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Sharon Liuzzo's... "Who Ya Gonna Call?"

Service For Life!®

"Insider Tips For Healthy, Wealthy & Happy Living..."

A Clean Set Of Wheels

Just like when our hair looks perfect, or we're wearing one of our favorite outfits, there's something about driving a really clean car. Sure, you can hire someone to detail your vehicle, or head to one of the automatic carwashes that are popping up all around town, but if you have the time, why not do it yourself? These car cleaning tips will have your ride looking and feeling like new in no time.

Wash This Way – Use two buckets when washing your car – one for the suds, the second for clean water to rinse in between. And when you wash, use straight lines or a Z-motion instead of circles to avoid creating superfine scratches that can be difficult to repair.

Keep Bugs Away – Before heading out on a road trip, take a can of vegetable spray from the kitchen and spray it onto your bumper, grill and hood. Any casualties from the drive will wash away easily, and the spray won't hurt the car's paint.

Drop The Droppings – When you park under a tree, chances are you'll find droppings on your car, whether from birds or trees. For tree sap, rub some mayonnaise over it. After a few minutes, gently rub it off with a soft cloth and then wash the car. Bird droppings can easily be removed by pouring some seltzer over them and letting it bubble up. Once the seltzer stops bubbling, wipe with a soft cloth.

Socks – Cup holders can easily get dirty without us noticing. The next time you're cleaning your car's interior, take an old sock, spray the toe with all-purpose cleaner and wrap around the bottom of a cup. Insert the cup into the cup holder and twist to remove dirt and grime.

Headlights – If the headlights on your car are becoming foggy, grab a tube of whitening toothpaste and a sponge. After applying a thick layer of toothpaste to the headlights, rub in a circular motion and soon they'll be looking like they just rolled off the showroom floor.

DID YOU KNOW...

Unlike most real estate agents, I *DON'T* spend my time pestering people with phone calls or bothersome interruptions to find good clients. Instead, I dedicate 110% of my time and energies to providing such outstanding service, people naturally think of me when a friend or family member needs help buying or selling a home. THANKS for your referrals! 602-999-1468

See All Carriage Manor Listings on My Website at www.SharonLiuzzo.com

Word of the Month...

Studies have shown your income and wealth are directly related to the size and depth of your vocabulary. Here is this month's word, so you can impress your friends (and maybe even fatten your wallet!)

fortnight (four-nite) noun

Meaning: 14 days, or two weeks

Sample Sentence: She will spend a fortnight decorating her new home.

The Story Behind Leap Year

Our next Leap Year isn't until 2028, but have you ever wondered why we have Leap Years in the first place? To keep our calendars on track. As it happens, it takes the Earth 365.25 days to fully rotate around the sun. Recognizing this, Julius Caesar introduced a solar calendar in 45 B.C.E. that adds a day to February every four years.

Super Bowl Stats

A few stats to share at your Super Bowl LIX party.

- The first Super Bowl was played January 15, 1967. The Green Bay Packers beat the Kansas City Chiefs.
- The lowest scoring Super Bowl was in 2019 – the New England Patriots beat the Los Angeles Rams 13-3.
- About 1.25 billion chicken wings are eaten on game day.
- Carol Channing was the first singer to perform at a Super Bowl Halftime Show in 1970.
- The very first Super Bowl ticket cost a whopping \$12.

Quotes To Live By...

"History has shown us that courage can be contagious, and hope can take on a life of its own."

– Michelle Obama, former First Lady

"The best way to predict the future is to create it."

– Peter Drucker,
management consultant

"He who is not courageous enough to take risks will accomplish nothing in life."

–Muhammad Ali, professional boxer

When To Buy Travel Insurance

Planning a trip is exciting – deciding where to go, for how long, and with whom. We never want to think anything will come between us and our dream trip, but things do happen, and a lot of time they're beyond our control. When booking travel, especially airfare or cruises, we're usually asked at checkout whether or not we want to add travel insurance to our trips.

Some reasons to consider the additional cost of travel insurance, which averages between 4 and 10% of the overall price of the trip, include:

- International travel where your health insurance is not valid.
- You're taking multiple flights or traveling to several destinations and delays or missed connections are a possibility.
- You've committed to pre-paid, non-refundable expenses.

Generally, travel insurance policies cover trip cancellation, delay, or interruption; delayed or lost baggage; and medical expenses and emergency evacuation. Many travel insurance agencies offer different levels of coverage at different rates, so travelers can find the policy that suits them best.

As far as travel insurance companies, three to consider are Allianz Travel Insurance (www.allianztravelinsurance.com), which offers single trip and annual plans; American Express Travel Insurance (www.americanexpress.com/en-us/insurance/travel), which is available to non-cardholders; and SquareMouth Travel Insurance (www.squaremouth.com), an aggregator that gathers quotes from multiple agencies. Whichever company you're considering, if you have questions about a policy the best course of action is to call and ask.

Before purchasing travel insurance, check the credit card you're using to see if the insurance is already covered. Travel credit cards like those offered by American Express, Capitol One and Chase often include travel insurance benefits that may be sufficient for your trip. Call the number on the back and ask if you aren't certain.

Thank You! Thank You!

Thanks to all of my clients and friends who support my practice and graciously referred me to your friends and neighbors. Rather than pester people with unwanted calls and visits, I build my business based on the positive comments and referrals from people just like you. I couldn't do it without you!

Roger & Janice McCurley, Shane Korman, Steve & Coral Murphy, Susan Lamont, Lou Fohn, JoAnn Donnelly, Paul & Nancy Taylor, John & Ann Anderson, John Schumacher & Debbie Tieri, Lynn Scriven, Allen Sobry, Diana & Larry Veigel, John & Carol Leith, Helen Doering, Jim & Margie Milne, Carson & Marilyn Aasen, Joe Keyzer, Ron & Connie Blair, and more!

Brain Teaser...

What is special about these words: job, polish, herb?

(See page 4 for the answer.)

What's My Home Worth?

If you want to know your home's current value, I will gladly conduct a **Maximum Value Home Audit**. Request this "no charge" in-depth home value analysis by calling me at: **602-999-1468**.

Have a Laugh

When is the best day to wear a tutu?

February second...2/2

Keep Or Toss?

Food expiration dates can be a bit confusing. Do you really need to throw food out after the expiration date? Let's take a look at a handful of kitchen staples.

- Ground cinnamon: Keep 3 to 4 years after date of purchase.
- Milk: Toss after use-by date.
- Dry pasta: Keep stored in pantry 2 years after date of purchase, 1 year after opening.
- Eggs: Keep refrigerated 3 to 5 weeks after date of purchase.
- Ketchup: Keep 1 year in pantry from date of purchase, 6 months refrigerated after opening.
- Pasta sauce: Toss after use-by date.

Greeting Card Websites

These websites make it easy to create your own greeting cards. They can save you money, too.

www.canva.com – Create and print greeting cards with a free account.

www.greetingsisland.com/cards – Personalize birthday, get well, sympathy cards and more; print at home and send.

www.snapfish.com/cards – Design cards using your own photos to make them extra special.

Psoriasis Not Improving? What To Ask Your Doctor

According to the National Psoriasis Foundation, more than 8 million adults in the U.S. have psoriasis, an immune-mediated disease that causes inflammation. While the cause of psoriasis is unknown, doctors and scientists do know that triggers (which vary by person) can include stress, illness, weather and skin injuries like sunburn, bug bites and scratches.

Psoriasis treatments include topical creams, light therapy and oral medicines. If your psoriasis isn't improving with treatment, consider making some lifestyle changes. Omitting alcohol, nightshade vegetables like tomatoes and eggplant, dairy and gluten from your diet may help, as well as reducing stress through exercise, yoga, or spending time with a pet.

Still struggling with your psoriasis? It may be time to talk with your doctor about finding a new plan that will work best for you. Questions you may want to ask include:

- How long should I give my treatment to work?
- What are the benefits and risks of trying another treatment?
- What are my triggers?
- What lifestyle changes should I try?

Would You Like To Know How Much Your Neighbor's Home Listed Or Sold For?

Maybe you're just curious. Or maybe you want to know how much your home is worth. Either way, I can help...with no "sales pitches" or run-arounds. Call me at **602-999-1468** and I'll give you all the facts

Avoid These Small Space Decorating Mistakes

Decorating a small space in your home can present some challenges, but it doesn't have to be that way. Here, mistakes to avoid and what to do instead.

- **Less Is More:** Rather than filling the space with too much furniture, choose a few key pieces that you really like. And if they're multifunctional, like an ottoman with storage or built-in shelves, even better.
- **Size Matters:** When it comes to the furniture in the room, choosing pieces that are too big can throw off the balance, while going too small can make it feel uncomfortable. Find the right fit by measuring the space you have to work with before you buy.
- **Lighten Up:** In lieu of heavy window coverings, opt instead for sheers or simple shutters or blinds to let the light in and brighten the room. If hanging curtains, go high to draw the eye up, opening the room even more.
- **Lighten Up, Again:** Darker colored walls will make a room appear smaller, while lighter colors will open it up.

Thanks For Thinking of Me!

Did you know I can help you or any of your friends or family save time and money when buying or selling a home? Thanks for keeping me in mind with your referrals...and spreading the word about my services.

Brain Teaser Answer:

They are pronounced differently when their first letters are capitalized.

The Easy Way To Clean Your Blinds

When it comes to cleaning the house, everything is pretty straightforward – vacuum, sweep and mop the floors; dust the furniture; scrub the bathroom.

When it comes to blinds, however, it's not that easy...until now. Use these tips to clean your blinds, without having to take them down.

- Close the blinds.
- Using an upholstery attachment, vacuum your blinds from top to bottom.
- Flip the blinds and re-vacuum.
- If the blinds are a bit dustier than expected, dampen a microfiber cloth with warm water and wipe them down.
- Be sure to sweep any fallen dust particles when finished.

THANK YOU for reading my Service For Life![®] personal newsletter. I wanted to produce a newsletter that has great content and is fun and valuable to you. Your constructive feedback is always welcome.

AND...whether you're thinking of buying, selling or financing real estate, or just want to stop by and say "Hi," I'd love to hear from you...

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Disclaimer: The information contained in this letter is intended for informational purposes. It should not substitute as legal, accounting, investment, medical or other professional services advice. Always seek a competent professional for answers to your specific questions. This letter is not intended to solicit real estate properties currently for sale.

"Who Else Wants To Win A \$50.00 Visa Gift Card?"

Guess who won last month's Trivia Question? I'm pleased to announce the lucky winner of last month's quiz. And the winner is ...drum roll please: Dan & Val Westra, MI/AZ.

A teenage scientist accidentally created what while working on a formula for a new medicine?

- a) mouthwash b) synthetic dye c) artificial sweetener d) superglue

The answer is b) synthetic dye. In 1856, while attempting to make an artificial version of an anti-malarial drug, William Perkin created the first dye not made from a natural material: mauveine. The residue of his experiments left a purple-ish stain that soon became an enormous hit with the fashion world.

When were the conversation hearts associated with Valentine's Day Invented?

- a) 1847 b) 1944 c) 1975 d) 1798

**Call Me At 602-999-1468 OR Email Me At SharonLiuzzo@aol.com
And You Could Be One Of My Next Winners!**

Real Estate Corner...

VACANT LOTS:

PARK MODELS:

#10 - \$124,900.00 – **Reduced** 2000 Park Model-Newer Wood Laminate Floor, Faces N, Furnished
#761 - \$163,900.00 – 2016, Steps to Clubhouse, Large Deck, Great Views, Hard Floors, Hardy-Board
#448 - \$145,900 – **SOLD!** Newer Dual Panes, Hardy Board Siding, Hard Floors, Tile Deck!
860 - \$129,900 – **New Listing/Sale Pending!** Tile Deck, Vinyl plank flooring, Newer SS Appliances, Furnished

PARK MODELS WITH AZ ROOMS:

#348 – \$152,900 – **Great Value!** Nice Deck, Open kitchen, Newer HVAC and Roof, ½ Bath
#776 - \$269,900 – **Reduced/Beautiful!** Great Location, Front Kitchen, Hard Floors, 1.75 Baths
#911 - \$233,000 – **Corner Lot!** Beautifully Updated, Large eat-in Kitchen, Extra Bonus Room
#822 - \$239,000 – **Hardy-Board!** Big Front Kitchen, 1.75 Baths, Casita, Bonus Room, Deck!
#232 - \$214,900 – **New Listing!** Front Kitchen, Open Floor Plan, 1.5 Baths, Newer HVAC!
#175 - \$284,500 – **New Listing!** 2016 Modular, 1.75 Baths, Awesome Kitchen, Mt View, Furnished!
#425 - \$253,000 – **New Listing!** 2012, AZRM with ¾ Bath, Laundry Rm, Front Kitchen, Furnished!
#149 - \$149,900 – **New Listing!** Newer Roof, Nice Deck, Extra ½ Bath, Inside Laundry!
#677 - \$189,900 – **New Listing!** New HVAC, Newer Roof, Coated Drive, New Vinyl Flooring!
#814 - \$212,000 – **New Listing!** Open Floor Plan, Front Kitchen, 1.75 Baths, Inside Laundry!
#400 - \$202,000 – **New Listing/Pending!** Front Kitchen, Open Floor Plan, 1.75 Baths, Mt. View!

HERE IS WHAT SOLD IN THE NEIGHBORHOOD SINCE MY LAST NEWSLETTER:

1/31 #407 \$126,000



See All Carriage Manor Listings on My Website at www.SharonLiuzzo.com