

ATS

HR Case Study

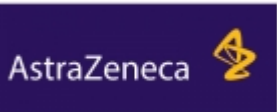
- Capital: \$100+ Million.
- Consultancy: Many Solutions.
- Cost: \$161,000 Reduction.

30+ Years of Advancing Projects, Boosting Profits, and Cutting Costs.

ATS Clients



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Who We Are

- 30+ years serving in the U.S., Canada, the U.K., and Western Europe.
- Phenomenal client list, stories, and case study outcomes.
- Providing capital, consultancy, and cost reduction.
- 1000+ global affiliates, partners, and experts.
- \$10's of Billions results for organizations.
- 28%+ overall average cost savings.

ATS Organization Details

Organization Name: Fortune 100 Payroll Company

Industry: Payroll, Human Resource, Benefits Management Company

Organization Size: \$10 Billion+ Annual Gross Revenues

Client Billable Type: Performance Based, Percentage

ATS Client Needs



Client Challenges / Need: Negotiate Software Contract – Reduce Costs for Software Maintenance Agreement.



Solutions Provided: Cost Reduction, Sustainable Agreements, Compliance, and Best Value Procurement.



Other Outcomes: Other Procurement Projects; Capital Increase.

Client Outcomes: Software Maintenance Agreement Contract

- ATS negotiated the contract and will negotiate many of the future software contracts because of his expertise in the software industry.
- ATS delivered tangible, real savings, with sustainable long-term benefits because we have global best in practice experts in many areas.
- Capital increase of more than \$100 million.

Overall Client Outcomes

- The first software maintenance agreement cost reduction resulted in a savings of \$161,871! Then ATS evaluated other opportunities for performance procurement cost reduction!

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