

ATS

Oil and Gas Case Study

- Capital: \$40 Million.
- Consultancy: Many Solutions.
- Cost: \$56 Million Reduction.

30+ Years of Advancing Projects, Boosting Profits, and Cutting Costs.

ATS Clients



THE OFFICIAL SPONSOR OF BIRTHDAYS!



Who We Are

- 30+ years serving in the U.S., Canada, the U.K., and Western Europe.
- Phenomenal client list, stories, and case study outcomes.
- Providing capital, consultancy, and cost reduction.
- 1000+ global affiliates, partners, and experts.
- \$10's of Billions results for organizations.
- 28%+ overall average cost savings.

ATS Organization Details

Organization Name: Oil and Gas – Fortune 500

Industry: Grocery and Retail Stores (Oil and Gas)

Organization Size: \$Multi-Billion Annual Gross Revenues

Client Billable Type: Performance Based, T&M, Hourly

ATS Client Needs



Client Challenges / Need: Centralize Procurement, Lower Costs, Best Practices, Greater Market Awareness, and Sustainable Team Development.



Solutions Provided: Cost Reduction, Procurement, Team Development, Training, Best Practices Creation and Implementation.



Other Outcomes: Sourcing, Contracts, Shared Services Centralization, Capital Increase.

Client Outcomes: Cost Reduction

- Implemented Procurement Cost Reduction from our No Cost Assessment. These categories included:
 - Food – Beverages, Coffee, Dairy, Sundries, Meat, Snacks, and many other areas.
 - Fuel – Delivery, Logistics, Services, and Solutions.
 - Utilities – Electricity Cost.
 - Lease Space – Terms, Conditions, Cost.
 - Marketing – Branding, Advertising, Business Growth.
 - Training – Custom Training for Teams.
 - Many Other Categories.

Overall Client Outcomes

- Cost Reduction of \$56 Million Over 3 years.
- Increased market share, branding, and profit increase of 11% productivity.
- Less compliance issues due to procurement and business best practices.
- Greater communications, stronger teams, and less turnover by 18% first year.
- Increased cash flow and acquisitions of competition.
- Increased Capital for M&A, Growth.

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