



# Above the Standard

Hospitality ERP (Enterprise Resource Planning) Case Study

- Consultancy: Many Solutions.

30+ Years of Advancing Projects, Boosting Profits, and Cutting Costs.

# Above the Standard Clients



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# Who We Are

- 30+ years serving in the U.S., Canada, the U.K., and Western Europe.
- Phenomenal client list, stories, and case study outcomes.
- Providing capital, consultancy, and cost reduction.
- 1000+ global affiliates, partners, and experts.
- \$10's of Billions results for organizations.
- 28%+ overall average cost savings.

# Above the Standard Organization Details

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**Organization Name:** Hospitality Manufacturing

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**Industry:** Hospitality

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**Organization Size:** \$120 Million Annual Gross Revenues

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**Client Billable Type:** Hourly, Fixed Contract, T&M, Sourcing

# Specific Experience

- **Above the Standard has developed and implemented strategies for supply chain and ERP for a variety of industries and customers around the globe.**
- We have managed ERP systems with revenues in the billions of dollars and have generated significant cost savings and value through development and execution of supply chain initiatives and ERP systems.

# What is ERP? Our Experience ...

- **Enterprise resource planning (ERP)** is a business management software—usually a suite of integrated applications—that a company can use to collect, store, manage and interpret data from many business activities, including: Product planning; cost; Manufacturing or service delivery; Marketing and sales; Inventory management; and Shipping and payment.
- From our experience with ERP implementations over the years, we have been able to increase profits, bring more efficiency, provide real time data to decision makers, and plan future demands (labor, materials, cash).

# Hospitality Client Challenges

- After assessing our client, we were able to create a plan of action and outline what the client needed from this ERP system.
- These challenges included: Data was not documented; Tremendous risk; Capturing true cost; Profits were not truly being realized; Supply chain disruption due to lack of lead time and not knowing true inventory demand; False information resulting in cash flow problems; Too much inventory; and Unreliable lead time to customers.

# Real Results, Numbers, and Solutions

**In this hospitality case example**, an assessment took place, data was gathered, and a plan was designed and implemented.

From this ERP implementation, the results were:

- - Improved and real time data;
- - Negotiated better supplier contracts;
- - Shortened lead times;
- - Improved customer satisfaction;
- - Mitigated risks by documenting data in one central location; and
- - Profits increased.

# The Right Team ...

- **This one simple example demonstrates** engagement with the right company and their experts and how savings can be realized even when a company thinks they believe they have the right strategic plan in place.
- We have coordinated and provided oversight for the creation of supply chain plans across multiple business units within many companies to leverage spend and maximize savings. When creating strategic and supply chain we strive to apply a variety of value levers in order to provide optimal solutions to meet the business needs.

**Contact Us!**

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Boosting Profits, and Cutting Costs**

