

ATS

Supply Chain Retail Distribution: Wal-Mart, Costco, Kroger Case Study

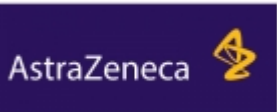
- Consultancy: Many Solutions.
- Cost: \$765 Million Reduction.

30+ Years of Advancing Projects, Boosting Profits, and Cutting Costs.

ATS Clients



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Who We Are

- 30+ years serving in the U.S., Canada, the U.K., and Western Europe.
- Phenomenal client list, stories, and case study outcomes.
- Providing capital, consultancy, and cost reduction.
- 1000+ global affiliates, partners, and experts.
- \$10's of Billions results for organizations.
- 28%+ overall average cost savings.

ATS Organization Details

Organization Name: Wal-Mart, Kroger, Costco, & Most Other U.S. Grocery Chains

Industry: Retail Grocery

Organization Size: \$Billions Annual Gross Revenues

Client Billable Type: Hourly, Fixed Contract, T&M, Sourcing

Supply Chain Experience

- **ATS has developed and implemented strategies for supply chain for a variety of industries around the globe.**
- **We have managed Billions of Dollars** in annual spend and have generated significant cost savings and value through development and execution of supply chain initiatives.

Real Results | Real Numbers | Real Outcomes

- **In just one specific example, we utilized a recyclable pallet program for Wal-Mart, Kroger, Costco,** and virtually every other grocery chain in the U.S.
- The average cost per pallet brand new was \$7.00 at the time for the client to purchase. With this new program instituted, almost 50,000 re-usable pallets per day were implemented at an average cost of \$3.50 per pallet ...
 - Resulting in Cost Savings of 51%.
- Capital Infusion for more efficiency, best in practice supply
- **This program is still going,** with an overall cost savings of more than \$ 766,500,000 at those current numbers.

Project Scope

- - Development of Standard Operating Procedures.
- - Staff and partner training.
- - Federal Drug Administration audits (due to food industry requirements).
- - Quality control.
- - Vendor relations.
- - Logistics.
- - Financial control management.
- - And many other areas.

Experience and Leadership is Critical!

- **This one simple example demonstrates** engagement with the right company and their experts and how savings can be realized even when a company thinks they believe they have the right strategic plan in place.
- We have coordinated and provided oversight for the creation of supply chain plans across multiple business units within many companies to leverage spend and maximize savings.
- When creating strategic and supply chain plans, we strive to apply a variety of value levers in order to provide optimal solutions to meet the business needs.

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