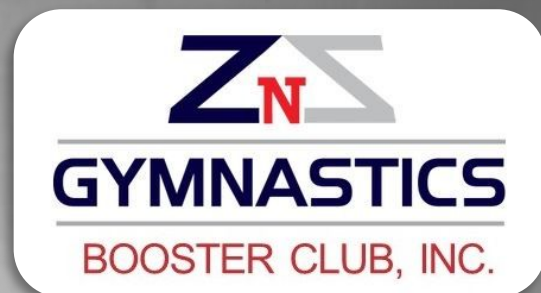


# 2024 Booster Club Budget Meeting

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Presented by: ZnZ Gymnastics Booster  
Club Board

Date: September 26, 2023



# AGENDA

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- Mission Statement
- Board Members
- Communications
- Budget
- Fundraiser Updates
- Membership Costs
- Individual Meet Fees
- How Can I Offset My Costs?

# ZGBC MISSION

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Support and encourage all competition team gymnasts mentally, physically, emotionally, and financially in their pursuit of National Gymnastics Competition.

# BOARD MEMBERS

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## Officers

- President - Michael Merwald
- Vice President - Rich Shoemaker
- Treasurer - Marty Hodge
- Secretary - Gabrielle Tegeder

## Directors

- Kelley Andersen - Communications
- Tami Dolphens - Men's Competition Team
- Lori Mellender - Women's Competition Team
- Jamie Stoullil - Fundraising
- Erin Merrill - Events

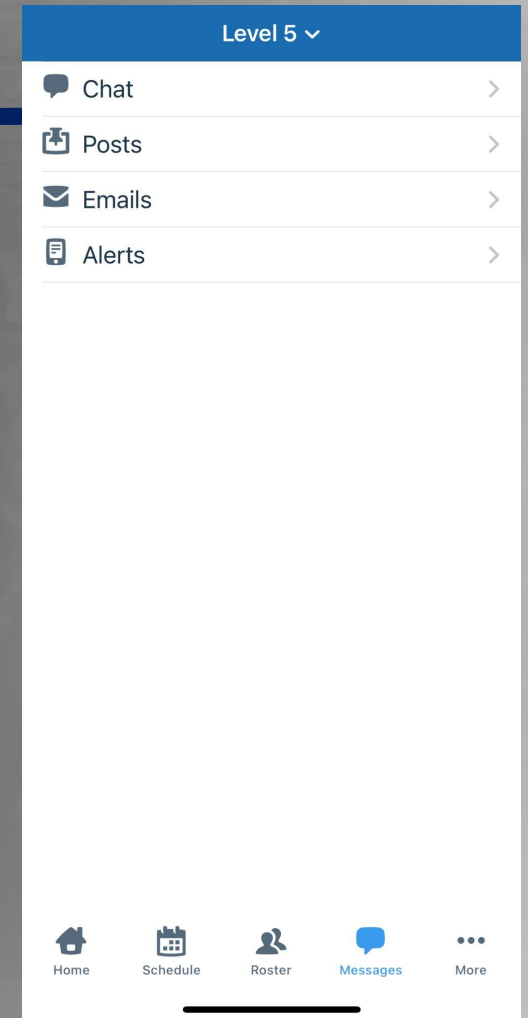
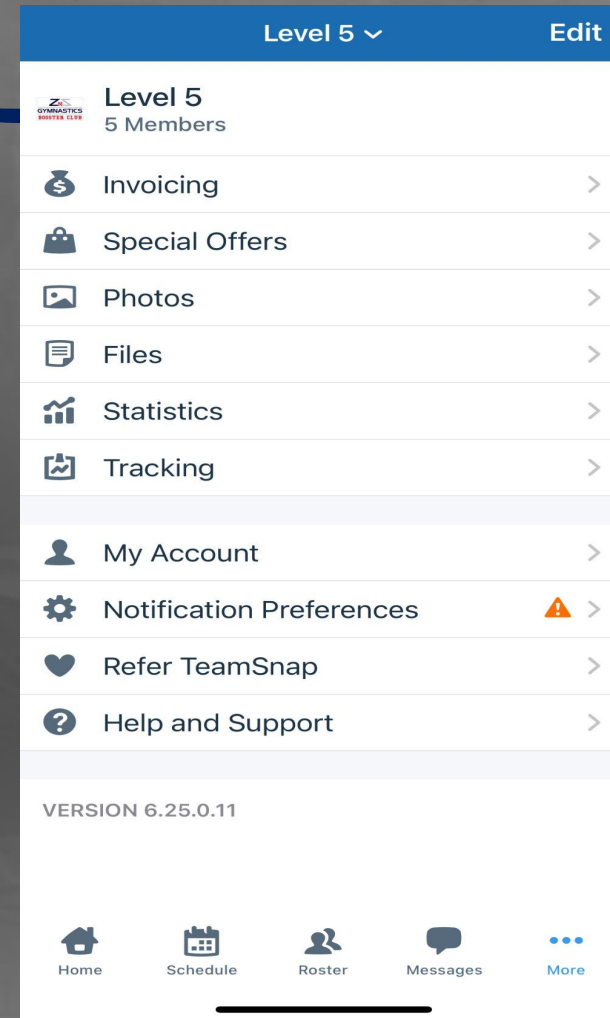
## Contact Us

- [Board@zgbc.org](mailto:Board@zgbc.org)

# COMMUNICATION

## Kelly Andersen

- Email
- Bulletin Board
- Social Media
- TeamSnap
  - Emails/Texts/Notifications
  - Method of sending invoices
  - Schedule updates

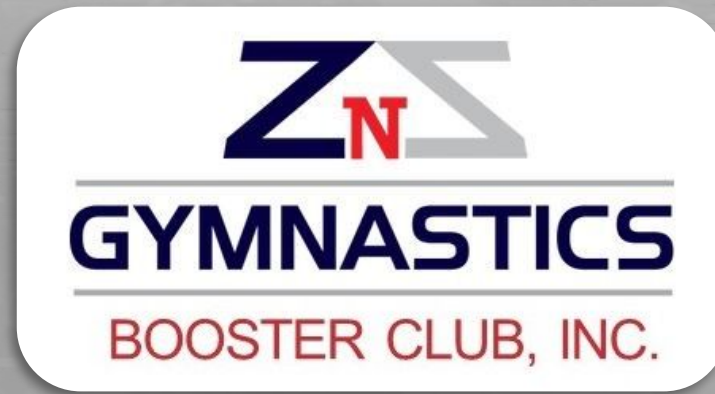


**\*Let's talk about the Numbers...**

**ZnZ GYMNASTICS BOOSTER CLUB ANNUAL  
BUDGET**

**JULY 2023 - JUNE 2024**

ZnZ Gymnastics Booster Club Budget



# FUNDRAISING

# Fundraising Update

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- Fireworks

- ZGBC operated a Wild Willy's Firework stand for a period of 7 days.
- Approximately 720 volunteer hours worked.
- Total fundraising revenue from the event was \$10,857.42!!
- Fundraiser provided seed funding for initial Season Kick-off Party.
- ZGBC has committed to Wild Willy's to operate the same stand in 2024.
- Additionally, ZGBC will be submitting an application to be a Permit Holder in 2024 which would allow us to double our firework fundraising efforts.
  - Each Omaha City Council Member gets 3 nominations
  - Omaha City Mayor gets 5 nominations
  - Omaha Fireworks Committee get 3 nominations

IF ANYONE CAN ASSIST WITH PUTTING IN A GOOD WORD FOR ZGBC WITH THE MAYOR OR CITY COUNCIL MEMBERS PLEASE LET US KNOW!!



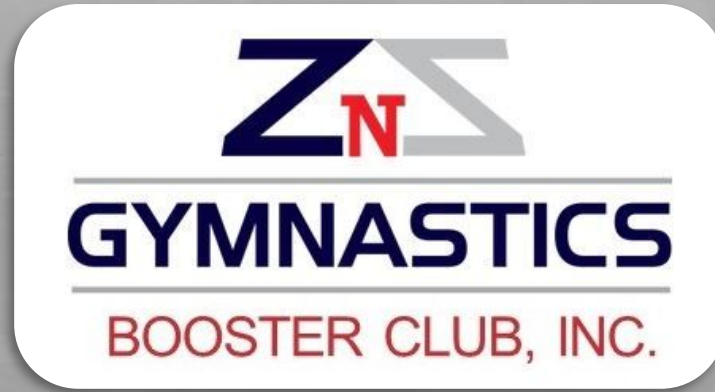
# Fundraising Update

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- Another FLIPPIN' Golf Scramble

- ZGBC hosted their 1st annual golf outing this past weekend

<b>Revenue</b>		<b>Expenses</b>	
Golf Registration / Sponsorships	\$14,093.00	Golf, Winnings & Dinner	\$7,250.00
Silent Auction	\$2,225.00	Est. Silent Auction Sales Tax	\$166.88
<b>Revenue Total</b>	<b>\$16,318.00</b>	<b>Expense Total</b>	<b>\$7,416.88</b>
	<b>Total Funds Raised</b>	<b>\$8,901.13</b>	



# MEMBERSHIP COSTS

# Costs Associated with Competition

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ZnZ gymnasts will incur four(4) types of fees associated with each competition season:

- 1) Annual Dues (aka Booster Club Fees, *per handbook*)
- 2) Uniforms
- 3) USAG
- 4) Meet Registrations

# MEMBERSHIP COSTS (Annual Dues)

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- ZGBC dues are put in place to cover the following:
  - Coach Fees
    - Meet Session Fees (\$60 per coach per session)
    - Mileage (Current Rate = \$0.655/Mile)
    - Meal Per Diems (\$55 Full Day & \$41.25 on Travel Days)
    - Lodging
    - Airfare
    - Rental Car
  - Team Fees
- Coaches provided a detailed budget for the 2023-2024 season which fees totaled approximately \$35,000 to determine the annual dues.
- Membership dues were broken down multiple ways which included by gymnast, by family, by session and by meet to cover expenses.
- Membership dues can be paid in full or 3 installments w/ TeamSnap App or personal check.

# MEMBERSHIP COSTS (Cont'd)

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- A combination of breakdowns were used to come up with reasonable amount based on ALL the contributing factors:
  - Men's & Women's Level 3 = \$180
  - Men's & Women's Level 4-6 plus XCEL Bronze and Silver = \$300
  - Men's & Women's Level 7-10 plus XCEL Diamond, Gold & Platinum = \$420
  - Siblings = \$75
- The goals of Booster Club include supporting gymnasts in their journey to National Level Competition.
  - Competition costs create a financial barrier for both higher level & sibling gymnasts.
  - Annual dues were set with these barriers in mind.
  - The determination was made to break up the coach's travel fees per family and coach's session fees per gymnast.
  - The siblings cost was a result of the coach's travel being assigned per family to the highest level gymnast.

# Uniforms

Team apparel will include the following:

## BOYS

COMPETITION SINGLET	\$55
SHORTS	\$26
STIRRUP PANTS	\$35
COMPETITION SOCKS (2 PAIRS)	\$12
WARM UP JACKET	\$35
WARM UP PANTS	\$40
TEAM BACKPACK	\$50


## GIRLS

COMPETITION LEO (LEVELS 6-10, XCEL GOLD-PLATINUM)	\$225
COMPETITION LEO (LEVELS 3-5, XCEL BRONZE-SILVER)	\$85
WARM UP JACKET	\$35
BLACK LEGGINGS (PURCHASE ON OWN)	ON OWN
TEAM BACKPACK	\$50

# Paying for Uniforms

- Invoices sent via TeamSnap registration app
  - Make sure your contact info is up to date
  - Set-up the type of notifications you'd like to receive
- DUE DATE
  - Uniforms must be paid for "in full" in order to RECEIVE your uniform
  - BEFORE the first competition - January
  - Invoices can be split as needed using TeamSnap

Done go.teamsnap.com AA ↻

 **TeamSnap Payments**



ZnZ Booster Club #4086306  
2502 S 133rd Plaza Omaha, Nebraska, 68144  
United States

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**Uniform Order - Men** **Status: Open**

Recipient: TAMI  
DOLPHENS  
Date Issued: 09/26/2023  
Due Date: 01/05/2024

Invoice Summary	Amount
Warm-up Pants .....	\$40.00
Shorts .....	\$26.00
Competition Singlet/Step-In .....	\$55.00
Team Back Pack .....	\$50.00
Competition Socks (2-pairs) .....	\$12.00
Warm-up Jacket .....	\$35.00
Stirrup Pants .....	\$35.00

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# USAG Membership

- All gymnasts are required to have a USAG membership to compete
- It is the responsibility of the gymnast to update your current membership or create a new one at [usag.org](https://usag.org)
- Member Fees
  - First Time Athlete \$25
  - All Other Gymnasts \$69
- Add ZnZ Gymnastics as your club
  - Club number **932436**



## MINOR MEMBERSHIP RENEWAL (17 & UNDER)

- STEP 1** Parent/guardian logs in to [usagym.org](https://usagym.org) with their username and password. Note: If you do not know your username, email [membership@usagym.org](mailto:membership@usagym.org).
- STEP 2** Click "Member Services" on top tool bar.
- STEP 3** Select "My Profile" on the left toolbar.
- STEP 4** Select "Manage memberships" at the top of your profile page.
- STEP 5** Click on the individual you would like to renew.
- STEP 6** Review the membership options and click "Continue."
- STEP 7** Confirm the member's membership information. Select "Make Changes" or "Continue."
- STEP 8** Select the appropriate membership to purchase. Questions about what membership/discipline to select? [Click here](#).
- STEP 9** Edit or remove the member's club affiliation.
- STEP 10** Review Safe Sport information and click the acknowledgement.
- STEP 11** Review the membership agreement, agree to the terms, and click "Submit."
- STEP 12** Review and edit billing information, contact information and enter payment.
- STEP 13** Click "Submit Payment."
- STEP 14** You will be redirected to a transaction confirmation page. You will receive a purchase confirmation and purchase receipt by email.

## MINOR NEW MEMBERSHIP PURCHASE (17 & UNDER)

- STEP 1** Parent/guardian will create a profile on [usagym.org](https://usagym.org). Click "Member Login" and select "Register here." Note, you will use your own, parent/guardian, information (name, date of birth, email address, address) to create the profile.
- STEP 2** Once you have logged in, select click "Member Services" on the top toolbar.
- STEP 3** Select "My Profile" on the left toolbar.
- STEP 4** Select "Manage memberships" at the top of your profile page.
- STEP 5** Click "Add a new minor."
- STEP 6** Review the membership options and click "Continue."
- STEP 7** Enter the member's information and click "Continue."
- STEP 8** Select the appropriate membership to purchase. Questions about what membership/discipline to select? [Click here](#).
- STEP 9** Add the member's club affiliation.
- STEP 10** Review Safe Sport information and click the acknowledgement.
- STEP 11** Review the membership agreement, agree to the terms, and click "Submit."
- STEP 12** Review and edit billing information, contact information and enter payment.
- STEP 13** Click "Submit Payment."
- STEP 14** You will be redirected to a transaction confirmation page. You will receive a purchase confirmation and purchase receipt by email.

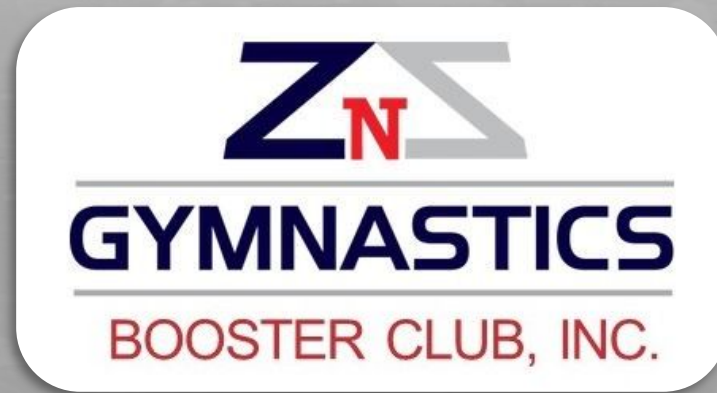


# Other Incurred USAG Costs...

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## State & Regional “head tax”

- Fee associated with individual registration per State or Regional Director
  - May be paid at time of registration,
  - Possibility we may need to collect in advance
- Do not know exact dollar amount at this time:
  - Boys previously has been <\$20/gymnast
  - Girls sometimes figured by size of team, other times by individual



# INDIVIDUAL MEET FEES

# INDIVIDUAL MEET FEES

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- Individual registration fees are charged for each gymnast AT THE TIME OF REGISTRATION
  - Often 4-12 weeks in advance of competition
  - ZnZ coaches will register gymnasts.
- Registration cost vary by meet for both girls and boys (Range from \$75 - \$175/meet)
  - Collected via TeamSnap
  - Invoice including all meets - up to State, Regional, Nationals
    - May be paid in full, or installments
    - However, must receive payment by registration deadline
    - Methods of payment
      - TeamSnap Registration App (processing fees will apply)
      - Personal Check delivered to gym or PO Box (coming soon)
- **ZGBC must submit fees to host meet, by deadline!!**
  - If check is not received, gymnasts will not be “officially” registered

# INDIVIDUAL MEET FEES

GIRLS		BOYS	
LEVEL	TOTAL MEET FEES	LEVEL	TOTAL MEET FEES
L3	\$440	L3	\$415
L4	\$590	L4	\$860
L5	\$590	L5	\$880
L7	\$835	L6	\$900
L8	\$835	<b>L7</b>	<b>\$1,105</b>
<b>L9</b>	<b>\$985</b>	<b>L8</b>	<b>\$1,105</b>
Xcel Bronze	\$440	<b>L9</b>	<b>\$1,105</b>
Xcel Silver	\$440	<b>L10</b>	<b>\$1,105</b>
Xcel Gold	\$740		
Xcel Platinum	\$780		
Xcel Diamond	\$780		

**NOTES:**

\* Girls L9 and Boys L7 - L10 Fees Assume Western Nationals Qualifier

# INDIVIDUAL MEET FEE DUE DATES

Meet	Girl Levels	Boy Levels	Due Date
Chow's Winter Classic	L3 - L9 / Xcel ALL	Not Attending	11/01/2023
KC Coed	L3 - L9 / Xcel ALL	L3 - L10	11/01/2023
<b>Iceberg Open</b>	<b>Not Attending</b>	<b>L4 - L10</b>	<b>11/01/2023</b>
IGI Invitational	Not Attending	L3 - L10	11/16/2023
Omaha Invite	L3 - L9 / Xcel ALL	L3 - L10	11/16/2023
Metroplex Challenge / Horton Open	L4 - L9 / Xcel Gold, Platinum, Diamond	L4 - L10	11/16/2023
State Championships	L3 - L9 / Xcel ALL	L3 - L10	02/10/2024
Regional Championships	L7 - L9 / Xcel Gold, Platinum, Diamond	L4 - L10	@ State Meet
Western Nationals	L9	L7 & L9	@ Regionals
Nationals	Not Attending	JE L8 - L9 & L10	@ Regionals

## NOTES:

\* Due date for Iceberg Open has not been confirmed, but is estimated to be around 11/01/2023

# INDIVIDUAL MEET FEE EXAMPLE

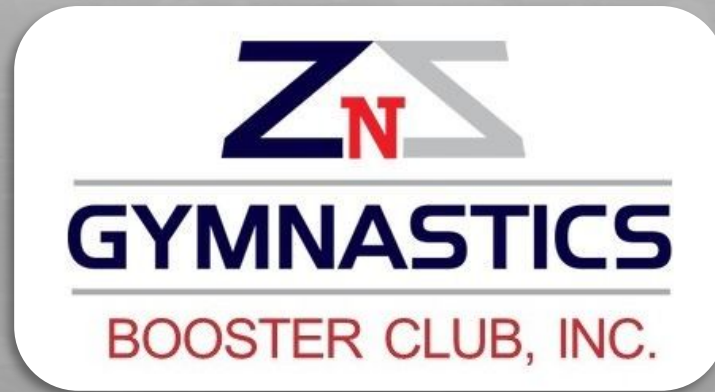
**CHOW'S WINTER CLASSIC**

LEVEL	INDIVIDUAL ENTRY FEE	GYMNASTS	TOTAL FEE
L3	\$125	4	\$500
L4	\$125	8	\$1,000
L5	\$125	2	\$250
L7	\$150	3	\$450
L8	\$150	4	\$600
L9	\$150	7	\$1,050
Xcel Bronze	\$125	14	\$1,750
Xcel Silver	\$125	11	\$1,375
Xcel Gold	\$125	9	\$1,125
Xcel Platinum	\$125	7	\$875
Xcel Diamond	\$125	1	\$125
			<b>\$9,100</b>

**KC COED**

GIRLS LEVEL	INDIVIDUAL ENTRY FEE	GYMNASTS	TOTAL FEE	BOYS LEVEL	INDIVIDUAL ENTRY FEE	GYMNASTS	TOTAL FEE
L3	\$115	4	\$460	L3	\$130	9	\$1,170
L4	\$130	8	\$1,040	L4	\$130	9	\$1,170
L5	\$130	2	\$260	L5	\$130	6	\$780
L7	\$140	3	\$420	L6	\$130	3	\$390
L8	\$140	4	\$560	L7	\$140	5	\$700
L9	\$140	7	\$980	L8	\$140	1	\$140
Xcel Bronze	\$115	14	\$1,610	L9	\$140	11	\$1,540
Xcel Silver	\$115	11	\$1,265	L10	\$140	4	\$560
Xcel Gold	\$130	9	\$1,170				<b>\$6,450</b>
Xcel Platinum	\$130	7	\$910				
Xcel Diamond	\$130	1	\$130				
			<b>\$8,805</b>				

**\*ZGBC will be required to pay approximately \$24,355 for these two meets by November 1, 2023!!**



# How can I offset my costs?

Let's Revisit fundraising opportunities,  
And introduce some more...

# Raise Right

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- Raise Right is a platform that allows families to raise funds for their specific gymnast through scrip fundraising.
  - *Similar to TAGG program, if used with other organizations*
- What is Scrip Fundraising?
  - Allows you to raise money by using GIFT CARDS instead of cash or credit to pay for everyday purchases like groceries, gas, dining out, etc.
  - 90% of the money raised is returned to the gymnasts!
  - The remaining 10% goes to the Booster Club's general fund.
- Money raised can be utilized for future dues and/or meet fees.
  - \*Booster Club is finalizing how the funds will be credited to TeamSnap and timing of disbursement.
- **Important to understand:**
  - Monies from Raise Right are donated funds.
  - NO refunds to individuals allowed per IRS guideline for 501(c)3.
  - If gymnast is no longer a booster club member then raised funds are turned over to booster club's general fund.





# What does it mean to be a 501c3?

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\*Some organizations do not have this opportunity\*



# IRS Items of Note

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## Inurement:

- No part of the net earnings of the booster club may inure to the benefit of any private shareholder or individual.

## Cooperative Fundraising:

- No system rewarding parents with booster funds based on time or effort contributed to the Booster Club or fundraising activities is allowed.

## Donations:

- Donors can dictate how donated funds are to be utilized.

## Distributions:

- Funds are allowed to be distributed based on objective and nondiscriminatory criteria such as athletic performance, talent and ability.

# Disbursement Example

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*These numbers are estimated for the purpose of an example:*

\*Booster Club fundraisers generate \$25,000 above operating expenses.

- \$25k - \$5k (hold over for next season) = \$20k;
- \$20k \* 0.15 = \$3k for national qualifiers;
- \$17k for membership distribution.

Family Example with 2 gymnasts:

- Level 7 optional gymnast - pay 1.7% of the total fees - returned **\$289**
  - (\$17k \* 1.7%) disbursement.
- A level 5 compulsory sibling – pay - 0.78% of the total fees – returned **\$132.60**
  - (\$17k \* 0.78%) disbursement.

The annual fee for both siblings could be \$500 (\$425 for optional plus \$75 for sibling) and at the end of the season would get **\$421.60** dollars dispersed. Uniform fees and meet fees will vary based on if uniforms are needed and which meets are attended. If the level 7 qualifies for nationals, that gymnast would get an additional distribution (\$3k / # of qualifiers) for nationals.

# Thank You

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## Questions

