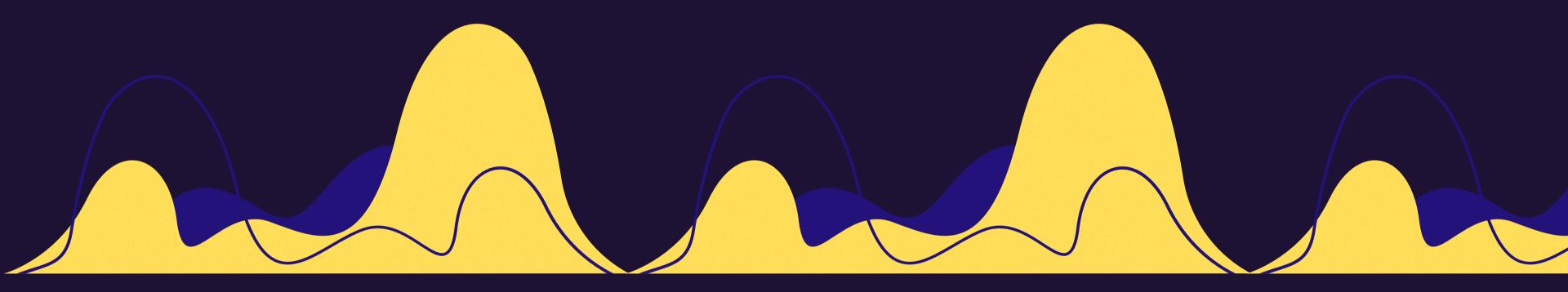
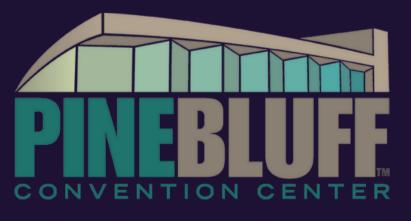
# The Homecoming Concert 2021 featuring SWV & Eric Benet



## Sponsorship Opportunities



#### **The Homecoming Concert 2021**

#### **SWV**

SWV (Sisters With Voices) debut album had multiple number 1 hits. This Grammy Nominated trio has amassed a loyal following. They have been a dominant force in R&B for 30 years! SWV has a worldwide fanbase with mass appeal.

#### **ERIC BENET**

Eric Benet is known for his sultry vocals. He effortlessly moves across multiple music genres including but not limited to Jazz, R&B, and Neo-Soul. His talent is unmistakable. Eric is also a Grammy Nominated Artist.

#### Lav Luv

Lav Luv will host the event providing his unique comedic style.



### **The Homecoming Concert 2021**

This concert was designed to capitalize on the increased foot traffic in Pine Bluff due to homecoming activities. However, attendees are not limited to that demographic. Our marketing plan expands to a 200-mile radius of Pine Bluff, Arkansas. We have marketing scheduled for Little Rock, Memphis, NWA, Texarkana, and the Delta. The Pine Bluff Convention Center arena has seating for 7,500!

#### **Target Market**

This line-up appeals to the sophisticated concertgoer. SWV and Eric Benet's fans are middle class ranging in age from their early 30s to mid-50s, with disposable income.

#### Experience

We have cultivated a refined atmosphere. Attendees will have an opportunity to shop curated vendors while they sip adult beverages and snacks.

#### **Marketing Plan**

- Social Media
- Radio
- Concert Websites
- Geo Ads
- Email Campaigns
- Billboards
- Arena Banners and Digital Displays
- Brand Ambassadors/Paid Athletes

# Sponsorship Levels

We are pleased to extend these sponsorship opportunities to select businesses.

#### **Diamond \$50,000**

This business will be listed as the "Presenting Sponsor" their name will appear on ALL marketing plan materials.

One (1) Diamond Level Sponsorship

#### Gold \$10,000

These businesses will have their logo displayed on marketing materials

Three (3) Gold Level Sponsorships

#### Silver \$5,000

These businesses will have the name listed on marketing materials

Ten (10) Silver Level Sponsorships

#### Start-up \$500

Vendor space in the concert vestibule Limited to Twenty (20) vendors

## Sponsorship Sign-up form

Organization Name: Address: PAYMENT INFORMA	
Address:	
	your card type
City: Please Charge (circle	s your cara type
State: Visa, MasterCard, A	merican Express
Zip: Credit Card Number:	
Phone: Expiration Date:	
E-mail: CVC:	
Signature:	
Select your sponsorship level  Date:	
\$50,000 Diamond	
\$10,000 Gold 2% in-person card p	rocessing fee
\$5,000 Silver 4% email/telephone	
\$500 Start-Up Email completed for	





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**Attn: Homecoming Concert Sponsorship** 

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