

Strategic Management & Innovation Executive

Distinguished history of fostering business growth through innovative solutions planning and implementation. Skilled in empowering and developing high-performance teams to discover, launch, and scale new products, services, markets, and industries. Adept at merging innovation strategies with astute business management practices and transforming plausible ideas into profitable realities. Excel at leveraging operational acumen across public and private sectors to cultivate high-performing teams and achieve significant business expansion. Instrumental in driving new market penetration, scaling innovative capabilities, and maximizing ROI generation. Track record of spearheading the development of financial predictive models to enhance the insurance landscape, reduce litigation loss, and fortify capital reserves against inflationary factors. Expert in designing curriculum for the financial services sector and setting new industry benchmarks for capability evaluation, such as conceptualizing innovation rating systems, methodologies, practices, and processes. Notable success as a Board Member and Vice President in driving effectiveness across high-impact advisory services across global tech hubs and leading public policy innovation initiatives.

Accomplishments

- Pioneered consumer-centric Florida insurance reforms 2020-2024 protecting property insurance availability, affordability, reliability, coverage adequacy incl: Multiple published studies, creation of predictive models, supplying legislative language, delivering public policy priorities.
- Pioneered insurance & reinsurance innovation scoring architecture to AM Best and other ratings agencies.
- Named by BizRate as #3 of the top 50 innovators in the global insurance industry
- Pioneered the development and deployment of insurance policies for Autonomous Vehicles, P2P Car Sharing, Ride Sharing, Home Sharing, ADAS deployment, including the creation of non-insurance revenue streams and embedded insurance among: non-insurers, 2 global reinsurers, 4 U.S. insurers, 1 Canadian global logistics company, 3 South African insurers, and 3 U.S. based ADAS providers.
- Pioneered scenario based systematic innovation methodologies and curriculum resulting in 22 articles and research published by industry leading media and/or news outlets as well as significant client achievements.
- Pioneered an investors approach to vetting start-up teams and ideas- incl a documented 78 of 100 achieving scaled success.

International Speaking Engagements

Samsung Mobility Webinar, Seoul

PICC Webinar, Beijing

Growth of Insurance in Western Africa: Lagos, (Facilitated 3-day workshop), Nigeria
Sponsored by AfricaRe 2018

Innovation & Growth, Yellowwoods Investment Corp, Johannesburg, South Africa

Indore India, Vishisht School of Management: International Conference- “Paradigm Shifts in Innovation Management”, Indore, India

Singapore, International Insurance Society: Global Insurance Forum- “360 Degrees of Disruption”, Singapore

Istanbul, Turkey, GELENEKSEL OTOMOTİV: Annual Automotive Industry Conference- “Opportunities Through Autonomy”, Istanbul, Turkey

Zurich, Switzerland, SwissRe Center for Global Dialogue: Driverless Vehicle Summit- “Closing Keynote- The Road Ahead”, Zurich, Switzerland

Insurtech North 2018- Gatineau, Quebec Program Emcee, Gatineau, Quebec

British Embassy 2017 International Collaboration to Innovation Invited by HMS General Counsel- US

US Speaking Engagements

The Insurance Advocacy Forum of Florida, Tampa, 2023

FINREP Florida 2023 (On YouTube)

Louisiana Insurance Commissioners Annual Meeting, 2021, 2022

IICF Midwest Regional Forum 2018

Florida OFR 2019

NAIC Insurance Summit 2018

A.M. Best Review and Preview, 2018, 2019

America's Claims Event (ACE): Will IOT Make Us Smarter

Keefe, Bruyette & Woods: Insurance Disruption Roundtable "Seeing Opportunity, Not Chaos"

Majesco: Convergence (2014-2016) "Harnessing Disruption For Growth" & "Industry Experts & Weatherman- Why Weatherman Are Right More Often"

CLM: Annual Conference "The Future Of Mobility"

CLC: Annual Conference "Autonomy- Cyber Risk

National Science Academy, TRB Annual Meeting: "Automation and Highways"

AUVSI: Driverless Car Summit "Managing Risk In-Vehicle Tech Development"

SwissRe Center For Global Dialogue: Driverless Vehicle "Closing Keynote- The Road Ahead"

MIT: Disrupting Mobility Summit “The Future Happens Faster Than We Think”

MunichRe: CEO Roundtable “Opportunities Through Collaboration & Innovation”

Center For Shared Use Mobility: Disrupting Mobility Summit- “Public Policy Best Practices”
2015-2016

Global Insurance Symposium: 2016-2019

NAIC: CIPR 2016, 2017

Insurance Thought Leadership: Disruptive Technologies Conference 2016, 2017

Guidewire: Executive Symposium: 2016

Messe Frankfurt, International Press Day, New York City

Think Big Fest, Idaho, 2015

Escape Velocity- National Harbor: “Autonomous Mobility: Wheels Or Wings- Your Choice”,
National Harbor

ITC Connect 2017, 2018

Chief Claims Officer SUMMIT 2017

Google Garage 2017

Majesco Convergence 2015-2017

Florida Autonomous Vehicle Summit 2017, 2018

Ernst & Young Insurance Executive Forum 2017, 2018

Insurtech Rising, Boston 2018

INCON Insurance Conference 2018

RIMS Webinar on Innovation Best Practices 2018

III, Webinar & Live Workshop 2018

NAMIC- 2018 Two Webinars on 6 Decisions a Corp Leaders face in innovation; Mitigating Risk