



Sharon Liuzzo, Associate Broker
 HomeSmart Northeast Mesa
 2913 N. Power Rd. #101
 Mesa, AZ 85215
 602-999-1468



January 2022
 Volume 11 Issue 1

Inside This Issue...

How To Avoid Getting Flagged When Flying...Page 1

Job-Hunting With Social Media...Page 2

10 Multipurpose Garage Ideas ...Page 2

5 Ways To Ditch Anger...Page 3

Answer This Trivia Question and You Could Win a \$25.00 Visa Gift Card...Page 4

Real Estate Corner...Page 4



Sharon Liuzzo's... "Who Ya Gonna Call?"

Service For Life!®

"Insider Tips For Healthy, Wealthy & Happy Living..."

Things That Might Get You Flagged At The Airport

Flying can be stressful, especially when you have to jump through a number of security hoops while trying to get to your flight on time. Even if you do abide by all the security guidelines, there is still a risk you will be flagged for extra-special screening (and delays). Here are a few types of things to think about that security officers have been trained to watch out for—and you may not be aware of:

1. **Do not talk about weapons.** Even if you are being friendly with a TSA officer, they will be suspicious if you discuss firearms and the like. Don't.
2. **Be aware of all liquids.** You may have removed all visible liquids like toiletries, but in some countries (the UK, for example) they classify an asthma inhaler as a liquid even though it is in a tiny aerosol container. If unsure, put it with other liquids.
3. **Don't try to outsmart the system.** You may think that there is no logical reason to take out your laptop or camera, but if TSA agents see you are trying to game the system you will likely suffer the consequences, which can be pretty serious and could even include jail time.
4. **Avoid packing coffee.** Coffee has been used to smuggle other items as its aroma can mask strong-smelling substances like marijuana. It's best to avoid bringing back a bag of your favorite coffee from vacation.
5. **Don't change places in line.** Once you've stepped in line for the security checkpoint, don't change lanes unless asked to do so by a TSA agent. Otherwise, they may find it suspicious that you're changing lines and think you're trying to avoid certain scanners and detection devices.
6. **Check your batteries.** Some toothbrushes contain lithium batteries that have been known to explode. Like certain cellphones, these types of batteries are prohibited in the cabin.

It's best to expect that TSA rules in every airport may vary, so do your research before your trip. Some ways to move faster through security or have priority boarding can include: flying business class, checking all of your items, and signing up for TSA PreCheck, a program that promises to speed up your check-in (tsa.gov/precheck).

PLEASE VISIT MY WEBSITE AT WWW.SHARONLIUZZO.COM. TO VIEW ALL THE CARRIAGE MANOR LISTINGS THAT ARE LISTED BY ALL AGENTS...JUST CLICK THE CARRIAGE MANOR RESORT TAB.

PLEASE CALL ME AT 602-999-1468

IF YOU WOULD LIKE TO BUY OR SELL! REMEMBER... MY GOAL IS TO MAKE YOU HAPPY AND I'M NEVER TOO BUSY FOR YOUR REFERRALS!

See All Carriage Manor Listings on My Website at www.SharonLiuzzo.com

Job Hunting & Social Media

When competition for jobs is steep, there are ways to get a leg up on other applicants by using social media in smart ways. LinkedIn (www.linkedin.com) is a great business networking platform that can help you make connections, Twitter (www.twitter.com) and Facebook (www.facebook.com) are great to keep up-to-date with industry news, and all are sites which allow you to find employment opportunities. Think of it as a virtual networking breakfast or lunch but from the comfort of your own home. For job searching, experts recommend:

- **Signing up for LinkedIn Premium.** Not only will it avoid leaving footprint marks of profiles you check (so profile owners can see you visited them), but it also shows that you mean business.
- **Utilizing the search function,** research the profiles of people who have the kind of role you are looking for (you can do this on LinkedIn and Facebook). Then look at their connections within the organization. This will give you a great insight into what that organization is looking for skills-wise, and how they like career information presented.
- **Sending connection requests** to and following industry peers, potential recruiters, and organizations that you're interested in working for. Follow up with a note asking if they have ten minutes to hop on a networking call, where you can sell your skills and experience to fill any potential vacancies.
- **Sharing industry news** on Twitter. As you grow your connections you'll be seen as someone who has a finger on the pulse in your industry.

Would You Like To Know How Much Your Neighbor's Home Listed Or Sold For?

Maybe you're just curious. Or maybe you want to know how much your home is worth. Either way, I can help...with no "sales pitches" or run-arounds. Call me at **602-999-1468** and I'll give you all the facts.

Create A Multipurpose Garage

A garage may seem like the space to dump miscellaneous items, tools, and garbage/recycling. "It's not cluttering up the house, so why does it matter?!" you might think to yourself. Here's the thing, though: you could be losing an opportunity to use it for storage *and* a new functional space. Some good ways to make it a dual-purpose room include:

- **Install an attic lift** to gain additional storage for items you only use one season a year, like camping stuff.
- **Store bikes on hanging racks** that are flush with the wall.
- **Consider installing a livable floor coating,** like epoxy or polished concrete. Then you could portion off a part of the garage to use as a media room, den, or creative space.
- **Speak to your electrician about adding outlets and lighting** so that the space can be used at all times of day.
- **Add drywall and insulation** to keep the space warm in winter time and give it a more home-like feeling.
- **Use storage systems** like shelving racks and give each rack a job. For example, store similar items together like tools, which you can keep separate from gardening stuff, or use a rack for overflow storage for the kitchen.

Word of the Month...

Studies have shown your income and wealth are directly related to the size and depth of your vocabulary. Here is this month's word, so you can impress your friends (and maybe even fatten your wallet!)

Doxing (doc-zing) noun

Meaning: The act of publishing private information online with the goal of exposure

Sample Sentence: Mr. Smith was doxed by his students because they didn't like his grading methods.

Did You Know?

Do you recall the song Blue Suede Shoes that Elvis famously sang? It sold over one million copies! Well, here's a fun fact: it wasn't written by Elvis. Musician Carl Perkins from Tennessee wrote the tune, and Johnny Cash reportedly gave him the idea.

6 Things To Pack To Make Your Flight More Enjoyable

- Noise cancelling headphones to provide a more peaceful flight
- Snacks, especially on long-haul flights
- Hand sanitizer to keep the germs away
- Podcasts: Download the latest episodes of your favorite podcast before getting on your flight
- Sneakers or slippers

Mom Joke

Did you hear about the fire in northeastern France at a cheese factory? When firefighters arrived, there was nothing left but de Brie!

Quotes To Live By...

"The way I see it, if you want the rainbow, you gotta put up with the rain."

—Dolly Parton, Singer

"It's the little details that are vital. Little things make big things happen.."

—John Wooden, Basketball Coach

"Gentleman, you can't fight in here. This is the war room."

—President Merkin Muffley (Peter Sellers), Dr Strangelove

See All Carriage Manor Listings on My Website at www.SharonLiuzzo.com

Brain Teaser...

Without it, I am dead. If I am not it, I am behind. What is it?

(See page 4 for the answer.)

Real Estate Question?

Maybe you want to know how much your home is worth. Or maybe you just need a recommendation for a handyman, carpet cleaner or plumber...

Either way, I love hearing from all of my good friends and clients. And I'm happy to help answer questions you might have about anything relating to real estate or home-ownership.

If you have a question, tip or idea, call me at **602-999-1468**. I'm here to help!

Social Media Guide

It's hard to keep up with all of the different social media platforms and what they do. Here's a quick reference:

-Facebook helps people connect with friends and family. Users interact through posts, groups, and making "friend" requests. Mostly used for personal reasons but can be used for business to engage customers.

-Twitter: think of it as a one-line way to make a statement. Can be used personally or professionally.

-LinkedIn is a great way to network with peers, make potential job connections, and keep up-to-date with industry news.

-TikTok is a personal 30-second fun video platform. To be used among friends, but also can contain a lot of helpful life tips and tricks.

Audiobook Websites

Listen to your news and books while multi-tasking! Also, check with your local library for FREE access to their audiobooks.

www.audible.com – Buy and download books straight to your phone or device. The most well-known audiobook app, with a monthly token system.

www.scribd.com – Cheaper than Audible, without a credit system, and unlimited magazines and news.

www.play.google.com – Search for audiobooks that don't require a monthly subscription.

Ditch Anger For Good

Anger can be a tricky emotion to handle: it's not particularly nice to witness or to feel. Experts say it's not always just the anger itself we should be concerned about, though. Often anger can be a warning sign that we might need to look a little deeper.

Anger might come from a sense that an injustice happened, someone has crossed a personal boundary, or an event has occurred in which a person felt threatened. Anger is often a response to something in life feeling not quite right, or unfair.

Left unattended, anger can manifest as resentment and unhelpful feelings toward a person or event, or even lead to depression and anxiety. Processed and acknowledged, though, anger can help us to identify personal boundaries and assert those with others. If you are having difficulty with anger, try these expert tips to better manage your feelings:

- **Strike while the iron is cold.** In other words, do not respond to someone when angry. You may say something you later regret.
- **Find a way for the body to release the stress hormones associated with anger.** Go for a walk, head to the gym, or go for a swim. Get your body moving.
- **Ask for a timeout.** If you're feeling anger in a heated discussion with a loved one it's perfectly OK to ask for a timeout. You can park the topic and circle back to it once you both have calmed down and have a different perspective.
- **Meditate.** This may sound like the last thing you'd want to do when you're angry, but meditation can actually help deescalate the stress your body is feeling and provide a sense of calm and relaxation. That's just what the body needs when experiencing anger.

Please Welcome New Clients And Good Friends Into Our Real Estate Family...

I want to share a little secret with you. I don't spend my time cold calling or pestering people for business. Instead, I focus 110% of my efforts on giving such outstanding service that people naturally think of me when a friend, neighbor or family member needs a caring and competent REALTOR®.

I would like to take a moment to acknowledge and thank a few of the special people in my life who've helped build my business with their enduring support and referrals. I couldn't do it without you! THANK YOU!

Ronn & Joannie Mayer, Brit & Carol Smith, Larry & Bonnie Swedal, Marie Bader, Lanette & Kyle Parker, David & Raquel Moller, Merwin & Carol Works, Allen & Jyl Weeks, Harvey & Lynn Ginther, Deb & Robert Dunn, Robert Ridgley, Kay Neumann, Jeanie Ridgley, Jack Johnston, Bobbi Brown, Dorothy Stoyer, Linda Haderli, Tracy Hatton, Erika Hanson, Joyce Wooten, Ray & Marjorie Kutcher, Ralph & Carol Reausaw, Bob & Wendy Bignell, Ron & Kat Howard, Roland & Sharon Montague, and many more!

Thanks For Thinking of Me!

Did you know I can help you or any of your friends or family save time and money when buying or selling a home? Thanks for keeping me in mind with your referrals...and spreading the word about my services.

Brain Teaser Answer:

A head!

5 Ways To Boost Your Winter Mood

Winter, especially January, can be a tough time of year mentally. Here are 5 ways to naturally boost your mood:

1. Go for a walk outside
2. Pet your dog or cat (or visit a pet shop)
3. Take a warm bath
4. Workout for 20 minutes and raise your heart rate.
5. Make social plans and get out of the house!

Did You Know...?

You can use willow bark to relieve pain, instead of aspirin? It contains salicyl which converts to salicylic acid – a precursor and metabolite of aspirin – that works with other plant compounds to effectively relieve pain! Find it at local drugstores.

THANK YOU for reading my Service For Life[®] personal newsletter. I wanted to produce a newsletter that has great content and is fun and valuable to you. Your constructive feedback is always welcome.

AND...whether you're thinking of buying, selling or financing real estate, or just want to stop by and say "Hi," I'd love to hear from you...

Sharon Liuzzo, Associate Broker

HomeSmart

602-999-1468



SharonLiuzzo@aol.com

SellnBuy55@gmail.com

www.SharonLiuzzo.com

Disclaimer: The information contained in this letter is intended for informational purposes. It should not substitute as legal, accounting, investment, medical or other professional services advice. Always seek a competent professional for answers to your specific questions. This letter is not intended to solicit real estate properties currently for sale.

“Who Else Wants To Win A \$25.00 Visa Gift Card?”

Guess who won last month's Trivia Question? I'm pleased to announce the lucky winner of last month's quiz. And the winner is ...drum roll please: Cheryl Gillett, Mesa/MB.

In 1884, a Canadian chemist patented a good that has become a staple in many U.S. kitchens. What was it?

- a) sliced bread b) potato chips c) peanut butter d) breakfast cereal

The answer is c) peanut butter. Marcellus Gilmore Edson, a chemist and pharmacist from Québec, created a peanut paste for people who were unable to chew solid food because of poor dental health. He patented it in the United States in 1884. So, let's move on to *this* month's trivia question.

What type of creature can jump 130 times its height?

- a) a flea b) a panther c) a horse d) a kangaroo

Call Me At 602-999-1468 OR Email Me At SharonLiuzzo@aol.com And You Could Be One Of My Next Winners!



Real Estate Corner...

VACANT LOTS:

#39 - \$110,000 – **Awesome Lot!** AZRM with Bath, for RV or New Park Model, Patio Paved, Murphy Bed.
#529 - \$79,900 – **SOLD!** AZ Room/Extra ½ Bath, Furnished, Murphy Bed, Awning, W/D

PARK MODELS:

#220 - \$99,900 – **New Listing/Sale Pendin!** Cute, Clean, Charming Park Model with awesome Shed, W/D!
#133 - \$89,900 – **SOLD!** Charming, Quiet Street, New Shingled Roof, Shed - W/D & Storage, Fruit Tree!

PARK MODELS WITH AZ ROOMS:

#181 - \$172,000 – **SOLD!** Great Location! 2 Baths, Large Eat-In Kitchen, Large Bedroom, Deck!
#682 - \$139,900 – **SOLD!** Tile Deck, Hardwood Floors, Dual Panes, Golf Cart!
#767 - \$230,000 – 2020 Modular, Great Location, 1.5 Baths, Bonus Room, Trex Deck, Vinyl Laminate!
#3 - \$198,000 – Huge Lot, Tons of Storage, Extra-Large Party Patio, Hard Floors, Dual Panes, HardyBoard
#440 - \$145,000 – **New Listing!** 2002 Park Model with Bonus Room, 1.5 Baths, Furnished, Large Deck!
#680 - \$139,900 – **New Listing!** Trex Deck, Hard Floors, Great Storage, Shed, Drawers, Furnished! Face S.
#778 - \$149,900 – **New Listing!** Great Location Close to Doggie Park, 1.5 Baths, Inside Laundry/Storage!
#219 - \$164,900 – **New Listing** 1997/2000 Nice Deck. Faces E, 1.75 Baths, Tile floors, Inside Laundry.

HERE IS WHAT SOLD IN THE NEIGHBORHOOD SINCE MY LAST NEWSLETTER:

Lot #529	12/1	\$ 75,000	Lot #397	12/1	\$ 75,500	Lot #682	12/2	\$137,900
Lot #133	12/6	\$ 90,000	Lot #285	12/8	\$110,000	Lot #905	12/8	\$210,000
Lot #125	12/10	\$235,000	Lot #46	12/10	\$220,000	Lot #181	12/15	\$170,000
Lot #84	12/21	\$105,000	Lot #674	12/23	\$106,000	Lot #288	12/29	\$115,000

Do you have a question you want answered related to real estate or home ownership? Feel free to call me at 602-999-1468. Perhaps I'll feature your question in my next issue!

Looking for a good place to store your stuff? Towne Storage is climate controlled and is just down the road by the 202

8749 E. Broadway Rd. Mesa, AZ 85208

480-257-1683

www.townestorage.com

See All Carriage Manor Listings on My Website at www.SharonLiuzzo.com