

SALES & EVENT COORDINATOR JOB DESCRIPTION

JOB TITLE: Sales & Event Coordinator **EFFECTIVE DATE:** May 15, 2025

REPORTS To: Executive Director, Pine Bluff Convention Center

PURPOSE OF THE POSITION:

The main purpose of this position is to market the city of Pine Bluff and the Pine Bluff Convention Center as a destination for meetings, conferences, conventions, sporting events, and social events, with the goal of increasing Convention Center bookings.

STATUS:

- 1. Full-time (40 hours per week), Monday-Friday, 8:00 a.m.-5:00 p.m., with 1 hour for lunch
- 2. Occasional after-hours necessary for special events (evenings and/or weekends)
- 3. Salaried position
- 4. Employee benefits

ESSENTIAL FUNCTIONS OF THE POSITION:

SKILLS NECESSARY:

- 1. Excellent time management and organizational skills.
- 2. Excellent attention to detail and event coordinator skills.
- 3. Ability to work independently of others.
- 4. Ability to prioritize and multi-task.
- 5. Self-starter who desires to show ownership and commitment to the role.

JOB REQUIREMENTS:

- 1. College bachelor's degree required in Marketing, Communication or related field.
- 2. Hospitality experience preferred, but not mandatory.
- 3. Excellent oral and written communication skills.
- 4. Established computer skills (Microsoft Word and Excel).
- 5. This position requires a strong knowledge of the Pine Bluff community.
- 6. Understand principles related to event coordination and sales at the Pine Bluff Convention Center

SALES & EVENT COORDINATOR

The Executive Director of the Pine Bluff Convention Center reserves the right to modify this job description at any time, with or without notice.