

## WHERE'S YOUR INFLECTION POINT?

Liberate your business strategy and reap the benefits of hidden insights.



DISCOVER AND LEVERAGE  
NEW CULTURAL, ECONOMIC,  
AND POLITICAL OPPORTUNITY GAINS.

Bolstering strategic planning by informing executive management with a trusted customer point-of-view.

### The Cause - Empowerment

Great leaders unleash the potential to lead within each person, liberating them to use their own insights and experience. Everyone wants to feel like they are contributing to the vision. Enter the front line professional. They learn your policies. They engage your clients. They are the face of your business, agency, or school to your customers. And frankly, they know more about the caveats, holes, gaps, anomalies, and unique organizational conditions than the headquarters command team. Empower them.

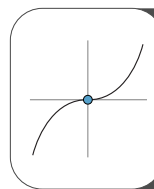
### The Effect - Transformation

In 2020, the voice of the front-line professional is redefining informed decision making, that long was dependent upon silo'd executive decision making, customer transaction data, and lots of whirring sounds in the IT center. In 2020, well-equipped internet savvy employees are desperate for a paradigm shift and are well positioned to be a catalyst for business transformation at

...**THE INFLECTION POINT.**

### Inflection Point

The Inflection Point Method is a practical, powerful nine week workshop, immersing front line personnel into a multi-faceted experience harnessing their unique insights into a collaborative, integrated process culminating in a well-executed detailed team deliverable.



#### in·flec·tion point

*noun*

1. a point of a curve at which a change in the direction of curvature occurs.
2. (in business) a time of significant change in a situation; a turning point.

### Proposition

Empowerment leads to transformation. Front Line professionals can serve as the inflection point for your business future. If you found out this was happening right now, in agencies like yours, and the proof was so close you could validate the facts amongst your peers, would you want to know more?

Call or text me now at **(407) 795-2200**

-- Nick Intintolo



*“In the last year we have identified 7+ million workforce hours for repurposing towards helping reduce our vulnerable citizen population”*

~ GOVERNMENT CLIENT



**CULTURE** - Immerse front-line professionals in helping transform the business. Suddenly you’ve created a collaborative, more thoughtful approach to your business and you identify tangible measurable and quantifiable opportunities like reduced turnover reduction, job satisfaction increases and job performance increases.

**ECONOMY** - A properly informed strategy realizes the economic force-multipliers that were lacking previously now deeply integrated into the equations for obtaining success.

**POLITICS** - Complete the value-chain between leadership, citizen, and front-line. It’s an impeccable benefit that coincides with the engagement, empowerment, and informed decision making journey.



**INFLECTION POINT WORKSHOP STRUCTURE**

WEEK	COMPONENT	LOCATION
1	Ideation	On-Site
2	Ideation	On-Site
3	Investigation	Virtual
4	Investigation	Virtual
5	Investigation	Virtual or On-Site
6	Validation/Test	Virtual
7	Validation/Test	Virtual
8	Cross-Walk	On-Site
9	*Culmination	On-Site

\*Includes Immersive Executive Briefing, Stakeholder Transition Meeting

**Qualifications**

Nick Intintolo is a reputed State and Local government advisor who has spent nearly all of his career engaging with government leadership across North America aiding senior decision makers maximize technology/innovation investments. He developed the Inflection Point Methodology to help organizations reduce the significant gap that exists between leadership and front-line staff which exacerbates the barrier prohibiting proper informed decision making – ultimately leading to growing deficiencies that simply can’t be overcome by expensive products and services that don’t take into account the value of field empowerment.

Nick Intintolo has perfected the methodology and has recently achieved superior results in his workshops conducted in the second half of 2019 under contract with a Government client.

