GML Utility Services Coop Meeting Minutes November 21, 2024

The following individuals were in attendance:
Nick Lawler, Chair; Michael Cloutier; Kevin Snow; Barry Tupper; Scott Edwards;
Pat Laverty

Meeting called to order at 12:00 PM.

The Pledge of Allegiance was performed by all in attendance.

Approval of Agenda:

Kevin Snow motioned to approve the agenda. Michael Cloutier seconded the motion. Motioned carried 3-0.

Approval of Minutes

Kevin Snow motioned to approve the minutes. Michael Cloutier seconded the motion. Motioned carried 3-0.

Discussion: GML Operations at 944 Salem Street

Pat reported that the washers and dryers will be delivered today. The plumbing and wiring are complete for them. Von is not able to make a site visit until after the first of the year, so we will be receiving online training to get started. Pat said that he has gotten lots of interest in our glove testing services. The GML server is up and running. Software installation and data migration will begin soon. We are increasing the number of safety audit requests; most utilities want them done quarterly. Pat, Dave, and John will be going to Ludlow, VT to perform a full operational assessment for the utility. Pat and Scott will be submitting a bid for tree trimming in Rowley. It will be a two-year contract, with the option for a third year at time and materials. Scott will pick up a certified check this afternoon to include in the bid package. Groton just signed a Master Service Agreement. They want fleet repair service, glove testing and IT services. Pat is meeting with Princeton next Tuesday to discuss our offerings. Scott received the final agreement from Conor yesterday and it looks good. We will be using the GML contract for all our IT services.

Financials Update:

Scott provided a preliminary budget document for our tree trimming operations and our fleet management services. Each business unit is projected to have positive net income next year, but several variables will influence the actual results.

CEO Update:

Scott and Pat discussed scheduling of the two tree crews. Both crews have work for the next year, and we will adjust as necessary, especially if we are successful with our Rowley bid. Nick suggested that we have a daylong workshop for strategic planning and also a future joint meeting with our MLP Commissioners.

Next meeting will be on January 2, 2025, at 10:30 AM.

Kevin Snow made a motion to adjourn at 1:07 PM. Michael Cloutier seconded the motion. Motion Carried 3-0.

Respectfully submitted,

Michael Cloutier, Secretary