



What Do People Need and Want? (4-7)

For Your Success, Help Others with Their Success!

If you provide the areas below for your relationships, partners, team, and your clients, you will see success in your life.

Support

To uphold, serve, endure, defend, and keep a person going.

Commitment

It is an agreement or pledge to do something in the future – an act of committing to trust another person.

Focus

It is a center of activity, attraction, and attention, point of concentration; in focus means having or giving the proper sharpness of outline due to good focusing.

Communication

Communicating information to your team, Information exchanged between individuals through a common system.

Acceptance

This is the approval of another; to receive another; to believe in another.

Responsibility

This is the quality or state of being responsible. It is moral, legal, mental accountability, reliability, and trustworthiness; something for which one is responsible (burden).

Leadership

This is the office or position of a leader; Capacity to lead; Leaders.

Honesty

This is the uprightness of character and action. It is an active and anxious regard for the standards of your profession, calling, and/or position; Fairness and straightforward of conduct; Adherence to the facts; Sincerity.



Steady

This means to be firm in your position - unfaltering; stable, uniform; not easily disturbed or upset - Dependable.

Diligent

This is characterized by steady, earnest, and energetic application and effort.

"There is a price to pay for all things in life – success - failure. The reality is it takes more energy for failure than success." (Ted Landgraf)

"Which road do you want today?" (Ted Landgraf)

Choose what you want and give it your all!

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