



## **The Importance of Success Discipline (9-7)**

### **Leading Discipline**

To become disciplined is an important part of leading. The first person you will lead is you.

The real key to success is self-discipline. It is the work and preparation daily – the day in and the day out – that makes the person’s leadership.

No matter how gifted a leader is, without self-discipline and the application, the maximum potential will never be reached.

**If you want to become a leader for whom self-discipline is an asset, follow these action steps below:**

### **Stay Focused on Results**

Anytime you concentrate on the difficulty of the work instead of its results or rewards, you are likely to become discouraged.

### **Don’t Let Your Excuses Rule**

Challenge and eliminate any tendency to make excuses.

### **Have a plan**

Plan your day, plan your week, plan your month, plan your year, and plan your life. Then, live by your plan. Check your plan daily and check your progress.

### **Do NOT Give Rewards until the Job is Done**

Mike Delaney says it best – “Any business or industry that pays equal rewards to its goof-offs and its eager-beavers sooner or later will find itself with more goof-offs than eager-beavers.”

**Activate Daily Discipline Aligned to Your Dream, Mission, Vision, and Goals.**

©ATS

**30+ years growing people, procurement, and projects!**