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# MINUTES

**Dryades YMCA  
FINANCE ADVISORY COMMITTEE MEETING  
2220 Oretha Castle Haley Boulevard  
January 15, 2021  
11:00 A.M.**

**I. Call to Order**

Finance Board Chair Cedric Patin called the meeting to order

**II. Acknowledgement of a Quorum**

**Present**

MEETING ATTENDANCE	
Ed Shanklin	Yes
Alex Selico-Dunn	Yes
Cedric Patin	Yes

**Not Present**

THOSE NOT IN ATTENDANCE	
Carlos Hornbrook	
Gilbert Jackson	

**III. Certification of a Virtual Meeting**

**IV. Public Comment**

- ❖ Any person that desire to make a public comment on Agenda items may do so at this time.

Finance Advisory Committee Chair Cedric Patin, asked if there were any persons requesting Public Comment at this time, Douglas Evans, responded that there were none.

Douglas Evans, Mr. Chairman, I know you called a roll, but would you acknowledge a quorum please.

Cedric Patin, I acknowledge a quorum, thank you Mr. Evans, no Public Comment, none being heard, we'll move on.

**V. Dryades Consolidated Financial Statement – For the Periods Ending November 30, 2020 and December 30, 2020**

- ❖ **Review and Approve**

Chairman Patin asked Catrina Reed/Finance to deliver the Finance Reports, as follows:

DRYADES YMCA CONSOLIDATED STATEMENT OF ACTIVITY AS OF NOVEMBER 30, 2020

	Actual 2020 Mang. & Gen	Budget 2020 Manag. & Gen.	Actual 2020 Youth Develop.	Budget 2020 Youth Develop.	Actual 2020 Daycare	Budget 2020 Daycare	Actual 2020 Wellness	Budget 2020 Wellness
<b>Total Revenue</b>	494,745.35	-	191,537.21	-	466,392.84	-	129,624.40	-
<b>Total Expenses</b>	918,478.92	-	144,199.90	-	408,088.13	-	175,599.77	-
<b>Change In Net Assets</b>	(423,733.57)	-	47,337.31	-	58,304.71	-	(45,975.37)	-

DRYADES YMCA CONSOLIDATED STATEMENT OF ACTIVITY AS OF DECEMBER 31, 2020

	Actual 2020 Mang. & Gen	Budget 2020 Manag. & Gen.	Actual 2020 Youth Develop.	Budget 2020 Youth Develop.	Actual 2020 Daycare	Budget 2020 Daycare	Actual 2020 Wellness	Budget 2020 Wellness
<b>Total Revenue</b>	518,900.39	-	191,537.21	-	497,071.17	-	130,930.08	-
<b>Total Expenses</b>	953,013.17	-	151,452.16	-	435,978.05	-	190,426.58	-
<b>Change In Net Assets</b>	(434,112.78)	-	40,085.05	-	61,093.12	-	(59,496.50)	-

CATRINA REED, I have also sent these reports to the department so that will help them to kind of review how they're going to do for their 2021 budgets; and that completes the Consolidated reports for November and December.

√ - AI

ALEX SELICO-DUNN, I move that the Consolidated reports be accepted with all the additions and corrections as needed

ED SHANKLIN, I have some questions, Catrina, you received that check, are we going to list that Youth & Development check we received in January?

CATRINA REED, well I am waiting to get their final budge for 2021, but in a discussion with Ms. Tara she said that the \$50,000 that they got was split, the \$25,000 that they got from Walmart for the Food Program, these were the 2021 year; so when she's doing her budget I'm going to defer those revenues, even though they came in in 2020, it's going to be deferred revenue for 2021 and won't be disbursed until then. So once I do that it's really going to affect their yearend, they'll end in a deficit of about \$2,000, because right now they have that surplus of about \$40,000 but when I defer that \$50,000, that's going to put them at a negative at the end of the year, a little less than \$10,000.

ED SHANKLIN, okay, now what's going on with the Wellness Center?

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CATRINA REED, I know that Napoleon is still working on his budget document, but what I see in reconciling the bank statement the revenue dollars did go down some, in November and December; I don't know why that join a gym, so I don't know how that's going to play out for him going into 2021, especially with the new Covid restrictions up 25%.

ED SHANKLIN, okay

DOUGLAS EVANS, Ed every time there's a shift in levels from the city or the state, we see a shift in new activity, at one point we had a steady growth of new members coming in and some of the older ones that have dropped off 4-5 months ago coming back; but every time there's a shift we see a decline in the membership and of course in the payments, but that's one of the pieces that we're going to make some significant adjustments in from a personnel stand point, that's one of the things that we're looking to see how we do that, particularly around the pool and being in compliance in the lifeguard security stand point.

ED SHANKLIN, go it, okay

CEDRIC PATIN, Mr. Evans are these memberships yearly or month to month, how do they just drop off from when they originally signed up.

DOUGLAS EVANS, well it's a yearly membership but they pay it monthly either by bank draft or by credit card draft, all they have to do is go in and change that...

CEDRIC PATIN, isn't there something that discusses about pandemics and acts of God and all that kind of stuff, is there anything in the contract that addresses that?

DOUGLAS EVANS, not really, let me say that I think that our membership base and participation level, are that people have been quite committed to the organization even when we were closed our people did not cancel their memberships during that period, a lot of them reached out to us as they continued to draft their accounts in support of the organization, so it's a damn if you do, damn if you don't and in this environment...I mean you'd be hard pressed to hold somebody, I don't want to call it hostage, but I think that given the environment that we're in we have a committed group of individuals who are committed to fitness and wellness and they're staying with us and one of the things that we're looking at is the tracking of the new...there are quite a few new people coming in to the facility and signing up and that's really where the growth is as well as maintaining those individuals that are already on the books.

CEDRIC PATIN, my question was not about forcing people to stay on I just wanted the clarification on if the contract does, at all, discuss any of that, just for future purposes.

DOUGLAS EVANS, we will look at that again and see, I'm not aware that it's so hard pressed, if someone signed up it's an at will kind of piece, you're not signed up for a defined time period and very few people were paying the total membership for the year but they do it on a monthly basis and generally if people have problems they deal with Napoleon around that issue. We will look at that and see what those provisions are in that document.

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CEDRIC PATIN, and one other lil question, is there something in the document that discusses...say if we have a yearly cost instead of a monthly cost, we're giving them some kind of reduction, say if you pay 11½ months you get some sort of reduction of a certain amount, if they pay in advance...

DOUGLAS EVANS, we've ran some specials, we do that occasionally, but not during this pandemic, but we have done discounts occasionally to help boost the membership arena, so one of the things you have to be careful of when you do those discounts is...it also has an impact on your current membership as well because the person that's already a member can cancel their membership and come back in order to get the discount, but I understand what you're saying about the...

CEDRIC PATIN, no I'm not talking about a discount, I'm talking about a payment in full for the year rather than a discount for joining, it was just a question, an idea or a question, to see about something, not to have something that would have current members question but something that we could do for new members or any member that wanted to pay for the complete year if they would do it, if there would be a discount to encourage them to do that.

DOUGLAS EVANS, okay yes, I get your point, we'll elevate that up and have some more discussion with the committee and other about what that would look like, okay.

CEDRIC PATIN, yes alright.

DOUGLAS EVANS, yes I get your point.

CEDRIC PATIN, any other questions, comments?

ED SHANKLIN, that completes my comments

CEDRIC PATIN, I have a question now, Mr. Dunn asked when we asked for it to be accepted Mr. Dunn accepted for November 30 and December 31, so I want to make sure that that's on the record

ALL, aye

√ - AI

ALEX SELICO-DUNN, make the motion

ED SHANKLIN, and I will second that

CEDRIC PATIN, motion by Mr. Dunn and seconded by Mr. Shanklin, so moved

ALL, aye

CEDRIC PATIN, no opposition, motion carried

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## VI. Other Matters

ED SHANKLIN, question on Other Matters, are we working on PPP?

DOUGLAS EVANS, we've gotten some information and the procedures have not been promulgated and sent down to the bank about it from the SBA about but we are in communication with our bank about that, but they don't have anything specifically to share with us about that at this point, because they don't have the official guidelines yet.

ED SHANKLIN, right, right okay

CEDRIC PATIN, is there any update to be brought up on the audit?

DOUGLAS EVANS, Catrina, are you still there?

CATRINA REED, we are in the final stages, we were in the process of trying to get both of them done at the same time before the December 30<sup>th</sup> date, but the school had asked for a 90 day extension from the Legislative Auditor, even though we were trying to do them both at the same time; however, we should be through with Dryades by the end of the month and Charter will be finished before March 3<sup>rd</sup>.

CEDRIC PATIN, any updates on the damage claims to the building in Georgia or the instruments?

DOUGLAS EVANS, nothing on the building, I had a discussion with the brokers, as a matter a fact on yesterday about the instrument piece, we were working like hell, excuse the expression, to get the damn police report, which is a bigger holdup on the instrument stuff and we're working with the department to try to get that done, so that's the biggest holdup on that instrument piece.

CEDRIC PATIN, is there anything...I got a phone call the other day from an Alex Dickerson and I just wanted to...

DOUGLAS EVANS, who is Alex Dickerson

CEDRIC PATIN, Navitas Credit Corp

DOUGLAS EVANS, the who?

CEDRIC PATIN, Navitas Credit Corp with United Community Bank, let's just take it under advisement and look into it later.

DOUGLAS EVANS, okay, I'll come back to you on that one.

CEDRIC PATIN, okay, let's see any other questions or comments?

ED SHANKLIN, I have no more questions or comments

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DOUGLAS EVANS, just a point of personal privilege, Mr. Chairman, I want to thank the members of the committee and the board for your thought and prayers while I was recovering from a procedure that I had to go through, so I just wanted to put that out there and let you know that I appreciate your support and let you know that I'm recovering well and following instructions; I'm moving around quite well, he told me just don't lift anything over 10 lbs.

CEDRIC PATIN, we're glad to hear you're doing well and we appreciate your service

ED SHANKLIN, Doug what happened to the lady at the desk who got shot, with the boy

DOUGLAS EVANS, the lady at the desk?

ED SHANKLIN, who was on WWL last night, they said she worked at the Y

DOUGLAS EVANS, oh your talking about Ms. Larche's daughter...Ms. Larche was an excellent teacher in the school and her daughter at one time had done some work for us in the Wellness Center, but it was a horrible domestic situation the way she lost her life; but we're reaching out to her to see what, if anything we can do, because we valued her services to the organization and certainly we valued her daughter's services to the organization, it was just a horrible domestic situation and she had a big family, Ms. Larche has a big family, so as an organization we have to reach out to see how we can help, we know that there are some things that we can do, we just have to see how we do them and what that will take to do them.

CEDRIC PATIN, one thing can we please can we make sure that we keep her in our prayer and can we put it on the full board agenda that we recognize and see what the possibilities are or things we might be able to do

DOUGLAS EVANS, we'll most certainly do that, and just one other point, we know that this virus is on an uptake here in the city and I got my vaccine on last Saturday and go back for the second shot on the 30<sup>th</sup>, so if there is any way possible for you guys and young ladies to get signed up to get that vaccine you need to take every effort you can to get that done.

CEDRIC PATIN, and anyone who feels anything that doesn't seem right go get tested

DOUGLAS EVANS, yes absolutely

ED SHANKLIN, I received my vaccine and get my second one on Monday

CEDRIC PATIN, that means we've got two more guys on the committee...look they moved it down to 65 and I can't wait until they get down to 60 so I can go

DOUGLAS EVANS, one other question, Mr. Chairman, assuming that we can get a hard solid draft on the budget, we have a board meeting on the...

CEDRIC PATIN, the 19<sup>th</sup>

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DOUGLAS EVANS, assuming we can get something firmed up that we can get down to the members of the committee, is there a possibility that we could do a short meeting on Monday afternoon or something to be able to bring that to the board on Tuesday?

CEDRIC PATIN, I would invite it so we can try to get this out of the way

DOUGLAS EVANS, okay, we'll work towards that

ED SHANKLIN, I'm at home Monday

DOUGLAS EVANS, Monday is a holiday

CEDRIC PATIN, I tell you all what and I won't be there Tuesday, I'll get on a Zoom, if we can, I don't have a problem doing that

DOUGLAS EVANS, yes that's what we're talking about a Zoom yes

CEDRIC PATIN, yes, I'll try my best to do that no problem

DOUGLAS EVANS, so let's say we'll try to do it Tuesday morning

ED SHANKLIN, okay

CEDRIC PATIN, okay

DOUGLAS EVAN, alright, if we can get that done, I appreciate it thank you

CATRINA REED, and I just wanted to add, I did speak to Ms. Larche on Tuesday and she's doing good, considering the circumstances

CEDRIC PATIN, okay, any other questions/comments, can I get a motion and a second to adjourn?

## **VII. Meeting Adjournment**

ALEX SELICO-DUNN, excuse me, hello, I have...

CEDRIC PATIN, yes sir

ALEX SELICO-DUNN, I just want to make one quick comment, Doug you asked our prayers and before we sign off I would like to pray for you quickly, so that we all can be in agreement, if it would be allowed?

ED SHANKLIN, it's allowed, it's a prayer Mr. Alex

ALEX SELICO-DUNN, Dear Lord, Doug is ill, he admitted to it Lord, and we're asking you to touch him, we're asking you with the healing grace of Jesus Christ to make him well, you gave him life and you have the power to renew life, we put him in you kindly and loving hands Lord that no harm can come to him while in

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your care, whether on Earth or in Heaven, we believe in the power to heal the sick through faith, the tremendous healing force of God, the creator recreates, we hold him up to you Lord, we humbly ask that you would lay your hands on him and restore him even as you did for those whom we have read about in the bible, Jesus Christ is the same, yesterday, today and forever, dear Lord, give him new health and strength, this we humbly ask and earnestly request in the mighty name of Jesus, Amen.

ALL, Amen

CEDRIC PATIN, please put the young lady's name on the agenda for next week and put her in our prayers also as a board

DOUGLAS EVANS, we will do that

CEDRIC PATIN, okay

DOUGLAS EVANS, we will put it on the agenda as an item

CEDRIC PATIN, no further questions or comments

√ - AI

ALEX SELICO-DUNN, so moved

ED SHANKLIN, second

Motion to adjourn the meeting was made by Mr. Dunn and seconded by Mr. Shanklin, you guys have a good rest of the week and we'll see you next week.

ED SHANKLIN, see you next week, bye bye brothers

DOUGLAS EVANS, thank you

ALEX SELICO-DUNN, bye bye

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