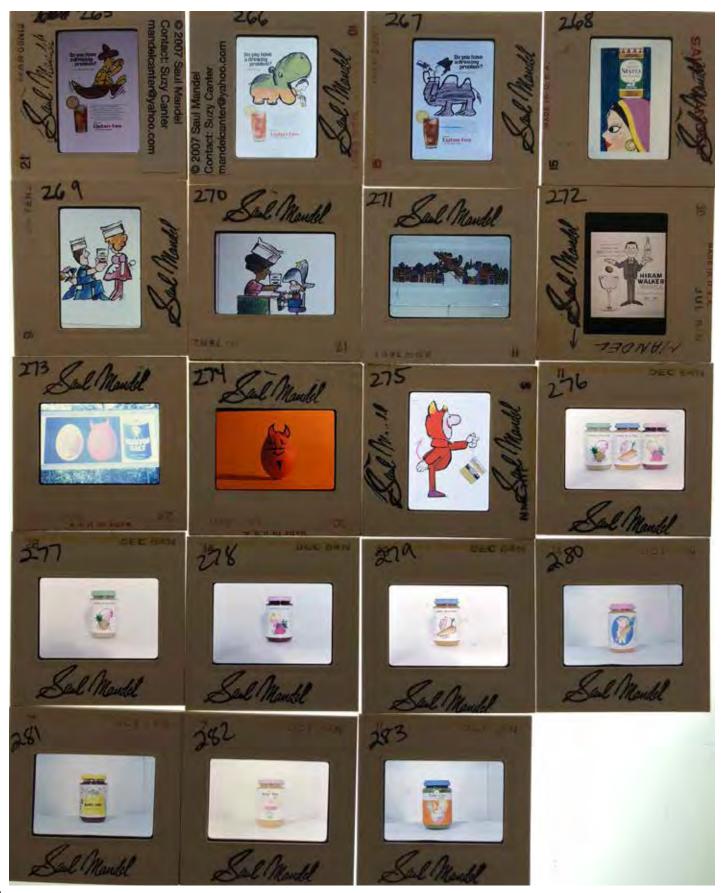








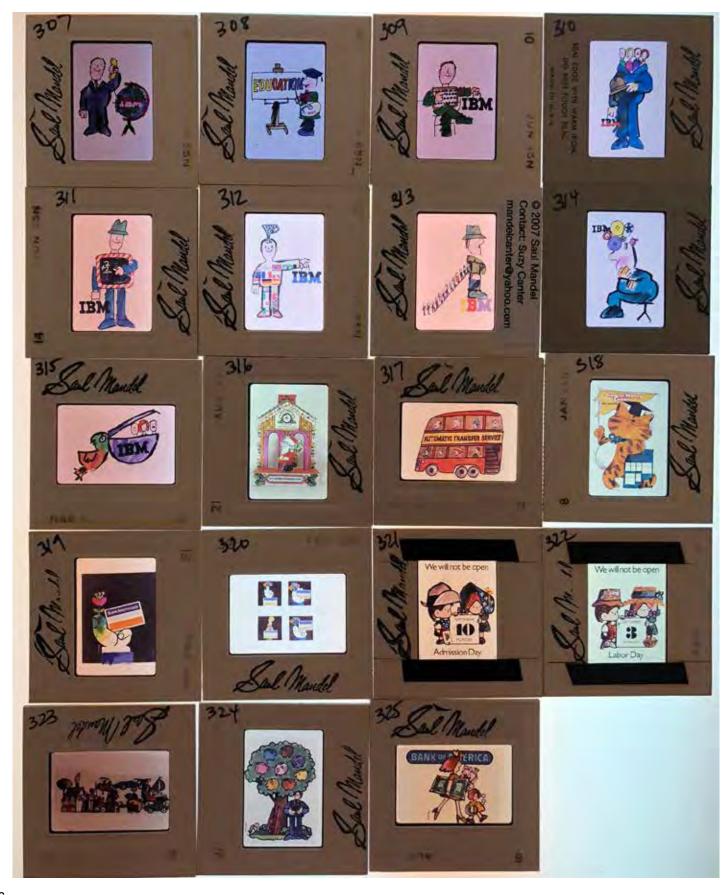




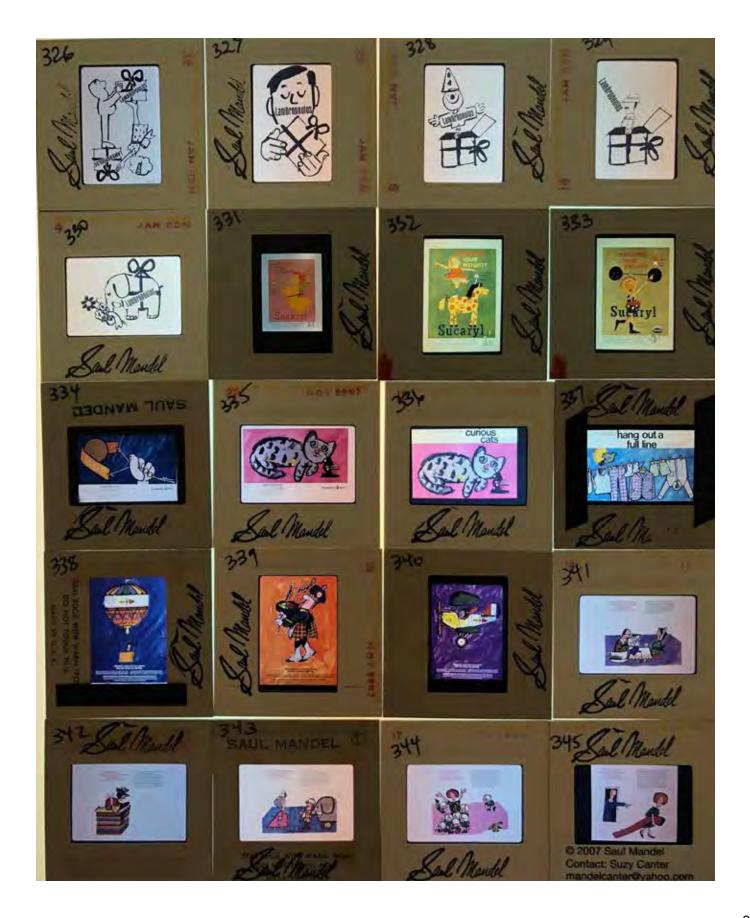




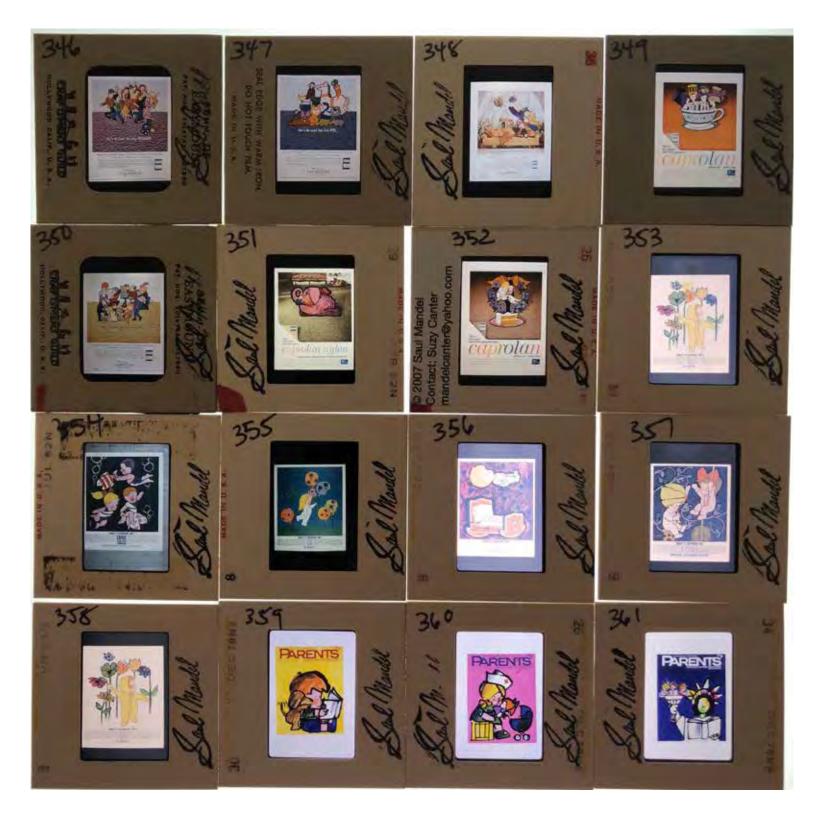












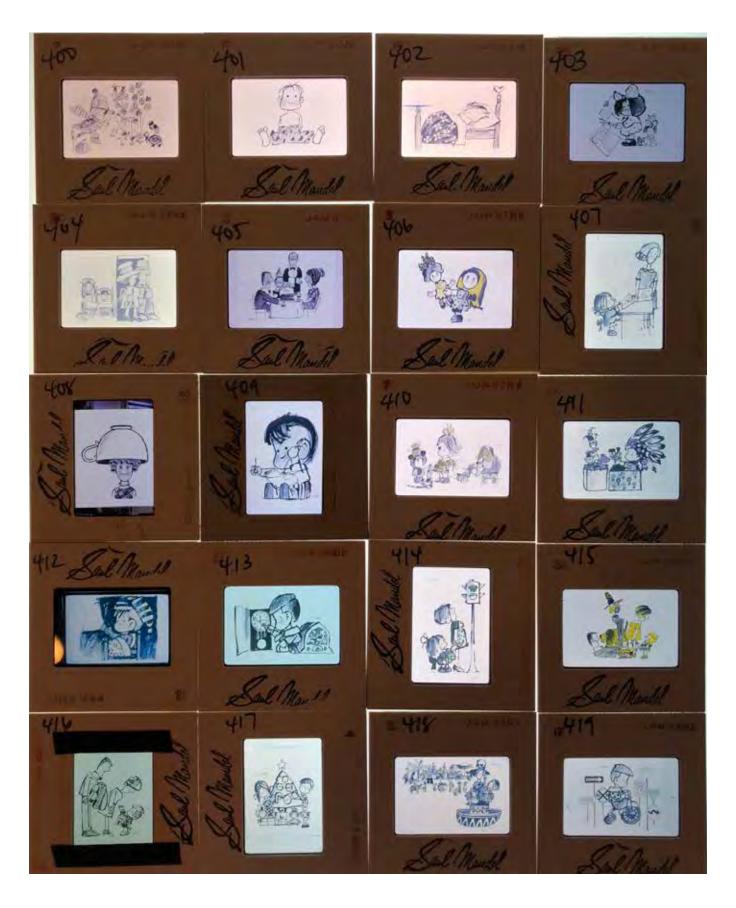






































**Purchasing Magazine** Cover Art



### SAUL MANDEL

Master Artist

Saul Mandel's work had been exhibited for three consecutive years by the United States Information Agency as part of their traveling exhibition of outstanding American Designers and Illustrators from the United States of America. These exhibitions toured Eastern and Western Europe.

Many of Saul Mandel's paintings are in the permanent collections of The Smithsonian Museum, Washington DC. The Museum of American Illustration, New York. The Air Force Museum, Washington DC. The New York Zoological Society, New York. The Israel Museum, Jerusalem, Israel. The Hebrew Arts Institute, New York and numerous private collections in the United States, Europe and Asia and the United Nations.

United Nations Stamps Print, President William Clinton, White House Collection.

Creator of the JOLLY GREEN GIANT Character.

Designer and Illustrator of the United States Postal Service, 1986 LOVE Stamp.

Designer and illustrator of the United Nations Postal Administration 1992 SCIENCE AND TECHNOLOGY FOR DEVELOPMENT, Six Stamps Set.

Designer and Illustrator, WUFUNA, LIMITED EDITION FINE ART PRINT, FIRST DAY OF ISSUE COVER and CACHET in association with the United Nation Postal Administration, "Science And Technology For Development", 1992 Six Stamp Set.

Photograph and biography with stamp of Saul Mandel in the United States Postal Service 1986 Commemorative Edition Book.

Photograph and biography with stamps of Saul Mandel in the United Nations Postal Administration 1992 Commemorative Edition Book.

A Saul Mandel Scholarship, presented to a outstanding incoming student at the Art Institute of Fort Lauderdale.

### PUBLISHED

20 Years of Award Winners, Hasting House 1981
Who's Who in American Art
Who's Who in the East
Contempory Graphic Artist, 1986 Edition
The Graphis Annual and Graphis Magazine, Switzerland
Idea Magazine, Japan
Modem Publicity, England
Art Direction Magazine, USA
Communications Magazine, USA
Upper & Lower Case International, USA

### **GOLD MEDALS, AWARDS OF EXCELLENCE**

The Society of Illustrators
The New York Art Directors Club
The Chicago Art Directors Club
The Minneapolis Art Directors Club
The New Jersey Art Directors Club
The Philadelphia Art Directors Club
The Connecticut Art Directors Club
The Institute of Outdoor Advertising
Humor '87, Exhibitions award
Creativity on Paper, National Exhibitions Award
The Communications Magazine, Exhibitions Award



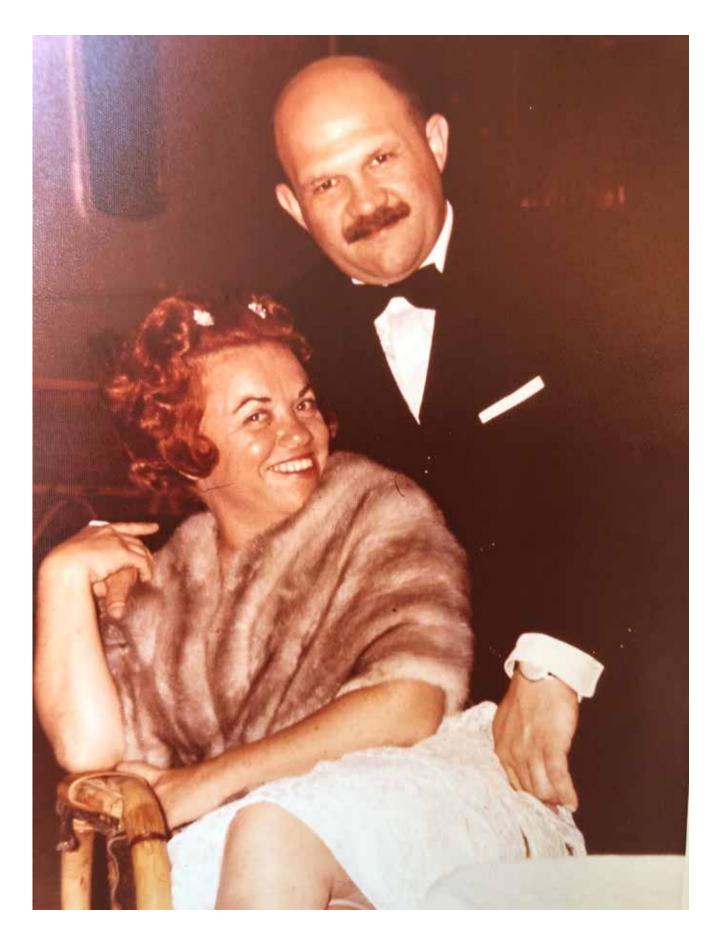
# **LEGENDARY ADVERTISING PROGRAMS**

Green Giant Company **Kent Cigarettes** State Farm Insurance Bank OF America General Motors **Lufthansa Airlines** Air France Airlines **TWA Airlines** Pan Am Airlines Allied Chemical CBS NBC AT&T Monsanto IBM Corporation NEC Corporation Chemstrand RCA Records CBS Records American Dairy Association, Milk Council Bank Of America Life Magazine **New York Time Gulf Oil** Tenneco Oil

## **LEGENDARY EDITORIAL AND BOOKS PROJECTS**

Time magazine
Money Magazine
Fortune magazine
McCall's Magazine
Ladies Home Journal
Seventeen Magazine
Woman's Day Magazine
Parents Magazine
Bantam Books
Fawcett Books



























The Art of **Saul Mandel** ©Suzanne Mandel Canter Illustrations Only