



ATS

Anderson University Case Study

38% Cost Reduction, Procurement, Contract Negotiation, Best Practices

30+ Years of Advancing Projects, Boosting Profits, and Cutting Costs.

ATS Clients



THE OFFICIAL SPONSOR OF BIRTHDAYS!



Who We Are

- 30+ years serving in the U.S., Canada, the U.K., and Western Europe.
- Phenomenal client list, stories, and case study outcomes.
- Providing capital, consultancy, and cost reduction.
- 1000+ global affiliates, partners, and experts.
- \$10's of Billions results for organizations.
- 28%+ overall average cost savings.

ATS Organization Details

Organization Name: Anderson University

Industry: Higher Education

Organization Size: Medium

Client Billable Type: Cost Reduction, On-Going, Buying Group

ATS Client Needs



Client Challenges / Need: Cost Reduction.



Solutions Provided: Procurement Cost Reduction, RFPs, Bidding, Implementation Services, and Procurement Cost Analysis.



Other Outcomes: Contracts Review and Revision.

ATS Client Outcomes

- Researched and Created RFP Documents.
- Facilitated Bid Processes and Outcomes.
- Conducted Final Negotiations of Contractors with Successful Bidders.
- Represented and Provided University Requirements to All Parties for Compliance.
- Successfully Implemented Several Contracts for Anderson.
- Contract Savings Percentages: As Much as 38% Over Previous Contracts.

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