

GML Utility Services Coop  
Meeting Minutes  
August 15, 2024

The following individuals were in attendance:  
Nick Lawler, Chair; Michael Cloutier; Kevin Snow; Scott Edwards;  
Pat Lavery; Justin Connell

Meeting called to order at 10:41 AM.

**Michael Cloutier motioned to amend the agenda to include Approval of Minutes. Kevin Snow seconded the motion. Motioned carried 3-0.**

***Approval of Agenda:***

**Kevin Snow motioned to approve the agenda as amended. Michael Cloutier seconded the motion. Motioned carried 3-0.**

***Approval of Minutes:***

**Michael Cloutier motioned to approve the minutes of July 11 and July 16, 2024. Kevin Snow seconded the motion. Motion carried 3-0.**

***Discussion: GML Opening @ 944 Salem Street Facility***

Jonathan is working to get ready for customers. He painted the walls and replaced the floor in the front office. He is also working on creating a roster of all trucks at our MLPs. Pat will help set up a maintenance matrix for all vehicles. This system can be replicated for the Littleton shop. Scott signed the license agreement which will be expanded to include the additional space previously occupied by Daniels Electric. Scott will work on service rates and financial details for the shop. Pat is working on the equipment layout for rubber goods testing. The tester is due to be delivered in September and he will be procuring a washer and dryer. He is also working on a pricing sheet for testing.

***CEO Update:***

Scott presented updated financial statements. The Coop is producing positive net income for the year. Nick asked for more details going forward. He would like to see income and expenses broken out by business unit. This will help us understand what units are profitable, and which ones may need updated pricing. There was consensus to create such statements. Nick also inquired about a budget for the membership meeting. Scott presented one last year and he will have one ready for the membership meeting.

Scott also presented a new proposal from ETS which represents nominal net savings for GML members. This proposal is for three years and will hold pricing when ETS increases their general pricing structure for other customers. Scott will clarify the pricing as it relates to Hudson, and there was consensus to have Scott execute the agreement with ETS.

The tree crews are very busy. While there isn't an immediate need for another crew, it is apparent that we will need to consider expanding our tree trimming fleet at some point given the growth of this service. We had one of our interns give his notice. Pat will look for additional help as there is still work to be done. Katlyn is doing very well and will continue her employment. There is plenty of work for her in Holden as they are in the middle of a meter project. Scott will be getting heat rate pricing from BP and NextEra for MELD for 2025. The pricing will be for blocks that ENE sized for MELD and will not include a basis. Both Groveland and Middleton will need pricing for 2026 and beyond. Littleton has a need for 2028-2029. Scott will get pricing early next year and will look at the multiyear needs of each member. There has been some good progress with the Citizens battery projects for Groveland and Littleton. There is still some work to do on interconnection and the ESA still needs to be finished.

**Nick Lawler made a motion to adjourn at 11:43 AM. Kevin Snow seconded the motion. Motion Carried 3-0.**

Respectfully submitted,

Michael Cloutier, Secretary