## **CAPABILITY STATEMENT**

SPB BUSINESS SOLUTIONS LLC is a consulting agency dedicated to serving the small business community with an education-first, service-second approach. We specialize in guiding budding entrepreneurs through the business formation process ensuring proper structuring. We also offer comprehensive business development strategies to small business owners facing operational challenges or that have new products or services to introduce to the market by conducting in-depth SWOT analysis, financial projections, business plans, business certifications, federal and state contract bidding support, and product placement. Through our educational webinars, covering topics like Certification 101, Finance 101, and Business Formation 101, we equip business owners with the knowledge and confidence to make informed decisions throughout their business journey.



CORE COMPETENCIES	<ul> <li>Business Formation: LLC, Corporations, Partnerships, DBA, Nonprofit 501c3</li> <li>Strategic Business Development:         SWOT Analysis, Business Plans, Financial Projections, Certifications, Contract Bidding, Debt Management, Marketing Campaigns, Partnerships, Speaking Engagements, Digital Presence Strategy, Product Placement, Business Webinars         </li> <li>Educational Webinars &amp; Entrepreneurship Workshops – WIOA Aligned</li> <li>Tailored Client Advisory Services</li> </ul>
COMPANY PROFILE	<ul> <li>DUNs Number: 109059348</li> <li>Hiscox Insurance: \$1M policy</li> <li>SAM.gov Cage Code: 12GL2 / Unique Entity ID: TF57HGK7QA18</li> <li>Cal eProcure Small Business Certification</li> <li>NAICS Codes: <ul> <li>541611- Administrative Management &amp; Consulting</li> <li>541618 – Other Management Consulting Services</li> <li>524210 – Insurance Agencies and Brokerages</li> </ul> </li> </ul>
PERFORMANCE	SPB partners with SCORE and New Economics for Women to deliver monthly webinars and individual consulting to it members. We lead financial literacy workshops for organizations across Los Angeles County, including the Department of Mental Health and Empower Generations High School; and facilitate in-person Teen Entrepreneurship Workshop (WIOA Aligned) at JVS.
FEATURES	<ul> <li>Interactive webinars &amp; workshops on Business Formation, Certification, and Financial Literacy</li> <li>Comprehensive resource library with templates for financial planning, compliance, and funding communications</li> <li>Debt management system to reduce liabilities and improve financial health</li> <li>Self-guided book: How to Become Your Own Boss ~ a practical roadmap for transitioning from employee to entrepreneur</li> </ul>
BENEFITS	<ul> <li>Legal formation and compliance that protects and empowers</li> <li>Operational infrastructure designed for scalability</li> <li>Strategic guidance that drives revenue growth and market visibility</li> <li>Ongoing advisory support to navigate evolving business challenges</li> </ul>
QUALIFICATIONS	Seasoned professionals with deep experience in launching and scaling businesses. We establish the core legal and operational infrastructure essential for smooth operations and sustainable growth.
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