# FEDMINE.US™
## A GovSpend Company

# FEDERAL SPENDING DATA
## MADE EASY

Win more business using integrated data intelligence

**Fedmine Value Proposition**

## The Fedmine Platform offers:

- Unlimited custom keyword and phrase searches

- Email alerts on the latest re-compete opportunities, showing task orders awarded to incumbents

- Enhanced agency, bureau, and contracting office profiles

- Full-featured company profiles

- Collaborative pipeline reports

- Subcontract awards linked to prime contracts at task-order level

- Competitive analysis by agency, bureau, contracting office, DoDAAC

- Sophisticated cloud-based data aggregation from 18 data sources, fully automated (no manual intervention), and dating back to 2004

Founded in 2004, Fedmine brings broad federal industry experience in developing its flagship business intelligence platform.

Fedmine offers real-time visibility into federal spending and other related business activities. Automated data aggregation results in massive acceleration of relevant information into the hands of users, and we are the only web application to successfully deliver integrated data sets with high accuracy to the federal marketplace.

Fedmine is an innovator in consolidating federal spending data and delivering information in a clear, concise, and easy-to-use manner. Fedmine Founder, Ashok Mehan has more than 35 years of experience and started three federal government contracting firms. He is well-known for his deep understanding of the key federal data sets required for decision-making. In July 21 Fedmine joined forces with GovSpend, a leader in the SLED market.

Our clients include federal agencies, prime contractors, and service providers.

With Fedmine, you are guaranteed support from a dedicated team of analysts and researchers, each experienced in the federal sector and positioned to help you succeed.

Our new chat feature makes it easy for anyone to get in touch with us in mere seconds. Visit our website and give it a try!

> "We use a lot of business intelligence tools, and Fedmine is one of them. I find myself getting things done with almost no time or effort when I use Fedmine. The data is accurate, comprehensive and above all trustworthy. We have saved thousands of dollars and won millions thanks to Fedmine."
>
> *Dan Jonas, Business Development Manager, HeiTech Services, Inc.*

# Our Business

The core business of Fedmine is modeled as a Software as a Service (SAAS) product.

Our platform leverages the power of the Internet for aggregating data from disparate but authoritative federal government sources. Today, Fedmine is in wide use many organizations, built exclusively focused on providing the actionable intelligence federal agencies and prime contractors need to successfully conduct business with each other.

All data in the Fedmine platform comes from the federal government. This ensures the highest levels of integrity and quality, and allows us to enrich the platform with pertinent information to create more meaningful reports for a wide variety of users.

One of the many benefits of using our system is that it brings together many federal data sets under one seamlessly integrated application for quick analysis and decision-making. Some of the highlights include:

- 19 years of comparative federal contract awards data received daily from FPDS-NG 19 years past, present, and new federal solicitations and related budget documents 19 years of RFPs, going as far back as 2001 from fbo.gov
- 17 years of grants opportunities data from Grants.gov with full CFDA texts
- 17 years of grants awards data from FAADS (Federal Award Assistance Data System)
- 17 years budget data from the Executive Office of the President
- 12 years IT spending tables from Exhibit 53, from OMB
- 17 years of GSA Schedule transactions from FPDS-NG matched to actual schedule types Over 1.3 million company contacts with email addresses updated daily, and over 140,000 government contracting and acquisition contacts with email addresses

Contractor profiles are sophisticated with detailed information on all contracts, including IDV, Non-IDV, and GSA schedule contract actions; contracting office; place of performance; NAICS or PSC code; state or county; CBSA area; congressional district; and many other hard-to-obtain data elements that are essential if you want to maximize your business with the federal government.

Fedmine was the first SaaS product in the federal sector when it went live back in 2007. Since then, it has maintained a stellar reputation and proven track record with all its clients. We use the Amazon hosting environment architected for multi-zone replicated instances across the globe. This is currently one of the most modern architectures available for data extraction on the Internet today. It enables the management of large amounts of structured and unstructured data with increased speed and power.

# Our Data Sources

| # | Data Source | Automated Aggregation | Update Frequency | Key Feature of Data Source |
|---|---|---|---|---|
| 1 | FPDS-NG Data (04 to current FY YTD as of the previous night) | ✓ | Daily | Daily XML Web Service from the Federal Procurement Data System-NG for all IDV and Non IDV Contract Awards |
| 2 | Opportunities from sam.gov | ✓ | Twice Daily | Daily Federal Opportunities, going back to FY 2001 |
| 3 | GRANTS.GOV | ✓ | Daily | Daily Grants.gov, going back to FY 2001 |
| 4 | Veterans Affairs VIP | ✓ | Daily | VIP database including verifications, non- verifications, non-renewed, and cancelled |
| 5 | General Accounting Office (GAO) Bid Protests | ✓ | Daily | GAO Protests Filed, Decisions Rendered, tied to FPDS-NG |
| 6 | General Services Administration (GSA) | ✓ | Weekly | GSA Schedules by SIN and Type integrated with FPDS-NG |
| 7 | Subcontract Datasets from USASpending | ✓ | Fortnight | Data on Sub Contracts, by Prime, Sub, and Agency, including Place of Performance, NAICS Code. Includes Officer Salary |
| 8 | Contract Award Labor Category Tool | ✓ | Monthly | Hourly rates on multiple GSA & VA services contracts for labor categories |
| 9 | FAPIIS (Federal Awardee Performance Integrity Information Systems) | ✓ | Monthly | All fields aggregated and automatically connected to each contractor profile |
| 10 | Dynamic Small Business System (DSBS by SBA) | ✓ | Monthly | Federal Dynamic Small Business Contractors Database maintained by the SBA |
| 11 | Entity information from SAM (System for Award Management) | ✓ | Monthly | SAM (formerly CCR), Vendor Records, Some FOIA RECORDS, EPLS, ORCA and FAPIS |
| 12 | Federal Award Assistance Data | ✓ | Monthly | Grant Awards Data by CFDA, State, County, Zip, MSA, CBSA, and PoP |
| 13 | SBA Mentor-Protege | ✓ | Monthly | Listing of the SBA approved Mentor Protege Agreements |
| 14 | IT Spend from USA Spending | ✓ | Annual | IT Spending data integrated with Exhibit 53 & 300 |
| 15 | Office of Management & Budget (OMB) | ✓ | Annual | Budgetary information from the Office of Management & Budgets, including Exhibits 53 and 300s |
| 16 | Small Business Administration (SBA) | 🕐 | Scheduled | Data on Size Standards, SBA District Offices, and Socioeconomic programs |
| 17 | PTAC (Procurement Technical Assistance) | 🕐 | Scheduled | Full contact information of all State Directors and staff |
| 18 | Census Bureau | 🕐 | Scheduled | Tabulations of Census Tracts, County, State and FIPS Codes |

# Our Reporting Suites & Search Templates

**SUPER SEARCH™:** Searches all records within 18 distinct federal databases in less than 3 seconds. Returns a Super Dashboard by data source for further drill down

**CONTRACT SEARCH™:** Powerful search engine that allows a user to search for contracts awarded in a fiscal year or date range. Filters include keyword, agency or bureau, contract action type, socioeconomic status, and more

**PRIME CONTRACT & TASK ORDER ANALYSIS Visor™:** One-click access to entire contract history with task order summary analysis, base and all options value, number of actions, number of subcontractors, total dollars subcontracted by subcontractor, ultimate completion date, and actions by task order and for the contract

**When information matters most, you need...**

- Early access to the best available information.
- Curated from the most accurate data in the industry.
- From the most reliable and trusted source. No Exceptions.

**INDUSTRYVisor™:** All individual industry sector tracking Ẅ PSC and NAICS codes with analysis of 7 categories with graphs and trends within each (5,000+)

**GWACVisor™:** GWAC Center Ẅ Governmentwide acquisition vehicle and IDIQ tracking by individual task order. Task order alerts with details of subcontractors

**GSAVisor™:** One-click reporting center for contract actions on GSA schedules across years. Ability to see contract actions by schedule type and spending across agencies

**SUBCONTRACT DATAVisor™:** Fully featured subcontracting data from ESRS, auto-connected to FPDS-NG prime contracts identifying reported subs on prime contracts

**LARGE PRIMEVisor™:** Top large contractors nesting under parent companies for each individually reported subsidiary, cage code, PSC, NAICS, DoDAAC

**AGENCYVisor™:** Departmental reports Ẅ DoD, SBA, VA, EDU, etc. Ongoing customizations with agency collaboration; incumbent's listings integrated with data from FPDS, GAO, FBO, (FedBizOpps), GSA, DoD, EPLS, PPIRS, and more

**FBOAnalyst™:** Analyze the history of FBO opportunities by NAICS code, place of performance, agency, incumbents, cage code, DUNS, DODAAC, and other key criteria

**PIPELINEVisor™:** Create your pipeline of possible opportunities based on expiring contracts and RFPs. Create notes, share your pipeline, download into formatted spreadsheet with additional features

**GSA Labor Rates:** Easy to use Labor Rates Tool to search for GSA negotiated prices. Keyword enabled with links to GSA schedules and Prime Contractor Profile