

Julie Elliott, Ken Elliott & Morgan Tweet Co-Founders of IND HEMP

# Meet the most inspired industrial hemp team in the United States.

- Industrial hemp Food, Feed and Fiber
- Committed to building a stable supply chain using American grown hemp seeds and fiber
- Privately-owned, family-run and mission-driven
- Environmentally- and American farm-focused

IND HEMP can stand behind every material we produce because we personally know the people and farm that grows our hemp—and are proud to feature these trusted grower partners here.

After all, for each positive manufacturing and industrial innovation we achieve, it's these rural families who make it all possible.





#### Our mission:

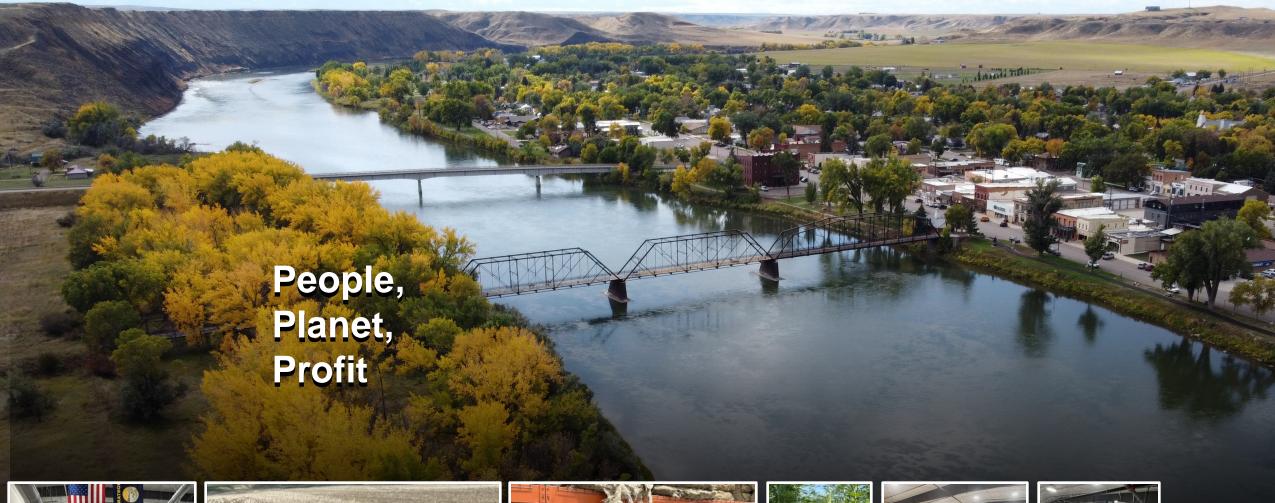
IND HEMP provides innovative agricultural products and services. We connect American farmers with the pioneers and businesses that see hemp as a way to bring real and lasting change to our communities and planet.

#### Our vision:

...to create value in the hemp industry supply chain as a profitable and sustainable company while encouraging personal relationships with all whom we interact.

Developed to help farming communities, IND HEMP focuses on relationships with their employees, farmers, and customers while maintaining an environmentally conscious company grounded in integrity and hard work.





















Spring 2024:

#### IND HEMP Products:

Our hemp products fit perfectly within multiple industry and manufacturing supply chains. Additionally, our team can also value-add a custom solution for your process or end use.



#### **Hemp Seed Foods**

Natural and Certified Organic hemp seed from our farmers is cleaned and processed into hemp hearts, hemp seed oil, hemp protein and hemp flour ingredients.



#### Hemp Feed

Hemp grain is a perfect nutrient-rich source for healthy animals, and IND HEMP offers a variety of ingredients and co products for pet and livestock feed and formulation.



#### **Hemp Fiber**

Hemp straw is cleaned and separated through the decortication process. The long fiber on the outside of the stalk is the bast fiber and the woody inner core is the hurd.



### Primary Processing (1st tier)



Material Supply
Decortication, Milling, Classifying, Packaging





Processing raw agricultural goods into value added ag products



#### **IND HEMP Brands:**





#### All Walks™

All Walks<sup>™</sup> hemp bedding was created as an environmentally responsible option for animal care.

**Target:** responsible pet owners in search of sustainable solutions





#### **Hemptana**<sup>™</sup>

The Hemptana™ line of hemp products developed for ranch and farm animal nutrition & care.

**Target:** ranch and farm operations; equestrian, livestock, small animals, and pets



#### **White Label**

Our 100% natural hemp oilseed and fiber products are available for branded and private label opportunities.

Target: Pet Store, Farm and Ranch Store private label and control brand pathways



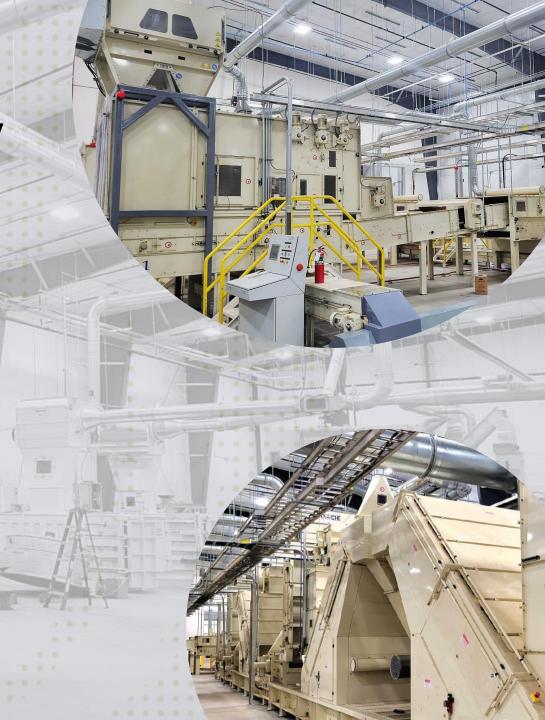
#### State of the Art Hemp Grain Processing Facility

- FDA approved facility designed to clean, press, dehull and package hemp seed products.
- Capacity to process +10,000 lbs/hr
- Ability to process both organic and conventional produced crops, with dedicated storage to segregate between farmers and provide lot traceability for our customers.
- Certified SQF, Organic, Non-GMO, and Kosher

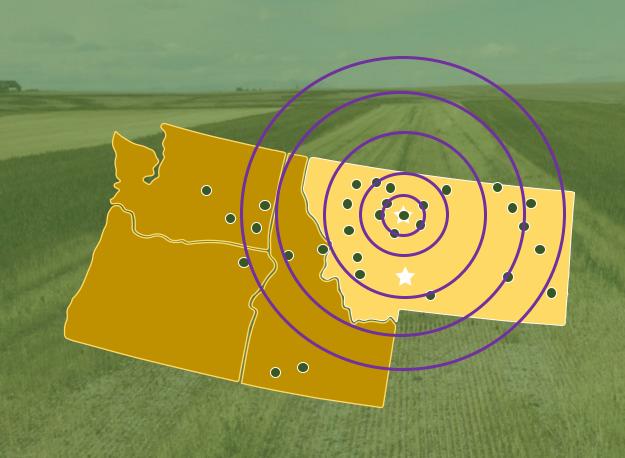


### State of the Art Hemp Fiber Processing Facility

- Purpose built to process hemp straw.
- Additional packaging and milling equipment to meet customer demands.
- Fully automated processing line = targeting 5 ton/hr input capacity and 95% output utilization
- Outputs include:
  - Bast fiber (2 grades)
  - Primary Hurd (1 grade)
  - Milled hurd (3 grades)
  - Short Fiber blend (mixture dust and short fiber)
  - Fine hurd blend (dust)







#### **Proximity Matters**

- Most critical for straw, grain is a bit more flexible
- Think about prevalence of grain elevators
- Regional market hotspot activity
- Cost and ease to market
- Partner Farms ★ IND HEMP offices





## Agronomy / Production and contracts

30,000 acres planted to date, ~50% organic

**Market** – IND HEMP contracts/manages production with 30+ family farms within a 400 mi. radius of our facilities.

✓ Farmers need a buyer

**Grower Support** – From seed source through harvest to storage and delivery, our full time Master Agronomist has boots in the soil on every farm.

√ Farmers need viable production models

**Seed Genetics** – US Licensee of X-59 'hemp nut' hemp grain superfood variety. Owner of IH Williams high yielding fiber variety (Chinese descendent).

√ Farmers need the right seeds at the right price







- Cutting 1<sup>st</sup> opportunity to improve processing and quality
- Raking/Tetting consistent retting/bleaching, key to processability and quality
- Baling maximize freight, maintain product quality



