

NBA Political Engagement Recommendations Bank CEO ■ Executive Management ■ Bank Board

In the wake of Dodd-Frank and the resulting avalanche of Congressionally induced regulations, the Board of Directors of every bank in America must re-valuate their approach to political risk. Some banks understand their role in the political process and have a pro-active culture of engagement. Other banks are less active, frustrated by the ambiguity of the political process and the long-term nature of engagement required. And then there are those banks that have simply made a conscious decision to leave the costs and efforts of political engagement to others.

We strongly urge every Bank Board of Directors in America to embrace the short and long run importance of managing political risk through engagement in the political process; therefore, we have established the following recommendations for each Board to consider.

| Contribution Range: | Lower | <u>Upper</u> |
|--|----------------|-----------------|
| NBA Bank PAC (State) | 250 | 2000 |
| U.S. Senate (x2) | 500 | 2,000 |
| U.S. Representative(s) # varies w/bank | | |
| footprint | 250 | 1,000 |
| Governor | 500 | 1,000 |
| State House Speaker/Min Leader | 250 | 500 |
| State Senate President/Min Leader | 250 | 500 |
| Federal PAC (ICBA, ABA, etc) | 500 | 1,000 |
| Annual Personal Contribution Budget | <u>\$3,000</u> | <u>\$10,000</u> |

NBA Bank PAC is a volunteer Political Action Committee that is non-partisan. Our volunteer PAC operates with the mission of helping business friendly candidates who can positively address issues that impact banks' ability to provide the best products and services to their customers. There is strength in numbers and a coordinated effort will pool resources for greater industry visibility and impact.

A well-funded Bank PAC will help build relationships and educate state legislators about the banking industry, industry challenges and the implications of legislative initiatives, and help elect officials who support a strong Nevada economy.

| | Nevada Bank PAC | PLEDGE CARD | |
|------------------------------|----------------------------|-------------------------|--------------------------|
| Nevada Bankers Association B | ank PAC may accept personc | al, corporate and/or P. | AC-to-PAC contributions |
| \$Contribution Plea | ase charge my credit card | Check payable to I | Nevada Bank PAC enclosed |
| CC Number | | Expiration | CV2# |
| Printed Name: | | | |
| Signature: | | | |
| Billing address: | C | ity, ST Zip | |