

ATS Procurement Cost Reduction Solutions

Solution	Criteria	Nations	Unique Selling Proposition	Outcomes	Main File	Folder	Next Step
Merchant Credit Cards	\$240,000+ annual credit card payments (VS, MC, Am Exp, Discover).	U.S.	22%+ average cost reduction for more than 20 years, own merchant team, many client outcomes from small to large organizations, no cost no risk in most cases.	More efficiency, best technology, better security, cost reduced.	44.05.001 ATS Guide Merchant	44.005 Merchant	Email clients most recent merchant statement in PDF to Grow@ats-business.com.
Shipping (FedEx, UPS, Logistics)	\$100,000+ annual shipping spend.	U.S.	Up to 30% savings, performance based, no cost until we reduce cost in most cases, 30+ years track record, shipping team, shipping analysts, thousands of results.	Cost reduced without jeopardizing quality.	44.21.000 ATS Guide Shipping	44.021 Shipping	Introduce client to Grow@ats-business.com for a next steps call with our shipping leader.
Procurement Consulting *	Case by case basis.	U.S.	Procurement cost reduction of 28% average savings, performance based, hourly, contract, or a combination [Start with Credit Card Processing and Shipping (UPS, FedEx)].	Cost reduced, profit increased, efficiency improved.	44.00.001 ATS Grow	Sub-Folder 44.00.000 Present	Introduction to Grow@ats-business.com.

*** Important Note:** As far as consulting above, to engage in any procurement consulting with a client, ATS must have successfully engaged with the client in both merchant and shipping with costs saved.