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# The Economic and Fiscal Impact of Small Businesses in the First Suburbs

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**Executive Summary:**

The purpose of this study is to examine the economic and fiscal contribution business in the First Suburbs of Cleveland to the region.<sup>2</sup> Additionally, this study estimates how important the economic and fiscal contribution of small- to medium-sized firms in the First Suburbs are to the region's economy. Using regional econometric input-output models this study calculates the economic impact of businesses in the First Suburbs of Cleveland across the distribution of the size of firms. The economic impact is measured in numerous ways including by employment, local resident labor income, gross domestic product value-added and spending (output). We calculate the direct effects, the indirect effects (supply-chain effects) and induced effects (effects from the increased spending from the increased employment).

Overall, businesses in the First Suburbs of Cleveland provide substantial economic benefits to the region's economy. First Suburb's businesses produce a total employment impact of over 168,000 jobs, providing over \$24.4 billion in spending, increasing the region's value-added to GDP of \$12.7 billion and increasing earnings in the region by \$9 billion.

Additionally, this study calculated the fiscal impact of businesses in the First Suburbs. Specifically, we estimate how much Federal, State and County taxes were generated by the businesses in the First Suburbs. In total, First Suburb's businesses added \$1.4 billion to federal taxes, \$800 million to the state of Ohio, and nearly \$100 million in county taxes.

<b>Summary Table: Economic impact of Businesses in the First Suburbs of Cleveland</b>				
Source	Employment	Local Earnings	Value-added	Output
Direct Impact	113,591	\$5,724,799,310	\$7,214,989,071	\$14,068,110,406
Indirect Impact	29,244	\$1,909,806,446	\$2,986,226,753	\$5,980,653,359
Induced Impact	25,479	\$1,431,227,165	\$2,500,570,022	\$4,353,094,841
<b>Total:</b>	<b>168,314</b>	<b>\$9,065,832,921</b>	<b>\$12,701,785,846</b>	<b>\$24,401,858,605</b>

<b>Summary Table: Fiscal Impact of Businesses in the First Suburbs of Cleveland</b>				
Jurisdiction	County	State	Federal	Total
Direct Impact	\$62,925,876	\$506,167,284	\$857,289,489	\$1,733,512,667
Indirect Impact	\$15,412,637	\$131,102,336	\$322,884,547	\$549,766,666
Induced Impact	\$18,450,162	\$145,059,009	\$236,557,719	\$488,942,345
<b>Total:</b>	<b>\$96,788,675</b>	<b>\$782,328,630</b>	<b>\$1,416,731,755</b>	<b>\$2,772,221,678</b>

<sup>2</sup> The First Suburbs includes the cities of Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Brooklyn Heights, Cleveland Heights, East Cleveland, Euclid, Fairview Park, Garfield Heights, Lakewood, Maple Heights, Newburgh Heights, Parma, Parma Heights, Shaker Heights, South Euclid, University Heights, and Warrensville Heights.

**I. Introduction:**

Attracting and retaining large employers to local jurisdictions garners great attention from the media, citizens and policy makers. However, small businesses play important roles in vibrant economies with the Small Business Administration finding small businesses account for 44 percent of gross domestic product in the United States. Additionally, small businesses are great engines of new employment growth and innovation with small businesses producing 16 times more patents per employee than large businesses.

The purpose of this study is twofold. First, this study demonstrates the importance of the First Suburbs of Cleveland to the economic vitality of the region by calculating the economic and fiscal impacts of it's businesses. The First Suburbs is home to vast array of businesses both big and small in a diversity of industries which creates positive economic and fiscal impacts not only in their localities but across the region. The economic impact is measured in numerous ways including by the employment impact, the amount of local resident income generated, the increase in value-added GDP, and in output (spending). The fiscal impacts are calculated separately at the federal, state and local levels. Together, this analysis finds incredible positive and broad economic and fiscal impacts to the region.

The second goal is to shed light on the importance of small businesses, defined as businesses with 1 to 10 employees, and medium-sized businesses, defined as businesses with 11 to 50 employees, as economic and fiscal drivers for the region. While it is easier to comprehend the economic importance of retaining and attracting large firms to an area, it is less obvious how important small to medium-sized firms are to the region's economy. Therefore, this study separately estimates the economic and fiscal impacts of business in the First Suburbs across the size distribution of businesses. Specifically, we separately estimate effects for 1 to 10 employee

firms, 11-50 employee firms, 51-100 employee firms and firms with more than 100 employees. The results suggest that small (1 to 10 employees) and medium (11-50 employees) sized firms have nearly the same economic and fiscal impacts as firms with greater than 100 employees. Specifically, for firms in the First Suburbs small and medium sized firms have an economic impact of around \$6.5 billion each while the largest firms (100+ employees) contribute \$8 billion.

## II. Methodology and Data:

To determine the economic and fiscal impacts of businesses in the First Suburbs, this study needed to obtain information about all the businesses in each of the cities/townships of the First Suburbs. This study utilized the Infogroup’s Reference USA’s dataset, which provides panel establishment-level data sets for all U.S. establishments. The data consists of annual information on every business from 1997 to 2022 and aims to be as extensive as possible with approximately 30 million establishments each year.<sup>3</sup> These data contain a wealth of establishment information, including exact location (latitude and longitude), their address, age, number of employees, sales volume, detailed industry code, and corporate linkages.

The Multiplier Effect
<i>Captures the secondary effects from the interconnections between various local economic sectors.</i>
<ul style="list-style-type: none"><li>• <b>Indirect effects</b> measure the economic impact on the various industry suppliers of local goods and services.</li><li>• <b>Induced effects</b> measure the impact of changes in household spending of income on local goods and services.</li></ul>

Once obtaining as much business information as possible for each jurisdiction in the First Suburbs, this study uses IMPLAN (Impact Analysis for Planning) to measure the direct, indirect, and induced effects from these

<sup>3</sup> The Infogroup compiles this information by first detecting businesses through numerous sources, such as over 4300 yellow and white pages, county-level public sources, utility connects and disconnects, real estate tax assessor data, and web research. It then calls every U.S. company every year. An independent audit found it is similar and in many cases higher quality to other private business-level datasets such as the National Establishment Time-Series dataset. For more information about the data, go to <http://www.infogroup.com/data>.

businesses. IMPLAN uses an input-output methodology to model the economic links between industry sectors of the local economy (see Appendix A for more detail). With data provided by the Infogroup this study can estimate how the spending by the businesses and their employees ripple throughout the local region and the State of Ohio.

### III. **Economic Impact of the First Suburbs of Cleveland**

Table 1 presents the economic impact of businesses in the First Suburbs. The top panel displays the overall economic impact of all businesses regardless of size. Businesses in the First Suburbs employ over 113,000 people causing an indirect effect (think supply chain effects) of 29,000 additional workers and an additional 25,000 employees due to the increased household spending locally from the increase in wages. Therefore, there is an overall employment of over 168,000 jobs. This is quite impressive. First Suburbs businesses increased local residents' incomes by \$5.7 billion which caused an additional \$1.9 billion in indirect income and \$1.4 billion in induced income increases for a total effect of \$9 billion. These businesses added over \$7.2 billion in value-added GDP directly and \$12.7 billion in total. Lastly, the effect on output (spending) from the First Suburbs is \$14 billion directly and a total effect of \$24.4 billion. Remember that the Infogroup data set does a good job of obtaining as much information about businesses as possible but certainly doesn't collect all businesses perfectly so these estimates are undoubtedly lower bound estimates.

Panels 2 through 5 of Table 1 display the economic impact of business across the size distribution with Panels 2 and 3 showing the effect of business with 1 to 10 employees and 11 to 51 employees respectively while panels 3 and 4 showing the effect of business with 51 to 100 and greater than 100 respectively. Examining these panels some interesting patterns emerge.

Small- (1 to 10 employees) and medium-sized (11 to 51 employees) businesses in the First Suburbs play a very important role for the vitality of the region. Both subgroups represent around 81% of the effect of very large firm with more than 100 employees, across the various measure of economic impacts. For example, local resident earnings were increased by \$2.4 billion and \$2.5 billion for small and medium-sized businesses respectively, while firms with greater than 100 employees increased local earnings by \$2.97 billion. Table 1 panels 2-3 demonstrate the economic importance of promoting a healthy economy for small to medium-sized businesses.

<b>Table 1: Economic impact of Businesses in the First Suburbs of Cleveland</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	113,591	\$5,724,799,310	\$7,214,989,071	\$14,068,110,406
Indirect Impact	29,244	\$1,909,806,446	\$2,986,226,753	\$5,980,653,359
Induced Impact	25,479	\$1,431,227,165	\$2,500,570,022	\$4,353,094,841
<b>Total:</b>	<b>168,314</b>	<b>\$9,065,832,921</b>	<b>\$12,701,785,846</b>	<b>\$24,401,858,605</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	28,507	\$1,512,357,363	\$1,895,663,627	\$3,674,860,570
Indirect Impact	8,243	\$531,806,432	\$835,712,878	\$1,654,623,559
Induced Impact	6,840	\$384,170,196	\$671,191,511	\$1,168,437,064
<b>Total:</b>	<b>43,589</b>	<b>\$2,428,333,991</b>	<b>\$3,402,568,016</b>	<b>\$6,497,921,193</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	32,320	\$1,600,809,958	\$2,031,358,676	\$3,810,374,148
Indirect Impact	8,009	\$513,512,864	\$802,225,761	\$1,614,925,837
Induced Impact	7,099	\$398,721,833	\$696,615,680	\$1,212,696,513
<b>Total:</b>	<b>47,427</b>	<b>\$2,513,044,655</b>	<b>\$3,530,200,116</b>	<b>\$6,637,996,497</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	14,803	\$730,976,624	\$961,726,891	\$1,887,175,592
Indirect Impact	3,605	\$240,177,326	\$375,895,333	\$755,354,499
Induced Impact	3,245	\$182,293,721	\$318,496,804	\$554,452,413
<b>Total:</b>	<b>21,653</b>	<b>\$1,153,447,671</b>	<b>\$1,656,119,029</b>	<b>\$3,196,982,504</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	37,961	\$1,880,655,365	\$2,326,239,877	\$4,695,700,096
Indirect Impact	9,388	\$624,309,824	\$972,392,781	\$1,955,749,464
Induced Impact	8,296	\$466,041,415	\$814,266,027	\$1,417,508,851
<b>Total:</b>	<b>55,645</b>	<b>\$2,971,006,604</b>	<b>\$4,112,898,685</b>	<b>\$8,068,958,411</b>

IV. **Fiscal Impact of the First Suburbs of Cleveland**

The fiscal impact of First Suburbs Businesses are presented in Table 2 with a similar format starting with all businesses in the first panel and then displaying results by size of the business from smallest to largest in panels 2-5. Fiscal impact studies provide estimates of the amount of tax revenue collected by each level of jurisdiction from the economic activity produced from businesses in the first suburbs.

Starting with the first panel in Table 2 we see that \$63 million in local/county tax sales taxes that come directly from the business's operations. An additional \$15 million is collected by the county from the supply chain effects of the first suburbs businesses and \$18 million is collected from the increased spending from households employed by the business in the first suburbs. Therefore, almost \$100 million is estimated to be generated for local and county taxes from businesses in the First Suburbs. Moving across the columns in the first panel finds the State of Ohio obtains a total of \$782 million in state revenue (with over \$500 million coming directly from businesses in the First Suburbs) and the federal government receives a total of \$1.4 billion in revenue (\$857 million directly) for a total fiscal impact of \$2.7 billion.

Analysis by the size of the business shows a similar pattern to the economic impacts. Specifically, total fiscal impacts from small businesses (1 to 10 employees) and medium-sized businesses (11-50 employees) are \$717 million and \$771 million respectively while the total fiscal impact from businesses with greater than 100 employees is \$943 million making small to medium-sized fiscal impacts 76% to 82% of the large-sized impact. Finding that small to medium-sized fiscal impacts provide important fiscal impacts is true across the all three levels of government (count/local, state and federal). Panel 2 of Table 2 suggests that small businesses truly provide substantial benefits to government revenues with an estimated total contribution to



revenue to the county, state and federal government of \$24 million, \$197 million and \$375 million respectively. Clearly, small businesses play an important role in helping government raise revenue.

<b>Table 2: Fiscal impact of Businesses in the First Suburbs of Cleveland</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$62,925,876	\$506,167,284	\$857,289,489	\$1,733,512,667
Indirect Impact	\$15,412,637	\$131,102,336	\$322,884,547	\$549,766,666
Induced Impact	\$18,450,162	\$145,059,009	\$236,557,719	\$488,942,345
<b>Total:</b>	<b>\$96,788,675</b>	<b>\$782,328,630</b>	<b>\$1,416,731,755</b>	<b>\$2,772,221,678</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$15,389,749	\$125,083,434	\$223,664,716	\$440,114,770
Indirect Impact	\$3,965,021	\$34,033,761	\$87,399,483	\$146,282,021
Induced Impact	\$4,836,040	\$38,236,984	\$64,773,134	\$131,276,014
<b>Total:</b>	<b>\$24,190,810</b>	<b>\$197,354,178</b>	<b>\$375,837,333</b>	<b>\$717,672,805</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$18,663,059	\$148,420,782	\$232,394,545	\$489,605,412
Indirect Impact	\$4,188,881	\$35,414,005	\$84,717,989	\$146,028,012
Induced Impact	\$5,114,008	\$40,199,824	\$65,440,339	\$135,382,298
<b>Total:</b>	<b>\$27,965,948</b>	<b>\$224,034,610</b>	<b>\$382,552,873</b>	<b>\$771,015,722</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$7,491,944	\$60,675,778	\$108,235,052	\$213,260,272
Indirect Impact	\$2,052,337	\$17,128,407	\$38,657,116	\$68,327,490
Induced Impact	\$2,248,294	\$17,624,443	\$28,150,989	\$58,821,195
<b>Total:</b>	<b>\$11,792,575</b>	<b>\$95,428,628</b>	<b>\$175,043,157</b>	<b>\$340,408,957</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$21,381,124	\$171,987,291	\$292,995,176	\$590,532,213
Indirect Impact	\$5,206,398	\$44,526,163	\$112,109,959	\$189,129,143
Induced Impact	\$6,251,820	\$48,997,758	\$78,193,257	\$163,462,838
<b>Total:</b>	<b>\$32,839,342</b>	<b>\$265,511,213</b>	<b>\$483,298,392</b>	<b>\$943,124,195</b>

**V. Conclusion:**

The hope of this project was to investigate the economic and fiscal importance of the First Suburbs of Cleveland in the region as well as investigate the role small to medium-sized businesses play in these impacts. Combining high quality business data with the IMPLAN model

this study estimates that the First Suburbs are important economic and fiscal drivers to the region and that small to medium-sized firms are important drivers of economic growth.

## **Appendix A: A Closer Look at the Input-Output Multiplier Framework**

This section describes in detail the methodology used to calculate the economic impact figures for the First Suburb. The full economic impact of a project or program is not realized in the initial functions of that project or program. To truly measure the effects that may be incurred, all the interactions in an economy must be considered. For every dollar spent, an effect is created that allows for a portion of that dollar to reenter the economy. This effect is the multiplier effect created by some level of spending. By purchasing a meal at a local restaurant, a portion of that money will be given to a local worker who will in turn spend a portion of that money at a local business. Thus, the initial spending creates secondary and even tertiary spending in the local economy.

The multiplier effects that are used for this study are derived from IMPLAN and the publicly available data it incorporates from the U.S. Census Bureau. It is based upon the Input-Output (IO) accounting framework. The basis of the IO method is to create a table of the distribution of any inputs purchased within an industry and the outputs sold. Using IMPLAN allows us to capture localized effects in addition to state effects.

In general terms, the multiplier effect says that an extra dollar spent inside of an economy from an outside source creates a ripple effect throughout that economy. Often these reports split these secondary effects into two, an indirect effect and an induced effect. An indirect effect can be thought of as supply chain effects when a First Suburb business purchases an input locally in the region that help support that business. An induced effect is the economic benefits arising from increased income from the local employment of these firms. For instance, the First Suburb business employs a local resident and provides them with a salary and then that local worker spends their income locally at a restaurant which benefits the local restaurant.

**Appendix B: Economic and Fiscal Impacts by City (alphabetically)**

<b>Economic impact of Businesses in Bedford</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	12,658	\$700,244,135	\$946,097,553	\$2,043,429,573
Indirect Impact	4,326	\$292,128,692	\$455,562,810	\$900,210,701
Induced Impact	3,314	\$186,149,311	\$325,232,583	\$566,178,304
<b>Total:</b>	<b>20,297</b>	<b>\$1,178,522,138</b>	<b>\$1,726,892,946</b>	<b>\$3,509,818,577</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,967	\$164,144,583	\$216,681,508	\$439,317,963
Indirect Impact	974	\$64,068,576	\$100,122,623	\$197,230,821
Induced Impact	770	\$43,238,531	\$75,541,258	\$131,505,157
<b>Total:</b>	<b>4,711</b>	<b>\$271,451,691</b>	<b>\$392,345,389</b>	<b>\$768,053,942</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	4,687	\$250,420,284	\$339,312,529	\$680,553,169
Indirect Impact	1,451	\$96,555,565	\$149,278,339	\$297,142,009
Induced Impact	1,169	\$65,675,081	\$114,741,197	\$199,746,012
<b>Total:</b>	<b>7,307</b>	<b>\$412,650,931</b>	<b>\$603,332,064</b>	<b>\$1,177,441,191</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,649	\$87,707,953	\$120,279,289	\$254,972,989
Indirect Impact	559	\$37,710,409	\$59,021,701	\$115,917,961
Induced Impact	418	\$23,508,230	\$41,072,760	\$71,501,162
<b>Total:</b>	<b>2,627</b>	<b>\$148,926,592</b>	<b>\$220,373,750</b>	<b>\$442,392,112</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,355	\$197,971,314	\$269,824,227	\$668,585,451
Indirect Impact	1,341	\$93,794,142	\$147,140,147	\$289,919,909
Induced Impact	956	\$53,727,469	\$93,877,368	\$163,425,972
<b>Total:</b>	<b>5,653</b>	<b>\$345,492,925</b>	<b>\$510,841,743</b>	<b>\$1,121,931,333</b>

<b>Fiscal impact of Businesses in Bedford</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$6,924,783	\$56,544,219	\$107,330,513	\$205,200,105
Indirect Impact	\$2,408,435	\$20,377,044	\$48,708,564	\$83,979,666
Induced Impact	\$2,449,918	\$19,125,396	\$29,663,568	\$62,955,026
<b>Total:</b>	<b>\$11,783,137</b>	<b>\$96,046,659</b>	<b>\$185,702,644</b>	<b>\$352,134,796</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,882,505	\$15,020,853	\$24,069,064	\$50,117,403
Indirect Impact	\$503,974	\$4,304,400	\$10,758,678	\$18,205,219
Induced Impact	\$568,945	\$4,441,620	\$6,890,424	\$14,621,908
<b>Total:</b>	<b>\$2,955,423</b>	<b>\$23,766,873</b>	<b>\$41,718,166</b>	<b>\$82,944,530</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$3,123,153	\$24,596,803	\$36,509,828	\$79,199,217
Indirect Impact	\$799,316	\$6,757,751	\$16,040,721	\$27,736,847
Induced Impact	\$864,222	\$6,746,730	\$10,465,788	\$22,209,761
<b>Total:</b>	<b>\$4,786,692</b>	<b>\$38,101,283</b>	<b>\$63,016,337</b>	<b>\$129,145,825</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$833,013	\$6,850,120	\$13,612,845	\$25,465,993
Indirect Impact	\$303,493	\$2,581,484	\$6,312,396	\$10,780,422
Induced Impact	\$309,397	\$2,415,318	\$3,746,114	\$7,950,444
<b>Total:</b>	<b>\$1,445,904</b>	<b>\$11,846,923</b>	<b>\$23,671,355</b>	<b>\$44,196,459</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,086,112	\$10,076,442	\$33,138,776	\$50,417,891
Indirect Impact	\$801,652	\$6,733,410	\$15,596,768	\$27,257,178
Induced Impact	\$707,354	\$5,521,729	\$8,561,242	\$18,172,913
<b>Total:</b>	<b>\$2,595,119</b>	<b>\$22,331,580</b>	<b>\$57,296,787</b>	<b>\$95,847,982</b>

<b>Economic impact of Businesses in Bedford Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,205	\$177,640,968	\$251,042,457	\$493,620,403
Indirect Impact	1,118	\$73,135,264	\$112,553,015	\$221,030,604
Induced Impact	842	\$47,315,038	\$82,665,073	\$143,906,671
<b>Total:</b>	<b>5,165</b>	<b>\$298,091,271</b>	<b>\$446,260,546</b>	<b>\$858,557,679</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	725	\$39,188,408	\$53,266,877	\$109,578,688
Indirect Impact	266	\$17,340,835	\$27,270,632	\$53,162,594
Induced Impact	189	\$10,597,558	\$18,515,436	\$32,232,424
<b>Total:</b>	<b>1,179</b>	<b>\$67,126,802</b>	<b>\$99,052,945</b>	<b>\$194,973,707</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,202	\$63,754,107	\$72,349,139	\$150,874,833
Indirect Impact	319	\$20,808,740	\$33,333,488	\$66,055,743
Induced Impact	288	\$16,174,528	\$28,256,906	\$49,190,647
<b>Total:</b>	<b>1,809</b>	<b>\$100,737,375</b>	<b>\$133,939,532</b>	<b>\$266,121,222</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	440	\$23,550,326	\$39,103,649	\$85,873,401
Indirect Impact	189	\$12,829,595	\$19,356,890	\$37,899,489
Induced Impact	118	\$6,657,326	\$11,632,758	\$20,250,858
<b>Total:</b>	<b>747</b>	<b>\$43,037,247</b>	<b>\$70,093,296</b>	<b>\$144,023,749</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	838	\$51,148,127	\$86,322,793	\$147,293,481
Indirect Impact	345	\$22,156,094	\$32,592,005	\$63,912,778
Induced Impact	247	\$13,885,626	\$24,259,974	\$42,232,741
<b>Total:</b>	<b>1,430</b>	<b>\$87,189,847</b>	<b>\$143,174,772</b>	<b>\$253,439,000</b>

<b>Fiscal impact of Businesses in Bedford Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$3,172,100	\$23,863,023	\$23,526,292	\$65,070,111
Indirect Impact	\$558,920	\$4,802,662	\$12,273,157	\$20,575,908
Induced Impact	\$622,649	\$4,860,809	\$7,539,937	\$16,001,109
<b>Total:</b>	<b>\$4,353,669</b>	<b>\$33,526,494</b>	<b>\$43,339,387</b>	<b>\$101,647,128</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$503,608	\$3,943,308	\$5,649,303	\$12,494,140
Indirect Impact	\$115,681	\$1,025,583	\$2,976,213	\$4,747,374
Induced Impact	\$139,468	\$1,088,771	\$1,688,771	\$3,583,987
<b>Total:</b>	<b>\$758,756</b>	<b>\$6,057,662</b>	<b>\$10,314,287</b>	<b>\$20,825,502</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$247,070	\$2,592,637	\$10,231,885	\$14,654,739
Indirect Impact	\$183,202	\$1,529,255	\$3,463,719	\$6,113,811
Induced Impact	\$212,782	\$1,661,191	\$2,577,628	\$5,469,241
<b>Total:</b>	<b>\$643,055</b>	<b>\$5,783,083</b>	<b>\$16,273,232</b>	<b>\$26,237,791</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$715,576	\$5,132,676	\$2,561,726	\$11,522,933
Indirect Impact	\$97,600	\$839,146	\$2,145,209	\$3,594,934
Induced Impact	\$87,665	\$684,310	\$1,060,786	\$2,251,967
<b>Total:</b>	<b>\$900,841</b>	<b>\$6,656,133</b>	<b>\$5,767,722</b>	<b>\$17,369,833</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,705,846	\$12,194,403	\$5,083,379	\$26,398,299
Indirect Impact	\$162,437	\$1,408,677	\$3,688,015	\$6,119,789
Induced Impact	\$182,734	\$1,426,537	\$2,212,752	\$4,695,913
<b>Total:</b>	<b>\$2,051,017</b>	<b>\$15,029,616</b>	<b>\$10,984,146</b>	<b>\$37,214,002</b>

<b>Economic impact of Businesses in Berea</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	11,219	\$548,830,924	\$639,986,340	\$1,270,489,322
Indirect Impact	2,438	\$161,039,522	\$254,544,021	\$519,522,950
Induced Impact	2,405	\$135,053,920	\$235,945,294	\$410,742,464
<b>Total:</b>	<b>16,062</b>	<b>\$844,924,366</b>	<b>\$1,130,475,655</b>	<b>\$2,200,754,737</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,717	\$145,371,709	\$175,230,928	\$338,123,570
Indirect Impact	707	\$46,060,154	\$72,916,217	\$144,374,035
Induced Impact	649	\$36,440,444	\$63,662,823	\$110,826,628
<b>Total:</b>	<b>4,073</b>	<b>\$227,872,307</b>	<b>\$311,809,969</b>	<b>\$593,324,234</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,135	\$163,592,632	\$191,690,714	\$365,041,465
Indirect Impact	699	\$45,443,295	\$71,628,307	\$144,667,873
Induced Impact	708	\$39,756,338	\$69,456,405	\$120,912,345
<b>Total:</b>	<b>4,542</b>	<b>\$248,792,265</b>	<b>\$332,775,425</b>	<b>\$630,621,683</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,466	\$67,235,516	\$82,218,773	\$189,774,135
Indirect Impact	376	\$25,610,491	\$40,191,233	\$81,915,449
Induced Impact	312	\$17,504,934	\$30,582,969	\$53,240,043
<b>Total:</b>	<b>2,153</b>	<b>\$110,350,941</b>	<b>\$152,992,975</b>	<b>\$324,929,627</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,901	\$172,631,068	\$190,845,925	\$377,550,152
Indirect Impact	655	\$43,925,582	\$69,808,264	\$148,565,592
Induced Impact	736	\$41,352,204	\$72,243,097	\$125,763,448
<b>Total:</b>	<b>5,293</b>	<b>\$257,908,853</b>	<b>\$332,897,286</b>	<b>\$651,879,193</b>



<b>Fiscal impact of Businesses in Berea</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$3,515,324	\$31,596,044	\$85,133,154	\$139,466,780
Indirect Impact	\$1,359,346	\$11,440,185	\$26,875,925	\$46,685,731
Induced Impact	\$1,776,901	\$13,872,042	\$21,522,285	\$45,669,191
<b>Total:</b>	<b>\$6,651,570</b>	<b>\$56,908,271</b>	<b>\$133,531,364</b>	<b>\$231,821,703</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,099,501	\$9,501,174	\$22,236,147	\$38,623,117
Indirect Impact	\$378,245	\$3,200,622	\$7,721,291	\$13,261,920
Induced Impact	\$479,436	\$3,742,908	\$5,807,191	\$12,322,428
<b>Total:</b>	<b>\$1,957,182</b>	<b>\$16,444,704</b>	<b>\$35,764,630</b>	<b>\$64,207,465</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,155,850	\$10,141,903	\$25,150,506	\$42,614,487
Indirect Impact	\$404,289	\$3,367,577	\$7,515,506	\$13,349,791
Induced Impact	\$523,083	\$4,083,635	\$6,335,580	\$13,443,918
<b>Total:</b>	<b>\$2,083,223</b>	<b>\$17,593,114</b>	<b>\$39,001,592</b>	<b>\$69,408,195</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$567,747	\$4,782,448	\$10,196,182	\$18,452,518
Indirect Impact	\$211,644	\$1,788,826	\$4,279,986	\$7,376,258
Induced Impact	\$230,350	\$1,798,270	\$2,789,533	\$5,919,766
<b>Total:</b>	<b>\$1,009,741</b>	<b>\$8,369,544</b>	<b>\$17,265,701</b>	<b>\$31,748,542</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$692,226	\$7,170,519	\$27,550,318	\$39,776,658
Indirect Impact	\$365,166	\$3,083,160	\$7,359,141	\$12,697,763
Induced Impact	\$544,032	\$4,247,229	\$6,589,981	\$13,983,080
<b>Total:</b>	<b>\$1,601,425</b>	<b>\$14,500,909</b>	<b>\$41,499,441</b>	<b>\$66,457,502</b>

<b>Economic impact of Businesses in Brooklyn</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	4,488	\$209,369,525	\$272,978,395	\$736,607,240
Indirect Impact	1,479	\$103,243,638	\$163,771,006	\$325,147,382
Induced Impact	1,024	\$57,519,996	\$100,504,980	\$174,963,672
<b>Total:</b>	<b>6,991</b>	<b>\$370,133,159</b>	<b>\$537,254,381</b>	<b>\$1,236,718,295</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	313	\$17,104,510	\$21,675,677	\$43,878,787
Indirect Impact	111	\$7,070,360	\$11,173,609	\$21,821,558
Induced Impact	80	\$4,466,495	\$7,803,979	\$13,585,504
<b>Total:</b>	<b>503</b>	<b>\$28,641,365</b>	<b>\$40,653,264</b>	<b>\$79,285,849</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	728	\$31,477,109	\$41,736,046	\$76,346,794
Indirect Impact	173	\$10,887,265	\$17,022,268	\$35,171,403
Induced Impact	143	\$8,037,145	\$14,041,737	\$24,444,411
<b>Total:</b>	<b>1,045</b>	<b>\$50,401,519</b>	<b>\$72,800,051</b>	<b>\$135,962,607</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	732	\$34,921,013	\$47,597,538	\$91,767,021
Indirect Impact	211	\$13,484,874	\$21,386,225	\$43,314,910
Induced Impact	160	\$8,999,512	\$15,724,543	\$27,373,987
<b>Total:</b>	<b>1,104</b>	<b>\$57,405,399</b>	<b>\$84,708,307</b>	<b>\$162,455,918</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,715	\$125,866,892	\$161,969,133	\$524,614,639
Indirect Impact	983	\$71,801,140	\$114,188,905	\$224,839,511
Induced Impact	641	\$36,016,845	\$62,934,722	\$109,559,770
<b>Total:</b>	<b>4,339</b>	<b>\$233,684,877</b>	<b>\$339,092,759</b>	<b>\$859,013,920</b>

<b>Fiscal impact of Businesses in Brooklyn</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,538,751	\$13,275,975	\$33,595,353	\$56,440,938
Indirect Impact	\$906,789	\$7,571,764	\$17,182,437	\$30,298,551
Induced Impact	\$757,319	\$5,911,730	\$9,165,506	\$19,456,056
<b>Total:</b>	<b>\$3,202,859</b>	<b>\$26,759,470</b>	<b>\$59,943,295</b>	<b>\$106,195,545</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$179,198	\$1,444,492	\$2,532,225	\$5,030,773
Indirect Impact	\$41,445	\$379,767	\$1,230,234	\$1,885,219
Induced Impact	\$58,794	\$458,969	\$711,734	\$1,510,660
<b>Total:</b>	<b>\$279,437</b>	<b>\$2,283,227</b>	<b>\$4,474,193</b>	<b>\$8,426,652</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$385,652	\$3,046,248	\$4,599,867	\$9,884,126
Indirect Impact	\$77,271	\$676,097	\$1,848,988	\$3,017,753
Induced Impact	\$105,762	\$825,649	\$1,280,775	\$2,717,976
<b>Total:</b>	<b>\$568,685</b>	<b>\$4,547,994</b>	<b>\$7,729,630</b>	<b>\$15,619,854</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$158,619	\$1,561,102	\$5,999,069	\$8,667,071
Indirect Impact	\$100,211	\$869,037	\$2,283,614	\$3,787,833
Induced Impact	\$118,477	\$924,859	\$1,434,046	\$3,043,947
<b>Total:</b>	<b>\$377,308</b>	<b>\$3,354,998</b>	<b>\$9,716,728</b>	<b>\$15,498,851</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$815,281	\$7,224,134	\$20,464,192	\$32,858,968
Indirect Impact	\$687,862	\$5,646,864	\$11,819,601	\$21,607,746
Induced Impact	\$474,287	\$3,702,253	\$5,738,951	\$12,183,474
<b>Total:</b>	<b>\$1,977,429</b>	<b>\$16,573,251</b>	<b>\$38,022,743</b>	<b>\$66,650,188</b>

<b>Economic impact of Businesses in Brooklyn Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,575	\$163,849,317	\$231,152,377	\$505,317,438
Indirect Impact	1,095	\$74,013,676	\$116,043,798	\$224,356,181
Induced Impact	797	\$44,772,043	\$78,222,910	\$136,173,616
<b>Total:</b>	<b>4,467</b>	<b>\$282,635,036</b>	<b>\$425,419,085</b>	<b>\$865,847,234</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	623	\$36,666,137	\$53,022,477	\$119,831,113
Indirect Impact	244	\$16,672,485	\$25,823,171	\$50,619,420
Induced Impact	178	\$10,019,617	\$17,505,910	\$30,475,013
<b>Total:</b>	<b>1,046</b>	<b>\$63,358,239</b>	<b>\$96,351,558</b>	<b>\$200,925,546</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	714	\$36,890,095	\$49,557,075	\$98,784,432
Indirect Impact	191	\$12,874,495	\$19,967,294	\$39,749,839
Induced Impact	169	\$9,503,917	\$16,603,836	\$28,904,588
<b>Total:</b>	<b>1,074</b>	<b>\$59,268,507</b>	<b>\$86,128,206</b>	<b>\$167,438,859</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	608	\$46,983,357	\$76,300,553	\$153,510,683
Indirect Impact	340	\$22,824,987	\$34,995,150	\$67,599,131
Induced Impact	233	\$13,085,786	\$22,863,424	\$39,801,618
<b>Total:</b>	<b>1,181</b>	<b>\$82,894,129</b>	<b>\$134,159,127</b>	<b>\$260,911,431</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	630	\$43,309,729	\$52,272,272	\$133,191,209
Indirect Impact	320	\$21,641,709	\$35,258,182	\$66,387,790
Induced Impact	217	\$12,162,723	\$21,249,740	\$36,992,398
<b>Total:</b>	<b>1,166</b>	<b>\$77,114,161</b>	<b>\$108,780,194</b>	<b>\$236,571,398</b>

<b>Fiscal impact of Businesses in Brooklyn Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,442,074	\$11,922,315	\$23,694,402	\$44,327,120
Indirect Impact	\$540,579	\$4,578,101	\$11,082,252	\$19,006,316
Induced Impact	\$548,922	\$4,285,283	\$6,647,588	\$14,106,941
<b>Total:</b>	<b>\$2,531,575</b>	<b>\$20,785,699</b>	<b>\$41,424,241</b>	<b>\$77,440,376</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$543,490	\$4,176,656	\$5,243,520	\$12,505,145
Indirect Impact	\$147,553	\$1,230,089	\$2,749,683	\$4,879,680
Induced Impact	\$131,870	\$1,029,447	\$1,596,660	\$3,388,612
<b>Total:</b>	<b>\$822,913</b>	<b>\$6,436,192</b>	<b>\$9,589,862</b>	<b>\$20,773,437</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$345,963	\$2,873,481	\$5,835,568	\$10,810,288
Indirect Impact	\$133,642	\$1,112,039	\$2,450,270	\$4,376,982
Induced Impact	\$131,950	\$1,030,116	\$1,598,177	\$3,391,289
<b>Total:</b>	<b>\$611,555</b>	<b>\$5,015,636</b>	<b>\$9,884,015</b>	<b>\$18,578,560</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$487,881	\$3,815,613	\$5,273,974	\$11,901,488
Indirect Impact	\$120,186	\$991,864	\$2,106,279	\$3,824,747
Induced Impact	\$125,045	\$976,209	\$1,514,547	\$3,213,822
<b>Total:</b>	<b>\$733,112</b>	<b>\$5,783,686</b>	<b>\$8,894,800</b>	<b>\$18,940,058</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$64,740	\$1,056,565	\$7,341,340	\$9,110,199
Indirect Impact	\$139,198	\$1,244,110	\$3,776,021	\$5,924,906
Induced Impact	\$160,057	\$1,249,511	\$1,938,204	\$4,113,217
<b>Total:</b>	<b>\$363,995</b>	<b>\$3,550,185</b>	<b>\$13,055,564</b>	<b>\$19,148,322</b>

<b>Economic impact of Businesses in Brookpark</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	7,044	\$323,187,666	\$425,643,986	\$859,394,112
Indirect Impact	1,920	\$126,615,350	\$198,511,020	\$391,869,447
Induced Impact	1,502	\$84,371,031	\$147,409,014	\$256,615,662
<b>Total:</b>	<b>10,466</b>	<b>\$534,174,047</b>	<b>\$771,564,021</b>	<b>\$1,507,879,221</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,391	\$76,547,524	\$112,512,627	\$214,012,600
Indirect Impact	509	\$32,975,886	\$50,933,297	\$100,033,138
Induced Impact	366	\$20,579,978	\$35,956,284	\$62,594,172
<b>Total:</b>	<b>2,266</b>	<b>\$130,103,388</b>	<b>\$199,402,209</b>	<b>\$376,639,910</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,486	\$137,979,181	\$164,858,814	\$320,544,520
Indirect Impact	681	\$44,454,517	\$69,492,704	\$139,739,889
Induced Impact	612	\$34,366,003	\$60,040,975	\$104,521,703
<b>Total:</b>	<b>3,778</b>	<b>\$216,799,701</b>	<b>\$294,392,493</b>	<b>\$564,806,112</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,383	\$66,393,168	\$87,283,393	\$189,776,627
Indirect Impact	410	\$27,690,569	\$43,548,016	\$86,362,090
Induced Impact	317	\$17,814,097	\$31,122,885	\$54,179,939
<b>Total:</b>	<b>2,110</b>	<b>\$111,897,834</b>	<b>\$161,954,294</b>	<b>\$330,318,656</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,784	\$42,267,793	\$60,989,152	\$135,060,365
Indirect Impact	321	\$21,494,378	\$34,537,003	\$65,734,329
Induced Impact	207	\$11,610,952	\$20,288,870	\$35,319,848
<b>Total:</b>	<b>2,311</b>	<b>\$75,373,123</b>	<b>\$115,815,025</b>	<b>\$236,114,543</b>

<b>Fiscal impact of Businesses in Brookpark</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$3,956,633	\$31,200,706	\$46,886,934	\$100,994,204
Indirect Impact	\$1,003,438	\$8,559,598	\$21,253,959	\$36,065,576
Induced Impact	\$1,110,387	\$8,668,312	\$13,444,870	\$28,533,744
<b>Total:</b>	<b>\$6,070,458</b>	<b>\$48,428,616</b>	<b>\$81,585,762</b>	<b>\$165,593,523</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,287,824	\$9,746,287	\$10,545,845	\$27,509,508
Indirect Impact	\$228,309	\$2,007,572	\$5,600,688	\$9,068,468
Induced Impact	\$270,846	\$2,114,379	\$3,279,508	\$6,959,994
<b>Total:</b>	<b>\$1,786,979</b>	<b>\$13,868,239</b>	<b>\$19,426,041</b>	<b>\$43,537,969</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$728,912	\$6,880,586	\$22,035,390	\$33,826,838
Indirect Impact	\$345,049	\$2,958,667	\$7,457,996	\$12,577,824
Induced Impact	\$452,224	\$3,530,381	\$5,476,465	\$11,621,768
<b>Total:</b>	<b>\$1,526,185</b>	<b>\$13,369,634</b>	<b>\$34,969,852</b>	<b>\$58,026,430</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$689,521	\$5,592,577	\$9,942,710	\$19,630,248
Indirect Impact	\$226,093	\$1,916,150	\$4,638,612	\$7,955,192
Induced Impact	\$234,410	\$1,829,976	\$2,838,814	\$6,024,237
<b>Total:</b>	<b>\$1,150,024</b>	<b>\$9,338,703</b>	<b>\$17,420,136</b>	<b>\$33,609,677</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,250,376	\$8,981,256	\$4,362,988	\$20,027,610
Indirect Impact	\$203,988	\$1,677,209	\$3,556,662	\$6,464,092
Induced Impact	\$152,907	\$1,193,576	\$1,850,082	\$3,927,745
<b>Total:</b>	<b>\$1,607,271</b>	<b>\$11,852,040</b>	<b>\$9,769,733</b>	<b>\$30,419,447</b>

<b>Economic impact of Businesses in Cleveland Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	5,254	\$282,550,653	\$335,013,890	\$539,124,970
Indirect Impact	985	\$63,074,299	\$99,308,558	\$202,478,086
Induced Impact	1,155	\$64,878,808	\$113,353,074	\$197,329,680
<b>Total:</b>	<b>7,394</b>	<b>\$410,503,760</b>	<b>\$547,675,522</b>	<b>\$938,932,737</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,801	\$93,324,854	\$113,228,760	\$216,823,947
Indirect Impact	500	\$32,228,993	\$50,869,319	\$101,756,733
Induced Impact	420	\$23,599,928	\$41,231,828	\$71,778,013
<b>Total:</b>	<b>2,721</b>	<b>\$149,153,775</b>	<b>\$205,329,907</b>	<b>\$390,358,692</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,413	\$64,730,983	\$77,253,394	\$135,943,513
Indirect Impact	299	\$18,775,832	\$29,698,530	\$61,838,644
Induced Impact	285	\$16,022,570	\$27,991,516	\$48,728,651
<b>Total:</b>	<b>1,997</b>	<b>\$99,529,386</b>	<b>\$134,943,439</b>	<b>\$246,510,808</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	549	\$32,641,526	\$38,408,749	\$66,704,720
Indirect Impact	103	\$6,915,163	\$10,932,378	\$21,444,059
Induced Impact	134	\$7,531,418	\$13,157,963	\$22,905,891
<b>Total:</b>	<b>786</b>	<b>\$47,088,107</b>	<b>\$62,499,090</b>	<b>\$111,054,670</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,491	\$91,853,289	\$106,122,987	\$119,652,791
Indirect Impact	83	\$5,154,311	\$7,808,331	\$17,438,650
Induced Impact	315	\$17,724,891	\$30,971,767	\$53,917,125
<b>Total:</b>	<b>1,889</b>	<b>\$114,732,492</b>	<b>\$144,903,086</b>	<b>\$191,008,565</b>



<b>Fiscal impact of Businesses in Cleveland Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,507,498	\$14,181,820	\$45,324,799	\$69,610,514
Indirect Impact	\$470,724	\$4,070,413	\$10,667,521	\$17,708,581
Induced Impact	\$853,852	\$6,665,658	\$10,338,708	\$21,941,576
<b>Total:</b>	<b>\$2,832,074</b>	<b>\$24,917,891</b>	<b>\$66,331,027</b>	<b>\$109,260,670</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$566,555	\$5,144,972	\$14,754,151	\$23,592,086
Indirect Impact	\$217,561	\$1,925,464	\$5,518,062	\$8,845,365
Induced Impact	\$310,564	\$2,424,466	\$3,760,797	\$7,981,046
<b>Total:</b>	<b>\$1,094,679</b>	<b>\$9,494,903</b>	<b>\$24,033,009</b>	<b>\$40,418,497</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$333,050	\$3,185,562	\$10,362,595	\$15,826,040
Indirect Impact	\$139,575	\$1,209,227	\$3,176,565	\$5,269,095
Induced Impact	\$210,786	\$1,645,603	\$2,553,407	\$5,417,887
<b>Total:</b>	<b>\$683,411</b>	<b>\$6,040,392</b>	<b>\$16,092,567</b>	<b>\$26,513,023</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$207,142	\$1,866,938	\$5,128,056	\$8,336,779
Indirect Impact	\$80,575	\$640,167	\$1,094,126	\$2,205,709
Induced Impact	\$99,099	\$773,645	\$1,200,197	\$2,546,873
<b>Total:</b>	<b>\$386,816</b>	<b>\$3,280,750</b>	<b>\$7,422,379</b>	<b>\$13,089,361</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$400,751	\$3,984,348	\$15,079,997	\$21,855,609
Indirect Impact	\$33,014	\$295,555	\$878,768	\$1,388,412
Induced Impact	\$233,404	\$1,821,944	\$2,824,307	\$5,995,770
<b>Total:</b>	<b>\$667,168</b>	<b>\$6,101,847</b>	<b>\$18,783,072</b>	<b>\$29,239,790</b>

<b>Economic impact of Businesses in East Cleveland</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,344	\$87,484,834	\$91,489,935	\$173,583,550
Indirect Impact	378	\$23,758,278	\$36,870,264	\$73,446,402
Induced Impact	359	\$20,178,843	\$35,258,631	\$61,379,842
<b>Total:</b>	<b>2,081</b>	<b>\$131,421,955</b>	<b>\$163,618,829</b>	<b>\$308,409,793</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	218	\$10,175,778	\$12,451,654	\$22,176,132
Indirect Impact	51	\$3,224,525	\$5,044,781	\$10,183,226
Induced Impact	44	\$2,499,445	\$4,366,940	\$7,602,149
<b>Total:</b>	<b>314</b>	<b>\$15,899,747</b>	<b>\$21,863,374</b>	<b>\$39,961,507</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	190	\$8,663,682	\$9,713,780	\$14,644,982
Indirect Impact	24	\$1,523,515	\$2,461,282	\$4,879,718
Induced Impact	33	\$1,866,244	\$3,260,886	\$5,676,699
<b>Total:</b>	<b>247</b>	<b>\$12,053,441</b>	<b>\$15,435,948</b>	<b>\$25,201,399</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	136	\$4,797,596	\$7,037,210	\$11,603,118
Indirect Impact	29	\$1,584,637	\$2,501,136	\$5,215,763
Induced Impact	22	\$1,209,717	\$2,113,622	\$3,679,484
<b>Total:</b>	<b>187</b>	<b>\$7,591,950</b>	<b>\$11,651,968</b>	<b>\$20,498,365</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	800	\$63,847,778	\$62,287,292	\$125,159,318
Indirect Impact	273	\$17,425,602	\$26,863,064	\$53,167,694
Induced Impact	260	\$14,603,436	\$25,517,183	\$44,421,510
<b>Total:</b>	<b>1,333</b>	<b>\$95,876,816</b>	<b>\$114,667,538</b>	<b>\$222,748,522</b>

<b>Fiscal impact of Businesses in East Cleveland</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$422,131	\$4,047,022	\$13,627,120	\$20,514,931
Indirect Impact	\$132,824	\$1,232,925	\$4,116,718	\$6,241,439
Induced Impact	\$265,680	\$2,073,929	\$3,215,389	\$6,825,478
<b>Total:</b>	<b>\$820,636</b>	<b>\$7,353,876</b>	<b>\$20,959,227</b>	<b>\$33,581,848</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$124,343	\$980,020	\$1,435,868	\$3,134,014
Indirect Impact	\$18,618	\$171,215	\$560,435	\$855,549
Induced Impact	\$32,896	\$256,801	\$398,295	\$845,307
<b>Total:</b>	<b>\$175,857</b>	<b>\$1,408,036</b>	<b>\$2,394,598</b>	<b>\$4,834,870</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$48,957	\$450,464	\$1,367,042	\$2,137,111
Indirect Impact	\$12,177	\$103,652	\$257,608	\$437,097
Induced Impact	\$24,571	\$191,804	\$297,377	\$631,250
<b>Total:</b>	<b>\$85,705</b>	<b>\$745,920</b>	<b>\$1,922,026</b>	<b>\$3,205,458</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$136,911	\$988,998	\$522,134	\$2,247,866
Indirect Impact	\$12,385	\$105,928	\$267,366	\$450,627
Induced Impact	\$15,923	\$124,302	\$192,770	\$409,141
<b>Total:</b>	<b>\$165,219</b>	<b>\$1,219,228</b>	<b>\$982,269</b>	<b>\$3,107,635</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$111,920	\$1,627,541	\$10,302,077	\$12,995,939
Indirect Impact	\$89,644	\$852,130	\$3,031,309	\$4,498,166
Induced Impact	\$192,290	\$1,501,022	\$2,326,947	\$4,939,780
<b>Total:</b>	<b>\$393,854</b>	<b>\$3,980,692</b>	<b>\$15,660,334</b>	<b>\$22,433,886</b>

<b>Economic impact of Businesses in Euclid</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	10,236	\$525,003,455	\$673,098,747	\$1,371,987,518
Indirect Impact	2,714	\$181,462,379	\$283,590,319	\$566,655,299
Induced Impact	2,352	\$132,136,224	\$230,865,474	\$401,900,277
<b>Total:</b>	<b>15,302</b>	<b>\$838,602,059</b>	<b>\$1,187,554,540</b>	<b>\$2,340,543,094</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,437	\$122,035,074	\$150,722,394	\$283,663,304
Indirect Impact	628	\$40,399,592	\$63,629,231	\$126,781,414
Induced Impact	548	\$30,766,987	\$53,752,108	\$93,573,740
<b>Total:</b>	<b>3,613</b>	<b>\$193,201,653</b>	<b>\$268,103,733</b>	<b>\$504,018,458</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,246	\$162,729,740	\$206,020,510	\$414,658,541
Indirect Impact	859	\$56,121,938	\$87,623,747	\$175,026,746
Induced Impact	726	\$40,809,697	\$71,302,533	\$124,126,472
<b>Total:</b>	<b>4,831</b>	<b>\$259,661,374</b>	<b>\$364,946,790</b>	<b>\$713,811,760</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,287	\$122,355,221	\$144,864,985	\$244,076,282
Indirect Impact	368	\$25,048,797	\$39,343,888	\$79,792,172
Induced Impact	488	\$27,424,941	\$47,917,452	\$83,416,771
<b>Total:</b>	<b>3,143</b>	<b>\$174,828,959</b>	<b>\$232,126,324</b>	<b>\$407,285,225</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,266	\$117,883,421	\$171,490,858	\$429,589,391
Indirect Impact	859	\$59,892,052	\$92,993,453	\$185,054,967
Induced Impact	590	\$33,134,599	\$57,893,382	\$100,783,294
<b>Total:</b>	<b>3,715</b>	<b>\$210,910,072</b>	<b>\$322,377,693</b>	<b>\$715,427,652</b>

<b>Fiscal impact of Businesses in Euclid</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$5,828,576	\$46,654,108	\$77,418,057	\$158,207,736
Indirect Impact	\$1,460,237	\$12,407,298	\$30,413,409	\$51,879,669
Induced Impact	\$1,739,134	\$13,576,540	\$21,056,240	\$44,688,850
<b>Total:</b>	<b>\$9,027,948</b>	<b>\$72,637,946</b>	<b>\$128,887,706</b>	<b>\$254,776,256</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,277,052	\$10,343,880	\$17,819,741	\$35,728,781
Indirect Impact	\$290,169	\$2,527,608	\$6,878,970	\$11,247,666
Induced Impact	\$404,829	\$3,160,416	\$4,902,999	\$10,404,303
<b>Total:</b>	<b>\$1,972,049</b>	<b>\$16,031,904</b>	<b>\$29,601,710</b>	<b>\$57,380,750</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$2,021,508	\$15,895,346	\$23,312,209	\$50,861,997
Indirect Impact	\$439,504	\$3,755,991	\$9,432,362	\$15,928,946
Induced Impact	\$537,150	\$4,193,232	\$6,503,083	\$13,802,221
<b>Total:</b>	<b>\$2,998,162</b>	<b>\$23,844,568</b>	<b>\$39,247,654</b>	<b>\$80,593,165</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$817,680	\$7,236,472	\$19,234,085	\$31,662,816
Indirect Impact	\$215,924	\$1,808,602	\$4,168,443	\$7,299,732
Induced Impact	\$361,001	\$2,818,106	\$4,370,159	\$9,275,626
<b>Total:</b>	<b>\$1,394,605</b>	<b>\$11,863,180</b>	<b>\$27,772,687</b>	<b>\$48,238,174</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,712,336	\$13,178,410	\$17,052,023	\$39,954,142
Indirect Impact	\$514,640	\$4,315,097	\$9,933,634	\$17,403,326
Induced Impact	\$436,155	\$3,404,787	\$5,279,999	\$11,206,700
<b>Total:</b>	<b>\$2,663,131</b>	<b>\$20,898,294</b>	<b>\$32,265,656</b>	<b>\$68,564,168</b>

<b>Economic impact of Businesses in Fairview Park</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,425	\$158,461,699	\$191,603,544	\$320,530,249
Indirect Impact	690	\$43,099,561	\$66,431,820	\$136,545,009
Induced Impact	673	\$37,804,734	\$66,050,185	\$114,982,850
<b>Total:</b>	<b>4,788</b>	<b>\$239,365,994</b>	<b>\$324,085,549</b>	<b>\$572,058,108</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	976	\$55,440,246	\$66,099,299	\$124,902,511
Indirect Impact	287	\$18,235,955	\$28,552,919	\$56,521,727
Induced Impact	243	\$13,653,184	\$23,854,765	\$41,527,385
<b>Total:</b>	<b>1,506</b>	<b>\$87,329,385</b>	<b>\$118,506,983</b>	<b>\$222,951,623</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	944	\$47,342,765	\$55,449,535	\$91,159,583
Indirect Impact	187	\$11,492,433	\$17,794,688	\$36,534,533
Induced Impact	195	\$10,947,372	\$19,127,215	\$33,297,468
<b>Total:</b>	<b>1,326</b>	<b>\$69,782,571</b>	<b>\$92,371,438</b>	<b>\$160,991,583</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	340	\$16,312,361	\$18,953,370	\$24,243,354
Indirect Impact	32	\$1,807,867	\$2,874,275	\$6,581,009
Induced Impact	61	\$3,435,503	\$6,002,214	\$10,448,893
<b>Total:</b>	<b>433</b>	<b>\$21,555,731</b>	<b>\$27,829,859</b>	<b>\$41,273,257</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,165	\$39,366,327	\$51,101,339	\$80,224,801
Indirect Impact	183	\$11,563,305	\$17,209,938	\$36,907,741
Induced Impact	174	\$9,768,675	\$17,065,991	\$29,709,104
<b>Total:</b>	<b>1,522</b>	<b>\$60,698,307</b>	<b>\$85,377,269</b>	<b>\$146,841,645</b>

<b>Fiscal impact of Businesses in Fairview Park</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$2,131,288	\$16,589,834	\$21,877,738	\$50,650,608
Indirect Impact	\$276,803	\$2,494,768	\$7,614,671	\$11,917,856
Induced Impact	\$501,805	\$3,917,393	\$6,076,217	\$12,895,195
<b>Total:</b>	<b>\$2,909,896</b>	<b>\$23,001,995</b>	<b>\$35,568,626</b>	<b>\$75,463,659</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$417,514	\$3,595,247	\$8,591,496	\$14,780,525
Indirect Impact	\$119,592	\$1,083,004	\$3,363,937	\$5,232,778
Induced Impact	\$183,988	\$1,436,294	\$2,227,506	\$4,727,656
<b>Total:</b>	<b>\$721,094</b>	<b>\$6,114,545</b>	<b>\$14,182,939</b>	<b>\$24,740,960</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$543,933	\$4,326,278	\$6,736,891	\$14,222,813
Indirect Impact	\$72,676	\$652,802	\$1,971,624	\$3,097,916
Induced Impact	\$144,093	\$1,124,855	\$1,744,478	\$3,702,508
<b>Total:</b>	<b>\$760,702</b>	<b>\$6,103,934</b>	<b>\$10,452,993</b>	<b>\$21,023,238</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$108,254	\$963,550	\$2,553,543	\$4,209,380
Indirect Impact	\$13,695	\$118,018	\$306,221	\$510,421
Induced Impact	\$45,209	\$352,934	\$547,470	\$1,161,818
<b>Total:</b>	<b>\$167,158</b>	<b>\$1,434,501</b>	<b>\$3,407,233</b>	<b>\$5,881,619</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,061,587	\$7,704,759	\$3,995,809	\$17,437,890
Indirect Impact	\$70,839	\$640,945	\$1,972,889	\$3,076,741
Induced Impact	\$128,515	\$1,003,310	\$1,556,763	\$3,303,212
<b>Total:</b>	<b>\$1,260,941</b>	<b>\$9,349,015</b>	<b>\$7,525,461</b>	<b>\$23,817,843</b>

<b>Economic impact of Businesses in Garfield Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,067	\$157,642,440	\$200,091,281	\$394,873,090
Indirect Impact	993	\$63,463,304	\$100,148,819	\$194,032,429
Induced Impact	725	\$40,715,513	\$71,140,280	\$123,844,142
<b>Total:</b>	<b>4,785</b>	<b>\$261,821,258</b>	<b>\$371,380,379</b>	<b>\$712,749,661</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	892	\$50,142,520	\$59,672,423	\$115,653,455
Indirect Impact	273	\$17,453,014	\$27,441,295	\$53,844,662
Induced Impact	224	\$12,558,776	\$21,942,404	\$38,198,255
<b>Total:</b>	<b>1,389</b>	<b>\$80,154,310</b>	<b>\$109,056,122</b>	<b>\$207,696,372</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,054	\$50,329,722	\$63,820,656	\$107,289,134
Indirect Impact	232	\$14,250,420	\$22,092,076	\$44,380,031
Induced Impact	214	\$12,043,178	\$21,041,894	\$36,630,627
<b>Total:</b>	<b>1,501</b>	<b>\$76,623,320</b>	<b>\$106,954,625</b>	<b>\$188,299,791</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	296	\$12,129,468	\$15,067,122	\$27,666,245
Indirect Impact	67	\$4,149,406	\$6,429,723	\$12,683,930
Induced Impact	53	\$2,964,668	\$5,180,288	\$9,018,089
<b>Total:</b>	<b>416</b>	<b>\$19,243,542</b>	<b>\$26,677,133</b>	<b>\$49,368,264</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	825	\$45,040,730	\$61,531,080	\$144,264,257
Indirect Impact	421	\$27,610,463	\$44,185,724	\$83,123,806
Induced Impact	234	\$13,148,892	\$22,975,694	\$39,997,171
<b>Total:</b>	<b>1,480</b>	<b>\$85,800,085</b>	<b>\$128,692,499</b>	<b>\$267,385,234</b>



<b>Fiscal impact of Businesses in Garfield Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$2,213,482	\$17,079,610	\$21,785,768	\$51,414,681
Indirect Impact	\$372,000	\$3,405,849	\$11,051,779	\$16,923,943
Induced Impact	\$535,992	\$4,184,105	\$6,487,932	\$13,771,195
<b>Total:</b>	<b>\$3,121,474</b>	<b>\$24,669,564</b>	<b>\$39,325,479</b>	<b>\$82,109,819</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$483,074	\$3,955,639	\$7,367,997	\$14,201,333
Indirect Impact	\$108,416	\$978,062	\$3,015,106	\$4,702,758
Induced Impact	\$165,294	\$1,290,369	\$2,001,273	\$4,247,411
<b>Total:</b>	<b>\$756,784</b>	<b>\$6,224,069</b>	<b>\$12,384,376</b>	<b>\$23,151,502</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$791,532	\$6,032,774	\$6,764,795	\$17,242,735
Indirect Impact	\$102,422	\$892,130	\$2,413,423	\$3,954,907
Induced Impact	\$158,520	\$1,237,472	\$1,919,091	\$4,073,153
<b>Total:</b>	<b>\$1,052,474</b>	<b>\$8,162,376</b>	<b>\$11,097,309</b>	<b>\$25,270,794</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$239,830	\$1,778,869	\$1,482,622	\$4,575,480
Indirect Impact	\$28,160	\$248,520	\$707,305	\$1,136,401
Induced Impact	\$39,037	\$304,726	\$472,397	\$1,002,834
<b>Total:</b>	<b>\$307,028</b>	<b>\$2,332,114</b>	<b>\$2,662,324</b>	<b>\$6,714,714</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$699,046	\$5,312,328	\$6,170,354	\$15,395,133
Indirect Impact	\$133,000	\$1,287,138	\$4,915,946	\$7,129,878
Induced Impact	\$173,141	\$1,351,539	\$2,095,171	\$4,447,798
<b>Total:</b>	<b>\$1,005,188</b>	<b>\$7,951,004</b>	<b>\$13,181,471</b>	<b>\$26,972,809</b>

<b>Economic impact of Businesses in Lakewood</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	11,514	\$573,150,367	\$682,460,562	\$1,186,953,595
Indirect Impact	2,421	\$153,334,158	\$241,700,419	\$489,586,119
Induced Impact	2,434	\$136,736,287	\$238,894,350	\$415,876,832
<b>Total:</b>	<b>16,369</b>	<b>\$863,220,812</b>	<b>\$1,163,055,331</b>	<b>\$2,092,416,545</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	4,073	\$210,722,151	\$261,863,153	\$485,351,621
Indirect Impact	1,099	\$69,571,131	\$109,341,630	\$218,103,893
Induced Impact	940	\$52,785,970	\$92,222,827	\$160,545,158
<b>Total:</b>	<b>6,112</b>	<b>\$333,079,253</b>	<b>\$463,427,610</b>	<b>\$864,000,672</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,347	\$145,473,785	\$179,894,076	\$327,122,707
Indirect Impact	718	\$44,924,221	\$70,446,749	\$144,032,909
Induced Impact	646	\$36,259,461	\$63,347,234	\$110,277,270
<b>Total:</b>	<b>4,711</b>	<b>\$226,657,467</b>	<b>\$313,688,058</b>	<b>\$581,432,886</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,779	\$77,343,320	\$86,598,374	\$142,214,871
Indirect Impact	229	\$14,960,135	\$24,144,331	\$51,459,972
Induced Impact	316	\$17,763,674	\$31,032,772	\$54,022,955
<b>Total:</b>	<b>2,324</b>	<b>\$110,067,129</b>	<b>\$141,775,476</b>	<b>\$247,697,799</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,315	\$139,611,112	\$154,104,960	\$232,264,396
Indirect Impact	374	\$23,878,671	\$37,767,709	\$75,989,344
Induced Impact	533	\$29,927,181	\$52,291,517	\$91,031,448
<b>Total:</b>	<b>3,222</b>	<b>\$193,416,964</b>	<b>\$244,164,186</b>	<b>\$399,285,188</b>

<b>Fiscal impact of Businesses in Lakewood</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$5,024,469	\$41,991,852	\$85,957,377	\$158,443,110
Indirect Impact	\$1,799,386	\$14,047,209	\$21,789,779	\$46,241,642
Induced Impact	\$1,074,671	\$9,416,224	\$26,172,427	\$42,444,532
<b>Total:</b>	<b>\$7,898,526</b>	<b>\$65,455,286</b>	<b>\$133,919,583</b>	<b>\$247,129,284</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$2,273,831	\$18,303,746	\$30,706,451	\$62,399,477
Indirect Impact	\$694,623	\$5,422,705	\$8,411,802	\$17,851,057
Induced Impact	\$470,841	\$4,159,391	\$11,913,235	\$19,097,519
<b>Total:</b>	<b>\$3,439,295</b>	<b>\$27,885,841</b>	<b>\$51,031,488</b>	<b>\$99,348,053</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,972,673	\$15,365,153	\$20,053,806	\$46,725,063
Indirect Impact	\$477,076	\$3,724,461	\$5,778,313	\$12,261,441
Induced Impact	\$337,120	\$2,908,403	\$7,596,325	\$12,625,391
<b>Total:</b>	<b>\$2,786,868</b>	<b>\$21,998,017</b>	<b>\$33,428,444</b>	<b>\$71,611,895</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$326,384	\$3,329,400	\$12,348,676	\$18,034,862
Indirect Impact	\$233,675	\$1,824,314	\$2,830,903	\$6,006,460
Induced Impact	\$129,968	\$1,087,726	\$2,503,453	\$4,388,287
<b>Total:</b>	<b>\$690,027</b>	<b>\$6,241,439</b>	<b>\$17,683,032</b>	<b>\$28,429,610</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$451,580	\$4,993,554	\$22,848,443	\$31,283,708
Indirect Impact	\$394,013	\$3,075,730	\$4,768,762	\$10,122,684
Induced Impact	\$136,743	\$1,260,705	\$4,159,415	\$6,333,335
<b>Total:</b>	<b>\$982,336</b>	<b>\$9,329,989</b>	<b>\$31,776,619</b>	<b>\$47,739,727</b>

<b>Economic impact of Businesses in Maple Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	4,033	\$226,941,813	\$325,700,817	\$573,246,968
Indirect Impact	1,224	\$78,500,440	\$120,217,986	\$237,134,117
Induced Impact	1,015	\$57,001,227	\$99,593,147	\$173,376,020
<b>Total:</b>	<b>6,271</b>	<b>\$362,443,480</b>	<b>\$545,511,950</b>	<b>\$983,757,105</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,504	\$74,782,174	\$94,324,740	\$170,106,209
Indirect Impact	370	\$23,774,275	\$37,253,269	\$74,147,841
Induced Impact	330	\$18,517,131	\$32,351,868	\$56,319,439
<b>Total:</b>	<b>2,203</b>	<b>\$117,073,580</b>	<b>\$163,929,877</b>	<b>\$300,573,489</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,457	\$85,449,037	\$114,210,626	\$196,352,680
Indirect Impact	375	\$24,060,387	\$37,580,501	\$74,045,808
Induced Impact	363	\$20,373,307	\$35,596,873	\$61,968,585
<b>Total:</b>	<b>2,195</b>	<b>\$129,882,731</b>	<b>\$187,388,000</b>	<b>\$332,367,072</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	295	\$16,056,599	\$18,304,344	\$40,335,623
Indirect Impact	62	\$4,460,875	\$7,213,041	\$14,284,471
Induced Impact	69	\$3,881,321	\$6,781,081	\$11,804,775
<b>Total:</b>	<b>426</b>	<b>\$24,398,794</b>	<b>\$32,298,466</b>	<b>\$66,424,868</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	777	\$50,654,004	\$98,861,108	\$166,452,457
Indirect Impact	416	\$26,204,903	\$38,171,176	\$74,655,998
Induced Impact	253	\$14,229,468	\$24,863,325	\$43,283,221
<b>Total:</b>	<b>1,446</b>	<b>\$91,088,375</b>	<b>\$161,895,608</b>	<b>\$284,391,675</b>

<b>Fiscal impact of Businesses in Maple Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$4,342,616	\$32,396,998	\$29,726,839	\$86,132,241
Indirect Impact	\$591,041	\$5,095,418	\$13,179,494	\$21,985,947
Induced Impact	\$750,298	\$5,857,126	\$9,083,174	\$19,278,650
<b>Total:</b>	<b>\$5,683,955</b>	<b>\$43,349,542</b>	<b>\$51,989,507</b>	<b>\$127,396,839</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$896,431	\$7,094,170	\$10,722,662	\$23,019,154
Indirect Impact	\$163,172	\$1,436,461	\$4,063,421	\$6,544,595
Induced Impact	\$243,686	\$1,902,368	\$2,950,804	\$6,262,241
<b>Total:</b>	<b>\$1,303,290</b>	<b>\$10,432,999</b>	<b>\$17,736,888</b>	<b>\$35,825,990</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,174,485	\$9,102,757	\$12,219,219	\$28,015,549
Indirect Impact	\$212,858	\$1,774,989	\$3,974,102	\$7,048,454
Induced Impact	\$268,185	\$2,093,546	\$3,246,471	\$6,890,700
<b>Total:</b>	<b>\$1,655,529</b>	<b>\$12,971,292</b>	<b>\$19,439,792</b>	<b>\$41,954,703</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$7,851	\$285,734	\$2,764,658	\$3,232,608
Indirect Impact	\$50,755	\$404,818	\$714,895	\$1,417,940
Induced Impact	\$51,075	\$398,726	\$618,515	\$1,312,575
<b>Total:</b>	<b>\$109,681</b>	<b>\$1,089,278</b>	<b>\$4,098,069</b>	<b>\$5,963,123</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$2,263,848	\$15,914,337	\$4,020,299	\$31,864,930
Indirect Impact	\$164,256	\$1,479,150	\$4,427,076	\$6,974,958
Induced Impact	\$187,352	\$1,462,486	\$2,267,384	\$4,813,134
<b>Total:</b>	<b>\$2,615,456</b>	<b>\$18,855,974</b>	<b>\$10,714,759</b>	<b>\$43,653,023</b>

<b>Economic impact of Businesses in Newburgh Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,571	\$66,839,901	\$148,975,008	\$419,861,732
Indirect Impact	476	\$35,303,539	\$58,803,094	\$114,186,071
Induced Impact	335	\$18,834,817	\$32,910,666	\$57,292,419
<b>Total:</b>	<b>2,382</b>	<b>\$120,978,256</b>	<b>\$240,688,768</b>	<b>\$591,340,223</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	191	\$10,813,714	\$24,973,180	\$71,690,356
Indirect Impact	83	\$6,130,568	\$9,967,441	\$19,713,176
Induced Impact	56	\$3,151,953	\$5,507,291	\$9,587,336
<b>Total:</b>	<b>330</b>	<b>\$20,096,235</b>	<b>\$40,447,911</b>	<b>\$100,990,868</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	295	\$18,026,832	\$32,816,887	\$81,864,602
Indirect Impact	90	\$6,622,894	\$10,770,325	\$21,348,282
Induced Impact	83	\$4,635,581	\$8,099,192	\$14,099,412
<b>Total:</b>	<b>468</b>	<b>\$29,285,308</b>	<b>\$51,686,404</b>	<b>\$117,312,296</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	385	\$23,513,143	\$54,914,204	\$152,564,019
Indirect Impact	156	\$11,802,012	\$19,354,814	\$37,955,002
Induced Impact	114	\$6,409,291	\$11,199,918	\$19,497,380
<b>Total:</b>	<b>655</b>	<b>\$41,724,447</b>	<b>\$85,468,937</b>	<b>\$210,016,401</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	700	\$14,486,211	\$36,270,737	\$113,742,755
Indirect Impact	148	\$10,748,064	\$18,710,513	\$35,169,611
Induced Impact	83	\$4,637,992	\$8,104,266	\$14,108,291
<b>Total:</b>	<b>930</b>	<b>\$29,872,267</b>	<b>\$63,085,516</b>	<b>\$163,020,657</b>

<b>Fiscal impact of Businesses in Newburgh Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$433,840	\$3,859,838	\$13,230,942	\$19,945,485
Indirect Impact	\$506,308	\$3,904,574	\$5,420,420	\$12,215,185
Induced Impact	\$248,000	\$1,935,903	\$3,001,198	\$6,371,027
<b>Total:</b>	<b>\$1,188,148</b>	<b>\$9,700,314</b>	<b>\$21,652,559</b>	<b>\$38,531,697</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$101,254	\$834,589	\$2,073,128	\$3,530,133
Indirect Impact	\$81,755	\$636,547	\$950,186	\$2,056,965
Induced Impact	\$41,495	\$323,916	\$502,255	\$1,066,096
<b>Total:</b>	<b>\$224,504</b>	<b>\$1,795,053</b>	<b>\$3,525,568</b>	<b>\$6,653,194</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$99,136	\$926,418	\$3,317,484	\$4,920,629
Indirect Impact	\$92,223	\$713,949	\$1,015,375	\$2,257,158
Induced Impact	\$61,012	\$476,292	\$738,691	\$1,567,769
<b>Total:</b>	<b>\$252,371</b>	<b>\$2,116,659</b>	<b>\$5,071,549</b>	<b>\$8,745,556</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$162,247	\$1,416,855	\$4,747,442	\$7,213,229
Indirect Impact	\$166,794	\$1,288,514	\$1,808,983	\$4,050,477
Induced Impact	\$84,419	\$658,950	\$1,021,229	\$2,168,268
<b>Total:</b>	<b>\$413,461</b>	<b>\$3,364,319</b>	<b>\$7,577,654</b>	<b>\$13,431,974</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$71,203	\$681,975	\$3,092,889	\$4,281,494
Indirect Impact	\$165,536	\$1,265,564	\$1,645,877	\$3,850,586
Induced Impact	\$61,075	\$476,745	\$739,022	\$1,568,894
<b>Total:</b>	<b>\$297,813</b>	<b>\$2,424,284</b>	<b>\$5,477,788</b>	<b>\$9,700,974</b>

<b>Economic impact of Businesses in Parma</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	11,037	\$595,815,545	\$698,289,518	\$1,248,132,661
Indirect Impact	2,725	\$171,451,855	\$265,279,882	\$531,193,544
Induced Impact	2,517	\$141,432,841	\$247,117,485	\$430,192,959
<b>Total:</b>	<b>16,279</b>	<b>\$908,700,241</b>	<b>\$1,210,686,884</b>	<b>\$2,209,519,164</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,755	\$153,797,813	\$179,524,333	\$349,383,783
Indirect Impact	813	\$52,047,891	\$82,059,838	\$161,205,382
Induced Impact	683	\$38,352,893	\$67,008,510	\$116,651,175
<b>Total:</b>	<b>4,250</b>	<b>\$244,198,597</b>	<b>\$328,592,682</b>	<b>\$627,240,340</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,857	\$120,914,482	\$160,178,902	\$279,602,383
Indirect Impact	652	\$39,848,311	\$61,824,798	\$125,513,267
Induced Impact	538	\$30,224,621	\$52,807,334	\$91,929,192
<b>Total:</b>	<b>4,047</b>	<b>\$190,987,413</b>	<b>\$274,811,033</b>	<b>\$497,044,842</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,012	\$44,266,924	\$52,945,429	\$98,522,936
Indirect Impact	217	\$13,643,640	\$21,019,636	\$43,459,524
Induced Impact	193	\$10,838,753	\$18,936,992	\$32,966,296
<b>Total:</b>	<b>1,422</b>	<b>\$68,749,317</b>	<b>\$92,902,057</b>	<b>\$174,948,756</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	4,413	\$276,836,327	\$305,640,853	\$520,623,559
Indirect Impact	1,043	\$65,912,013	\$100,375,610	\$201,015,371
Induced Impact	1,104	\$62,016,574	\$108,364,648	\$188,646,296
<b>Total:</b>	<b>6,559</b>	<b>\$404,764,914</b>	<b>\$514,381,112</b>	<b>\$910,285,226</b>



<b>Fiscal impact of Businesses in Parma</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$6,819,369	\$54,185,984	\$84,716,013	\$178,446,434
Indirect Impact	\$1,058,769	\$9,566,389	\$29,480,424	\$45,980,039
Induced Impact	\$1,861,819	\$14,533,928	\$22,537,114	\$47,836,286
<b>Total:</b>	<b>\$9,739,957</b>	<b>\$78,286,301</b>	<b>\$136,733,551</b>	<b>\$272,262,759</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,321,482	\$11,063,897	\$22,899,603	\$41,983,323
Indirect Impact	\$333,910	\$2,987,903	\$8,969,188	\$14,127,172
Induced Impact	\$504,760	\$3,940,433	\$6,111,680	\$12,970,767
<b>Total:</b>	<b>\$2,160,152</b>	<b>\$17,992,234</b>	<b>\$37,980,471</b>	<b>\$69,081,262</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$2,427,326	\$18,037,614	\$15,003,349	\$46,405,620
Indirect Impact	\$272,896	\$2,403,477	\$6,794,482	\$10,944,662
Induced Impact	\$397,791	\$3,105,368	\$4,816,397	\$10,221,891
<b>Total:</b>	<b>\$3,098,012</b>	<b>\$23,546,458</b>	<b>\$26,614,228</b>	<b>\$67,572,174</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$678,490	\$5,189,003	\$5,833,248	\$14,842,149
Indirect Impact	\$91,745	\$811,632	\$2,323,603	\$3,724,683
Induced Impact	\$142,648	\$1,113,588	\$1,727,197	\$3,665,613
<b>Total:</b>	<b>\$912,882</b>	<b>\$7,114,223</b>	<b>\$9,884,048</b>	<b>\$22,232,444</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$2,392,072	\$19,895,471	\$40,979,812	\$75,215,342
Indirect Impact	\$360,218	\$3,363,377	\$11,393,152	\$17,183,522
Induced Impact	\$816,621	\$6,374,539	\$9,881,840	\$20,978,014
<b>Total:</b>	<b>\$3,568,911</b>	<b>\$29,633,386</b>	<b>\$62,254,805</b>	<b>\$113,376,879</b>

<b>Economic impact of Businesses in Parma Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,309	\$121,330,805	\$147,817,142	\$284,893,401
Indirect Impact	660	\$40,874,356	\$62,507,262	\$121,910,125
Induced Impact	534	\$30,007,090	\$52,429,324	\$91,271,249
<b>Total:</b>	<b>3,503</b>	<b>\$192,212,251</b>	<b>\$262,753,728</b>	<b>\$498,074,776</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	972	\$48,425,966	\$57,947,376	\$112,059,016
Indirect Impact	267	\$16,946,707	\$26,856,653	\$53,230,589
Induced Impact	218	\$12,249,239	\$21,401,020	\$37,255,760
<b>Total:</b>	<b>1,457</b>	<b>\$77,621,912</b>	<b>\$106,205,049</b>	<b>\$202,545,364</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	716	\$34,976,970	\$41,502,513	\$65,760,624
Indirect Impact	129	\$7,874,796	\$12,162,355	\$24,882,025
Induced Impact	141	\$7,949,353	\$13,889,337	\$24,179,161
<b>Total:</b>	<b>986</b>	<b>\$50,801,119</b>	<b>\$67,554,205</b>	<b>\$114,821,810</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	71	\$2,424,763	\$3,816,528	\$6,249,111
Indirect Impact	16	\$1,040,411	\$1,501,508	\$2,982,543
Induced Impact	11	\$625,814	\$1,093,580	\$1,903,759
<b>Total:</b>	<b>98</b>	<b>\$4,090,987</b>	<b>\$6,411,616</b>	<b>\$11,135,413</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	550	\$35,503,107	\$44,550,724	\$100,824,651
Indirect Impact	248	\$15,012,442	\$21,986,746	\$40,814,969
Induced Impact	163	\$9,182,684	\$16,045,387	\$27,932,570
<b>Total:</b>	<b>962</b>	<b>\$59,698,233</b>	<b>\$82,582,858</b>	<b>\$169,572,189</b>

<b>Fiscal impact of Businesses in Parma Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,908,064	\$14,525,245	\$16,007,533	\$41,223,709
Indirect Impact	\$305,484	\$2,638,030	\$6,849,115	\$11,408,763
Induced Impact	\$395,001	\$3,083,508	\$4,781,606	\$10,149,060
<b>Total:</b>	<b>\$2,608,549</b>	<b>\$20,246,783</b>	<b>\$27,638,254</b>	<b>\$62,781,531</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$490,491	\$3,987,528	\$7,055,189	\$13,950,839
Indirect Impact	\$106,425	\$957,363	\$2,933,233	\$4,585,597
Induced Impact	\$161,200	\$1,258,429	\$1,951,983	\$4,142,520
<b>Total:</b>	<b>\$758,115</b>	<b>\$6,203,320</b>	<b>\$11,940,405</b>	<b>\$22,678,956</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$434,172	\$3,411,968	\$4,924,597	\$10,832,905
Indirect Impact	\$54,418	\$478,316	\$1,337,490	\$2,163,534
Induced Impact	\$104,641	\$816,865	\$1,266,725	\$2,688,639
<b>Total:</b>	<b>\$593,231</b>	<b>\$4,707,149</b>	<b>\$7,528,812</b>	<b>\$15,685,078</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$120,341	\$841,310	\$124,350	\$1,595,080
Indirect Impact	\$5,881	\$54,292	\$177,731	\$271,018
Induced Impact	\$8,243	\$64,341	\$99,714	\$211,714
<b>Total:</b>	<b>\$134,465</b>	<b>\$959,943</b>	<b>\$401,796</b>	<b>\$2,077,812</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$863,061	\$6,284,439	\$3,903,397	\$14,844,884
Indirect Impact	\$138,760	\$1,148,058	\$2,400,660	\$4,388,614
Induced Impact	\$120,917	\$943,873	\$1,463,185	\$3,106,187
<b>Total:</b>	<b>\$1,122,737</b>	<b>\$8,376,370</b>	<b>\$7,767,242</b>	<b>\$22,339,685</b>

<b>Economic impact of Businesses in Shaker Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	10,562	\$414,872,120	\$470,377,490	\$789,401,032
Indirect Impact	1,687	\$104,295,974	\$165,173,895	\$358,127,490
Induced Impact	1,808	\$101,469,938	\$177,253,678	\$308,568,859
<b>Total:</b>	<b>14,057</b>	<b>\$620,638,031</b>	<b>\$812,805,063</b>	<b>\$1,456,097,381</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,746	\$85,071,902	\$105,285,099	\$201,156,638
Indirect Impact	477	\$30,505,858	\$48,403,131	\$96,139,127
Induced Impact	387	\$21,759,609	\$38,016,234	\$66,180,161
<b>Total:</b>	<b>2,610</b>	<b>\$137,337,368</b>	<b>\$191,704,465</b>	<b>\$363,475,925</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,637	\$74,731,004	\$93,830,034	\$176,624,875
Indirect Impact	431	\$26,829,112	\$42,556,311	\$85,291,589
Induced Impact	339	\$19,040,237	\$33,266,014	\$57,910,833
<b>Total:</b>	<b>2,407</b>	<b>\$120,600,353</b>	<b>\$169,652,359</b>	<b>\$319,827,296</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	528	\$20,760,597	\$25,410,846	\$37,019,497
Indirect Impact	71	\$3,985,903	\$6,323,062	\$14,084,870
Induced Impact	85	\$4,784,796	\$8,359,034	\$14,551,709
<b>Total:</b>	<b>685</b>	<b>\$29,531,296</b>	<b>\$40,092,942</b>	<b>\$65,656,077</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	6,651	\$234,308,617	\$245,851,511	\$374,600,022
Indirect Impact	708	\$42,975,101	\$67,891,390	\$162,611,905
Induced Impact	996	\$55,885,296	\$97,612,396	\$169,926,156
<b>Total:</b>	<b>8,355</b>	<b>\$333,169,015</b>	<b>\$411,355,298</b>	<b>\$707,138,083</b>

<b>Fiscal impact of Businesses in Shaker Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$3,613,195	\$30,453,123	\$60,438,932	\$113,095,916
Indirect Impact	\$672,841	\$6,017,024	\$17,975,716	\$28,366,383
Induced Impact	\$1,334,367	\$10,417,956	\$16,171,481	\$34,305,812
<b>Total:</b>	<b>\$5,620,404</b>	<b>\$46,888,103</b>	<b>\$94,586,129</b>	<b>\$175,768,111</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$856,830	\$6,978,839	\$12,513,225	\$24,588,916
Indirect Impact	\$187,064	\$1,693,187	\$5,296,166	\$8,217,774
Induced Impact	\$286,334	\$2,235,326	\$3,467,551	\$7,358,563
<b>Total:</b>	<b>\$1,330,228</b>	<b>\$10,907,351</b>	<b>\$21,276,942</b>	<b>\$40,165,253</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$930,696	\$7,321,103	\$10,598,455	\$23,291,678
Indirect Impact	\$159,220	\$1,453,626	\$4,671,735	\$7,179,010
Induced Impact	\$250,578	\$1,956,160	\$3,034,151	\$6,439,224
<b>Total:</b>	<b>\$1,340,495</b>	<b>\$10,730,889</b>	<b>\$18,304,341</b>	<b>\$36,909,912</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$270,964	\$2,126,101	\$2,908,111	\$6,597,595
Indirect Impact	\$30,487	\$262,107	\$674,339	\$1,127,836
Induced Impact	\$62,946	\$491,417	\$762,522	\$1,617,925
<b>Total:</b>	<b>\$364,397</b>	<b>\$2,879,625</b>	<b>\$4,344,972</b>	<b>\$9,343,356</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,554,705	\$14,027,080	\$34,419,140	\$58,617,727
Indirect Impact	\$296,070	\$2,608,104	\$7,333,476	\$11,841,763
Induced Impact	\$734,510	\$5,735,054	\$8,907,257	\$18,890,101
<b>Total:</b>	<b>\$2,585,285</b>	<b>\$22,370,237</b>	<b>\$50,659,874</b>	<b>\$89,349,591</b>

<b>Economic impact of Businesses in South Euclid</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,545	\$104,817,491	\$144,433,538	\$247,730,087
Indirect Impact	599	\$37,442,168	\$56,750,083	\$113,659,319
Induced Impact	469	\$26,364,413	\$46,065,378	\$80,192,651
<b>Total:</b>	<b>3,614</b>	<b>\$168,624,072</b>	<b>\$247,249,000</b>	<b>\$441,582,057</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	833	\$39,594,610	\$47,758,653	\$88,401,010
Indirect Impact	207	\$13,163,180	\$20,655,780	\$41,166,222
Induced Impact	176	\$9,893,645	\$17,285,462	\$30,091,228
<b>Total:</b>	<b>1,216</b>	<b>\$62,651,436</b>	<b>\$85,699,894</b>	<b>\$159,658,460</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	763	\$32,741,033	\$45,791,036	\$75,974,939
Indirect Impact	178	\$10,564,775	\$16,201,320	\$32,861,858
Induced Impact	144	\$8,100,854	\$14,154,027	\$24,639,945
<b>Total:</b>	<b>1,085</b>	<b>\$51,406,663</b>	<b>\$76,146,383</b>	<b>\$133,476,742</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	229	\$7,892,704	\$12,181,026	\$19,982,872
Indirect Impact	51	\$3,163,567	\$4,666,425	\$9,385,738
Induced Impact	36	\$2,023,634	\$3,536,064	\$6,155,751
<b>Total:</b>	<b>316</b>	<b>\$13,079,906</b>	<b>\$20,383,514</b>	<b>\$35,524,361</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	720	\$24,589,143	\$38,702,824	\$63,371,266
Indirect Impact	163	\$10,550,645	\$15,226,559	\$30,245,501
Induced Impact	113	\$6,346,279	\$11,089,825	\$19,305,727
<b>Total:</b>	<b>996</b>	<b>\$41,486,067</b>	<b>\$65,019,208</b>	<b>\$112,922,494</b>

<b>Fiscal impact of Businesses in South Euclid</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$2,870,865	\$20,760,541	\$11,073,231	\$47,277,593
Indirect Impact	\$237,497	\$2,129,831	\$6,399,138	\$10,070,551
Induced Impact	\$347,073	\$2,709,345	\$4,201,109	\$8,917,261
<b>Total:</b>	<b>\$3,455,436</b>	<b>\$25,599,716</b>	<b>\$21,673,477</b>	<b>\$66,265,405</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$493,103	\$3,878,772	\$5,522,813	\$12,245,917
Indirect Impact	\$83,249	\$747,493	\$2,270,181	\$3,560,072
Induced Impact	\$130,199	\$1,016,420	\$1,576,608	\$3,345,881
<b>Total:</b>	<b>\$706,552</b>	<b>\$5,642,685</b>	<b>\$9,369,601</b>	<b>\$19,151,870</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$813,308	\$5,929,609	\$3,754,711	\$14,091,516
Indirect Impact	\$75,110	\$655,749	\$1,787,757	\$2,920,239
Induced Impact	\$106,635	\$832,429	\$1,290,867	\$2,739,874
<b>Total:</b>	<b>\$995,053</b>	<b>\$7,417,787</b>	<b>\$6,833,336</b>	<b>\$19,751,629</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$344,094	\$2,420,567	\$534,692	\$4,764,696
Indirect Impact	\$19,496	\$176,020	\$538,856	\$841,890
Induced Impact	\$26,649	\$208,021	\$322,446	\$684,548
<b>Total:</b>	<b>\$390,240</b>	<b>\$2,804,608</b>	<b>\$1,395,994</b>	<b>\$6,291,135</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,220,360	\$8,531,592	\$1,261,014	\$16,175,463
Indirect Impact	\$59,642	\$550,568	\$1,802,344	\$2,748,351
Induced Impact	\$83,590	\$652,476	\$1,011,188	\$2,146,957
<b>Total:</b>	<b>\$1,363,591</b>	<b>\$9,734,636</b>	<b>\$4,074,546</b>	<b>\$21,070,771</b>

<b>Economic impact of Businesses in University Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	2,046	\$89,996,819	\$115,342,775	\$183,901,172
Indirect Impact	393	\$24,619,226	\$37,506,935	\$76,776,949
Induced Impact	381	\$21,392,769	\$37,377,318	\$65,068,018
<b>Total:</b>	<b>2,819</b>	<b>\$136,008,814</b>	<b>\$190,227,027</b>	<b>\$325,746,139</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	523	\$27,193,263	\$31,807,048	\$58,987,289
Indirect Impact	134	\$8,454,090	\$13,334,479	\$26,742,836
Induced Impact	119	\$6,678,734	\$11,668,559	\$20,313,095
<b>Total:</b>	<b>776</b>	<b>\$42,326,087</b>	<b>\$56,810,086</b>	<b>\$106,043,220</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	536	\$24,210,539	\$30,905,331	\$46,449,748
Indirect Impact	92	\$5,473,193	\$8,533,210	\$17,879,854
Induced Impact	100	\$5,609,227	\$9,800,085	\$17,060,385
<b>Total:</b>	<b>727</b>	<b>\$35,292,958</b>	<b>\$49,238,625</b>	<b>\$81,389,987</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	130	\$4,348,647	\$4,491,581	\$6,607,458
Indirect Impact	12	\$711,529	\$1,139,952	\$2,854,242
Induced Impact	19	\$1,037,532	\$1,812,104	\$3,154,552
<b>Total:</b>	<b>160</b>	<b>\$6,097,708</b>	<b>\$7,443,638</b>	<b>\$12,616,252</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	857	\$34,244,369	\$48,138,815	\$71,856,677
Indirect Impact	155	\$9,980,414	\$14,499,294	\$29,300,018
Induced Impact	144	\$8,067,277	\$14,096,569	\$24,539,985
<b>Total:</b>	<b>1,156</b>	<b>\$52,292,060</b>	<b>\$76,734,678</b>	<b>\$125,696,680</b>



<b>Fiscal impact of Businesses in University Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,683,516	\$12,588,904	\$11,344,167	\$33,242,186
Indirect Impact	\$151,469	\$1,369,290	\$4,224,384	\$6,584,390
Induced Impact	\$281,577	\$2,198,116	\$3,408,970	\$7,235,221
<b>Total:</b>	<b>\$2,116,562</b>	<b>\$16,156,310</b>	<b>\$18,977,521</b>	<b>\$47,061,797</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$214,332	\$1,828,720	\$4,102,252	\$7,253,947
Indirect Impact	\$52,804	\$475,818	\$1,460,549	\$2,281,755
Induced Impact	\$87,890	\$686,127	\$1,064,296	\$2,258,632
<b>Total:</b>	<b>\$355,026</b>	<b>\$2,990,665</b>	<b>\$6,627,097</b>	<b>\$11,794,334</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$342,843	\$2,652,241	\$3,372,642	\$7,976,794
Indirect Impact	\$36,035	\$320,517	\$938,332	\$1,491,637
Induced Impact	\$73,819	\$576,273	\$893,859	\$1,896,974
<b>Total:</b>	<b>\$452,697</b>	<b>\$3,549,032</b>	<b>\$5,204,832</b>	<b>\$11,365,405</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$22,521	\$218,796	\$651,357	\$1,028,006
Indirect Impact	\$5,208	\$45,262	\$121,019	\$199,344
Induced Impact	\$13,633	\$106,448	\$165,373	\$350,664
<b>Total:</b>	<b>\$41,362</b>	<b>\$370,506</b>	<b>\$937,749</b>	<b>\$1,578,014</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,103,820	\$7,889,146	\$3,217,917	\$16,983,438
Indirect Impact	\$57,422	\$527,693	\$1,704,484	\$2,611,654
Induced Impact	\$106,236	\$829,268	\$1,285,442	\$2,728,952
<b>Total:</b>	<b>\$1,267,478</b>	<b>\$9,246,106</b>	<b>\$6,207,843</b>	<b>\$22,324,044</b>

<b>Economic impact of Businesses in Warrensville Heights</b>				
<b>All Businesses</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	3,459	\$196,768,832	\$223,393,717	\$425,032,292
Indirect Impact	925	\$58,950,767	\$90,951,746	\$182,785,134
Induced Impact	838	\$47,092,323	\$82,281,177	\$143,238,654
<b>Total:</b>	<b>5,222</b>	<b>\$302,811,922</b>	<b>\$396,626,641</b>	<b>\$751,056,080</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	850	\$51,814,427	\$57,615,421	\$109,762,578
Indirect Impact	243	\$15,482,358	\$24,063,563	\$47,845,165
Induced Impact	220	\$12,360,078	\$21,596,005	\$37,595,271
<b>Total:</b>	<b>1,313</b>	<b>\$79,656,863</b>	<b>\$103,274,989</b>	<b>\$195,203,013</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	913	\$46,375,976	\$60,467,081	\$104,780,625
Indirect Impact	228	\$14,127,159	\$21,757,467	\$43,883,816
Induced Impact	202	\$11,327,119	\$19,790,487	\$34,452,107
<b>Total:</b>	<b>1,343</b>	<b>\$71,830,254</b>	<b>\$102,015,035</b>	<b>\$183,116,548</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	488	\$19,342,422	\$25,949,928	\$43,710,632
Indirect Impact	105	\$6,752,459	\$9,951,951	\$20,162,173
Induced Impact	85	\$4,792,775	\$8,374,379	\$14,578,500
<b>Total:</b>	<b>679</b>	<b>\$30,887,655</b>	<b>\$44,276,259</b>	<b>\$78,451,305</b>
<b>Large Businesses: 100+ Employees</b>				
Impacts	Employment	Local Earnings	Value-added	Output
Direct Impact	1,208	\$79,236,006	\$79,361,286	\$166,778,458
Indirect Impact	347	\$22,588,791	\$35,178,765	\$70,893,980
Induced Impact	331	\$18,612,352	\$32,520,306	\$56,612,776
<b>Total:</b>	<b>1,887</b>	<b>\$120,437,149</b>	<b>\$147,060,357</b>	<b>\$294,285,214</b>

<b>Fiscal impact of Businesses in Warrensville Heights</b>				
<b>All Businesses</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$3,577,302	\$28,450,125	\$44,594,327	\$93,808,265
Indirect Impact	\$599,747	\$5,393,965	\$16,325,687	\$25,630,529
Induced Impact	\$994,794	\$7,765,705	\$12,042,400	\$25,560,137
<b>Total:</b>	<b>\$5,171,842</b>	<b>\$41,609,794</b>	<b>\$72,962,414</b>	<b>\$144,998,931</b>
<b>Small-sized Businesses: 1 to 10 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$377,330	\$3,260,644	\$7,824,037	\$13,426,237
Indirect Impact	\$92,457	\$842,899	\$2,671,461	\$4,125,039
Induced Impact	\$162,706	\$1,270,135	\$1,969,563	\$4,180,484
<b>Total:</b>	<b>\$632,493</b>	<b>\$5,373,678</b>	<b>\$12,465,061</b>	<b>\$21,731,759</b>
<b>Medium-sized Businesses: 11 to 50 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$742,841	\$5,651,839	\$6,243,706	\$16,065,268
Indirect Impact	\$99,921	\$873,733	\$2,391,621	\$3,900,908
Induced Impact	\$149,084	\$1,163,822	\$1,805,005	\$3,830,863
<b>Total:</b>	<b>\$991,846</b>	<b>\$7,689,393</b>	<b>\$10,440,333</b>	<b>\$23,797,039</b>
<b>Larger-sized Businesses: 51 to 100 Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$596,877	\$4,278,648	\$1,815,571	\$9,279,873
Indirect Impact	\$38,327	\$353,706	\$1,157,231	\$1,765,568
Induced Impact	\$63,100	\$492,573	\$763,707	\$1,621,128
<b>Total:</b>	<b>\$698,304</b>	<b>\$5,124,927</b>	<b>\$3,736,509</b>	<b>\$12,666,569</b>
<b>Large Businesses: 100+ Employees</b>				
Jurisdictions	County Taxes	State Taxes	Federal Taxes	Total Taxes
Direct Impact	\$1,860,254	\$15,258,994	\$28,711,012	\$55,036,887
Indirect Impact	\$369,041	\$3,323,627	\$10,105,374	\$15,839,014
Induced Impact	\$619,903	\$4,839,175	\$7,504,125	\$15,927,663
<b>Total:</b>	<b>\$2,849,198</b>	<b>\$23,421,796</b>	<b>\$46,320,511</b>	<b>\$86,803,564</b>