RECCOMENDATIONS

Barry Gilway: CEO Citizens Property Insurance Co. (Ret.), 11/16/2023

Guy,

Having been in the trenches while litigation reform was at first visualized then past it is important to recognize the critical role you played in this process. You were the first to develop extensive analytics that clearly highlighted Florida's litigation problems. You then took a leading position in conducting extensive research that demonstrated exactly what was occurring and in offering solutions. I have always been so impressed with your analytical skills and the research you were able to conduct showing where our problems were and why they were occurring. The Florida market owes you a debt of gratitude for playing this leadership role. Many thanks.

From Former Florida State Senator, Jeff Brandes:

Jeff Brandes

8582 Laurel Drive Pinellas Park FL 33782 United States 727-408-0543 22brandes@gmail.com

November 7, 2022

Letter of recommendation

To whom it may concern

Guy Fraker worked on various research projects for approximately 36 months studying trends in Florida's challenging property and casualty insurance market. His knowledge of the Florida insurance market and insights contained in his various reports were deeply valued while I was in the Florida Senate.

We are appreciative of his research and wish him well in his future endeavors. Please let us if you have any questions.

Sincerely,

Jeff Brandes

<u>Bill Werther, Jr., Ph.D.</u>
<u>STRATEGIC ORGANIZATION ADVISOR TRATEGIC ORGANIZATION November 9, 2023,</u>
Bill worked with Guy

My strong endorsement of Mr. Fraker comes from our work redesigning the organizational structure of State Farm. As part of a task force of executives and outside consultants, Guy stood out as a key contributor, often providing critical operational insights combined with his ability meld the disparate viewpoints into sensible recommendations.

Add to his intellectual and interpersonal skills, varied job experiences in both a technical and managerial areas. It was these skills that brought him to the attention of the CEO, causing him to be appointed to the task force that redesigned State Farm. Being a quick learner with a superior intellect, Guy would be strong addition to any organizational effort, whether as a leader or advisor.

Brett Frankel People's Trust Insurance August 30, 2023,

I was introduced to Guy Fraker through Senator Brandes and the Florida Property & Casualty Association and his reporting on industry data helped change the landscape on the entire Florida homeowners insurance market

Mike ScrudatoMike Scrudato
July 10, 2020, Mike was Guy's client

I have been fortunate to work with Guy through a formal client relationship and then continue to learn from him for a relationship that has now spanned many years. He has a great ability of tracking emerging trends and tying them back to how they might create new opportunities.

Others can be found using this link to LinkedIn:

Subject: Help XPRIZE alumni teams like CarbonBuilt change the world

Date: November 22, 2024 at 10:04 PM

To: guycf4@gmail.com



View this email in browser

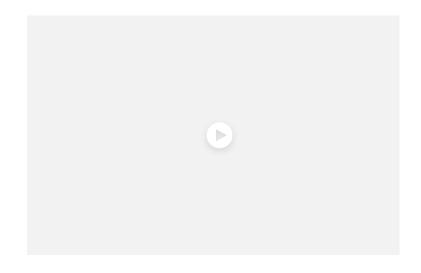


Guy,

We believe that bold thinking, innovation, and collaboration can overcome humanity's greatest challenges. XPRIZE's model works: incentivized prize competitions are proven to create impact and leverage philanthropic dollars.

For XPRIZE alumni team CarbonBuilt, the proof is in the...concrete.

As co-winner of the NRG COSIA Carbon XPRIZE competition to convert CO₂ emissions into usable products, CarbonBuilt produces ultra-low carbon concrete with a 50% smaller carbon footprint. Learn how XPRIZE pushed them to develop their technology, and why they think incentivized prize competitions can continue to change the world:



We believe great ideas can come from anywhere, but competing isn't the only way to make an impact.

Consider making a contribution to XPRIZE before the end of the year. Your support can empower innovators like CarbonBuilt to bring transformative ideas to life. With our year end matching opportunity, every dollar you give will be doubled, compounding your on-the-ground impact.



DEPARTMENT OF THE TREASURY WASHINGTON, D.C. 20220

February 8, 2008

Mr. Guy C. Fraker Director of Global Foresight Analysis State Farm Insurance Corporation 2736 Chattahoochee Circle Roswell, Ga. 30075.

Dear Mr. Fraker:

I want to thank you again for agreeing to speak on a panel at the Department of the Treasury's International Symposium on the U.S. Financial Services Sector Pandemic Flu Exercise of 2007. By all accounts, the guests left the symposium feeling far better informed about business continuity planning for an extraordinary event like a pandemic than when they arrived. We have already received positive feedback from organizations rethinking their own preparations based on ideas imparted on January 29th.

The frankness and insights of the panelists contributed substantially to the success of the symposium. The lively discussion amongst your colleagues on the "Lessons Learned" panel was particularly interesting because it had not been prepared as a series of slides. The candor of the discussion carried through to the end of the day and generated thoughtful questions from the audience. Your remarks reflecting the views of someone from the insurance industry added balance and considerable insight to the discussion.

It has been a pleasure to work with you, however briefly, during this symposium. I look forward to an opportunity to work together again on the important topic of financial sector resilience.

Sincerely.

Valerie A. Abend

Deputy Assistant Secretary

Critical Infrastructure Protection and

Compliance Policy