



## **Outlined Goals for Your Success! (8-6)**

### **Find the Right Goals**

“People are not lazy,” says personal development author Anthony Robbins. “They simply have impotent goals – that is, goals that do not inspire them.”

Many people have different goals. You may be dealing with a person whose goals in life are different from yours. It may not be laziness in a person, but a person who has not yet seized upon a sufficiently compelling reason to offer their total commitment.

Keep this in mind as you are collaborating with people, getting to know collaborators, and supporting your team. Get to know each person and their goals, so that they can encourage them on.

### **Use Goals to help you Grow**

A goal is an objective, a purpose. A goal is more than a dream; it’s a dream being acted upon. A goal is more than a hazy, “Oh I wish I could.” A goal is a clear “This is what I am working toward every day.”

Nothing happens; no forward steps are taken until a goal is established. Without goals individuals just wander through life - They stumble along, never knowing where they are going, so they never get anywhere.

Goals are essential to success as air is to life. No one ever stumbles into success without a goal. No one ever lives without air. Get a clear idea and route where you want to go.

Without goals we cannot grow. The modern corporation does not leave its future to chance, should you?

### **Before You Start Out**

Start your day, start your week, start your month, start your year, start your life, know where you want to go!

### **Two steps that will help you have a clear path:**

1. Demand precise answers to these questions – what does it take to satisfy me? What do I want to accomplish in my life? What do I want to be?
2. Visualize yourself in work – visualize yourself in home – visualize yourself in social.



### **Desire, when Harnessed, is Power**

Failure to follow desire, to do what you want to do most, paves the way to mediocrity.

Success requires heart and soul effort, and you can only put your heart and soul into something you really desire.

When you surrender what you are supposed to do and need to do, when you let yourself become focused with these goals, you receive the physical power, energy, and enthusiasm needed to accomplish your goal. Deeply entrenched goals keep you on course to reach your target. When you surrender to your goal, the goal works itself into your subconscious mind. This subconscious goal constantly speaks to you the image you want.

### **Surrender to Your Goals**

Let it obsess you and give you the automatic direction needed to accomplish what you want.

As you press forward to success, set goals: deadlines, target dates, and self-imposed quotas. You will accomplish only what you plan to accomplish.

### **Progress is Made One Step at a time**

The step-by-step method is the only intelligent way to attain any objective.

Sometimes someone achieves success all at once. But if you check the past histories of people who seemed to arrive at the top suddenly, you will discover a lot of solid groundwork was previously laid. And those successful people who lose fame as fast as they found it simply were phonies who had not built a solid foundation.

### **Evaluate Everything You Do Everyday**

**Ask the question** “Will this help take me where I want to go?”

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